



Investment Committee Agenda

REGULAR MEETING

TUESDAY, JUNE 11, 2019

TIME: 9:30 A.M.

MEETING LOCATION:

LACERS Ken Spiker Boardroom 202 West First Street, Suite 500 Los Angeles, CA 90012-4401

Live Committee Meetings can be heard at: (213) 621-CITY (Metro), (818) 904-9450 (Valley), (310) 471-CITY (Westside), and (310) 547-CITY (San Pedro Area).

Chair: Sung Won Sohn

Committee Members: Elizabeth Lee

Nilza R. Serrano

Manager-Secretary: Neil M. Guglielmo

Executive Assistant: Ani Ghoukassian

Legal Counselor: City Attorney's Office

Retirement Benefits Division

Sign Language Interpreters, Communication Access Real-Time Transcription, Assistive Listening Devices, or other auxiliary aids and/or services may be provided upon request. To ensure availability, you are advised to make your request at least 72 hours prior to the meeting you wish to attend. Due to difficulties in securing Sign Language Interpreters, five or more business days' notice is strongly recommended. For additional information, please contact: Board of Administration Office at (213) 473-7169.

- I. PUBLIC COMMENTS ON MATTERS WITHIN THE COMMITTEE'S JURISDICTION
- II. APPROVAL OF MINUTES FOR THE INVESTMENT COMMITTEE MEETING OF MAY 14, 2019
 AND POSSIBLE COMMITTEE ACTION
- III. CHIEF INVESTMENT OFFICER VERBAL REPORT
- IV. <u>INVESTMENT MANAGER CONTRACT WITH AJO, LP REGARDING THE MANAGEMENT OF</u>
 AN ACTIVE LARGE CAP VALUE PORTFOLIO AND POSSIBLE COMMITTEE ACTION
- V. <u>PRIVATE CREDIT INVESTMENT MANAGER SEARCH FINALIST PRESENTATIONS AND POSSIBLE COMMITTEE ACTION</u>
- VI. OTHER BUSINESS
- VII. NEXT MEETING: The next Regular Meeting of the Investment Committee is scheduled for Tuesday, July 9, 2019, in the LACERS Ken Spiker Boardroom, 202 West First Street, Suite 500, Los Angeles, CA 90012-4401.
- VIII. ADJOURNMENT





Board of Administration Agenda

SPECIAL MEETING

TUESDAY, JUNE 11, 2019

TIME: 9:30 A.M.

MEETING LOCATION:

LACERS Ken Spiker Boardroom 202 West First Street, Suite 500 Los Angeles, CA 90012-4401

Live Committee Meetings can be heard at: (213) 621-CITY (Metro), (818) 904-9450 (Valley), (310) 471-CITY (Westside), and (310) 547-CITY (San Pedro Area).

President: Cynthia M. Ruiz

Vice President: Elizabeth L. Greenwood

Commissioners: Elizabeth Lee

Sandra Lee Nilza R. Serrano Sung Won Sohn Michael R. Wilkinson

Manager-Secretary: Neil M. Guglielmo

Executive Assistant: Ani Ghoukassian

Legal Counsel: City Attorney's Office

Retirement Benefits Division

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- VIII. ADJOURNMENT

MINUTES OF THE REGULAR MEETING INVESTMENT COMMITTEE

BOARD OF ADMINISTRATION LOS ANGELES CITY EMPLOYEES' RETIREMENT SYSTEM

LACERS Ken Spiker Boardroom 202 West First Street, Suite 500 Los Angeles, California

Agenda of: <u>June 11, 2019</u>

Item No: II

May 14, 2019

12:46 p.m.

PRESENT: Acting Chair: Nilza R. Serrano

Committee Members: Elizabeth Lee

Commissioner: Elizabeth L. Greenwood

Manager-Secretary: Neil M. Guglielmo

Executive Assistant: Ani Ghoukassian

Legal Counselor: Joshua Geller

ABSENT: Sung Won Sohn

The Items in the Minutes are numbered to correspond with the Agenda.

Commissioner Greenwood was present at the Investment Committee Meeting. Any votes will be taken by Committee Members only.

I

PUBLIC COMMENTS ON MATTERS WITHIN THE COMMITTEE'S JURISDICTION – Acting Chair Serrano asked if any persons wished to speak on matters within the Committee's jurisdiction, to which there was no response and no public comment cards received.

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APPROVAL OF MINUTES FOR THE INVESTMENT COMMITTEE MEETING OF APRIL 9, 2019 AND POSSIBLE COMMITTEE ACTION – A Motion to approve the minutes of April 9, 2019 was moved by Committee Member Elizabeth Lee, and adopted by the following vote: Ayes, Committee Member Elizabeth Lee and Acting Chair Serrano –2; Nays, None.

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CHIEF INVESTMENT OFFICER VERBAL REPORT – Rod June, Chief Investment Officer, distributed the 12-month forward Investment Committee calendar. Future Investment Committee items include Private Credit Finalists and some Investment Manager Contracts coming forward.

PRESENTATION BY AQR CAPITAL MANAGEMENT, LLC REGARDING THE MANAGEMENT OF AN ACTIVE NON-U.S. SMALL CAP EQUITIES PORTFOLIO – Rodolfo Martell, Ph.D., Managing Director, Portfolio Management and Iwan Djanali, Vice President, Investor Relations with AQR Capital Management presented this item to the Committee.

V

INVESTMENT MANAGER CONTRACT WITH BARROW, HANLEY, MEWHINNEY & STRAUSS, LLC REGARDING THE MANAGEMENT OF AN ACTIVE NON-U.S. EQUITIES DEVELOPED MARKETS VALUE PORTFOLIO AND POSSIBLE COMMITTEE ACTION – Barbara Sandoval, Investment Officer II presented this item to the Committee. After discussion, the Committee directed staff to go back to the manager, try to lower the fees, and then reintroduce to the Committee. The Committee took no action.

VI

INVESTMENT MANAGER CONTRACT WITH LAZARD ASSET MANAGEMENT LLC REGARDING THE MANAGEMENT OF AN ACTIVE NON-U.S. EQUITIES DEVELOPED MARKETS CORE PORTFOLIO AND POSSIBLE COMMITTEE ACTION – Barbara Sandoval, Investment Officer II presented this item to the Committee. Committee Member Elizabeth Lee moved approval and adopted by the following vote: Ayes, Committee Member Elizabeth Lee and Acting Chair Serrano –2; Nays, None.

VII

INVESTMENT MANAGER CONTRACT WITH MFS INSTITUTIONAL ADVISORS, INC. REGARDING THE MANAGEMENT OF AN ACTIVE NON-U.S. EQUITIES DEVELOPED MARKETS GROWTH PORTFOLIO AND POSSIBLE COMMITTEE ACTION – Barbara Sandoval, Investment Officer II presented this item to the Committee. Committee Member Elizabeth Lee moved approval and adopted by the following vote: Ayes, Committee Member Elizabeth Lee and Acting Chair Serrano –2; Nays, None.

Acting Chair Serrano recessed the Regular Meeting at 1:49 p.m. for a break and reconvened the Regular Meeting at 1:51 p.m.

VIII

CONTINUED DISCUSSION OF TACTICAL ASSET ALLOCATION PLAN AND POSSIBLE COMMITTEE ACTION – Rod June, Chief Investment Officer and Jimmy Wang, Investment Officer I presented this item to the Committee. Committee Member Elizabeth Lee moved approval and adopted by the following vote: Ayes, Committee Member Elizabeth Lee and Acting Chair Serrano –2; Nays, None.

IX

OTHER BUSINESS - There was no other business.

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<u> </u>	eting of the Investment Committee is scheduled for Tuesday, r Boardroom, 202 West First Street, Suite 500, Los Angeles,
	XI
ADJOURNMENT – There being no furth adjourned the Meeting at 2:02 p.m.	ner business before the Committee, Acting Chair Serrano
Neil M. Guglielmo Manager-Secretary	Nilza R. Serrano Acting Chair





Report to Investment Committee

Agenda of: JUNE 11, 2019

From: Neil M. Guglielmo, General Manager

ITEM:

IV

SUBJECT:

INVESTMENT MANAGER CONTRACT WITH AJO, LP REGARDING MANAGEMENT OF AN ACTIVE LARGE CAP VALUE EQUITIES PORTFOLIO AND

POSSIBLE COMMITTEE ACTION

Recommendation

That the Committee recommend to the Board a termination of the contract with AJO, LP for management of an active large cap value equities portfolio and redeployment of the assets into the existing passive S&P 500 Index portfolio managed by RhumbLine Advisers Limited Partnership.

Discussion

Background

AJO, LP (AJO) has managed an active U.S. large cap value equities portfolio for LACERS since October 2001, and is benchmarked against the Russell 1000 Value Index. AJO uses a quantitative investment strategy that seeks to identify well-managed companies with cash profits, relatively low market valuations, positive price and earnings momentum, and favorable market sentiment. AJO also emphasizes efficient trading to minimize transaction costs. The portfolio management team consists of seven portfolio managers, including Ted Aronson, a founding principal of AJO. LACERS' portfolio was valued at \$183 million as of April 30, 2019.

AJO has been "On-Watch" for performance since June 30, 2016, pursuant to the LACERS Manager Monitoring Policy (Policy). On August 22, 2017, the LACERS Board approved a one-year extension to AJO's contract following an extension of the watch period by staff and NEPC, LLC (NEPC), LACERS' General Fund Consultant, due to AJO's improved performance. The strategy continued progressing toward compliance with the Policy over the following year. The watch period was extended another year and the Board approved a second one-year extension to AJO's contract on September 25, 2018. The current contract extension expires on October 31, 2019. As detailed in the Performance section of this report, AJO's overall relative performance has not improved through the approximate three-year watch period and continues to breach Policy criteria.

Organization

AJO is 100% employee-owned, has 67 employees, and is headquartered in Philadelphia with a satellite office in Boston. As of April 30, 2019, AJO managed approximately \$21 billion in total assets with \$12 billion in the U.S. large cap value equities strategy.

Due Diligence

AJO's investment philosophy, strategy, process, and key personnel have not changed over the contract period.

Performance

In July 2016 (approximately three years ago), AJO was placed "On Watch" for an initial one-year period due to a breach of the following Policy criteria based on performance as of June 30, 2016:

- 1. Annualized net underperformance versus the benchmark over the trailing 5-year period.
- 2. Moving average net Information Ratio less than 0.20 over the trailing 5-year period.

Subsequently, AJO was granted two one-year extensions to its contract and watch period due to improving performance. As of April 30, 2019, the strategy continues to underperform its benchmark, net of fees, for all time periods except the since inception period as presented in the table below. AJO continues to breach the two Policy criteria.

	Ai	nnualized F	orformano	ce as of 4/3	0/19 (Net-	of-Fees)			
	3-Month	1-Year	2-Year	3-Year	4-Year	5-Year	7-Year	10-Year	Since Inception [^]
AJO	5.59	2.77	7.29	9.77	5.75	6.51	10.73	13.00	8.17
Russell 1000 Value Index	7.53	9.06	8.28	10.97	7.21	8.27	11.86	13.76	7.97
% of Excess Return	-1.94%	-6.29%	-0.99%	-1.20%	-1.46%	-1.76%	-1.13%	-0.76%	0.20%

^Inception Date: 10/31/01

Calendar year performance is presented in the table below as supplemental information.

		Calendar	Year Per	formand	e as of 4	1/30/19 (N	let-of-Fe	es)			
	YTD 2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
AJO	14.29	-11.74	16.22	9.68	0.00	9.06	38.25	17.62	2.61	15.74	15.20
Russell 1000 Value Index	15.90	-8.27	13.66	17.34	-3.83	13.45	32.53	17.51	0.39	15.51	19.69
% of Excess Return	-1.61%	-3.47%	2.56%	7.66%	-3.83%	-4.39%	5.72%	0.11%	2.22%	0.23%	-4.49%

In light of AJO's continued underperformance, staff and NEPC recommend termination of the contract and redeployment of the assets into the existing passive S&P 500 Index portfolio managed by RhumbLine Advisers Limited Partnership (RhumbLine). The annual fee for RhumbLine's passive strategy would be 0.5 basis points (0.005%), or approximately \$9,150 annually based on the value of LACERS' assets as of April 30, 2019. LACERS currently pays AJO an effective annual fee of 30 basis points (0.30%), or approximately \$549,000 annually.

Further, this proposed redeployment is consistent with a widely accepted view that U.S. large cap equities exposure should be implemented with passive management, as presented in the Active vs. Passive Investment Management education conducted by NEPC on December 11, 2018. The U.S. large cap equities market is highly efficient and competitive, resulting in a lower probability for outperformance by active managers in this market. Currently, the two other U.S. large cap equities strategies within LACERS' portfolio are passively managed.

Should a contract termination be approved, staff will initiate the 30-day written notice of termination clause and transfer of assets as soon as practicable.

General Fund Consultant Opinion
NEPC concurs with this recommendation.

Strategic Plan Impact Statement

A contract termination with AJO, LP and reallocation of the assets into a passively managed S&P 500 Index portfolio will allow the fund to maintain a diversified exposure to the U.S. large cap value equities market, which is expected to help optimize long-term risk adjusted investment returns (Goal IV). The discussion of the investment manager's profile, strategy, performance, and management fee structure are consistent with Goal V (uphold good governance practices which affirm transparency, accountability, and fiduciary duty).

This report was prepared by Barbara Sandoval, Investment Officer II, Investment Division.

RJ:BF:BS:sg

Attachments:

A) Consultant Recommendation - NEPC, LLC



To: Los Angeles City Employees' Retirement System Investment Committee

From: NEPC, LLC

Date: June 11, 2019

Subject: AJO Partners – Large Cap Value Equities Contract Extension

Recommendation

NEPC recommends Los Angeles City Employees' Retirement System (LACERS) terminate the contract that is currently in place with AJO Partners Ltd. ('AJO'). AJO has been on 'watch' since July 25, 2016 pursuant to the LACERS' Manager Monitoring Policy due to performance. Secondly, NEPC recommends simplifying the U.S. Equity program by moving the proceeds from AJO into a passively managed S&P 500 Index portfolio.

Background

AJO has been an active equity manager for LACERS since October 31, 2001. As of April 30, 2019 AJO managed \$183.6 million, or 1.0% of Plan assets. The performance objective is to exceed the Russell 1000 Value Index, net of fees, by 2.0% over full market cycles; this objective has not been met over the trailing one-, three-, five- and 10-year trailing periods ended April 30, 2019. Additionally, the portfolio has trailed the benchmark for all time periods measured over the past ten years. AJO has been on 'watch' pursuant to LACERS Manager Monitoring Policy since June 25, 2016 for underperforming the benchmark in the five-year trailing return as well as having a negative five-year information ratio. NEPC does recognize that value-oriented strategies have underperformed the broader equity market significantly over that past 10 years, however, AJO's benchmark accounts for this by comparing portfolio investment returns to the Russell 1000 Value Index.

The firm is 100% employee-owned, with the founder Ted Aronson remaining an active owner and investment team member. Over the past ten years, Mr. Aronson has transitioned approximately 55% of the ownership of the firm to other active employees. In the past five years, there have been two Principal level departures from the team responsible for managing the portfolio, however, the two departures were un-related and we believe they have not negatively impacted the firm's resources or the investment process. The key individuals managing the product have been with AJO for at least 15 years with a significant portion being owners in the firm. The firm's business continuity plan and key-person risk planning appears to include a cogent succession plan for its founder.

The firm manages approximately \$21.5 billion on behalf of over 100 clients with approximately 67 employees; 57 individuals are located in Philadelphia and 10 are located in Boston. The firm's key client relationship types include public pension (37%), corporate/ERISA (28%), and pooled sub-advised mutual fund clients (25%) making up 90% of total AUM.



The philosophy and process employed to construct the portfolio has been consistently applied. AJO's stock selection process focuses on identifying companies with consistent earnings and free-cash-flow characteristics trading at attractive valuations based on price/book, price/sales and price/earnings criteria along with positive momentum and sentiment characteristics. The product's portfolio construction is designed to be sector-neutral to the benchmark weightings, but the product will maintain over- and under-weightings to industry categories that are driven by bottom-up stock selection.

Performance

AJO has managed the portfolio for LACERS beginning in October of 2001. Since inception, the AJO portfolio has outperformed the Russell 1000 Value Index by 0.20%, net of fees, through March 31, 2019. In the five-year period ended March 31, 2019, the portfolio underperformed the index by 2.00% (5.72% vs. 7.72%), ranking in the 83rd percentile in the eVestment Large Cap Value Equity peer group of investment managers (please refer to Exhibit 1). The portfolio has an information ratio of -0.55 over the past five years. It is worth noting, that the five-year information ratio most recently turned negative in 2016 and recovered to near positive territory in the fourth quarter of 2017 and second quarter of 2018 (refer to Exhibit 2). Active risk, as measured by five-year tracking error versus the index since inception has been 3.52% oscillating between 2% and 4% on a rolling five-year basis over since inception.

In the last half of 2018 and through the first quarter of 2019, the portfolio experienced relatively large quarterly drawdowns when compared to the benchmark in addition to the first half of 2016 when the portfolio underperformed the Russell 1000 Value Index by 10.4% (-4.1% vs. 6.3%). During these time periods the market favored lower volatility stocks while ignoring valuation, momentum and other key factors that have historically generated excess return in security selection for AJO.

In the one year ended March 31, 2019 the portfolio underperformed the benchmark by 5.84% (-0.17% vs. 5.67%) and ranked in the 83rd percentile in its peer group. Ended April 30, 2019, the portfolio underperformed its benchmark by 6.29% (2.77% vs. 9.06%). Referring to Exhibit 3, on a cumulative basis the portfolio has added value quarterly since inception against its benchmark. Meaning, investment gains from periods of outperformance have not been eroded into negative territory by periods of strong underperformance on a cumulative basis relative to the benchmark since 2001.

It is worth noting that while AJO's benchmark agnostic approach can result in short-term periods of high volatility, it is this ability to be less constrained to a benchmark that served as part of the investment thesis for inclusion in the equity program. However, as the program has evolved and underperformance has persisted since June 2016, we believe that reorganizing the U.S. Equity allocation, and in particular, the Plan's large capitalization exposure to being primarily passively managed to an index makes strategic sense. This change may allow staff to focus their efforts on other parts of the portfolio that we have more conviction in from an active management perspective.

With respect to investment management fees, when compared to other large cap value managers at the same asset level, eVestment U.S. Large Cap Value, AJO falls between the



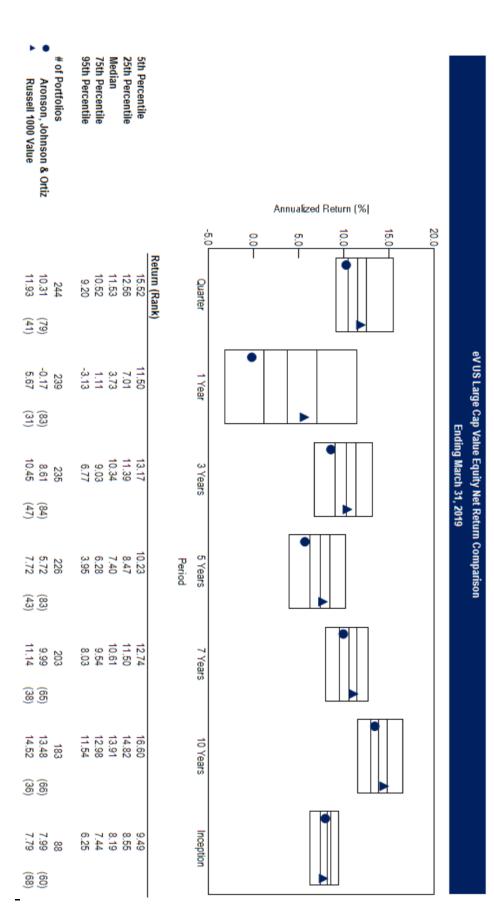
4th and 5th percentile, or in other words, 95% of the universe charges higher investment management fees.

Conclusion

AJO has struggled to outperform the index over long periods of time including the trailing one, three, five and 10 years ended April 30, 2019. Their consistent, repeatable investment process and quantitative benchmark agnostic strategy has led to modest positive cumulative performance since inception, however, we believe the persistent underperformance over the past decade has led us to question the role of active large capitalization value asset management within the U.S. Equity asset class. We believe that the Plan may be better served in focusing its efforts on higher conviction areas of the U.S. Equity program and that assets from AJO can be moved to passively managed index portfolio management.

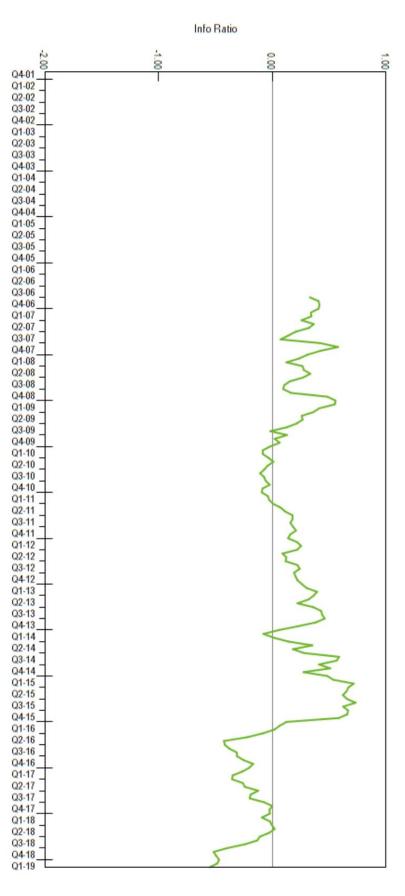
The following tables provide specific performance information, net of fees referenced above.



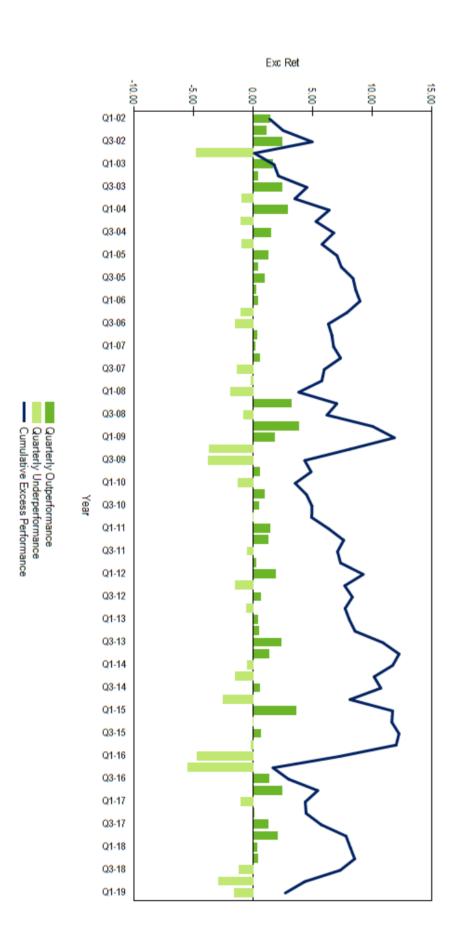




Rolling 5 Year Information Ratio











Report to Investment Committee

Agenda of: JUNE 11, 2019

From: Neil M. Guglielmo, General Manager

ITEM: V

SUBJECT: PRIVATE CREDIT INVESTMENT MANAGER SEARCH FINALIST PRESENTATIONS

AND POSSIBLE COMMITTEE ACTION

Recommendation:

That the Investment Committee: 1) Interview Benefit Street Partners L.L.C. and Monroe Capital LLC as finalists for the U.S. portion of the Private Credit Mandate search; Alcentra Limited and Crescent Capital Group LP as finalists for the non-U.S. portion of the Private Credit Mandate search; and 2) recommend to the Board the finalist(s) for contract award.

Discussion:

Background

The Board approved a Request for Proposal (RFP) process to evaluate the current marketplace for private credit investment managers on October 9, 2018. Based upon the asset allocation targets approved by the LACERS Board on April 10, 2018, approximately \$670 million (3.75% of total fund assets) was to be allocated to this mandate. LACERS seeks one or more qualified private credit managers for a separately managed account(s) and/or commingled fund(s). Funding will be derived principally from a reduction to core fixed income allocations.

The search opened on December 10, 2018, and closed on January 18, 2019. The RFP was published on LACERS' website and NEPC, LLC's (NEPC) website. The search was advertised in the Pensions and Investments and Emerging Manager Monthly publications. The RFP was also advertised online through the following organizations: Association of Asian American Investment Managers, National Association of Investment Companies, and New America Alliance. Further, the RFP was emailed to all contacts within the LACERS Investment RFP/RFI Notification System database. A total of 49 proposals were received, representing 43 firms; and 31 firms met the minimum qualifications (MQs) required to participate in the search, including three emerging investment managers.

On March 12, 2019, the Investment Committee (Committee) reviewed and concurred with staff and NEPC's recommendation to advance Benefit Street Partners L.L.C. (Benefit Street), Monroe Capital LLC (Monroe), and THL Credit Advisors LLC (THL) as semi-finalists for the U.S. portion of the search; and Alcentra Limited (Alcentra), Bain Capital Credit, LP (Bain), and Crescent Capital Group LP (Crescent) as semi-finalists for the non-U.S. portion of the search. The Committee also expressed concern about immediately allocating the entire \$670 million to this mandate in light of the late stage of the market cycle and directed staff and NEPC to develop a multi-year investment pacing plan.

On May 28, 2019, the Board approved the Private Credit Mandate Update and Implementation Plan (Implementation Plan), which provided the pacing plan to deploy capital over time to manage investment risk within this sub-asset class. The Implementation Plan revised the allocation of this specific RFP from \$670 million to \$200 million: \$100 million each to a U.S. and non-U.S. strategy. The remaining balance will be deployed over the course of the next few years pursuant to the Implementation Plan.

Additional Due Diligence Activities

Pursuant to the Board-approved search process, and the instructions of the Committee, staff conducted due diligence meetings at the headquarters of Alcentra, Bain, Benefit Street, Crescent, Monroe, and THL to confirm information provided in the RFP responses and further understand each firm's resources and capabilities. During these meetings, staff interviewed various professionals on topics including, but not limited to, overall business strategy and growth, organization and reporting structure, staffing and compensation, investment philosophy and strategy, deal sourcing and due diligence process, risk management, compliance and controls, and technology.

Further, staff conducted reference checks on the semi-finalists to gain additional insights from current clients. Based on these due diligence activities, staff has deemed that Benefit Street and Monroe as finalists for the U.S. portion of the Private Credit Mandate search; and Alcentra and Crescent as finalists for the non-U.S. portion of the Private Credit Mandate search. Attachments A and B provide overviews for each firm.

Strategic Plan Impact Statement

The Request for Proposal (RFP) for private credit investment management assists the fund to optimize long-term risk adjusted investment returns (Goal IV). Implementing a competitive bidding process by issuing an RFP upholds good governance practices which affirm transparency, accountability, and fiduciary duty (Goal V).

This report was prepared by Jimmy Wang, Investment Officer I, Investment Division.

RJ:BF:WL:JW:sg

Attachments:

- A) Overview Matrix of U.S. Private Credit Finalists
- B) Overview Matrix of Non-U.S. Private Credit Finalists
- C) Presentation by Alcentra Limited
- D) Presentation by Benefit Street Partners L.L.C.
- E) Presentation by Crescent Capital Group LP
- F) Presentation by Monroe Capital LLC

Overview Matrix of U.S. Private Credit Finalists

as of 9/30/2018

Firm Information	Benefit Street Partners L.L.C.	Monroe Capital LLC					
Ownership Structure	100% owned by Franklin Templeton	100% employee owned					
Year Founded	2008	2004					
Investment Region	U.S.	U.S.					
Main Address	9 West 57th Street, Suite 4920 New York, NY 10019	311 South Wacker Drive, 64th Floor Chicago, IL					
Additional Offices	Houston, Providence, Raleigh, Charlotte, San Francisco	Atlanta, Boston, Dallas, Los Angeles, New York, San Francisco					
Assets Under Management	\$26.4 billion	\$7 billion as of 1/1/2019					
Private Credit Assets Under Management	\$12.3 billion	\$7 billion as of 1/1/2019					
Number of Existing Private Credit Funds and Separate Accounts	Five commingled private debt funds that have been raised in the past and seven private debt separate accounts. Benefit Street Partners is also the manager of a Business Development Corporation.	Ten private credit capital funds including four separately managed accounts. One Business Development Company and seven collateralized loan obligation funds.					
Number of Employees	192	103					
Strategy Information							
Industry Focus	Diversified	Diversified					
Geographic Focus	North America	North America					
Target Deal Size	1% - 2% of total assets	\$10 million to \$75 million					
Number of Target Investments	75 to 100	TBD depending on length and size of fund					
Strategy Description	The Fund will seek to provide LACERS with current income and long- term capital appreciation by primarily originating senior secured loans for middle and upper-market ("core middle market") companies located in the United States. The majority of these companies will have EBITDA between \$25 million and \$75 million. The strategy will target sponsored and nonsponsored companies.	The Fund will seek to provide LACERS with current income and long-term capital appreciation by originating senior secured loans in lower-middle market companies located in North America. The Fund will primarily invest in U.S. companies with less than \$30 million in EBITDA that require financing to fund a corporate event such as a buyout, refinancing, recapitalization, ownership transfer, or acquisition.					

Overview Matrix of Non-U.S. Private Credit Finalists

as of 9/30/2018

Firm Information	Alcentra Limited	Crescent Capital Group LP					
Ownership Structure	Majority owned by The Bank of New York Mellon Corporation	Majority employee owned					
Year Founded	2002	1991					
Investment Region	Non-U.S.	Non-U.S.					
Main Address	160 Queen Victoria Street London, UK	25 Hanover Square London, UK**					
Additional Offices	New York, Boston, San Francisco, Singapore, Hong Kong	Los Angeles, Boston, New York					
Assets Under Management	\$37.6 billion as of 11/30/2018	\$24 billion					
Private Credit Assets Under Management	\$34.8 billion*	\$13.6 billion					
Number of Existing Private Credit Funds and Separate Accounts	Alcentra currently manages more than 70 vehicles dedicated to subinvestment grade credit strategies across open end funds, closed end funds, separately managed accounts, mutual funds, UCITS funds, exchange listed funds and collateralized loan obligations. Under the direct lending strategy there are 16 different funds including separately managed accounts	Since its inception, Crescent has raised over 20 private credit funds					
Number of Employees	168	169					
Strategy Information							
Industry Focus	Diversified	Diversified					
Geographic Focus	Europe	Europe					
Target Deal Size	€30 million (approx. \$33.5 million) to €200 million (approx. \$223.6 million)	€15 million (approx. \$16.8 million) to €75 million (approx. \$83.8 million)					
Number of Target Investments	60 to 70	25+					
Strategy Description	The Fund will seek to provide LACERS with current income and long-term capital appreciation by originating senior secured loans in lower-middle market companies located in Western Europe and opportunistically to non-European companies.	The Fund will invest in a diversified portfolio consisting principally of secured loans of private European companies. The Fund's investments may take for form of senior secured term loans, unitranche loans, second lien loans, or subordinated debt (including mezzanine and PIK securities) and the overall mix will have a bias towards more senior secured securities. The Fund will primarily target investments in the debt of mid-market European companies. Most investments will be in directly originated transactions. Occasionally, securities may be sourced in the secondary market. The Fund expects to mainly invest in primary transactions (including direct lending) although it may also invest in securities sourced in the secondary market.					

*Includes private debt strategies such as syndicated loans, middle market loans, structured credit, special situations, multi-strategy. Direct lending globally is \$9.4 billion.
**The firm's head office is located in Los Angeles, however the strategy would be managed out of the firm's London office.



Los Angeles City Employees' Retirement System Alcentra European Direct Lending

June 11th, 2019



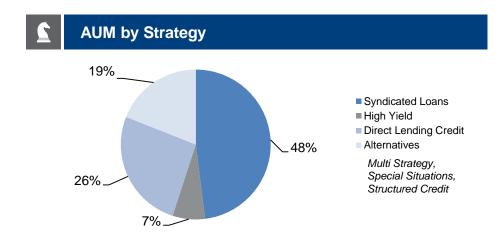
Firm Overview

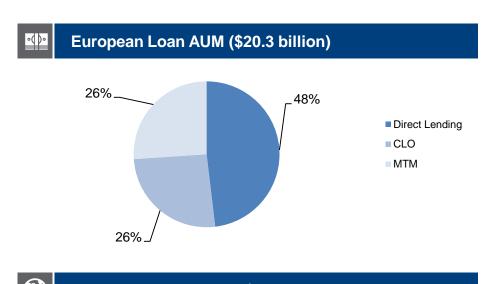
Alcentra: a global firm specialising in sub-investment grade credit¹

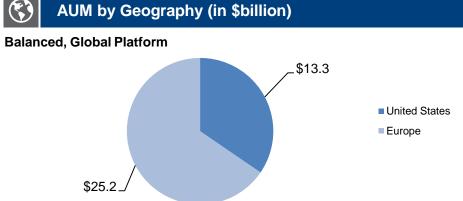
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Overview

- Founded in 2002, Alcentra is one of Europe's largest and longest tenured managers of private debt with \$38.5 billion under management
- 166 professionals globally including a global credit research team consisting of 73 experienced professionals focused on six complementary sub-investment grade credit strategies
- Headquartered in London with offices in New York, Boston and San Francisco as well as representatives in Singapore and Hong Kong







¹Alcentra, as of 31 March 2019. "Alcentra" refers to both Alcentra Ltd and Alcentra NY, LLC, including Alcentra NY, LLC's division, Alcentra High Yield. Assets under management reflect assets of all accounts and portions of accounts managed by Alcentra for Alcentra and its affiliates. Specifically, certain assets under management reflect assets managed by Alcentra personnel as employees of Mellon, The Bank of New York Mellon and The Dreyfus Corporation under a dual employee arrangement. BNY Mellon is not a guarantor of any investment managed by Alcentra

Alcentra: European Direct Lending Platform¹



Long track record

- Directly arranging loans to middle market borrowers since 2004 with over c.€8.9bn deployed to date in 229 different investments
- First dedicated direct lending fund in 2012 with backing from HM Treasury as part of the business finance partnership
- 130 investments representing over €6.5bn in deployed LP capital since 2013
- Dedicated direct lending platform grown to c. €10.7bn AUM over past 5 years



Large dedicated team

- Growing team of 28 dedicated professionals²
- Long-established and stable team
- Breadth of experience and expertise (average of 12 years per investment team member)
- Draws on the experience of Alcentra's thirty-strong sector specialised analyst pool
- Dedicated in-house legal capabilities
- Partnership with the stressed, distressed and work-out team



Effective sourcing strategy

- Longstanding relationships with over 150 European middle market sponsors and advisors
- Sourcing focused by jurisdiction with multi-national and multi-lingual professionals
- Leading market position in all core jurisdictions with demonstrated origination and execution track record
- Experience in credit selection applied to a broad universe of opportunities results in a better quality portfolio



Strategic clarity and focus

- Senior debt is our focus representing 92% of total investments since 2013
- Focus on building a diverse portfolio of profitable and cash generative companies in non-cyclical industries
- UK, France and Germany represent 82% of our deal flow, the remainder comes from selected European jurisdictions

Alcentra European Direct Lending Team¹

Alcentra has one of the largest and most experienced European direct lending teams, which leverages the firm's investment resources²

	Investr	ment Co	mmittee															
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¹Alcentra, Q2 2019. Experience figures stated reflect years spent by the relevant individual in a financial institution (including Alcentra) performing a relevant financial function or discipline; A subset of the team, due to their particular experience, specialisation and relationships, devotes their time to Alcentra's existing direct lending and mezzanine funds and the Fund. These individuals are highlighted in blue in the table, together with Graeme Delaney-Smith and Peter Glaser. ²Based on Alcentra's market observations. ³Joining in May 2019. *People covering more than one region **Currently employed as a contractor.

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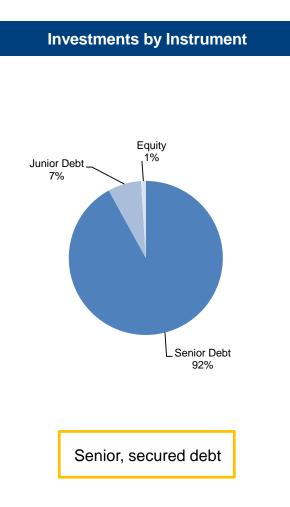
Investment Strategy

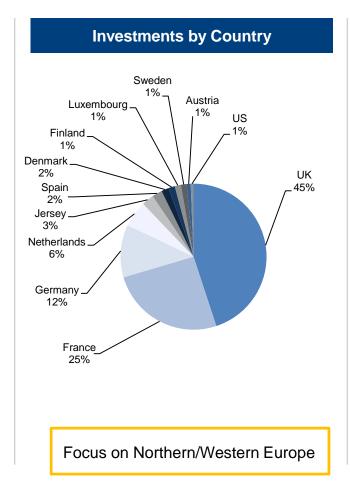
Alcentra European Direct Lending for LACERS

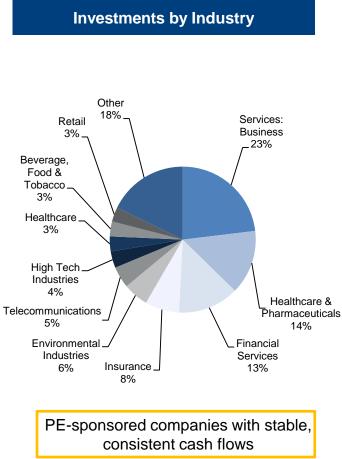
Objective	Generate attractive, risk adjusted returns by providing loans predominantly to European mid-market businesses with an enterprise value of up to €1 billion, which benefit from first ranking security over the assets of the borrower's business
Target Return	7%-9% net for an unlevered European Direct Lending SMA
Target Netarri	10-12% net for a levered European Direct Lending SMA
Geographic Focus	Northern and Western Europe
Eligible Investments	Senior secured loans, junior debt and equity co-investment
Eligible investments	We expect the breakdown of the proposed strategy to be approximately 85% Senior Debt, 10% junior debt and 5% equity
Investments	60-70
Typical Borrower Size	Our mid-market company target is between €10 million - €100 million EBITDA, an enterprise value between €50 million - €1 billion with revenues of €30 million and above.
Sector Concentration	Focus on healthy, growing and cash generative companies in defensive sectors. Avoid cyclical industries such as automotive and construction and capital intensive industries such as hotels.
Investment Manager	Alcentra Limited (Authorised and regulated by the UK FCA, registered Investment Advisor with U.S. SEC)
Portfolio Managers	Graeme Delaney-Smith and Peter Glaser

¹No investment strategy or risk management technique can guarantee returns or eliminate risk in any market environment. Target results presented have certain inherent limitations. Unlike an actual performance record, target results do not represent actual trading/returns and may not reflect the impact that material economic/market factors might have. Clients' actual results may be materially different than the target results presented. Please see important information about target returns at the end of this presentation

Breakdown of European track record since 2013¹







¹Alcentra, as of 31 December 2018; Percentages based on value of completed realised and unrealised investments. Investment activity refers to any European Direct Lending deals made by the Alcentra European Direct Lending team since January 2013. **Please see important disclosures at the end of this presentation. Past performance is not a guide to future performance**



Performance Track Record

Alcentra European Direct Lending Platform since 2013¹

	Fund	Commitment (m)	Closing Year	Amount Invested (m)	Realised (m)	Unrealised (m)	Opening Leverage ⁴	Current Leverage⁴	Gross IRR ³	Net IRR ³	Gross MOIC	Net MOIC
ge	Clareant UK Direct Lending Fund	€413*	2013	€440*	€226*	€309*	4.9x	4.7x	7.8%	6.3%	1.22x	1.18x
Vintage	Alcentra European Direct Lending Fund	€852*	2014	€1,042	€753	€307	4.2x	4.6x	9.2%	7.4%	1.22x	1.21x
1 st	Alcentra European Credit Opportunities Fund	€118*	2014	€117*	€102*	€41*	4.6x	4.6x	8.6%	7.3%	1.22x	1.19x
	Alcentra European Direct Lending Fund II (Unlevered)	€2,088	2016	€2,269	€791	€1,786	5.0x	4.9x	10.2%	8.2%	1.14x	1.11x
ntage	Alcentra European Credit Opportunities Fund II	€833*2	2017	€827*	€346*	€623*	4.7x	4.6x	14.1%²	10.6%²	1.21x ²	1.16x ²
2 nd Vintage	Alcentra European Direct Lending Fund II (Levered)	€1,187 ²	2017	€1,189	€352	€991	5.0x	4.9x	14.6%²	10.3%²	1.16x ²	1.11x²
	European Direct Lending SLP	€306	2017	€224	€42	€206	5.1x	5.1x	12.0%	10.0%	1.11x	1.09x
e de	Alcentra European Direct Lending Fund III (Unlevered)	€2,780⁵	-	€388	€48	€361	5.9x	5.8x	22.3%	18.8%	1.05x	1.04x
3 rd Vintage	Alcentra European Direct Lending Fund III (Levered)	€1,052 ^{2,6}	-	€123	€7	€123	6.0x	5.9x	28.5% ²	21.8%²	1.08x ²	1.06x ²
3rd	Alcentra European Credit Opportunities Fund III	€668²	-	-	-	-	-	-	-	-	-	-
	Total Commitment	€10,831**										

Past performance is not a guide to future performance

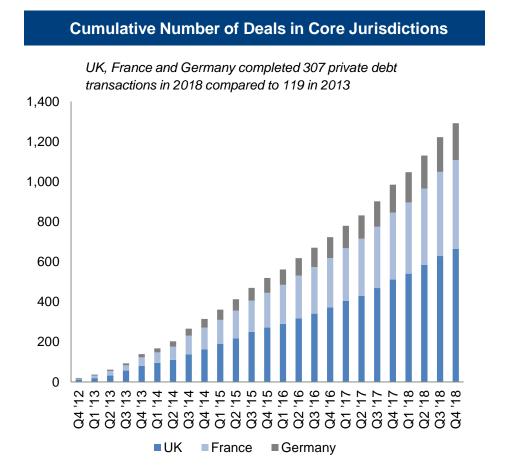
Please see important information at the end of this presentation

Please see related disclosures on page 27. Alcentra European Credit Opportunities Fund III is a new fund that does not have a representative historical IRR performance and has not yet held a final close. We have included the other funds because we believe they most closely resemble the type of investments the proposed strategy intends to invest in. Such assets were acquired and managed with similar investment objectives and characteristics to the proposed strategy, however the investment strategy of the Funds may differ in that the proposed strategy may have the flexibility to allocate up to 15% in non-European assets. See related performance information at the end of this presentation. Performance of the Alcentra European Direct Lending Fund II (Levered), Alcentra European Credit Opportunities 9 Fund II and Alcentra European Direct Lending Fund III (Levered) is calculated on a levered basis. Past or current yields are not indicative of future yields.



Market Trends and Opportunities

Seizing opportunities in a growing European market for Direct Lending¹



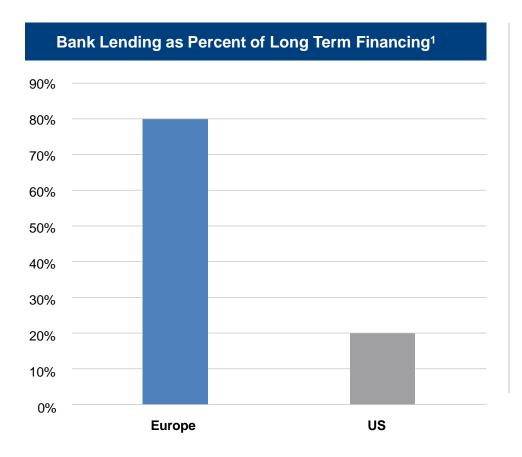
Cumulative Number of Deals Emerging Jurisdictions Spain, Nordics and Benelux completed 82 private debt 320 transactions in 2018 compared to 20 in 2013 280 240 200 160 120 80 40

■ Spain ■ Nordics ■ Benelux

¹Deloitte, as of December 2018: Deloitte Alternative Lender Deal Tracker Spring 2019. Nordics comprises of Denmark, Finland, Norway and Sweden. Benelux comprises of Belgium, Luxembourg and Netherlands.

Europe: A compelling opportunity for further growth in direct lending

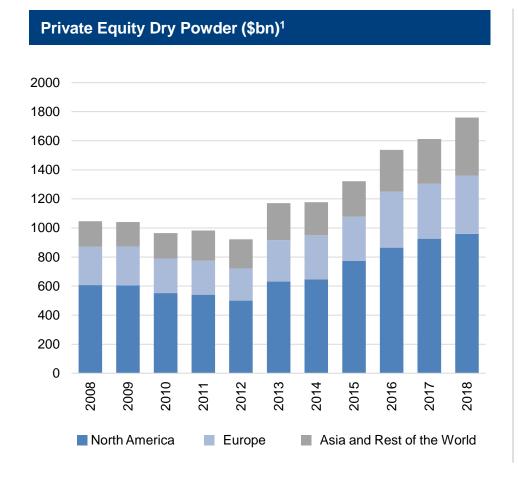
Private debt accounts for approximately 80% of corporate lending in the US. In Europe, the figure is only c.20%.



Sources of Capital ²										
	Europe	US								
Banks	Yes	Yes								
Mezzanine Funds	Yes	Yes								
HY Bond Market	No	Yes								
Finance Corps.	No	Yes								
Registered Funds (Mutual, BDC, Closed End)	No	Yes								
CLO Issuance ³	\$31 Bn	\$129 Bn								
Private Debt Funds	Yes	Yes								

^{1&}quot;Diversified Debt Funds, Q2 2017", European Investment Fund; 2Alcentra; 3LCD, S&P Global Market Intelligence, 31 December 2018

Meeting the demand for capital



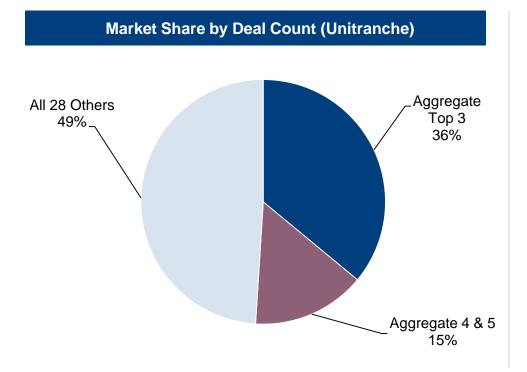
How direct lending can meet the demand for capital

We believe private equity activity will continue to grow given the importance of high-yielding asset classes. Direct lending meets the demand for capital. It may:

- Provide greater flexibility
- Support more debt-friendly capital structures
- Implement value-enhancing strategies more effectively than the banks
- Enable buy-and-build activity through long-term commitment to, and close relationship with, sponsors and corporates

¹Preqin, June 2018

Europe: five largest managers dominate 51% of market share in 2018¹



- Alcentra has established itself as one of the most active direct lending managers in Europe
- In the LTM period through Q4 2018, approximately half of the 248 deals in Europe were completed by the 5 leading fund managers
- The top 3 managers accounted for 36% of the deals completed in Europe

¹Source, Altium Mid-Market Monitor Report, Q4 2018. Includes non-sponsored deals

Attractive Deployment with Consistent Margins And Fees

2018 Investments¹

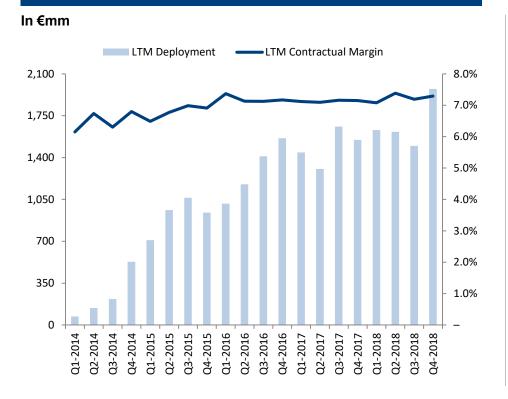
■ Committed: €2.4bn

Number of Deals: 38

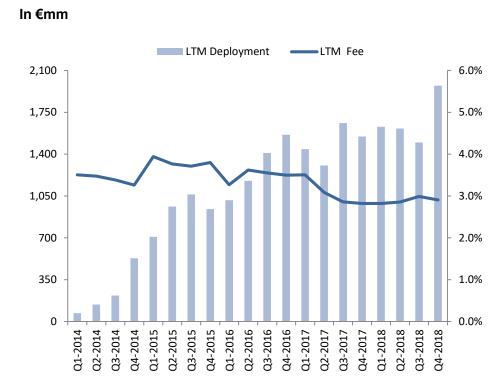
■ All-in-Margin: **7.45**%

Arrangement Fees: 2.91%

LTM Rolling Deployment and LTM Rolling Contractual Margin²



LTM Rolling Deployment and LTM Rolling Arrangement Fee²



¹Alcentra, 2018 Investments, December 2018. ²Alcentra, Q4 2018.Contractual Margin = PIK Margin + Cash Margin. **Past performance is not a guide to future performance.**

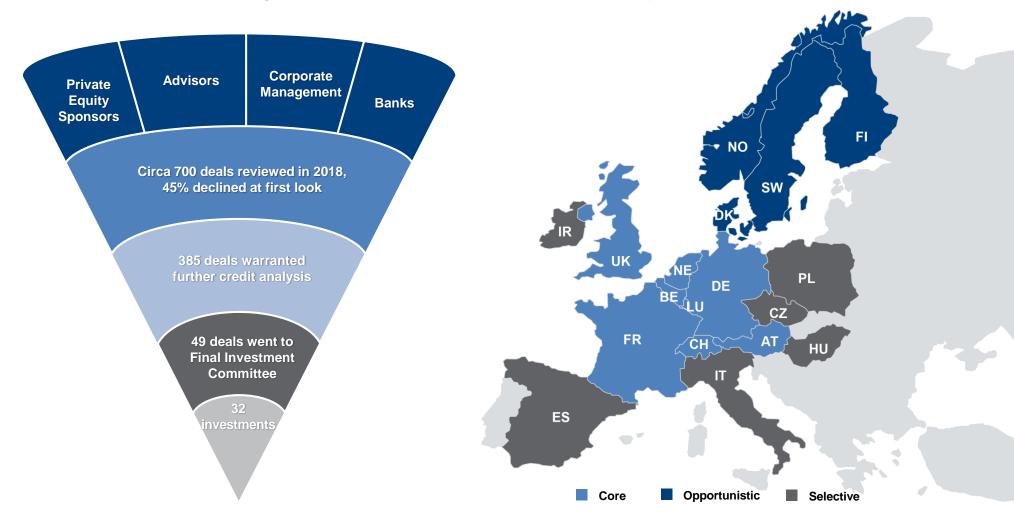


Investment Processes

ATTACHMENT C

Geographic focus of lending

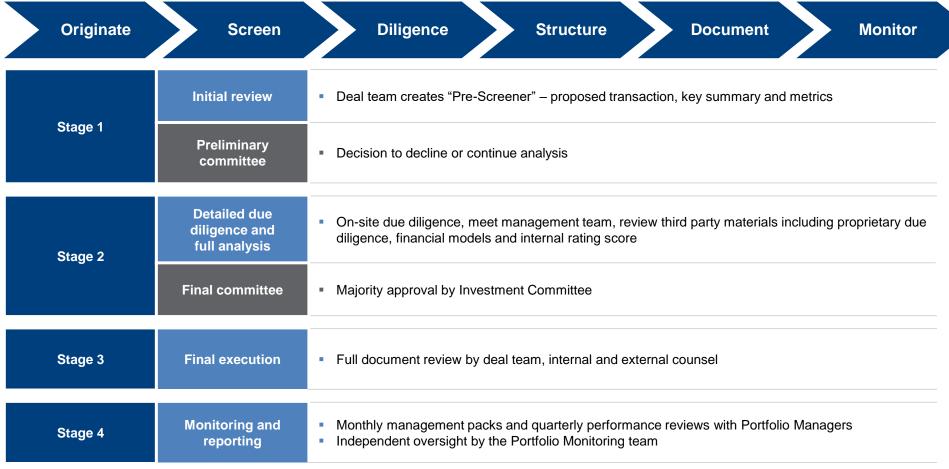
Demonstrated track record of deal origination and completion across Northern and Western Europe



¹Alcentra, as of December 2018

Investment & Operational Due Diligence Process

Alcentra has a disciplined, rigorous due diligence process, similar in nature to private equity investing



Note: Grey blocks illustrate a full meeting of the Investment Committee

Disciplined and rigorous ongoing Monitoring

Monitoring

- Deal team maintains active dialogue with portfolio company management/sponsor throughout life of the investment
- Review monthly Financial Information: management accounts, board packs
- Standardised monitoring spreadsheet for recording and analysing data
- Independent Monitoring team review data continuously
- Reviewed by Portfolio Managers and Investment Committee members quarterly in QPRs (Quarterly Portfolio Reviews)

Watch List

- Identify:
 - Material downturn versus agreed lending case
 - Failure to achieve a milestone that was critical to the investment case
- Enhanced Monitoring:
 - Decide whether enhanced monitoring of the situation is sufficient, or whether specific plan of action is required
 - Review situation weekly
- Deterioration may trigger need for independent business review
- Risk of liquidity shortfall progresses situation to full workout status

Workout

- Dedicated internal legal recourses and specialised stressed/distressed personnel become involved
- Owner/Sponsor put up more capital to de-lever the company
- Use covenants to take control from owner/sponsor
- Stabilise situation and insert new management
- Provide liquidity if required

Recovery

- Establish recovery plan and execute
- Identify new owner and exit

Why Alcentra is Well Positioned to Manage this Mandate¹

Track record	 Alcentra a leading lender to the European middle market since 2004, making 229 different investments totalling c.€8.9bn A demonstrated track record in managing Private Credit mandates for U.S. public pension funds
Execution	 Demonstrated ability to successfully execute our direct lending strategy by deploying significant capital across the capital structure with speed, diversification and a focus on senior debt 12 vehicles focused on the European Direct Lending strategy have been launched since 2012, with Alcentra efficiently deploying capital within the stated investment periods for each and performing well and in line with expectations
Scale of our Business	Scale of our business allows Alcentra to target a role as sole lender in larger lending opportunities where we see less competition and consequently can extract better margins, fees and lending covenant than can our smaller competitors
Entrepreneurial Approach	We have developed a reputation for our entrepreneurial approach, taking time to understand the needs of the businesses we lend to. This enables us to offer features the borrower values and is prepared to pay for but which do not increase the risk of loss on the loan. This means that we can offer our investors access to higher returns without exposing them to additional risk
Depth of Relationships	Depth of Relationships across Europe with Private Equity firms, Debt Advisors and corporate management teams gives us an edge in sourcing opportunities which means that we can deploy investors' capital more rapidly than our competitors without compromising selectivity
Focus on Senior Secured Debt	Our Focus on Senior Secured Debt and being the sole lender in the majority of our loans helps us ensure that if a business we have lent to does go through a difficult period of trading, we are in the best position to control the workout process and ensure maximum recoveries for our investors

¹Alcentra, as of May 2019



Appendix

- Presenter Biographies
- Workforce Composition Report
- Disclosures

Presenter Biographies



Graeme Delaney-SmithCo-Head of Direct Lending

Graeme joined Alcentra in September 2004 and is the Co-Head of European Direct Lending. He is also a member of the European Investment Committee.

Graeme was responsible for raising the initial Alcentra mezzanine funds, joining Alcentra with a specific mandate to expand the Alcentra strategy into this area. He subsequently raised Alcentra's existing European Direct Lending Funds from December 2012.

Prior to joining Alcentra, Graeme was an Investment Director at Intermediate Capital Group for nearly seven years. Prior to joining ICG in 1998 he spent five years at The Royal Bank of Scotland, the latter part within the leveraged finance team in London.

Graeme is a graduate of Napier University and a qualified accountant. He also received an MBA from Heriot-Watt University Business School, Edinburgh.



Joanna Layton
Head of European Direct
Lending Portfolio Monitoring

Joanna joined Alcentra in May 2005 and is Head of European Direct Lending Portfolio Monitoring as well as Deputy Head of European Credit and sits on the European Credit Investment Committee.

Prior to joining Alcentra, Joanna was an Associate Director in GE Commercial Finance's Leveraged Finance business, where she focused on the structuring and execution of European leveraged transactions.

Before joining GE, Joanna was an analyst within Mizuho Corporate Bank's leveraged finance credit team.

Joanna has a law degree from the University of Leicester.

Presenter Biographies



Natalia Tsitoura Managing Director

Natalia is a Managing Director in Alcentra's European Direct Lending platform. She is responsible for originating, executing and managing private debt investments in the UK and Scandinavia. Prior to that, she worked on syndicated loan and mezzanine investments across the Alcentra platform.

Natalia is a member of the boards of Mountain Warehouse, Anesco and Agilisys.

Natalia graduated in 2006 from Loughborough University in Business Studies (1st Class), and speaks Greek and Spanish fluently in addition to English.



Scott Hamilton Managing Director

Scott is responsible for all facets of new business development, marketing and client service for the greater U.S. Western-Region.

Previously, Scott was a Director, Institutional Distribution for BNY Mellon where he represented the broad spectrum of BNY Mellon Investment Management and its investment boutique affiliates to the Taft-Hartley/Multi-Employer investor-base. Prior to that, Scott was V. P. of Sales and Client Service for Thomas Weisel Asset Management and V. P. of Sales for Columbia Management.

Scott graduated from the University of California, Berkeley with Bachelor of Science in Interdisciplinary Economics, Business and Political Science and holds FINRA Series 7, 63, 3 and 30 Licenses.

Workforce Composition Report

Occupation (Full Time)	Black	Hispanic	Asian or Pacific Islander	Not Disclosed	Caucasian (Non Hispanic)	Total Employees	Percent (%) Minority	Male	Female
Officials & Managers	0	1	0	0	7	8	12.5%	7	1
Professionals	0	2	8	0	32	42	23.8%	35	7
Office/Clerical	1	1	0	0	0	2	100.0%	0	2
Other	3	0	6	81	25	115	7.8%	87	28
Total	4	4	14	81	64	167	13.2%	129	38

Disclosures ATTACHMENT C

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Any such offering will be made only in accordance with the terms and conditions set forth in the Prospectus pertaining to such fund. Prior to investing, investors are strongly urged to review carefully the Prospectus (including the risk factors described therein) and all other offering documentation supplied by Alcentra.

Investment in these strategies is suitable only for Qualified Investors.

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Changes in exchange rates may also affect the value of your investment and any income received.

Investments in sub-investment grade debt are speculative and involve special risks, and there can be no assurance that an account's investment objectives will be realized or that suitable investments may be identified. Many factors affect performance including changes in market conditions and interest rates and in response to other economic, political, or financial developments. An investor could lose all or a substantial portion of his or her investment. No investment process is free of risk and there is no guarantee that the investment process described herein will be profitable. No investment strategy or risk management technique can guarantee returns or eliminate risk in any market environment.

The Bank of New York Mellon Corporation ("BNY Mellon") holds the majority of The Alcentra Group (or "Alcentra"), which is comprised of the following affiliated companies: Alcentra Ltd. and Alcentra NY, LLC. Assets under management include assets managed by both companies. Alcentra NY, LLC and Alcentra Ltd. are registered with the U.S. Securities & Exchange Commission under the Investment Advisers Act of 1940.

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ATTACHMENT C

Important Information

Material Risks to Investors: Credit, interest rate and liquidity risks are anticipated to be the most material risks to investors in this Fund.

Credit Risk: The Fund is subject to credit risk: i.e., the risk that an issuer of securities will be unable to pay principal and interest when due, or that the value of the security will suffer because investors believe the issuer is less able to pay. This is broadly gauged by the credit ratings of the securities in which the Fund invests. However, ratings are only the opinions of the agencies issuing them, may change less guickly than the relevant circumstances and are not absolute guarantees of the quality of the securities.

Interest Rate Risk: In addition, certain investments may have interest rates that remain constant until their maturity. Accordingly, their market value will generally fluctuate with changes in market rates of interest.

Liquidity Risk: Loans, which are expected to comprise the substantial majority of the Fund's portfolio of investments, are not generally traded on recognised exchange markets. Instead, they typically are traded by banks and other institutional investors participating in the loan markets. The liquidity of the Fund's investments will therefore depend on the liquidity of this market.

This material is for use with sophisticated and qualified investors only, and not for use with the general public. Accordingly, this document must not be acted on or relied on by persons who are not qualified persons. The Fund interests are offered only to qualified investors who do not require immediate liquidity of the investment. Investors must fully understand and be willing to assume the risks involved in the Fund's investment program. Subscribers for interests will represent that they are acquiring their interests solely for investment. Alcentra, in its sole and absolute discretion, may decline to accept the subscription of any prospective investor for any reason or for no reason.

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The information in this presentation is only as current as the date indicated, and may be superseded by subsequent market events or for other reasons. Nothing contained herein constitutes investment, legal, tax or other advice nor is it to be relied on in making an investment or other decision. Investors should independently investigate any investment strategy or manager, and consult with qualified investment, legal, and tax professionals before making an investment.

Gross IRR information: Represents the gross annual compounded pre-tax internal rate of return based on cash flows from date of investment. Gross IRR does not account for management fees, expenses and carried interest, the effect of which could be material.

Net IRR: Represents the net annual compounded pre-tax internal rate of return based on cash flows from the date of investment net of any fees, expenses and carried interest.

The performance shown is for the stated time period only; due to market volatility, each account's performance may be different. This information should not be considered investment advice. The specific securities identified are not representative of all of the securities purchased, sold or recommended for advisory clients. It should not be assumed that an investment in the securities identified was or will be profitable. Actual holdings will vary for each client and there is no guarantee that a particular client's account will hold any or all of the securities identified.

Performance is shown net of fees and expenses, and includes the reinvestment of dividends and capital gain distributions. Many factors affect performance including changes in market conditions and interest rates and in response to other economic, political, or financial developments. Investment return and principal value of your investment will fluctuate, so that when your investment is sold, the amount you receive could be less than what you originally invested.

Important Information – Page 9 Disclosures

¹Alcentra, as of 31 December 2018. Information relating to the European Direct Lending deals has been provided to illustrate Alcentra's experience. This information is included for illustrative purposes only and should not be relied upon when making an investment decision. ²Includes leverage. ³"Gross IRR" calculations assume repayment at par as of 31 December 2018 and book upfront fees on the day of receipt (i.e. not amortised). Performance above refers to the Alcentra European Direct Lending Fund and Alcentra European Direct Lending Fund II, Clareant UK Direct Lending Fund, Alcentra European Credit Opportunity Funds I & II and European Direct Lending SLP (the "Relevant Predecessor Funds") which are closed to new investors. Please see performance disclosures in the appendix. ⁴Unrealised debt. ⁵Latest close as of 10 April 2019. ⁶Latest close as of 14 May 2019 *As of respective fund final close dates (GBP to EUR rate at the final close of the Clareant UK Direct Lending Fund was 1.3770, USD to EUR rate at the final close of the Alcentra European Credit Opportunity Fund II was 1.0809). **Total commitment also include the Alcentra European Direct Senior Fund: €318 million and a Senior Segregated Fund: €216 million. See related performance information at the end of this presentation.

Important Information Regarding Target Returns

Targets or other return objectives contained herein are based upon subjective estimates and assumptions about circumstances and events that may not yet have taken place and may never occur. If any of the assumptions used do not prove to be true, results may vary substantially. Target returns shown are net of fees and expenses, and represent possible returns that may be achieved only for the period of time expressly identified.

An individual target return ("Deal Target") may be comprised of, among other factors, the expected rate of return of a mixture of securities including, bridge loans, senior term debt, subordinated debt, preferred and common stock, warrants or other equity-like securities and fees. In determining the rate of return of debt securities, Alcentra may take into consideration, changes in prevailing market interest rates for comparable securities and loan duration. In determining the rate of return of equity or equity-like securities, Alcentra estimates the timing and terminal valuation of the company.

Alcentra's Deal Target is compared to the targets at the point of entry, and if met, an investment is deemed to have satisfied Alcentra's investment hurdle rate rendering such investment attractive. Although a Deal Target is established based on Alcentra's expectation (at the time an individual investment is being considered) of market conditions over the investment period for such investment, there can be no guarantee that those conditions will enable the Deal Target to be realized.

Actual individual investment performance may not achieve the Deal Target upon realization/liquidation as initially expected, which may have a material effect on overall realized portfolio performance over the life of the Fund and the Fund's ability to achieve the target. The final realized target return for the portfolio will be based on the cumulative performance of individual investments made and ultimately realized over the multi-year life of the Fund.

Alcentra's ability to achieve a given Deal Target may be effected by numerous factors including, but not limited to, the portfolio company's ability to achieve its business plan, market interest rates, investment duration, repayment of principal at maturity and the ultimate enterprise value of the company upon exit.

Alcentra makes no guarantee that the Fund will be able to achieve these targets in the long term. Targets are objectives and should not be construed as providing any assurance as to the results that may be realized in the future from investments in the Fund. Many factors affect Fund performance including changes in market conditions and interest rates and changes in response to other economic, political or financial developments. These targets are being shown for information purposes only should not be relied upon to make predictions of actual future performances. The information underlying any targets or other forecasts has been obtained from or is based upon sources believed to be reliable, but neither Alcentra nor its affiliates assumes any responsibility for, or makes any representation or warranty, express or implied as to the adequacy, accuracy or completeness of, any such information.



Los Angeles City Employees' Retirement System ("LACERS") Senior Secured SMA

June 2019



Benefit Street Partners ("BSP")* is a leading global alternative investment manager with a credit focus



\$26.9 BN ASSETS UNDER MANAGEMENT¹



195 EMPLOYEES²



6 OFFICES



108
INVESTMENT
PROFESSIONALS²

BSP.

2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Officer. 2011	nded. han joins BS	P as Chief E: Short Liquid		2013 BSP beg	ers the CLO		2015 BSP hires special situation and laur \$750mm	s ns team nches n fund.	private (\$2.6bn. BSP raise private (es its 4th fla debt fund c es a senior s debt fund.	it
BSP launches Long-Short Liquid Credit Hedge Fund.		2014 BSP launches Long-Only High Yield strategy with \$1.5bn.		BSP purchases management contract of non-traded public BDC and REIT.		2018 BSP prices its 15th CLO. 2019 Franklin Templeton acquires					

PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT.

Note: Please see disclaimer at the end of the presentation for additional information.

^{*}BSP's credit business began in 2008 with the launch of Providence Equity Capital Markets L.L.C. ("PECM"), BSP's former affiliate. PECM is the investment adviser for Fund I and II and as of 2011, BSP is the sub-adviser.

AUM refers to the assets under management for all credit funds and separately managed accounts managed by BSP. AUM amounts are approximations as of March 31, 2019 and are unaudited. Certain amounts are preliminary and remain subject to change. Please see note 3 at the end of this presentation for additional information.

² As of April 30, 2019.



Multi-strategy approach targeting attractive opportunities in the global credit markets



Private Debt /
Opportunistic
Credit

\$12.8 billion AUM

Special Situations

\$798.0 million AUM

CLOs

\$8.1 billion AUM

Liquid High Yield

\$1.3

Commercial Real Estate Debt

\$2.7 billion AUM

Long-Short Liquid Credit

2.7 \$1.2 billion AUM

10+ Years of Credit Investing

PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT

Note: Views expressed are those of BSP. Categories and terms are as classified by BSP. There is no guarantee that any fund or account would have the features identified above. Targeted portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed portfolio holdings or characteristics. Since prepresentation is being made that a fund or account will achieve the portfolio characteristics indicated above. Portfolio characteristics may be significantly different than those shown. Any target, estimate or projection has inherent limitations, including that actual market or economic factors, the ability to source suitable investments, or future assumptions of BSP may differ materially from those currently annicipated by BSP.

AUM refers to the assets under management for all credit funds and separately managed accounts managed by BSP. AUM amounts are approximations as of March 31, 2019 and are unaudited. Certain amounts are preliminary and remain subject to change. Please see note 3 at the end of this presentation for additional information.

² As of April 30, 2019.

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Benefit Street Partners Private Debt Overview

Benefit Street Partners Private Debt Overview: BSP/LACERS Strategic Partnership



BSP is pleased to discuss a customized senior secured separately managed account ("SMA") with LACERS

- The SMA will be comprised of a diversified collection of senior secured assets with a loan-to-value of less than 50%
 - Industry (maximum of 20%) and issuer (maximum of 2%) diversification
 - Attractive contractual cash yield paid out quarterly, representing the vast majority of total return
 - SMA construction focused on optimizing performance over a full market cycle
- Tom Gahan (CEO and CIO) and Blair Faulstich (Senior PM and Member of IC) will act as the day-to-day portfolio managers overseeing the SMA
 - Transparent platform: quarterly or more frequent calls and bespoke reports as desired by LACERS
- BSP has a differentiated platform vs. our peers
 - Established 10+ year track record investing through different cycles
 - Focus on core and upper middle market companies, which are generally more stable in economic downturns
 - Scaled platform with ability to underwrite commitments ranging from \$25mm to \$300mm+
 - \$10bn+ of senior secured loans made in the past 8 years with only 2 defaults (2bps loss annually)
 - Senior management has worked together for 25+ years
 - 28 private debt investment professionals + 15 industry sector analysts²
 - Investment team stays with the investment through origination, due diligence and monitoring
 - Separate and independent investment committee
 - 6-member dedicated internal workout team²

BSP believes our SMA will improve the return profile of LACERS fixed income allocations without changing the overall risk profile

PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF PUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT. Targeted portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed portfolio characteristics. No representation is being made that the portfolio will achieve the portfolio characteristics or targets indicated above. Portfolio characteristics not characteristics, No representation is being made that the portfolio will achieve the portfolio characteristics or targets indicated above. Portfolio characteristics and the second interest indicated above. Portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed initial above. Portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed in the portfolio characteristics. No representation is being made that the purposes only and do not reflect guaranteed characteristics. The portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed characteristics. The portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed characteristics. The portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed characteristics. The purposes of the portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed characteristics. The portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed characteristics. The portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed characteristics. The portfolio characteristics are provided for illustrative purposes only and the purpose of the portfolio characteristics are provided for illustrative purposes. The portfolio characteristics are provided for illustrative purposes on the portfolio characteristics are provided for illustrative purposes. The

Please see note 10 at the end of this presentation for details about the composition of the Senior Secured Composite. BSP Senior Secured Composite losses reflect fully realized losses on all investments made across the Senior Secured Composite, and goes back to 2010 and through December 31, 2018. Loss ratio is calculated by dividing the fully realized losses over total invested cost. Losses per year is calculated by dividing the fully realized losses over the number of years the strategy has been actively investing.

2 As of April 30, 2019.

Benefit Street Partners Private Debt Overview: Private Debt Team



Chief Executive Officer

Thomas Gahan

PresidentRichard Byrne

Sr. Managing DirectorMichael Paasche

Origination

Sr. Managing DirectorDavid Manlowe

Operations

Todd Marsh

Operations / Risk

COO Private Debt

Director of

Manager

Ira Wishe

Additional Resources Managing Directors Ray Costa Brent Buckley Special Situations Special Situations Marcus Motroni Special Situations Director Matt Winkler Special Situations Vice Presidents Chas Lutz Brian Louko Special Situations Special Situations **Traders** Ryan Barrows Scott Danford James Hadley **Business Development Managing Director** Allison Davi **Directors** David Klein Catherine Saunders **Vice Presidents** Nicole Campbell Natalia Iljin Senior Associates / Associates Vivian Lee Nikki Reyes Brad Pearl Christine Wong

			1011			
Senior Portfolio	Manag	er				
Blair Faulstich						
Head of Origin	ation					
Larry Zimmerm	nan					
Managing Dire	ectors					
/	amien ovi	King Jang	Jeffrey Knopping	Franklin Leong		
	ephen chman	Patrick White				
Directors						
John Horstma	n Fran	ıky Lee	Neil	Maini		
Richa Tandon						
Vice President	s					
Mike Allen	Bria	n Armstron	g Zacl	hary Bahor		
Hunter Gooda	ıll Muh	nammad H	ussain Dari	ng Kaul		
Shane Regan	Dan	iel Shank	Roh	Rohan Shetty		
Senior Associo	ites					
Jonathan Cody Alexan Kovacs Mackvick Masuco						
Associates						
Timothy Farley John Vance						
Investmen Committee	-	Dedicate Private De Inv. Prof	ebt In	nared BSP evestment ofessionals		

	Research						
Managing Directors							
Kevin Boler	Alexander Clarke	Ashley Loh					
Keith Petersen	Joe Rodbard	Steve Roszak					
Directors							
Anant Kumar	Anthony Tse						
Vice Presidents							
Anthony Han	Joshua Lebel						
Senior Associate							
David Barilla							
Associates							
Kevin Fortunato	Jennifer Jin	Matthew Kim					
Matt Lindquist							
Operations, Finance and Compliance							

Finance

Officer

Bryan Martoken

Chief Financial

Compliance

Alex McMillan

Compliance

Regulatory

Counsel

Officer / Chief

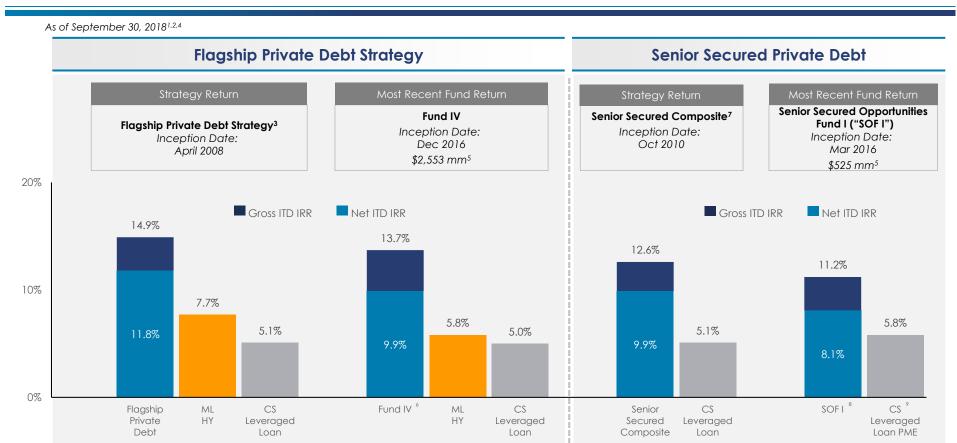
Chief

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Benefit Street Partners Private Debt Strategy

Benefit Street Partners Private Debt Strategy: 10-Year Track Record





Note: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. INVESTMENT IN A FUND INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the investments made by the funds shown above. All index returns are calculated as total returns except for those relating to SOF I which is weighted as PME returns.

Note: BSP's credit business began in 2008 with the launch of Providence Equity Capital Markets L.L.C. ("PECM"), BSP's former affiliate. PECM is the investment adviser for Fund I and II and as of 2011, BSP is the sub-adviser.

³ Please see note 1 at the end of the presentation for a definition of Flagship Private Debt Strategy, CS Levered Loan index calculated from April 30, 2008 as index reported monthly prior to June 30, 2008.

⁵ Represents committed capital as of December 31, 2018.

⁹The Public Market Equivalent (PME) index returns for the CS Leveraged Loan Index are calculated as of September 30, 2018 and calculated on a weighted average basis for the period as determined by actual timing of cash contributions and distributions for the period reported alongside the respective vehicles.

¹ Track record data is preliminary, estimated, unaudited and subject to change and is as of September 30, 2018, provided that all Level 3 assets are valued as of September 30, 2018 by a third party firm and all Level 2 assets are valued at the closing price on September 30, 2018.

² CS Leveraged Loan Index and ML HY returns are calculated as of September 30, 2018. For more information on CS Leveraged Loan Index and ML HY returns, please see note 4 at the end of the presentation.

⁴ Please see note 5 at the end of the presentation for a description of net and gross ITD returns.

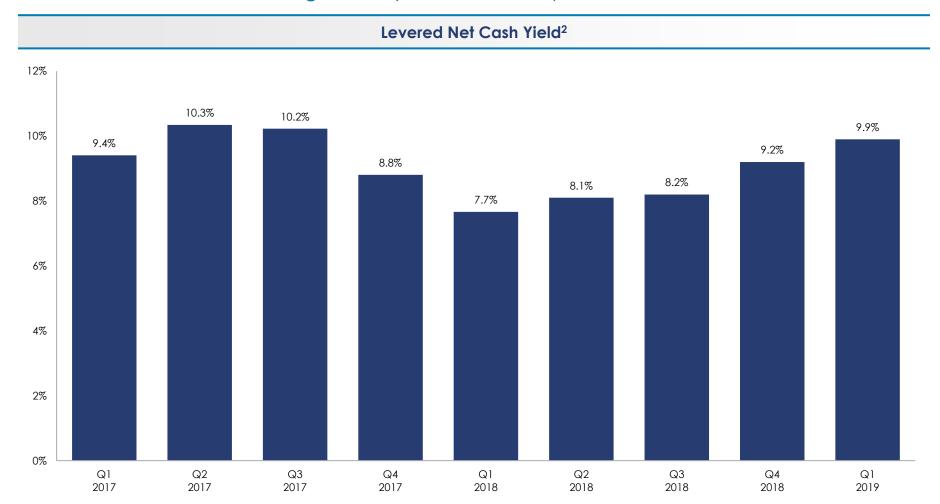
Represents returns for Fund IV collectively. BSP Debt Fund IV L.P. ("Onshore") has an inception to date gross IRR of 13.0% and inception to date net IRR of 9.4%. BSP Debt Fund IV Master (Non-US) L.P. ("Offshore") has an inception date gross IRR of 14.6% and inception to date net IRR of 10.6%. Returns are based on an inception date of December 22, 2016. Fund IV net returns presented assume one-time initial expenses are amortized over the life of the Fund. The ITD net return including these items are 9.6% for the aggregate Fund IV, 9.1% for the Onshore, and 10.2% for the Offshore.

⁷ The Senior Secured Composite includes the IRRs of BSP's senior secured investments, which are unaudited as of September 30, 2018, and represent only the performance of individual investments meeting such criteria managed in different funds and accounts and not as part of an overall strategy and therefore is not reflective of an overall fund strategy, Please see note 10 at the end of this presentation for details about the composition of the Senior Secured Composite. Because the senior secured loans included in the IRRs for the Senior Secured Composite do not represent a specific investment fund, the returns are provided for illustrative purposes only and take into account certain assumptions regarding applicable management fees, carried interest/incentive fees and expenses, but do not include any assumptions regarding discounts for investors investing in the Fund upon the initial closing. Please see note 11 at the end of this presentation for more information on the assumptions.

⁸ Investors elected \hat{O} X or 1.0x leverage for their investment. The SOF returns reflect the 1.0x levered class which reflects the leverage election of the majority of current investors in the fund. The complex return is 11.1% (gross) and 8.0% (net). The unlevered class return is 7.2% (gross) and 4.5% (net). SOF I ("Onshore") has a return of 11.2% (gross) and 8.1% (net). SOF I ("Dnshore") has a return of 11.2% (gross) and 8.1% (net). SOF I



Average cash yield since inception of ~9%1



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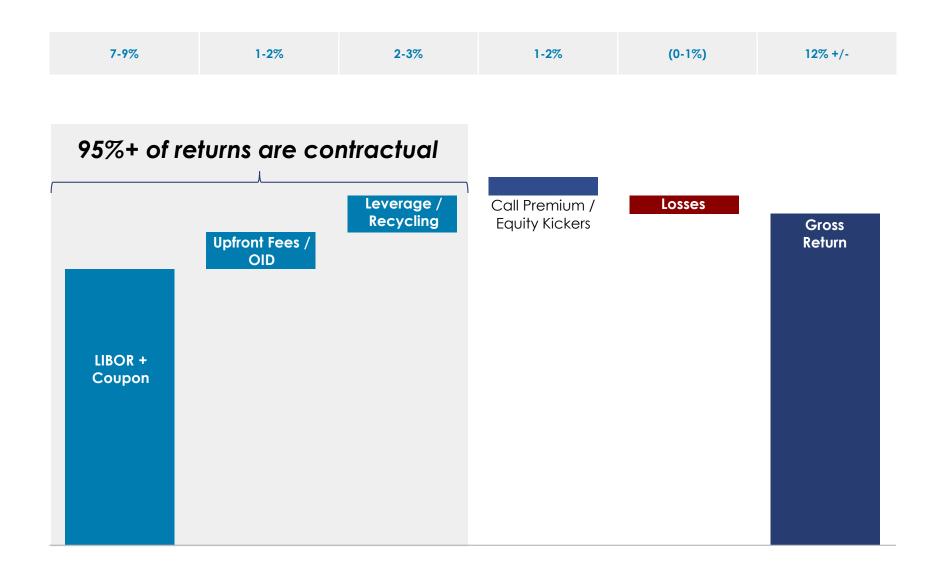
Note: Cash distributions are shown as of the second cash distribution for each fund through the last cash distribution during the Fund's recycle period.

¹ Based on weighted-average equity capital base.

²Cash Yield for Senior Secured Opportunities Fund I is defined as annualized cash distributions divided by average annual equity contributions. Actual net interest income distributions are calculated as the sum of current quarter and subsequent quarter net interest income divided by average capital called as of each period end date. Equity contributions consist of cash contributed by all partners.

Benefit Street Partners Private Debt Strategy: Senior Secured Composite Attribution



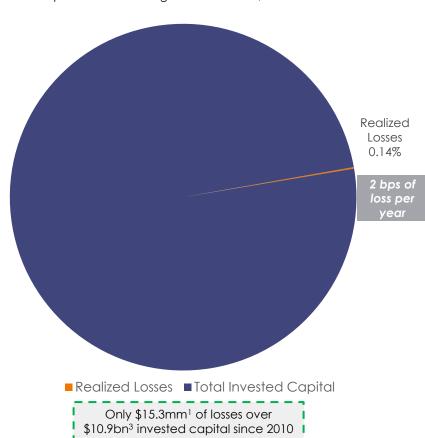


Benefit Street Partners Private Debt Strategy: Low Realized Loss Ratio



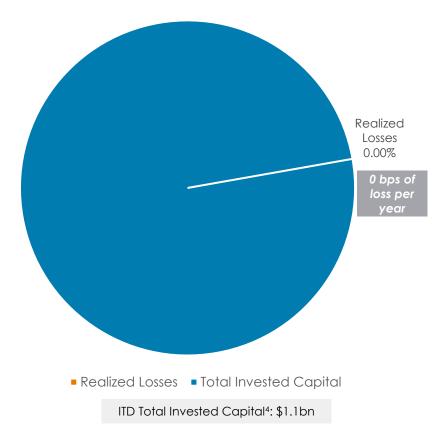
Senior Secured Composite Realized Losses¹

Since inception in 2010 through December 31, 2018



Current Senior Secured Fund Realized Losses²

Since inception in 2016 through December 31, 2018



Note: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the investments shown above. There is no guarantee that any subsequent Benefit Street-managed vehicles will have the same performance characteristics or attributes as those shown and economic conditions may differ materially from the conditions unde which those funds were invested.

ID Total Invested Capital reflects the total dollar amount of all investments made in Senior Secured Opportunities Fund I.

Losses reflect fully realized losses an oll investments made across the Senior Secured Composite, and goes back to 2010 and through the end of December 31, 2018. Unrealized losses are not reflected in this chart and if they were, the reported losses may be higher. Excludes losses attributable to hedging or derivative instruments. Please see note 10 at the end of the presentation for a definition of the Senior Secured Composite. Loss ratio is calculated by dividing the fully realized losses by total invested cost since the strategy's inception.

2 Losses reflect fully realized losses on all investments made in Senior Secured Opportunities Fund I, and goes back to 2016 and through the end of December 31, 2018. Unrealized losses are not reflected in this chart and if they were, the reported losses may be higher. Excludes losses attributable to hedging or derivative instruments. Loss ratio is calculated by dividing the loss ratio by the number of years the strategy has been actively investing.

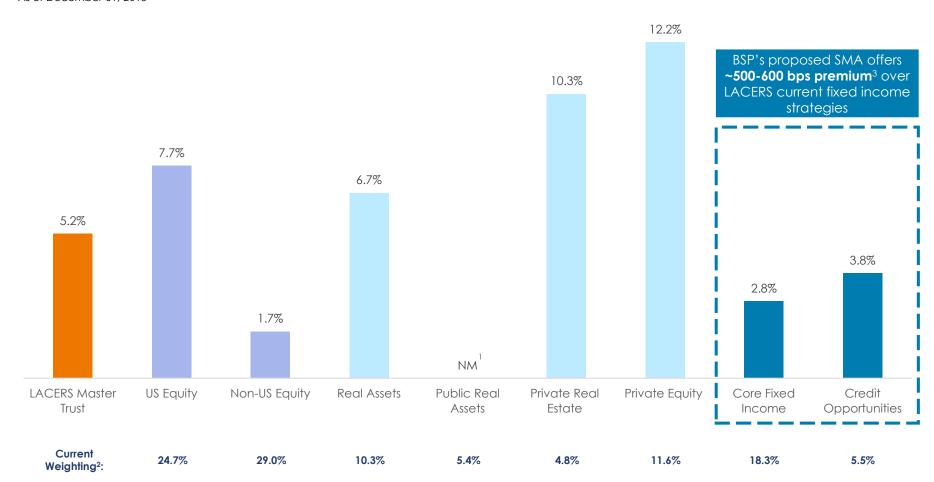
3 I'D Total Invested Capital reflects the total additing the total additing the loss of the total additing the loss of the results of the strategy that the present control of the strategy investing.

Benefit Street Partners Private Debt Strategy: Value to LACERS Portfolio



BSP Value Proposition to LACERS Portfolio – 5 Year Annualized Returns

As of December 31, 2018



Note: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. INVESTMENT IN A FUND INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the investments made by the funds shown above.

Source: NEPC, BS

Data represents LACERS 5 year annualized returns from NEPC "portfolio Performance Review." March 26, 2019. All data shown is as of December 31, 2018 unless otherwise noted.

¹ Does not have a 5 year annualized return. Inception of June 2014.

Excludes cash.

³ Benchmarked to midpoint of the SMA's target net returns.

Benefit Street Partners Private Debt Strategy: BSP vs. Peers



Benchmarking Private Debt Funds is challenging for the following reasons:



While BSP uses a very moderate amount of leverage (<1.0x), many of our peers use as much as 2.0x of leverage. This additional leverage could positively impact the IRR, which is not risk-adjusted

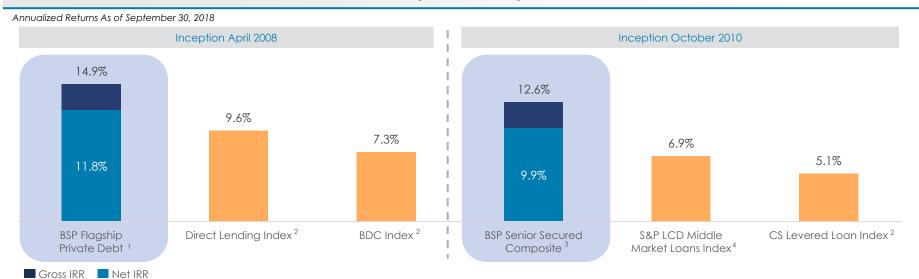
2 Seniority of Investments

BSP's Senior Secured Composite is currently 100% secured, with 91% comprised of 1st lien. Other funds may have more junior debt or 2nd lien paper

Risk of Overall Portfolio

BSP's senior strategy targets LTVs <50%, which implies an equity cushion of 50%+ throughout the portfolio. For private debt managers who do primarily sponsor deals, we would expect their LTVs to be significantly higher

Competitive Analysis



Note: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. INVESTMENT IN A FUND INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the investments made by the funds shown above. Views expressed are those of BSP. Please see note 8 at the end of this presentation. Source: Bloomberg, S&P, LCD, BSP.

Unless otherwise noted, views expressed are those of BSP

Please see note 1 at the end of the presentation for a definition of Flagship Private Debt Strategy. Please see note 5 at the end of the presentation for a description of net and gross ITD returns

² For more information on all indices, please see note 4 at the end of the presentation.

³The Senior Secured Composite includes the IRRs of BSP's senior secured investments, which are unaudited as of September 30, 2018, and represent only the performance of individual investments meeting such criteria managed in different funds and accounts and not as part of an overall strategy and therefore is not reflective of an overall fund strategy. Please see note 10 at the end of this presentation for details about the composition of the Senior Secured Composite. Because the senior secured loans included in the IRRs for the Senior Secured Composite of not represent a specific investment fund, the returns are provided for illustrative purposes only and take into account certain assumptions regarding applicable management fees, carried interest/incentive fees and expenses, but do not include any assumptions regarding discounts for investors investing in the Fund upon the initial closing. Please see note 11 at the end of this presentation for more information on the assumptions.

⁴ S&P LCD Middle Market defined as loans to companies with \$50 million or less in EBITDA within the S&P/LSTA Index.

Benefit Street Partners Differentiators





Focus on core to upper middle market (\$25 – \$100 million EBITDA) 2

Evaluate both sponsor and non-sponsor investments

3

One of few middle market lenders who can make >\$200 million investments

4

Integrated origination and execution team with access to research analysts & independent restructuring team

(5)

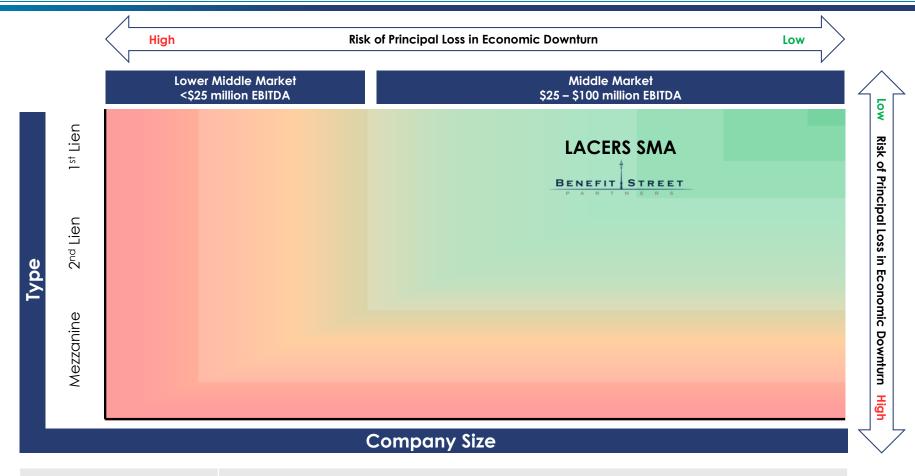
"Credit centric culture" focused on underwriting business/credit risk, not just the sponsor

6

Independent investment committee

Benefit Street Partners Differentiators: Benefits of Core / Upper Middle Market





Benefits of Core / Upper Middle Market

- Expect to outperform smaller companies (<\$20mm EBITDA) in a downturn
- Established and tenured management teams
- Long operating history, often through downturns
- Diversification of contracts and customers mitigate concentration risk
- Typically stronger equity support from ownership group

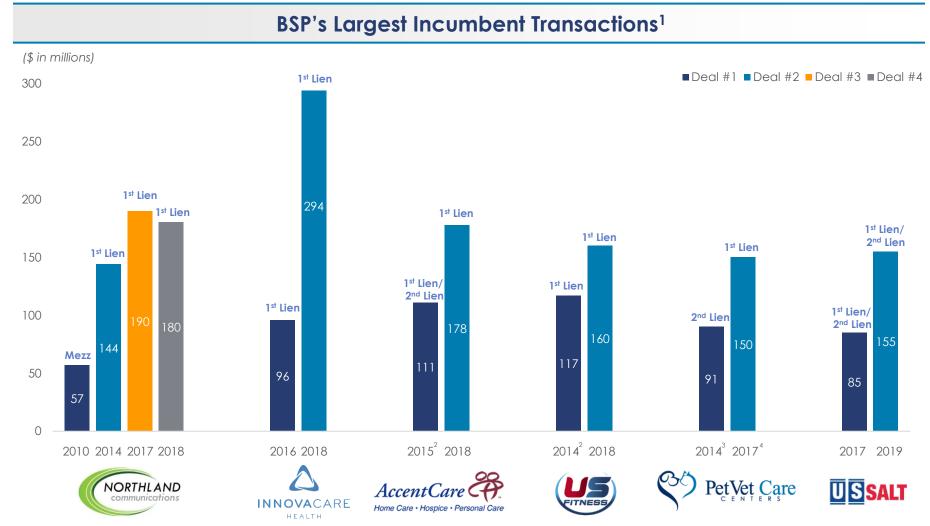


	Large, Syndicated Loans	Middle Market "Sponsor-Backed"	Middle Market "Non-Sponsor"	
Typical Size of Debt Stack	\$500mm+	\$200mm – \$500mm	\$50mm – \$300mm	
Targeted Coupon Across the Capital Structure (Cash + PIK)	5% – 9%	+100 – 200 bps	+200 – 500 bps	
Additional Upside	×	×	✓	
Covenants	Limited	Limited / Moderate	Multiple	
Scope of Due Diligence	Limited	Moderate (1 month)	High (3 months)	

Benefit Street Partners Differentiators: BSP Incumbent Investments Mitigate Overall Portfolio Risk



BSP invested approximately \$1.5bn in existing borrowers throughout 2018



Note: As of March 31, 2019. Views expressed are those of BSP. Please see note 8 at the end of this presentation.

Represents total invested amount allocated across BSP platform to each deal in Innovacare, Northland Cable, AccentCare, US Fitness, PetVet Care Centers, and US Salt. Initial investment reflects initial entry point and any additional capital contributed thereafter. Excludes opportunistic investments.

² Includes any tuck-in investments and add-ons made after initial investment.

³ Includes \$10mm invested in the First Lien Term Loan in 2015.

⁴ Does not include \$40mm invested post KKR LBO in February 2018.

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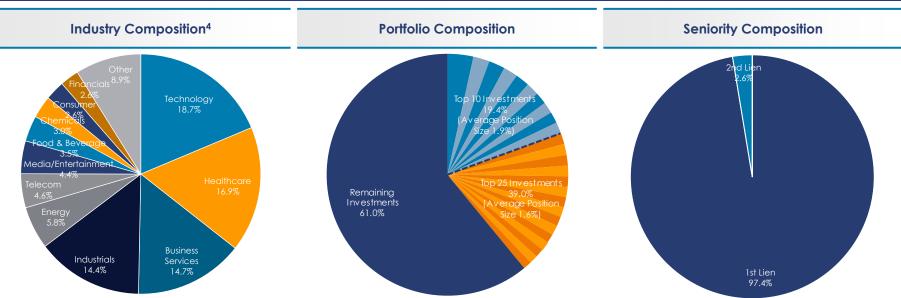
Benefit Street Partners Detailed Portfolio

Benefit Street Partners Detailed Portfolio: Current Senior Secured Fund



As of September 30, 2018

North America vs Rest of World	95.1% / 4.9%	Average Loan-to-Value (Entry)	44.9%
Fixed vs Floating	6.2% / 93.8%	Unlevered vs Levered Cash Yield (Entry) ²	6.6% / 10.4%
Fund Level Leverage ¹	0.8x	Unlevered vs Levered Yield to 3-Year Takeout (Entry) ³	7.6% / 12.6%



Note: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the investments shown above. There is no guarantee that any subsequent vehicles will have the same performance characteristics or attributes as those shown. Current Senior Secured Fund defined as Senior Secured Opportunities Fund I. Note: All data presented is estimated, unaudited, and subject to change. All data shown is for held and realized investments. Sectors and geography shown above are as defined by BSP. All statistics as of September 30, 2018 unless otherwise noted, All metrics and compositions are based off of folal cost of investments except for levered yields which are based off of equity invested as of September 30, 2018. Amounts may not total 100% due to rounding.

1 Fund level leverage in dicates average external leverage over the life of the fund.

⁴ Other constitutes Gaming/Lodging, Cable, Software/Services, Health/Fitness, Paper/Packaging, Publishing, and Retail.

² Cash Yield is the return earned by an investor who buys the investment today and holds it to its maturity receiving the proceeds of the coupon payments only (and not receiving the principal amount). Cash Yield data provided is for illustrative purposes only and does not reflect the actual results of any fund or separate account managed by BSP or its affiliates. Cash Yield does not reflect the deduction of management fees, carried interest/incentive fees and expenses. Please see note 6 at the end of this presentation for additional information.

3 Levered yield to 3-year takeout assumes facilities with varying advance rates. Advance rates are tiered as follows: C5% for broadly syndicated, L + 225 for middle market and 25% for second lien or "other". Financing costs are tiered as follows: L + 165 for broadly syndicated, L + 225 for middle market. L + 250 for traditional middle market or second lien/other. Please see note 7 at the end of this presentation for additional information.

Private Debt Market Overview



Headwinds

Tailwinds

- Increased competition / weakening diligence standards
- ✓ Stable US economy driving revenue and EBITDA growth

× Tighter spreads

✓ LIBOR increased in 2018 and is currently at ~2.5%. This is above the 2017 average rate of 1.3%

★ Higher leverage multiples

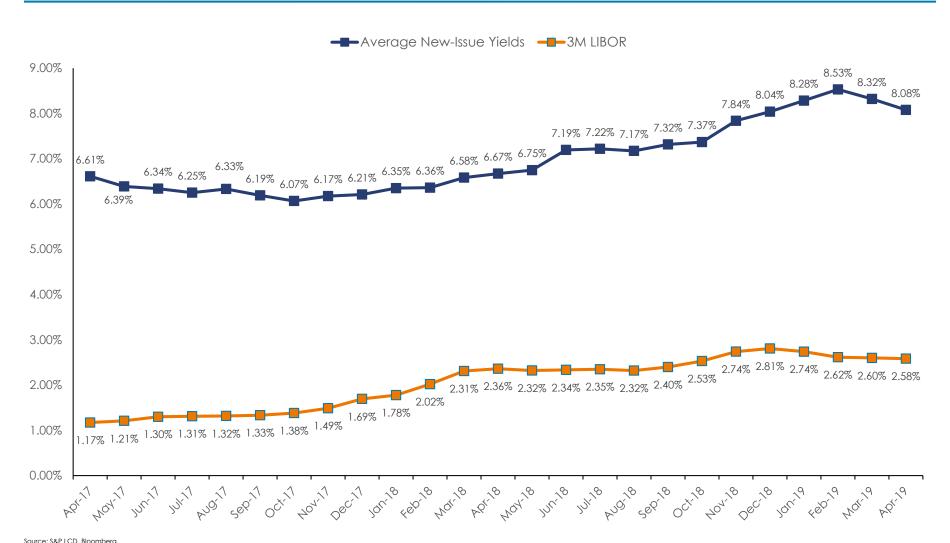
✓ Higher equity cushions

× Aggressive credit documents

✓ Higher free cash flow

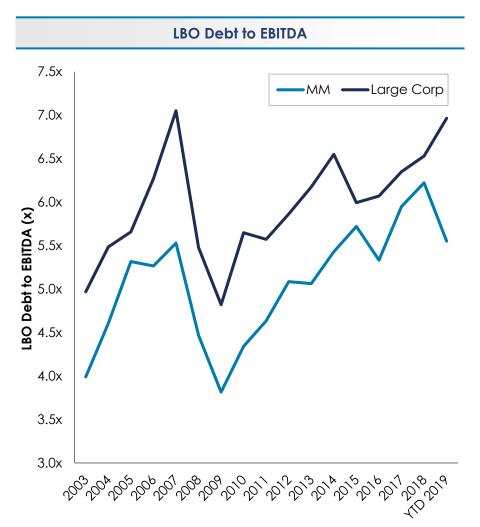


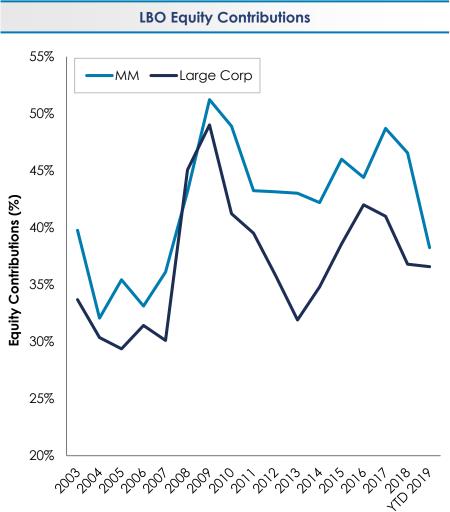
S&P LCD Middle Market Average First Lien New-Issue Yields and Historical 3M LIBOR¹



1As of April 30, 2019. Middle Market Average New-Issue Yields represents \$50 million of EBITDA or less and include first-lien senior secured floating-rate loans (excluding YTM over 10%). Monthly yields are calculated using the trailing three month straight average for new deals.

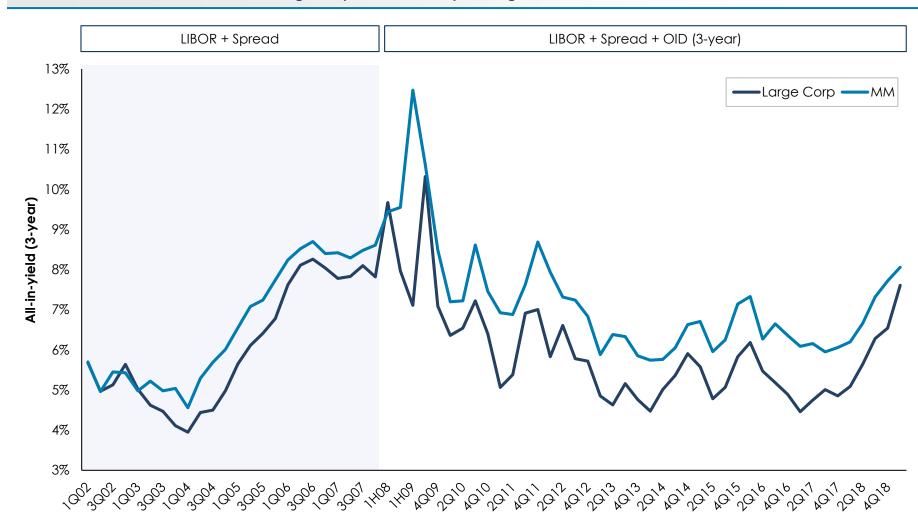








Middle Market¹ and Large Corporate Quarterly Average First-Lien Institutional Term Loan Yields





The private debt market offers borrowers significant advantages relative to the syndicated market

VS.

Private Debt

- 1 Hold the asset
- 2 No Price Flex: agreed upfront
- 3 No Structural Flex: agree to tranche size and key terms upfront
- 4 Fees: OID
- 5 Efficient process
 - No rating agency meeting
 - No bank meeting

Bank Syndication

- 1) Find a group of buyers
- 2 Price Flex: typically 150-200 bps
- 3 Structural Flex: Ability to reallocate between tranches and modify key terms
- 4) Fees: OID and underwriting
- 5 Onerous Marketing Process
 - Rating agency meeting
 - Bank meeting

Non-Bank Lenders Represent over 75%¹ of the Middle Market As Borrowers Favor Private Debt

Appendix





Appendix: Risk Management



- BSP actively monitors its investments on a regular basis and employs an investment grading system using a scale of 1 to 5, with
 1 representing the lowest probability of default and principal loss and 5 representing the highest
- BSP believes it is critical for the deal team that leads the execution to also be responsible for monitoring the deal

Investment Type	Criteria	Grade	Next Steps
Existing Investment	Existing investment is performing well and above expectations	1	Continue to monitor existing investment
New Investment	Any new investment is assigned Grade 2	2	Continue to monitor existing and new investment
Existing Investment	Existing investment is performing in-line with expectations		
Existing Investment	Existing investment is performing below expectations	3	Investment Committee reviews investment and decides to either put investment on watchlist or continue to monitor
Existing Investment	Existing investment is performing below expectations and in imminent danger of covenant breach and interest loss	4	Investment Committee puts investment on watchlist and continues to actively monitor
Existing Investment	Existing investment is performing below expectations and in imminent danger of covenant breach, interest loss, and principal loss / default	5	Investment Committee puts investment on watchlist and continues to actively monitor

Note: For illustrative purposes only. Any descriptions involving investment process, portfolio characteristics, investment strategies, goals or risk management are provided for illustrative purposes only, are not complete, will not apply in all situations, may not be fully indicative of any present or future investments and may be changed in the discretion of the Fund. No representation is made that the Fund's investment process, investment strategies, goals or risk management techniques will or are likely to be achieved or successful. Investment philosophy information reflects general guidelines that may be amended from time to time by the Eurod without prior notice to investors.



Blair Faulstich Senior Portfolio Manager



Blair Faulstich is a managing director with Benefit Street Partners and is based in our New York office. Prior to joining BSP in 2011, Mr. Faulstich was a managing director and co-head of media and communications investment banking at Citadel Securities. Previously, he was a managing director in the media and communications investment banking group at Merrill Lynch. Mr. Faulstich held various positions at Deutsche Bank Alex. Brown in the media investment banking group. Before joining Alex. Brown in 1997, Mr. Faulstich spent three years at Arthur Andersen. Mr. Faulstich received a Master of Business Administration from Cornell University and a Bachelor of Arts from Principia College.

Appendix: Workforce Composition



Date Completed: As of March 31, 2019

Vendor Benefit Street Partners L.L.C.

9 West 57th Street, Suite 4920

New York, NY 10019

Address

Category

			TOTAL CON	MPOSITION C	F WORK FO	RCE			
	African		Asian or	American Indian/		Total	Percent (%)		nder
Occupation	American <u>Full Time</u>	Hispanic <u>Full Time</u>	Pacific Islander Full Time	Alaskan Native <u>Full Time</u>	(Non Hispanic) <u>Full Time</u>	Employees Full Time	Minority <u>Full Time</u>	<u>Male</u> <u>F</u> ull	<u>Female</u> <u>Time</u>
Officials & Managers ¹	0	0	0	0	4	4	0.00%	4	0
Professionals	0	3	20	1	83	107	22.43%	100	7
Technicians ²	1	0	0	0	1	2	50.00%	2	0
Sales Workers ³	0	1	4	0	8	13	38.46%	5	8
Office/Clerical ⁴	0	1	2	0	15	18	16.67%	1	17
Semi-Skilled	0	0	0	0	0	0	0.00%	0	0
Unskilled	0	0	0	0	0	0	0.00%	0	0
Service Workers	0	0	0	0	0	0	0.00%	0	0
Other ⁵	2	2	8	0	41	53	22.64%	41	12
Total	3	7	34	1	152	197	22.84%	153	44

Note: Data as of March 31, 2019.

- 1. Senior Management
- 2. IT
- 3. Business Development & Strategic Development
- 4. Administration
- 5. Operations, Finance, Compliance, Legal, HR

Disclaimer



Please note that prospective investors should make their own investigations and evaluations of the information contained herein. The information contained herein is being provided to you of your request for informational purposes only and is not, and may not be relied on in any manner as, legal, tax or investment advice or as an offer to sell or a solicitation of an offer to buy an interest in any fund or investment vehicle (each, a "Fund") managed accounts established as parallel funds, feeder funds and alternative investment funds, as appropriate (excluding certain separately managed accounts established as parallel or feeder funds and alternative investment funds, as appropriate (excluding certain separately managed accounts established as parallel or feeder funds and alternative investment funds, as appropriate (excluding certain separately managed accounts established as parallel or feeder funds and alternative investment for a confidential basis at their request for their consideration in connection with such affering. The information contained herein will be superseded by, and is qualified in its entirety by reference to, the Offering Documents, which will contain about the investment objective, terms and conditions of any investment in a fund and will also contain tax information and risk disclosures that are important to any investment decision regarding such Fund. Before deciding to invest in a Fund, prospectively investors should pay particular attention to the risk factors contained in the Offering Documents, Investions should have the financial ability and williagness to accept the risk characteristics of a Fund's investments.

There can be no assurance that a Fund will be able to implement its investment strategy and achieve its investment objectives. BSP is a subsidiary of Franklin Resources, Inc., a global investment management organization (together with its affiliated advisers (but excluding BSP), referred to in this paragraph as "Franklin Templeton"). Clients of BSP and/or Franklin Templeton may invest in the same security or other instrument or in different securities of or instruments issued by such a portfolio company and Franklin Templeton has no obligation to inform BSP of any such investments or offer such investments to BSP. In connection with its advisory business, Franklin Templeton may come into possession of information that could potentially limit the ability of BSP to engage in potential transactions on behalf of its clients. BSP intends to control the flow of such information to avoid such limitation, such as by erecting information barriers to restrict the transfer of such information between itself and Franklin Templeton. BSP will generally not rely on the expertise of Franklin Templeton and its investment professionals and will not share such investment professionals in managing and/or advising Funds managed by BSP.

Prior to offering interests in a Fund, 8SP will give investors the opportunity to ask questions and receive additional information concerning the terms and conditions of such offering and other relevant matters. Each prospective investors should consult its own attomey, business advisor and tax advisor as legal, business, tax and related matters concerning the information contained herein (including financial information) has been obtained from published and non-published and non-published sources. Such information has not been independently verified by BSP, and BSP does not assume responsibility for the accuracy of such information. Except where otherwise indicated herein, the information provided herein is based on matters as they exist as of the date of preparation and not as of any future date, and will not be updated or otherwise revised to reflect information that subsequently becomes available, or circumstances existing or changes occurring after the date hereof. The investment strategy and investment restrictions of current and future Funds may differ materially from those employed in prior Funds and economic conditions may differ materially from the conditions under which those Funds were invested. In addition, Funds and separately managed accounts are subject to differing restrictions with respect to their ability to employ leverage and may differ in the extent to which they deploy any permitted leverage, Individual performance may vary depending on the structure of a particular investor's investment. Certain statements reflect estimates, opinions or predictions based on Benefit Street's models, and there is no guarantee that these opinions or predictions will be ultimately realized. To the extent these models, predictions can assumptions are not correct or circumstances change, the actual performance may vary substantially, and be less than, the target performance is not a guaranteed return and investment in a Fund includes significant risks, including the loss of your entire investment. Industry bre

Certain assumptions have been made in calculating the return information and preparing the other information set forth in this document. While made in good faith, there can be no assurance that such assumptions will prove correct or will be applicable to a Fund's actual investments.

Certain information contained herein constitutes forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of terms such as "near" expect", "anticipate", "project", "estimate", "estimate", "intender", "continue," "target" or "believe" (or the negatives thereof) or other variations thereof. Due to various risks and uncertainties, including those discussed above, actual events or results or actual events or several events. Note of the information contained herein has been filed with the Securities administrator under any state securities laws or any other governmental outhority. No governmental authority has passed on the merits of the offering of interests in a Fund or the adequacy of the information contained herein. Any representation to the contrary is unlawful. Except as otherwise expressly required by applicable law no representation, warranty or undertaking (express or implied) is made and no responsibilities or liabilities of any kind or nature whatsoever are accepted by any person or dealer as to the accuracy or completeness of the information contained in these materials or any other information provided by the issuer.

Calculation of Performance Information and Estimates

All returns are gross returns and bon of reflect deduction of fees and expenses. An investor's performance may vary from the aggregate performance shown depending on its participation in such main funds, parallel funds, feeder funds, similarly managed separately managed accounts or alternative investment funds. Subject to the following sentence, the "returns represents an IRR since inception based upon the discounted cash flows (inflows and outflows) of the investment vehicle or product shown. Notwithstanding the foregoing, for Fund I and Fund II, the gross "return" represents an IRR since inception based upon actual dates of fund investment deployments, fund distributions to investors, and the fund's gross "terminal value" as of the reporting date. Unless otherwise indicated, the gross "terminal value" includes inception to date profits and losses, and does not deduct management fees, fund expenses and carried interest, if any,. Net returns represent an IRR based upon the actual dates of the limited partners' contributions to the limited partners and the reporting date. Net IRR reflects the deduction of all management fees, fund expenses and carried interest, if any, as of the reporting date. Net IRR reflects the deduction of management fees, carried interest or expenses. All returns are gross of any tax impacts. All returns shown include returns generated by reinvested proceeds. The returns would have been lower if shown net of any tax impacts and without reinvested proceeds.

Gross and net returns are calculated as of September 30, 2018, provided that all Level 3 assets are valued as of September 30, 2018 by a third party valuation firm and all Level 2 assets are valued at the closing price on September 30, 2018, provided that all Level 3 assets are valued as of September 30, 2018 by a third party valuation firm and all Level 2 assets are valued as of September 30, 2018. Returns are preliminary, unauditied, and subject to change. Level 1, Level 2 and Level 3 are categories that provide information as the availability of public information for pricing a given asset. Specifically, Financial Accounting Strandards Board Statement No. 157, Fair Value Measurements, establishes a framework for value in generally accepted accounting principles. This framework provides and the level fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices and the lowest priority to unadjusted unable priority to unadjusted quoted prices for identifical assets or liabilities in active markets. (ii) quoted prices for identifical assets or liabilities in active markets, (iii) inputs other than quoted prices for identifical or similar assets or liabilities in active markets. (iii) inputs other than quoted prices for identifical or similar assets or liabilities in active markets. (iii) inputs other than quoted prices for identifical or similar assets or liability from, or corroborated by, observable markets (iii) inputs to the valuation assets or liability from, or corroborated by, observable markets (iii) inputs to the valuation of the private desired principally from, or corroborated by, observable markets, (ii) quoted prices for identifical or inputs to the valuation or the means. Level 3 inputs to the valuation or the best information as level 1, 2 or 3 within this hierarchy is based on the lowest level of any input that is significant to its fair value measurement. Valuation of illiquid portion of

Performance of Benefit Street's investment strategies throughout this presentation shows the performance of BSP's traditional privately offered closed end funds and evergreen funds investing in opportunistic credit and opportunistic private debt. The Benefit Street credit team has launched, and many in the future launch, other funds and accounts, which are not shown in this presentation and which Benefit Street has determined are not managed in a substantially similar manner to the traditional privately offered closed end and evergreen credit opportunity funds shown. The performance of these funds and accounts is not reflected in the gross returns of the credit platform herein.

PAST PERFORMANCE IS NOT A GUARANTEE OF FUTURE RESULTS. INVESTMENT IN A FUND INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT.

This document is not, and is not intended to be legal or tax advice. Prospective investors should consult their legal and tax advisors regarding the matters addressed herein.

Disclaimer (Cont'd)



Footnotes

- 1. BSP's "Flagship Private Debt Strategy" returns show investments in Fund I, Fund II, Fund II, Fund II, Fund II, Fund III, Fu
- 2. BSP's "Senior Private Debt Strategy" reflects the returns of investments in Benefit Street Partners Senior Secured Opportunities Fund L.P., a privately offered, closed-end fund primarily focused on investments in senior secured private debt investments, as well as separately managed accounts and funds of one that invest in a similar private Debt Strategy (subject to certain investment restrictions, risk tolerances, tax approaches, regulatory and fund structures and other similar considerations). The Senior Private Debt Strategy track record excludes funds and accounts and sleeves of funds or accounts that may invest in part alongside the Senior Private Debt Strategy but which are currently part of an overall fund or account with a different overall funds or accounts or funds which focus on a sub-set withst new Senior Private Debt Strategy or the overall private debt strategy managed accounts comprising the Senior Private Debt Strategy or the overall private debt strategy may have different investment restrictions, risk tolerances, tax approaches, regulatory and fund structures and may have been invested under different market conditions, and as such, the performance shown for the Senior Private Debt Strategy should not be considered indicative of any particular fund or account's prospects. In addition, because the Senior Private Debt Strategy does not represent a specific investment fund, the calculation of its net return is provided for illustrative purposes only. The performance does not include any cash allocations and represents only the performance of individual investments and, as such, is not reflective of the performance of an actual portfolio. Actual fees, carried interest and expenses for the vehicles included in the Senior Private Debt composite may be higher or lower than reflected in the net returns shown.
- 3. Assets under management ("AUM") refers to the assets under management for all credit funds, as well as separately managed accounts managed by BSP. AUM amounts are as of March 31, 2019. AUM is unaudited, preliminary and subject to change. "Private debt" AUM reflects the AUM of the funds and accounts reflected in the private debt strategy track record which includes all funds and accounts in the "Flagship Private Debt Strategy" and "Senior Private Debt Strategy" as well as other funds and accounts investing in a sub-set of the Flagship Private Debt Strategy and/or Senior Private Debt Strategy). For more information regarding the Senior Private Debt Strategy). For private debt funds and other drawdown funds and separately managed accounts, AUM generally represents the sum of the total investments at fair value plus available capital (undrawn commitments plus distributions subject to recall). For hedge funds and other non-drawdown funds and separately managed accounts, AUM represents the NAV (net asset value) of each fund or separately managed account, plus the subsequent month's subscriptions.
- 4. Major relevant credif indices are those selected by Benefit Street Partners. Bank of America Merill Lynch High Yield Index ("ML HY") and S&P Leveraged Loan Index ("S&P LCD") returns are calculated as of September 30, 2018, unless otherwise noted. ML HY is the Merill Lynch High Yield Master II Index and is an unmanaged index that tracks the performance of below-investment-grade, U.S.-dollar-denominated corporate bonds publicly issued in the U.S. domestic market. The S&P LCD is a market value weighted syndicated loan index (or leave the leveraged loan market. The S&P LCD is a market value weighted syndicated loan index (or leave the leveraged loan market. The S&P LCD is a market value weighted syndicated loan index (or leave the leveraged loan market. The S&P LCD is a market value weighted syndicated loan index (or leave the leveraged loan market. The S&P LCD is a market value weighted syndicated loan index (or general comparison purposes and differ from the strategy and portfolio of the Funds and separately managed accounts. Indices are unmanaged and not investment products available for purchase. The indices include investments with different capital structures from the Funds and the separately managed accounts may make more volatile investments. HFRI indices are a series of benchmarks designed to reflect hedge fund industry performance by constructing equally weighted composities of constituent funds, as reported by the hedge fund managers listed within HFR Database. Credif Suisse Levered Loan Index ("CS Leveraged Loan Index"). Cumulative total return of the index since inception. 12/31/91 = 100. This index rate issues included in this index are a series of benchmarks designed to reflect hedge fund industry performance by constructing equally weighted compositions for constituent funds. It consists of issues rate issues included in this index are a series of benchmarks designed to reflect hedge
- 5. Inception to date ("ITD") gross and net returns are annualized and reflect an IRR. IRR is the discount rate at which (i) the present value of all capital invested in an investment is equal to (ii) the present value of all returns from the investment (realized and unrealized). The IRR is presented inception to date, assuming the period end disposition of assets at the values reported at the end of the period. The IRRs shown are calculated on the basis of actual timing of cash inflows and outflows from inception through the end of the period. Gross returns are calculated utilizing the gross terminal value of the fund and do not reflect management fees, fund level expenses, and carried interest, if any, to the General Partner. Fund III's initial investment date is July 2013. Performance information is as of September 30, 2018.
- 6. Cash Yield is the return earned by an investor who buys the investment today and holds it to its maturity receiving the proceeds of the coupon payments only (and not receiving the principal amount). Unlevered data presented assumes no leverage used to purchase such investment. Levered data for Senior Secured Opportunities Fund presented assumes facilities with varying advance rate which ranges from 25% 75% and interest expense of L + 165 250 bps used to purchase such investments. Levered data for Fund III presented assumes facilities with varying advance rate which ranges from 25% 75% and interest rate of LIBOR + 215 bps used to purchase such investments. Levered data for Fund IV presented assumes facilities with varying advance rate which ranges from 25% 75% and interest rates LIBOR + 150 LIBOR + 250 bps used to purchase such investments. Cash Yield data provided is for illustrative purposes only and does not reflect the actual results of any Fund or separate account managed by BSP or its affiliates. Cash Yield does not reflect the deduction of management fees, carried interest/incentive fees and expenses.
- 7. Yield to 3-Year Takeout is the return that BSP expects to earn on an investment, assuming a 3-year life, or maturity if sooner. Unlevered data presented assumes no leverage used to purchase such investment. Levered data for Senior Secured Opportunities Fund presented assumes facilities with varying advance rate which ranges from 25% 75% and interest rate of LIBOR + 215 bps used to purchase such investments. Levered data for Fund IV presented assumes facilities with varying advance rate which ranges from 25% 75% and interest rates LIBOR + 150 LIBOR + 250 bps used to purchase such investments. Levered data for Fund IV presented assumes facilities with varying advance rate which ranges from 25% 75% and interest rates LIBOR + 150 LIBOR + 250 bps used to purchase such investments. Yield to 3-Year Takeout data is for illustrative purposes only and does not reflect the actual results of any Fund or separate account managed by BSP or its affiliates. Yield to 3-Year Takeout data is based on certain estimates, opinions and/or predictions based on Benefit Street's models, and there is no augrantee that these opinions or predictions will be ultimately realized.
- 8. Targeted portfolio characteristics are provided for illustrative purposes only and do not reflect guaranteed portfolio holdings or characteristics. No representation is being made that a fund or account will achieve the portfolio characteristics indicated above. Partfolio characteristics may be significantly different than those shown and economic conditions may differ materially from the conditions under which those funds were invested. There is no guarantee that the opportunities listed above will be available to an investor at the time of investment. Any target, estimate or projection has inherent limitations, including that actual market or economic factors, the ability to source suitable investments or future assumptions of BSP may differ materially from those currently anticipated by BSP. There is no guarantee that any subsequent vehicles will have the same performance characteristics or attributes of those shown above.

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Footnotes

- 9. Net asset value ("NAV") is calculated in accordance with US GAAP and refers to total assets (including investments as valued under US GAAP ASC 820, cash and other assets) less total liabilities (including margin/credit facility balances outstanding, and other payables).
- 10. Senior Secured Composite are based on all senior secured investments made by Fund II, Fund IV, Business Development Corporation of America, and certain separately managed accounts managed by Benefit Street Partners and/or its affiliates, not all of which have been made by SOF I. (as determined applicable by BSP) and SOF I. The Senior Secured Composite includes the IRRs for all investments that Benefit Street Partners considers appropriate for the Fund, and excludes investments by Benefit Street Partners that it has determined do not meet the risk profile of the Fund. Before the commencement of investment operations by SOF I, these criteria included: (1) investments with an entry price below 85, (2) revolvers, (3) equity, (4) municipal bonds, (5) investments with LTVs greater than 85.0%, (6) illiquid energy investments, (7) investments that are 100% payment-in-kind (PIK) and (8) any rescue financing transactions. From and after the commencement of SOF I's investments on February 19, 2016, the Senior Secured Composite criteria include all investments made by SOF I. If investments excluded by the criteria above were included in the IRRs above, the performance may have been lower.
- 11.IRRs of Benefit Street Partners' senior secured investments are unaudited as of September 30, 2018 and represent only the performance of individual investments meeting such criteria managed in different funds and accounts and not as part of an overall strategy (the "Senior Secured Composite"- please see note 10 for a definition), and therefore, is not reflective of an overall fund strategy, Because the senior secured loans included in the IRRs for the Senior Secured Composite do not represent a specific investment fund, the returns are provided for illustrative purposes only and take into account certain assumptions regarding applicable management fees, carried interest/incentive fees and expenses, but do not include any assumptions regarding discounts for investors investing in the Fund upon the Initial closing. IRRs of the Senior Secured Composite are based on all senior secured investments made by Fund II, Fund III, Fund III,

Performance of the Senior Secured Composite includes assumed asset-based leverage and does not reflect actual leverage, based on the following assumptions. For investments that secured asset-based credit facilities (except for with respect to funds or accounts with no credit facility, actual cash flows were revised to assume an advance rate of 50% as of the date of the acquisition of the investment, applying an estimated interest expense for the assumed borrowing until the earlier of the take-out actual realizations). For investments that did not a few the performance is calculated, and using SOF I Onshore's all-in actual interest rate as of September 30, 2018, and assumes that the assumed borrowing is paid off as of the actual sell off of assets (including partial realizations). For investments that did not a the source described facility, actual cash flows were applied. As a result, the performance of the Senior Secured Composite should not be considered representative of the likely performance of SOF II or the Levered Funds, which are restricted in using asset-based facility, actual cash flows were applied. As a result, the performance of the Senior Secured Composite of the Senior Secured Composite should not be considered representative of the likely performance of SOF II or the Levered Funds, which are restricted in using asset-based to be representative of the potential performance of the Levered Funds or the use of leverage that would be available to the Levered Funds. For example, SOF II may not be able to borrow against all assets as of the first date of acquisition of such investment as an asset-based credit facility will not be immediately available; however, given that the performance shown is not that of a single closed-end fund, assumptions were made in this regard. In addition, the full advance rate may not be available or may not be used, actual interest charges or expenses may vary or other differences may ultimately occur as to the actual use of leverage by SOF II. Investors should refer to fo

The performance does not include any cash allocations and represents only the performance of individual investments and as such is not reflective of the performance of a portfolio such as the Fund. Investors should be aware that such investments were selected as part of larger portfolios with strategies and risk tolerances differing from those of the Fund. As such, there is no guarantee that the Fund's investments will have one or more of the characteristics set forth above. Certain funds and accounts within the Senior Secured Composite have subscription line facilities, and there is no guarantee that the Fund's use of its subscription lines would be comparable to that of these accounts. No representation is being made that the Fund will achieve the portfolio characteristics or composition of a particular Levered Fund or Unlevered Fund may be significantly different from those shown. Any target, estimate or projection has inherent limitations, including that actual market or economic factors, the ability to source suitable investments or future assumptions of Benefit Street Partners may differ materially from those currently anticipated by Benefit Street Partners.

Crescent European Specialty Lending

Presentation to Los Angeles City Employees' Retirement System

June 2019



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Nothing in this presentation constitutes an offer to sell or the solicitation of an offer to buy securities. The information in these materials is provided solely as reference material with respect to the Firm, its people and its advisory services business, as an independent asset management company. Any offer to sell or solicitation of an offer to buy a security may only be made by a separate private placement memorandum with respect to that security; such private placement memorandum may be furnished to qualified investors on a confidential basis at their request in due course, and will supersede the information contained in this presentation in its entirety. Any such private placement memorandum will contain detailed information about the investment objective, terms and conditions of an investment and also tax information and risk warnings, which should be reviewed carefully before any investment decision is made.

Footnotes contain important information about the definition of terms used herein, the composition of the portfolios presented and related performance information as well as unrealized investment valuations and should be carefully reviewed. Market data and information included herein is based on various published and unpublished sources considered to be reliable, but has not been independently verified and there is no quarantee of its accuracy or completeness.

This presentation contains information about the performance of investments previously made by funds advised or managed by the Firm. This information has not been audited or verified by an independent party. Performance information contained herein is based in significant part on unrealized investment valuations which may not be achieved. Past performance does not guarantee future results. Internal Rate of Return ("IRR") presented on a "gross" basis do not reflect management fees, carried interest, taxes or allocable expenses borne by investors, which in the aggregate may be substantial.

Legal, tax and regulatory changes, as well as judicial decisions, both within and outside of the United States, could have an adverse impact on the Firm and its investments. Instability in the securities markets may increase the risk inherent in the Firm's investments in that the ability of issuers to refinance or redeem portfolio securities held by the Firm may depend on their ability to sell new securities in the market. Future periods of uncertainty in the global economy and the possibility of increased volatility, default rates and deterioration in financial markets, may adversely affect the value of the Firm's investments.

Forward Looking Statement Disclosure: This report may include estimates, projections and other "forward-looking statements" within the meaning of the federal securities law. While the information and statistical data contained herein are based on sources believed to be reliable, the Firm does not represent that these are accurate and they should not be relied on as such or be the basis for an investment decision. Any opinions expressed are current only as of the time made and are subject to change without notice. Crescent assumes no duty to update any such statements. Due to numerous factors, actual events may differ substantially from those presented. An investment in the strategy described herein has risks, including the risk of losing some or all of the invested capital. Crescent, its officers, directors, employees or clients may have positions in securities or investments mentioned in this publication, which positions may change at any time, without notice.

The information herein includes targeted yields and IRR, which are based on a variety of factors and assumptions and involves significant elements of subjective judgment and analysis. Targeted yields and IRRs are being presented because they provide insight into the level of risk that the manager is likely to seek with respect to the relevant product. The targeted yields and IRRs are a measure of relative risk of a portfolio of investments, with the higher targets reflecting greater risk, and are not intended to be promissory in nature. Targeted yields and IRRs are estimates based on a variety assumptions regarding, among other things, current and future asset yields for such investments and projected cash flows related thereto, current and future market and economic conditions, prevailing and future interest rates, including the cost of use of leverage, where applicable, historical and future credit performance for such investments, and other factors outside The Firm's control. The targeted yields and IRRs are subject to uncertainties and are based upon assumptions which may prove to be invalid and may change without notice. Other foreseeable events, which were not taken into account, may occur. Investors should not rely upon the targeted yields or IRRs in making an investment decision. Although the Firm believes there is a sound basis for such targets, no representations are made as to the accouracy of such targets, and there can be no assurance that such targets will be realized or achieved. Additional information concerning the assumptions used in connection with the target returns is available on request.

The contents of this presentation do not constitute legal, tax or investment advice.

Crescent Funds are distributed by its wholly-owned limited-purpose broker, Sepulveda Distributors LLC, and selected other distributors.

All information is current as of December 31, 2018 unless otherwise noted. See appendix for Certain Risk Factors.

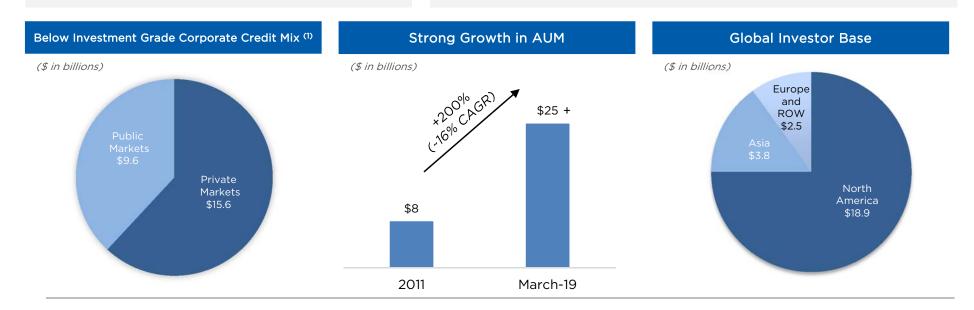


Crescent Capital Group Platform

Founded: 1991 AUM: \$25B+ Employees: 170+ Offices: 4 Client Base: • ~95% Institutional Investor Base • Over 450 Client Relationships • No Investor >5%

Highlights

- Independent credit firm with complementary strategies
- Primarily focused on below investment grade credit
- Prioritizes capital preservation and high current income
- Depth and breadth of investment professionals
- Long track record of demonstrated performance through multiple cycles



Crescent seeks to deliver attractive returns with less volatility, lower default rates and higher recovery than the market average

⁽¹⁾ AUM is preliminary as of March 31, 2019. Past performance is not indicative of future results.

Dynamic Organization

Management Committee

• Includes Managing Partners and leaders within Investment Management, Investor Relations, Legal, and Operations

Dedicated Investment Professionals

- 80+ investment team members
- 50+ Private Credit and 30+ Public Credit professionals
- Strong sourcing, structuring and portfolio management

Operations Team / Administration

- 85+ operations and administrative team members
- Pursues highest risk management / compliance standards
- Provides best-in-class support functions



Information is current as of March 31, 2019.

Representative Public & Multi-Employer Pension Fund Client List

California Public and Multi-Employer Pension Fund Clients

AC Transit Employees Retirement Plan
City of Fresno Retirement Systems
Imperial County Employees' Retirement System
LACERA (Los Angeles County Employees Retirement Association)
Orange County Employees Retirement System
San Bernardino County Employees' Retirement Association
San Jose Police & Fire

San Francisco Culinary Bartenders & Service Employees Pension Trust
So. Calif. UFCW Unions and Food Employers Joint Pension Trust
Southern California Carpenters Pension Trust
Southern California IBEW-NECA Pension Trust
Southern California Operating Engineers Trust Funds, Local #12
Southern California Pipe Trades Retirement Fund
UFCW Northern California Employers' Joint Pension Plan

Other Public and Multi-Employer Pension Fund Clients

Anne Arundel County Retirement System
Arizona State Retirement System
Boynton Beach Firefighters' Pension Fund
City of Delray Beach Police and Firefighters' Retirement System
City of Hollywood Firefighters' Pension Fund
City of Kissimmee General Employees Retirement System
City of Pittsburgh Comprehensive Municipal Pension Trust Fund
City of Plantation Police Officers Pension Fund
City of Winter Springs, Florida
Employees' Retirement System of Baltimore County
Employees' Retirement System of the City of New Orleans
Florida State Board of Administration
Illinois Municipal Retirement Fund
Illinois State Board of Investment
Indiana Public Employees Retirement System

Killeen Firefighters' Relief and Retirement Fund

Manchester Employees' Contributory Retirement System Manhattan & Bronx Surface Transit Operating Authority Maryland State Retirement and Pension System Massachusetts Bay Transportation Authority Retirement Fund Massachusetts Pension Reserves Investment Management Metropolitan Transportation Authority of New York City Michigan Department of Treasury New Castle County Employees Retirement System New Hampshire Retirement System Oklahoma Police Pension & Retirement System South Carolina Retirement System State of Oregon Treasury State-Boston Retirement System Teachers' Retirement System of Louisiana Texas County and District Retirement System Wayne County Employees' Retirement System

For discussion purposes only. The list above represents Clients invested in strategies across the Firm's platform. Inclusion on this list should not be considered an endorsement of the investment advisor or services rendered.

The Crescent Competitive Advantage in Private Credit

- 1 Strong market presence and relationships
- 2 Robust, proprietary sourcing
- 3 Proven, disciplined investment approach

- 4 Experience across multiple cycles
- 5 Long-standing, over 25-year track record

Note: Past performance is not indicative of future results. As used here, Private Credit refers to Crescent's experience in the asset class generally.

Executive Summary

Strategy

- Primary focus of Crescent European Specialty Lending is to provide bespoke loans (with a preference for senior secured) to growing, mid-market sponsor-backed European companies
- Pure credit strategy with an emphasis on principal preservation as well as high current income
- LACERS fund-of-one is to co-invest alongside existing CESL funds (including CESL II)
- Target net fund IRR of 8% for unlevered strategy

Competitive Advantages

- Platform well suited for direct lending business an independent product specialist
- Sourcing advantage evidenced by c. 1,900 opportunities sourced since May 2014 from over 300 different institutions
- Proprietary due diligence capabilities leveraging Crescent's \$25 billion AUM⁽¹⁾ credit investment platform
- Highly selective less than 3% of opportunities taken to final investment committee and 1% completed
- Cycle tested platform and CESL II senior team have invested in private debt during multiple economic cycles

Experienced Team

- Dedicated team of ten professionals led by Christine Vanden Beukel who has invested over €4 billion in European private debt
- Team has completed deals in 16 European countries
- Supported by 10 industry research analysts with an average of 19 years' experience

Track Record

- €1.2 billion of AUM in strategy as of December 2018
- CESL I gross portfolio yield of 10%⁽²⁾⁽³⁾
- The Net IRR of the CESL I Unlevered Fund is 7.0%⁽³⁾⁽⁴⁾ and the Net IRR of the CESL I Levered Fund is 11.1%⁽³⁾ as of December 2018
- CESL I and II have experienced no defaults(5)

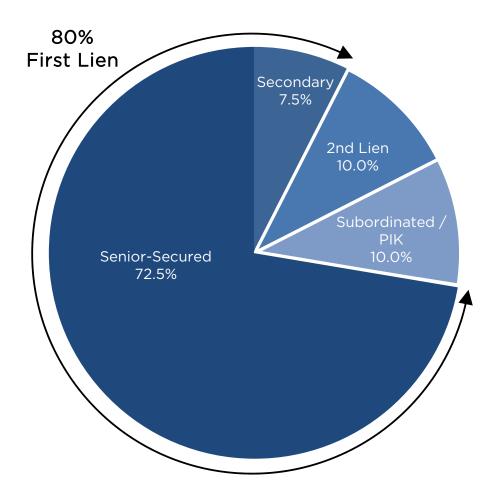
See appendix for Certain Risk Factors. See Important Notice regarding targeted net IRR. Past performance is not indicative of future results.

- (1) AUM is preliminary as of March 31, 2019.
- (2) Yield to expected maturity of 3.0 years on a currency neutral basis.
- See page 16 for CESL I Fund Historical Investment Performance, including explanatory footnotes.
- (4) IRRs based on fund that hedges back to Euro; net of hedging costs.
- (5) Represents investments with a payment default or change of control by the lender.



Investment Focus

Illustrative Portfolio⁽¹⁾



Target Opportunities

Geographic Focus: Europe, with a bias towards Northern and Western jurisdictions

Mid Market: EBITDA typically €5 million - €25 million

Company Characteristics: Good business fundamentals, predictable and proven cash flows and strong management teams

Industries: Cash flow generative and non-cyclical such as business services, consumer, food, general manufacturing, healthcare, software as a service, and telecom/media/broadcast (Avoided: construction, heavy industrials, high-technology, metals & mining, retail, and travel agencies)

Investment & Portfolio Characteristics

Returns: Primarily contractual (cash interest, payment-in-kind, original issue discount) sometimes with additional contingent upside

Interest Rate: Typically floating rate with a base rate floor

Security: Typically first or second secured lien (including subordinated debt) on substantially all operating assets

Covenants: Maintenance and incurrence covenants; early prepayment penalties; negative pledge; dividend restriction

Number of Investments: 25 - 30 investments per fund

Loan to Value: 50 - 65%

⁽¹⁾ These guidelines are meant to estimate the portfolio based on the CESL II Fund's current targets. The actual portfolio breakdown may vary depending on market conditions and available opportunities.



Disciplined CESL Investment Process

Sourcing / origination / idea generation

 Continuous sourcing of opportunities via broad network of advisory boutiques, private equity firms, banks, management teams and other intermediaries and internal research

Credit selection criteria

- Initial screening
- Business/industry analysis
- Company analysis
- Structure/security analysis

Disciplined approval process

- Full written credit analysis prepared
- Investment memorandum presented to investment committee on an ad hoc and then formal basis
- Investment committee reviews and approves all investments

Portfolio construction

- Optimize and balance allocation among senior loans, unitranche, 2nd lien and other securities
- Maximum industry weight limits
- Maximum position size limits

Risk monitoring / Exit

- Continuous and active monitoring of company performance with formal monthly performance reviews
- Industry updates
- Workout capability if necessary



Select Sponsor and Advisor Relationships⁽¹⁾



Denotes sponsors/advisors with which CESL has executed a deal.

¹⁾ The logos above represent certain private equity firms that Crescent has worked with in the past. Crescent cannot guarantee that it will receive opportunities from these firms in the future.



Credit Selection Criteria

• In-depth, fundamental credit research driven approach

Initial Screening

- Industry
- Company
- Leverage
- Financial Sponsor
- Jurisdiction
- Yield

Business/Industry Analysis

- Competitive dynamics and company position
- Cyclicality and resilience to economic downturns
- Technological and geographical forces
- Cost drivers
- Growth dynamics
- ESG factors

Company Analysis

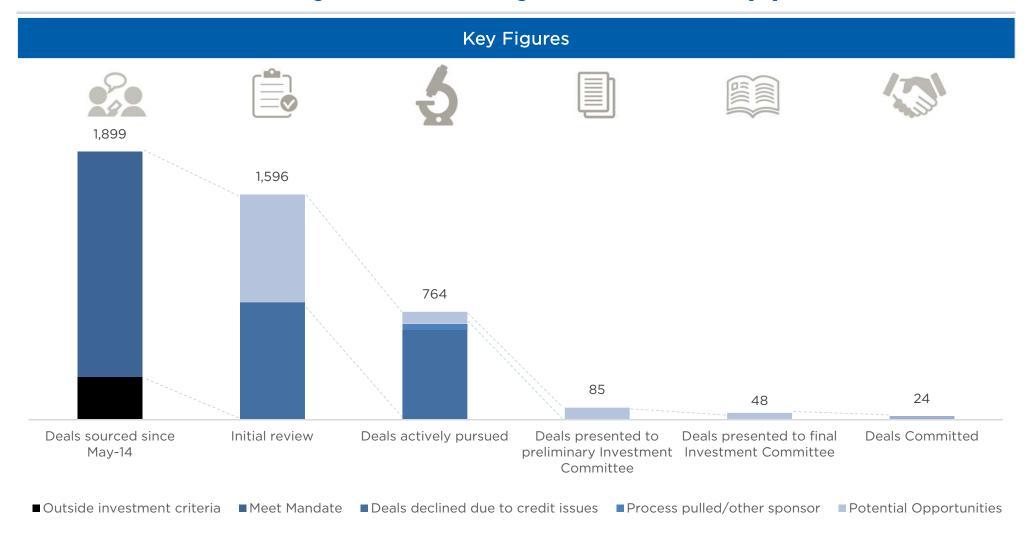
- Cash flow characteristics
- Balance sheet ratios
- Revenue/cash flow growth
- Manageable amortization schedules
- Valuation multiples
- Equity ownership/ sponsorship
- Management
- ESG factors

Structure/Security Analysis

- Covenant analysis
- Security position in capital structure
- Jurisdiction
- Ability to withstand a restructuring



Transaction Analysis - A Very Selective Approach

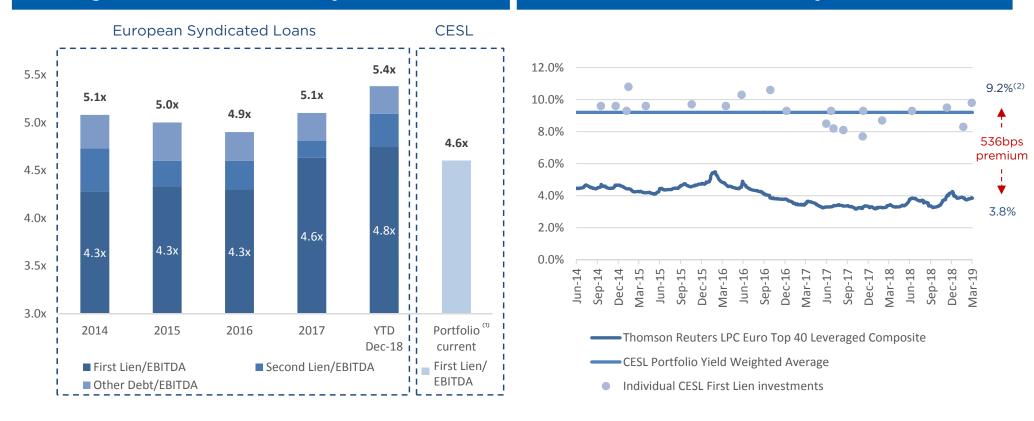


- 3% of deals received are presented to final Investment Committee
- 24 deals committed with the 24 others presented to final IC being financed by competitors (8), acquired by another PE fund (5), financed by banks (4), sold to trade (4), declined (1) or process on hold (1) or process ongoing (1)
- Hit rate of 1.3% deals committed to sourced ratio

CESL Positioning vs Market

Leverage: CESL Current⁽¹⁾ vs Syndicated Loans

Yield: CESL Current⁽¹⁾ vs Syndicated Loans



Source: Thomson Reuters as of December 31, 2018, LCD ("LCD Leveraged Buyout Review"). Past performance is not indicative of future results.

All information is unaudited and provided for informational purposes only and should not be deemed as a recommendation to buy or sell the securities mentioned. The information is provided for illustrative purposes. Information relating to all Fund transactions executed by Crescent Capital Group, LP is available on request. For unrealized transactions, projected value range and other projected data reflect estimates as of December 2018 made by Crescent Capital Group, LP based solely on its own analysis of, among other criteria, the current market environment for the relevant asset and are not based on any independent appraisal. There is no assurance that any investment will be profitable or that the amounts ultimately realized will achieve the projected returns. There can be no guarantee that future funds or accounts will be able to invest in the same or similar opportunities. Please see page 36 for important information and definitions.

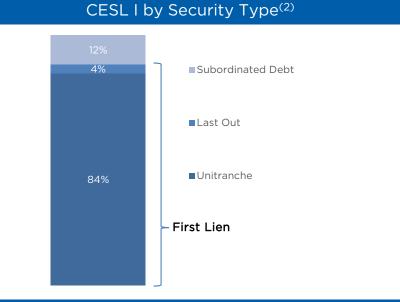
(1) CESL statistics as of April 30 2019 including pending deal Project Cape.

(2) Gross yield including fees, OID and coupon based on a yield to expected maturity of 3.0 years. Gross yield does not reflect management fees, carried interest, taxes or allocable expenses borne by investors which, in the aggregate, may be substantial.

Portfolio Characteristics at Closing

CESL to Date⁽¹⁾ Average Cash Interest 3.3xCoverage Multiple Average CESL Entry 4.7x Leverage Multiple Average Loan-to-Value 51% Median Cash Conversion 86% Ratio % of Transactions Led / 92% Co-Led

Past performance is not indicative of future results. Please see page 36 for important information and definitions





⁽¹⁾ Weighted average CESL I and CESL II investments to date including realized investments as of December 31, 2018. Including post-December 31, 2018 CESL II investments in Medsen which is as of February 2019 and pending deal Project Cape which is as of May 2019.

⁽²⁾ Amounts net of selldowns as of December 31, 2018 and including realized investments.

CESL I (Unlevered) Performance

CESL I Benchmark vs. Peer Group

Peer Group Quartiles	Net Multiple (x)	Net IRR (%)
4 th Quartile	<1.10	<4.1
3 rd Quartile	1.10 - 1.12	4.1 - 4.8
2 nd Quartile	1.12 - 1.14	4.8 - 6.3
1 st Quartile	1.14+	6.3+
CESL I Unlevered Performance	1.14	7.0
CESL I Unlevered Quartile	1 st	1 st

CESL I Peer Group Performance(1)

Fund Name	Firm Name	Vintage	Net Multiple (x)	Net IRR (%)	Date Reported
Beechbrook UK SME Credit Fund	Beechbrook Capital	2015	1.08	-	12/31/2018
CM - CIC Debt Fund 1	CM-CIC Private Debt	2015	1.20	3.6	12/31/2017
Direct Lending Fund II	BlueBay	2015	1.14	9.2	3/31/2018
Idinvest Dette Senior II	Idinvest Partners	2014	1.10	3.3	6/30/2018
Idinvest Dette Senior III	Idinvest Partners	2015	1.09	4.1	6/30/2018
Idinvest Lux Fund	Idinvest Partners	2014	1.10	6.4	12/31/2016
Idinvest Private Value Europe II	Idinvest Partners	2014	1.19	4.6	6/30/2018
KKR Lending Partners Europe - Unlevered	KKR	2015	1.08	5.0	9/30/2018
Marathon Currituck Fund	Marathon	2014	1.17	4.1	6/30/2018
Oberon Credit Investment Fund II	Rothschild	2014	1.12	-	3/31/2018
Pemberton European Mid-Market Debt Fund	Pemberton	2015	1.10	6.2	9/30/2018
Senior Debt Partners II	Intermediate Capital	2014	1.13	7.7	6/30/2018
TPG Specialty Lending Europe	TPG	2015	1.14	-	6/30/2018

Past performance is not indicative of future results.
Source: Preqin as of May 22, 2019.
(1) Peer group consists of 2014 and 2015 European unlevered direct lending vintage funds. KKR Levered, GSO European Senior Debt Fund, Ares Capital Europe III and Permira Credit Solutions Fund II not included as uses leverage; MCP Private Capital Fund II (Metric) not included as uses mix of sub debt & equity, sponsorless; Strategic Credit Fund I (Capital Four Management) not included as subordinated debt focused strategy. Please refer to page 36 for important information and definitions and page 16 for CESL Fund I Historical Investment Performance, including explanatory footnotes.

CESL I (Unlevered) Performance Attribution

			CESL I Gro	oss IRRs ⁽¹⁾
Loan type	Security	% Portfolio	Range ⁽²⁾	Median
Term Loan	First Lien/Senior secured	7%	10.5% - 10.9%	10.7%
Unitranche	First Lien/Senior secured	78%	8.6% - 17.8%	10.2%
"Last out" Unitranche	First Lien/Senior secured	4%	9.4%	9.4%
Second lien	Second lien	5%	12.1%	12.1%
Subordinated / PIK	Second lien/other	7%	11.9% - 15.8%	13.8%

Portfolio Gross IRR⁽³⁾: 10.4%

Portfolio Net IRR⁽⁴⁾: 7.0%

Past performance is not indicative of future results. Please refer to page 36 for important information and definitions and page 35 for a full schedule of CESL I investments.. Currency neutral; CESL hedges principal. See page 16 for CESL Fund I Historical Investment Performance, including explanatory footnotes. As of December 31, 2018. Note that the second highest Gross IRR in the portfolio is 15.8%, and the second lowest Gross IRR in the portfolio is 8.9%. Portfolio level gross IRR based on constant FX as of December 31, 2018. Portfolio level net IRR based on actual FX hedged back to Euro.

CESL I Historical Investment Performance

€ in millions)	Unlevered Funds	Levered Funds
/intage	2014	2014
Number of Platform Companies(1)	21	21
Commitments	€282.4	€318.1 ⁽²⁾
Cumulative Amount Invested	€241.7	€268.2
Total Realized & Unrealized Value (Gross)	€277.9	€314.5
Multiple of Amount Invested(3)	1.2 x	1.2x
Gross IRR	9.2%	19.5%
Net IRR	7.0%	11.1%

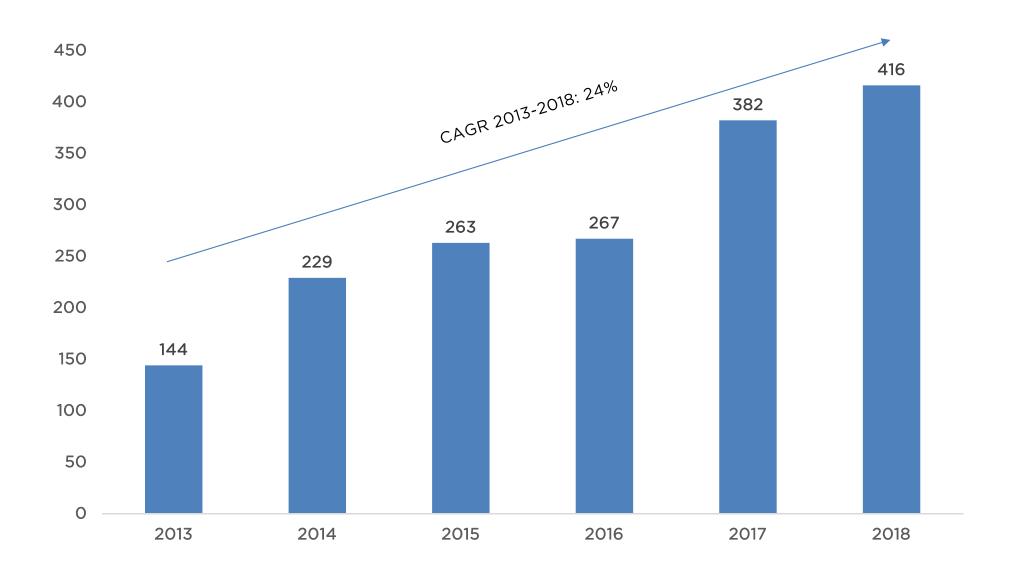
Past performance is not indicative of future results. Please refer to page 36 for important information and definitions. Unlevered IRRs based on fund that hedges back to Euro; net of hedging costs.

^{(1) 21} platform companies as of December 31, 2018 of which 17 outstanding and 4 realized deals.

⁽²⁾ Including leverage of €125 million.

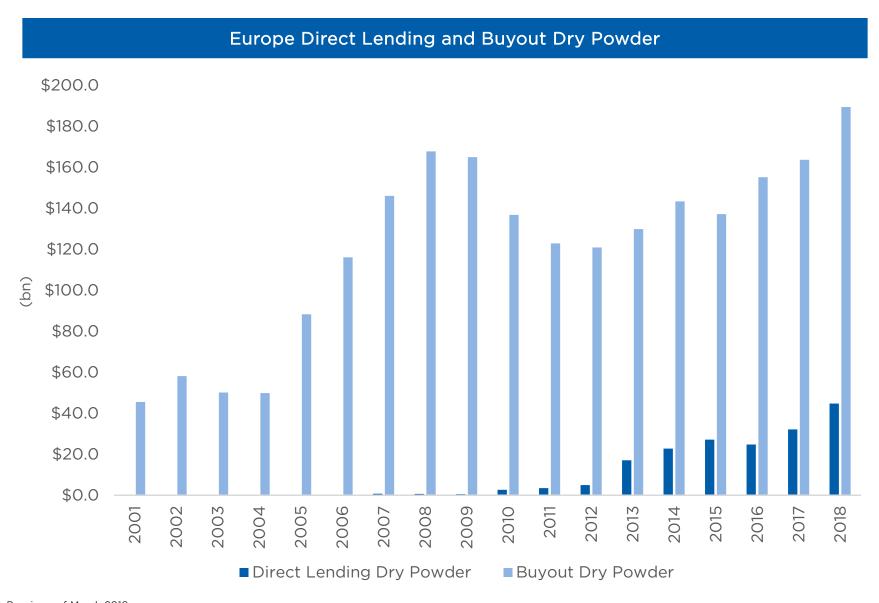
⁽³⁾ Multiple of Amount Invested calculated net of leverage.

Increasing Number of Deals Financed by Alternative Lenders in Europe



Source: "Deloitte Alternative Lender Deal Tracker Q4 2018".

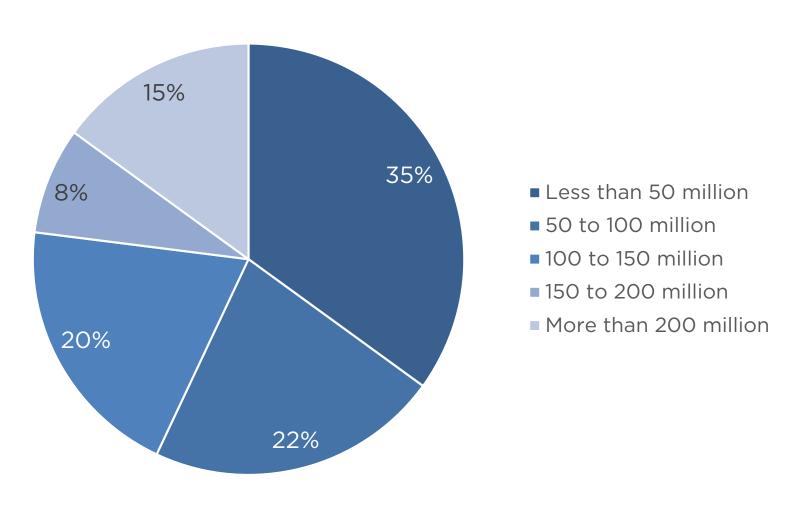
Resilient Leveraged Buyout Market



Source: Preqin as of March 2019.

Direct Lending Deal Size

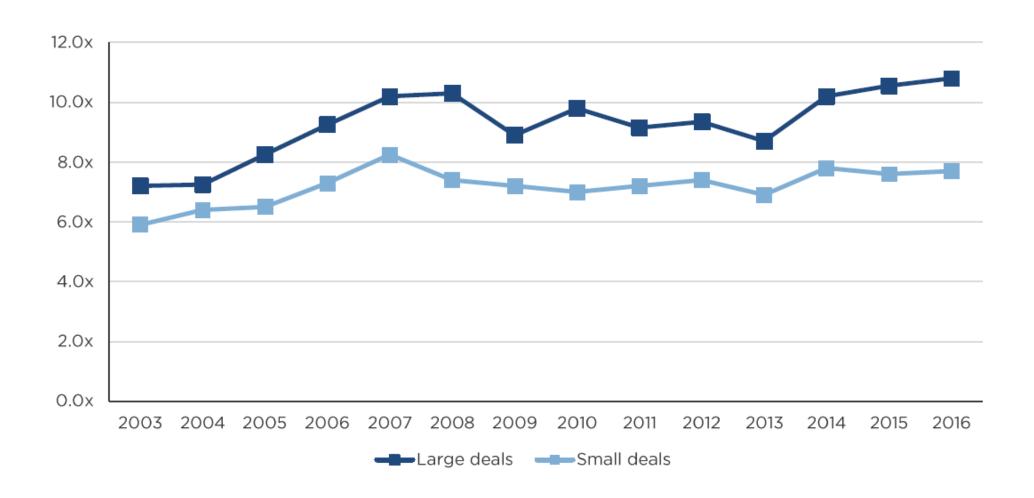
European Mid-Market Transactions by Deal Size (€), 2017



Source: "Alix Partners Mid-market Debt Report - H1 2018" as of September 2018.

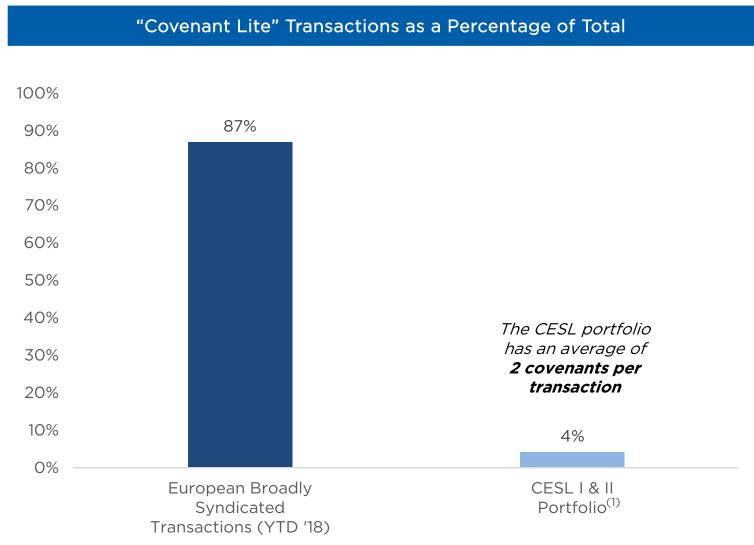
Direct Lending Deal Size

Pro Forma European EV/EBITDA Multiples



Source: Baird, LCD S&P, Schroder Adveq, 2017.

Covenants in Leveraged Lending



⁽¹⁾ Includes CESL I and II realized and unrealized deals, and includes post-December 31, 2018 CESL II investments in Medsen and pending deal Project Cape.

Source: S&P Global Market Intelligence: Eur Senior: 2Q 2018.



European Leveraged Loan Default Rates

European Leveraged Loan Default Rates by Deal Size



Source: Fitch Leveraged Credit Database

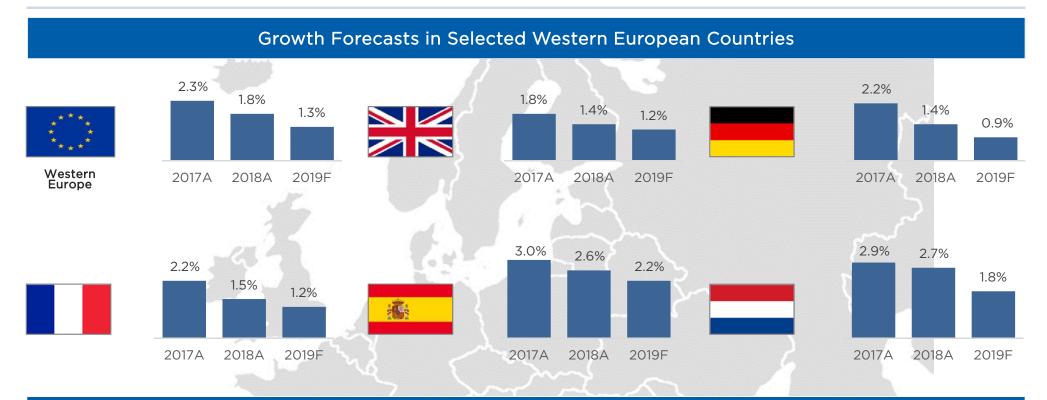
Expected Senior Debt Recoveries

Fitch Expected Median Senior Debt Recovery Rates by Debt Outstanding



Source: "Fitch Ratings European Leveraged Loan Chart Book - 2017"; Fitch Leveraged Credit Database.

Continued European Economic Recovery

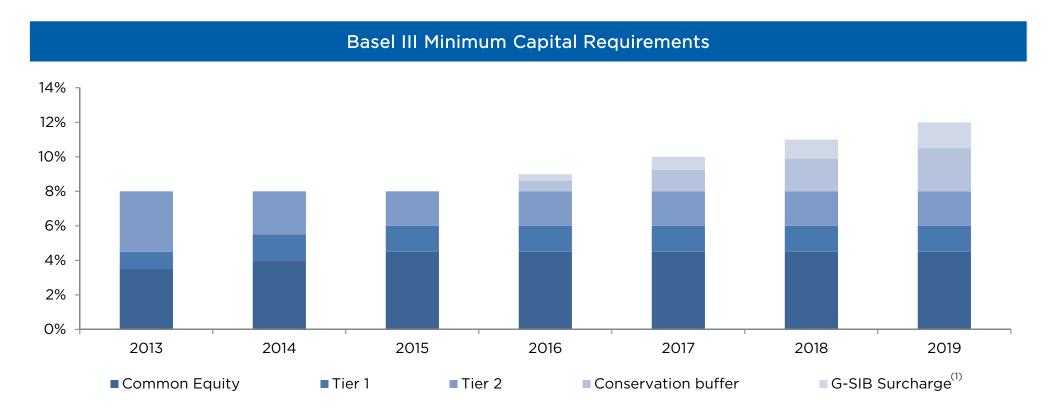


Key Observations

- Continued growth projected for core Western European countries
- Continued recovery expected in peripheral countries
- New opportunities to support corporate restructuring and growth
- European default rate expected to be c. 2.6% through Dec-19 vs. 3.1% average between 2002 and 2018

Source: Bloomberg as per 26 April 2019; Real GDP growth. Standard & Poor's as of January 2019.

Increasing Capital Requirements for Banks



- European banks and insurance companies are required to maintain higher capital ratios due to the Solvency II directive and Basel III requirements, which they can meet by raising capital and/or reducing assets
- Mid-tier banks are vital for lending to small and medium size enterprises (SMEs)
- Recent reforms proposed by the Basel Committee on Banking Supervision dubbed "Basel IV" are expected to have significant impact on banks through substantial additional capital requirements

Source: Bank for International Settlements: Basel III phase-in arrangements as of November 2017.

(1) Illustrative Global Systemically Important Banks ("G-SIBs") surcharge based on an assumed 1.5% Higher Loss Absorbency Requirement ("HLA") which only applies to G-SIBs.



Appendix

Crescent Workforce Composition Report

			TOTAL	COMPOSIT	ION OF WO	ORK FORC	Œ			
	African American	Hispanic	Asian or Pacific Islander	American Indian/ Alaskan Native	Two or More Races	Caucasian (Non Hispanic)	Total Employees	Percent (%) Minority	Ge <u>Male</u>	nder <u>Female</u>
Occupation	<u>Full Time</u>	<u>Full Time</u>	Full Time	Full Time	Full Time	<u>Full Time</u>	Full Time	Full Time		Time
Officials &										
Managers	0	0	8	0	1	44	53	16.98%	43	10
Professionals	1	2	22	0	2	52	79	34.18%	61	18
Technicians	0	Ο	0	0	0	0	0	0.00%	0	0
Sales Workers	2	Ο	1	0	0	5	8	37.50%	8	Ο
Office/Clerical	2	3	Ο	0	0	26	31	16.13%	4	28
Semi-Skilled	0	Ο	0	0	0	0	0	0.00%	0	Ο
Unskilled	0	Ο	0	0	0	0	0	0.00%	0	Ο
Service Workers	0	Ο	0	0	0	0	0	0.00%	0	Ο
Other	Ο	Ο	0	0	0	0	0	0.00%	0	0
Total	5	5	31	0	3	127	171 ⁽¹⁾	25.73%	116	56

⁽¹⁾ Total employees by Ethnicity is 171 versus 172 for total of male/female split, as one employee opted to not disclose ethnicity information.

CRESCENT CARES FOUNDATION

Mission

- Crescent Cares Foundation is passionately committed to donating time, expertise and resources to improve the quality of lives of children and families and the neighborhoods where we live and do business
- We wish to create lasting and positive impact by supporting innovative, purposedriven and value-added organizations with the goal of enriching the lives and communities of those less fortunate

Vision

 Be a socially responsible philanthropy and agent for change that inspires hope, increases well-being, and improves communities

Impact

- Three areas of focus: education, healthcare and community development
- Contributed to over 175 organizations in 2017
- Fosters employee engagement through an Employee Advisory Committee and coordinated service events in Los Angeles, Boston and New York
- Matching gifts program available to all employees
- Leverages the resources and intellectual capital of Crescent to support organizations dedicated to improving the conditions of communities in need

Crescent Cares



















CEDARS-SINAI.

















Opening Doors For Homeless & Trafficked Youth







People Get Better With Us™

Includes a representative list of organizations in which Crescent employees maintain leadership positions and/or volunteer significant amounts of time. Organizations listed above are representative in nature and should not be considered an endorsement of the investment advisor or services rendered.



Verbum Dei Corporate Work Study Program

Organization

- Verbum Dei is a Jesuit college and career preparatory high school
- Serves economically and academically underserved students in Los Angeles

ProgramSpecifics

- Each year Crescent mentors and trains four students
- Income the students earn goes directly towards defraying the cost of tuition
- Every student works five full days a month on a rotational basis

Impact

- 100% of Verbum Dei students gain college acceptance
- Direct and tangible positive influence on the lives of young people



Best Buddies Jobs Program

Organization

- Nonprofit 501(c)(3) organization dedicated to creating opportunities for oneto-one friendships, integrated employment and leadership development for people with Intellectual Developmental Disabilities (IDD)
- Matches skilled, qualified individuals with IDD with businesses seeking enthusiastic and dedicated employees

ProgramSpecifics

- Crescent currently employs Best Buddies team members in Los Angeles and New York
- Best Buddies employees work in office services and are fully integrated employees of Crescent

Impact

- Promotes integrated employment opportunities
- Assists participants in earning an income, paying taxes and working in an environment alongside others in the community
- Offers opportunity for people with IDD to become financially independent through their own efforts



Crescent's Approach to Responsible Investing

- Crescent's approach to Responsible Investing ("RI") is principally consistent with the United Nations Principles for Responsible Investment ("UN PRI").
- By systemically incorporating Environmental, Social and Governance ("ESG") considerations into the investment decision process, Crescent believes that its investment professionals conduct more thorough credit analyses and make better-informed investment decisions, resulting in attractive risk-adjusted returns for investors.

Signatory to the UN PRI

- Crescent is a signatory to the UN PRI.
- The UN PRI is the world's leading proponent of responsible investment.
- The UN PRI works to understand the implications of ESG factors and to support its international network of investor signatories in integrating these factors into their investment decisions.

Signatory of:



ESG Integration at Crescent

- Crescent has engaged MSCI ESG Research to provide primary support for ESG diligence.
- All investment professionals are required to participate in formal ESG training.
- The Crescent ESG working group is composed of representatives from all product groups, Compliance, Risk and Investor Relations and is responsible for Crescent's RI policy and procedures, which were developed in consultation with the UN PRI.
- Crescent will report annually on its ESG activities to the UN PRI.

ESG Integration in the Investment Process

- When evaluating potential investments, Crescent's deal teams incorporate ESG factors into the due diligence process and investment recommendations.
- Investment teams continue to monitor portfolio investments for material ESG risks.
- Where possible and appropriate, Crescent engages with portfolio companies on key issues.



Presenter Biographies (1/2)



Mark Attanasio
Co-Founder &
Managing Partner

Mark Attanasio is Co-Founder and Managing Partner of Crescent Capital Group, an employee-owned alternative asset manager and registered investment advisor with approximately \$25 billion in assets under management and over 160 employees. He is also the Chairman and Principal Owner of the Milwaukee Brewers Baseball Club, currently in his fifteenth season.

Mark and his wife Debbie are active members of the community in Los Angeles and Milwaukee. In Los Angeles he is a trustee of Heal the Bay; The Los Angeles County Museum of Art (LACMA); and LA2028, the Bid Committee that is bringing the 2028 Olympic Games to Los Angeles. He is on the Executive Committee for both LACMA and LA2028 and co-chairs the LACMA Finance and Investment Committee. In Milwaukee he and Debbie established the Brewers Community Foundation ("BCF") to positively impact the lives of children and families, focusing on quality programming in the areas of health, education, recreation and basic needs. Over the past nine years, BCF has provided over 1800 grants, totaling over \$17.5 million, to non-profit organizations. The Attanasio family has separately provided financial support to over 200 charitable organizations with a focus similar to BCF in Los Angeles, Wisconsin and nationally.

In addition, Mark has served on the President's Leadership Council at Brown University for a decade and is currently a member of the Major League Baseball Executive Council, Labor Policy Committee and is Chairman of the Investment Committee.

Mark received an AB from Brown University and a JD from Columbia University School of Law.

Presenter Biographies (2/2)



Christine
Vanden Beukel
Managing Director
European Credit

Ms. Vanden Beukel is a Managing Director, Crescent's Head of European Credit Markets and Co-Head of Crescent's ESG initiative. She has worked extensively in the European below investment grade market, with experience in senior loans, second lien, mezzanine, high yield bonds, preferred/hybrid securities, and stressed/special situations. Prior to joining the Team in 2011, she was a Senior Managing Director in the London office of Clayton, Dubilier & Rice, a private equity investment firm, from June 2009 until December 2010. Prior thereto, she was Senior Managing Director in GSC Group's London office. She joined GSC, a credit-focused alternative asset manager in 1999, and led the firm's European mezzanine lending and collateralized corporate debt activities which totaled €4 billion of assets under management. She had previously worked for Greenwich Street Capital Partners, GSC's predecessor, since its 1994 founding. Prior thereto, she was an analyst in the restructuring and mergers & acquisitions advisory team at Salomon Smith Barney. She has a BA from Dartmouth College.



Nicole Waibel Managing Director European Credit

Ms. Waibel is a Managing Director of Crescent Credit Europe LLP focusing on European credit. From 2001 to 2012 she was with Indigo Capital, a leading European specialist lending fund, where she was most recently a partner. At Indigo Capital Nicole focused on sourcing and leading debt and related equity investments in Germany and Switzerland and also executed deals in France and Central and Eastern Europe. She previously worked for BNP Paribas in Media & Telecom finance in Paris and Frankfurt (1999-2001). Nicole started her career at Arthur Andersen in transaction support services in Frankfurt in 1997. She has a Masters degree in Economics and completed her studies at Münster University and Erasmus University Rotterdam.

CESL I Investment Summary

(€ in millio	ns)					Amount	Gross		
Date	Investment	Business Description	Sponsor	Security Type	Role	Invested	IRR ⁽¹⁾		
Realized In	Realized Investments:								
Oct-14	Pelsis	Pest control product manufacturer	Windpoint	Unitranche	Sole Lead Arranger	30.5	10.2%		
Feb-15	Interfloor	Manufacturer of flooring underlay	Milestone	Unitranche	Sole Lead Arranger	40.4	17.8%		
Apr-15	Itconic	Datacenter services provider	Carlyle	Unitranche	Sole Lead Arranger	25.0	10.1%		
Jan-16	Spandex	Graphic media services	Chequers	Second Lien	Sole Lead Arranger	23.6	12.1%		
Subtotal Co	urrency Neutral					€119.5	11.3%		
Unrealized	Investments:								
Dec-14	Nurse Plus	Healthcare staffing provider	Sovereign	Unitranche	Sole Lead Arranger	26.9	9.2%		
Feb-15	Farrow & Ball	Premium consumer product manufacturer	Ares	Unitranche + Equity	Sole Lead Arranger	26.3	8.9%		
Nov-15	BBI Diagnostics	Manufacturer of reagents for diagnostic testing	Exponent	Unitranche	Joint Lead Arranger	26.1	10.2%		
Nov-15	Six Degrees	Converged technology services provider	Charlesbank	Unitranche	Participant	26.8	9.0%		
Apr-16	Cygnia	Outsourced logistics provider	Sovereign	Unitranche	Sole Lead Arranger	23.6	9.0%		
Jun-16	Flowbird	Parking payment solutions	Astorg	Term Loan B	Participant	21.5	10.9%		
Jun-16	The Foundry	VFX software provider	HgCapital	PIK	Sole Lead Arranger	25.8	11.9%		
Oct-16	Kingswood	Residential activity centres	BDC	Unitranche	Joint Lead Arranger	25.0	12.4%		
Jan-17	Chargepoint	Pharmaceutical valve manufacturer	LDC	Unitranche	Sole Lead Arranger	17.0	10.5%		
Jun-17	Aston Barclay	UK vehicle auction and remarketing provider	Rutland	Unitranche	Sole Lead Arranger	24.0	9.5%		
Jul-17	Collenda	Claim & Credit Management and Risk & Impairment software solut	ion Marlin	Second out Unitranche	Sole Lead Arranger	18.4	9.4%		
Jul-17	Random42	Provider of medical animation and digital media services	Graphite	Unitranche	Sole Lead Arranger	22.8	11.2%		
Sep-17	Armitage Petcare	Manufacturer and distributor of pet products and accessories	Rutland	Unitranche	Sole Lead Arranger	25.1	10.3%		
Dec-17	Ashchem	Portfolio of pharmacies across England	Freshstream	Unitranche	Sole Lead Arranger	18.2	11.2%		
Dec-17	3B Scientific	Anatomical and biological teaching simulation aids	J.H. Whitney	Term Loan B	Sole Lead Arranger	12.2	10.5%		
Mar-18	Cawood	UK market leader in the provision of laboratory testing services	Inflexion	Unitranche	Sole Lead Arranger	24.0	12.2%		
May-18	The Foundry	VFX software provider	HgCapital	PIK	Sole Lead Arranger	11.4	15.8%		
Jul-18	Clarus Films	Leading independent value-added distributor of packaging films	Premium	Unitranche	Sole Lead Arranger	22.0	8.6%		
Subtotal Co	urrency Neutral					€397.1	10.1%		
Total Curre	ncy Neutral					€516.6	10.4%		
					Unlevered	Gross IRR ⁽²⁾	9.2%		
					Unlevere	d Net IRR ⁽²⁾	7.0%		
					CESL Levere	d Net IRR	11.1%		

Note: Past performance does not guarantee future results. Please refer to page 36 for important information and definitions. CESL I co-mingled only, excludes SMAs, gross of OID, and includes committed but unfunded accilities. As of May 2019, Six Degrees and The Foundry have been exited with currency neutral realized gross IRRs of 8.7% and 11.9% respectively.

⁽¹⁾ Currency neutral; CESL hedges principal. As of December 31, 2018.

²⁾ IRRs based on fund that hedges back to Euro; net of hedging costs.

CESL Historical Performance Footnotes

The following defined terms apply with respect to performance information in this document pertaining to CESL:

- a) "Cumulative Amount Invested" refers to the total amount invested, including through the use of borrowings (if any) and equity contributions from partners, including recycled capital.
- b) "Multiple of Amount Invested" refers to the sum of realized and unrealized value (calculated net of the cost and repayment of indebtedness, if any) divided by equity contributions from investors excluding recycled capital commitments, and therefore reflects the impact of any leverage.
- c) "Realized Value" refers to the sum of all cash proceeds received in connection with an investment from any source, including cash interest, dividends, fees and proceeds from the disposition of securities.
- "Total Realized & Unrealized Value" refers to the sum of Realized Value and Unrealized Value.
- "Unrealized Value" refers to the carrying value of remaining investments. The value of remaining investments is valued in conformity with ASC 820 "Fair Value Measurements and Disclosures".
- Past performance does not guarantee or indicate future results. Performance results include unrealized values of investments and there can be no assurance that the unrealized values will, in fact, be realized at the present valuations. Returns will vary as the CESL Funds realize gains or losses on their presently unrealized holdings if and when they are sold. The information is shown for illustrative purposes only. The performance is for the period of May 2014 through December 2018 and represents unaudited performance. There can be no guarantee that future funds will be able to invest in the same or similar opportunities or be able to implement their investment strategies or achieve their investment objectives. While the funds' valuations of unrealized values are based on assumptions that are believed to be reasonable under the circumstances, the actual realized returns on unrealized holdings will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations used in the prior performance data contained herein are based. Accordingly, the actual realized returns on these unrealized holdings may differ materially from the returns indicated herein.
- The IRR calculations are made on the basis of the actual timing of investment inflows and outflows, aggregated at least monthly, and the return is annualized. The IRR calculations, both gross and net, are calculated at the investment level and do not represent the actual contributions from and distributions to investors. An IRR is a function of the length of time from the initial investment to ultimate realization and, for a given dollar amount realized, the IRR will decrease as the investment holding period increases. The "Gross IRR" calculation

measures investment-level returns and does not reflect the deduction of fees charged by a fund's general partner, expenses incurred by a fund (with the exception of the cost of leverage), a fund's general partner's carried interest or timing differentials between investor cash flows and investment cash flows. The "Net IRR" for an investor in a fund will be reduced by the annual management fee, the general partner's carried interest and by any other expenses that are incurred in the management of the fund. The difference between Gross IRR and Net IRR is typically large early in the life of a fund and narrows over time. This is attributable to the fact that when a fund is in its initial investment ramp-up mode, one-time costs such as initial fund organizational expenses, credit facility expenses and ongoing expenses such as management fees (which are calculated on invested equity capital), auditing costs, etc., have an exaggerated impact on net returns due to the early nature of the fund in terms of capital deployed and short holding period as they relate to the amortization of these expenses. In addition, all IRR and multiple of amount invested calculations include the unrealized portion of both Realized Investments and Unrealized Investments. There is no guarantee that the direct lending funds will achieve these or any other particular level of returns.

Certain Risk Factors

Nature of Debt Securities. Debt and structured equity investments in highly leveraged companies involve a high degree of risk with no certainty of any return of capital. The debt securities in which Crescent Funds and strategies ("Crescent Funds") invest may be unsecured and subordinated to substantial amounts of senior debt, all or a portion which may be secured, may not be protected by financial covenants or limitations on additional debt, may have limited liquidity and may not be rated by a credit rating agency.

Competitive Debt Environment. Crescent Funds compete with the public debt and equity markets and with other investors for suitable investment opportunities. There can be no assurance that Crescent Funds will be able to locate and complete investments, fully invest its committed capital or satisfy its rate of return objectives.

Non-U.S. Investments. Investments in non-U.S. companies involve risks not typically associated with the more developed U.S. capital markets, including risks relating to currency exchange, differences between the U.S. and foreign securities markets, differences in corporate and creditors' rights laws and economic, and political risks.

Financial Markets. Instability in the securities markets may increase the risk inherent in Crescent Funds' investments in that the ability of portfolio companies to refinance or redeem debt and structured equity securities held by Crescent Funds may depend on their ability to sell new securities in the market.

Eurozone. The Economic and Monetary Union of the European Union (EMU) is comprised of the European Union members that have adopted the euro currency ("Euro"). Such countries relinquish control of monetary policy to the EMU and are significantly impacted by fiscal and monetary controls implemented by the EMU. The Euro may not fully reflect the strengths and weaknesses of the economies comprising the EMU (and Europe generally) and one or more EMU members may, in the future, abandon the Euro. Moreover, a number of European countries, including several EMU members, have been significantly impacted by the recent financial crisis which has brought recession and weaknesses in the banking and financial sectors. Large public deficits in countries such as Greece, Spain, Portugal, Italy and Ireland may slow overall economic recovery in Europe as some or all of these countries may become dependent on assistance from other European governments and institutions or multilateral agencies and offices. The amount or availability of such assistance from other European governments may be contingent upon implementation of reforms or achievement of performance goals. Insufficient assistance could result in a further downturn, materially impacting investments.

No Assurance of Investment Return. There can be no assurance that Crescent Funds will be able to generate returns for its investors or that the returns will be commensurate with the risks of investing in the type of companies and transactions described herein. Accordingly, an investment in Crescent Funds should only be considered by persons who can afford a loss of their entire investment. Past activities or investment return results of investment entities associated with the Crescent management team or its principal members, including their prior funds, provide no assurance of future success or return results. The fees and expenses charged in connection with an investment in Crescent Funds may be higher than the fees and expenses of other investment alternatives and may offset profits.

Interest Rate Fluctuations. Interest rate fluctuations may negatively impact Crescent Funds' investment opportunities and the rate of return on invested capital. An increase in interest rates would make it more expensive for portfolio companies to finance operations and indirectly affect the credit quality of Crescent Funds' investments.

Use of Leverage. Certain Crescent Funds may leverage the cost of their investments. To the extent Crescent Funds purchase securities with borrowed funds, their net assets will tend to increase or decrease at a greater rate than if borrowed funds are not used. If the interest expense on borrowings were to exceed the net return on the portfolio of securities purchased with borrowed funds, Crescent Funds' use of leverage would result in a lower rate of return than if Crescent Funds were not leveraged. Overall, the use of leverage, while providing the opportunity for higher returns, also increases volatility and the risk of loss.

No Regulatory Approval. The Crescent Funds have not been approved or disapproved by any securities regulatory authority of any state, by the Securities and Exchange Commission, or any similar authority in another jurisdiction.

Lack of Diversification and Reliance on Portfolio Company Management. Crescent Funds may invest in a limited number of investments and may be concentrated in only a few industries. Therefore, the aggregate return of Crescent Funds may be adversely affected by the negative performance of a relatively few investments. Crescent monitors portfolio company performance; however, it is primarily the responsibility of portfolio company management to operate a portfolio company on a day to day basis and there is no assurance that such management will perform in accordance with Crescent Funds' expectations.

Dependence Upon Key Personnel. Decisions with respect to the investments and management of Crescent Funds will be made exclusively by the Crescent management team. Investors generally have no right to take part in the management of Crescent Funds and do not have an opportunity to evaluate the specific investments made by Crescent funds or their terms. The success of Crescent Funds depends significantly upon the skill and expertise of the principal members of the Crescent management team. The departure of any of those principal members could have a material adverse effect on Crescent funds.

Conflicts of Interest. Crescent and its affiliates manage multiple funds and accounts. Key personnel will devote some business time to managing those other funds and accounts. Obligations to certain funds and accounts could in certain circumstances adversely affect the price paid or received for investments by Crescent Funds or the size or the portion of investments purchased by other Crescent Funds.

No Market for Interests in Crescent Funds and Restrictions on Transfer. Crescent Funds' interests ("Interests") have not been registered under the United States Securities Act of 1933, as amended (the "1933 Act"), the securities laws of any state or the securities laws of any other jurisdiction, and, therefore, cannot be resold unless they are subsequently registered under the 1933 Act and other applicable securities laws or an exemption from registration is available. It is not contemplated that registration of Interests under the 1933 Act or other securities laws will ever be effected. There is no public market for the Interests, and none is expected to develop. An investor in a Crescent Fund is generally not permitted to assign its Interests without the prior written consent of Crescent, and any such assignment is subject to the terms and conditions of the operative documents of the relevant Crescent Funds. Investors must be prepared to bear the risks of owning their Interests for an extended period of time and the risk of loss of the entire investment.

Brexit. The 2016 British referendum resulting in a decision to leave the European Union has led to volatility in the financial markets of the United Kingdom and more broadly across Europe and may also lead to weakening in consumer, corporate and financial confidence in such markets. The formal notification by the United Kingdom to the European Council under Article 50 of the Treaty on European Union triggered the two year negotiation period for exit but the longer term economic, legal, political and social framework to be put in place between the United Kingdom and the European Union are unclear at this stage and are likely to lead to ongoing political and economic uncertainty and periods of exacerbated volatility in both the UK and in wider European markets for some time. In particular, the decision made in the British referendum may lead to a call for similar referenda in other European jurisdictions which may cause increased economic volatility in the European and global markets. This mid to long term uncertainty may have an adverse effect on the economy generally and on the ability of Crescent Funds and their investments to execute their respective strategies and to receive attractive returns.

In particular, currency volatility may mean that the returns of Crescent Funds and their investments are adversely affected by market movements and may make it more difficult, or more expensive, for Crescent Funds to execute prudent currency hedging policies. Potential volatility in the value of the British Pound and/or the Euro against other currencies, along with the potential downgrading of the UK's sovereign credit rating, may also have an impact on the performance of portfolio companies or investments located in the United Kingdom or Europe.



PRIVATE CREDIT DIRECT LENDING STRATEGY

PRESENTED TO:



JUNE 11^{TH} , 2019

THEODORE KOENIG, PRESIDENT & CHIEF EXECUTIVE OFFICER

R SEAN DUFF, MANAGING DIRECTOR, MARKETING & INVESTOR RELATIONS

MONROE CAPITAL LLC 311 SOUTH WACKER DRIVE | 64th FLOOR CHICAGO | IL | 60606



TABLE OF CONTENTS

- I. Monroe Capital Firm Overview and Direct Lending Platform
- II. Market Update
- III. Investment Process: Overview Of Origination & Underwriting Platforms
- IV. Portfolio Characteristics
- V. Appendix



MONROE CAPITAL FIRM OVERVIEW AND DIRECT LENDING PLATFORM



FIRM HIGHLIGHTS

FOUNDED IN 2004

\$7.7 BILLION AUM¹

10.9% GROSS UNLEVERED **RETURNS SINCE** INCEPTION²⁻⁴

> **OVER 100 EMPLOYEES**

OFFICES ACROSS THE U.S.

55 **INVESTMENT PROFESSIONALS**

100% MANAGEMENT OWNED

EXECUTIVE SUMMARY

PROVEN PRIVATE CREDIT ASSET MANAGER

- Monroe Capital Management Advisors, LLC, an affiliate of Monroe Capital LLC ("Monroe"), is a SEC-registered investment adviser and a U.S. private credit asset management firm specializing in direct lending and opportunistic private credit investing across multiple sectors and verticals with approximately \$7.7 billion of committed and managed capital (as of April 1, 2019)1.
- Monroe was founded in 2004 and headquartered in Chicago with five additional U.S. offices in Atlanta, Boston, Los Angeles, New York and San Francisco.
- Monroe leverages its extensive private credit platform to generate consistent returns to its investors.
- Monroe is 100% employee owned with a team of over 100 employees including 55 investment professionals.
- Monroe has a diversified private credit platform for institutional and retail investors:
 - Institutional Direct Lending and Opportunistic Private Credit Closed-End Fund Vehicles
 - Retail Focused Private Credit Fund Vehicles
 - Separate Managed Accounts ("SMA"s)
 - Public and Unlisted Business Development Company ("BDC")
 - Collateralized Loan Obligations ("CLOs")
- 2. Prior investment performance is not indicative of or a guarantee of future results. Please see important disclaimers at the back of this presentation.
- 3. Please see important disclaimer at the back of this presentation for the selection criteria for track record. As of December 31, 2018.
- 4. The gross investment performance referenced above is presented on a gross unlevered basis before the effects of leverage, management fees, "carried interest" or incentive fees, taxes, and other fund expenses to which an investor in a Fund would be subject. Any future investor's return will be reduced by the advisory fees and other expenses that such investor may incur as a client of Monroe Capital Management Advisory. LLC, All such advisory fees of Monroe Capital Management Advisors. 2A of its Form ADV.

AWARD WINNING FIRM



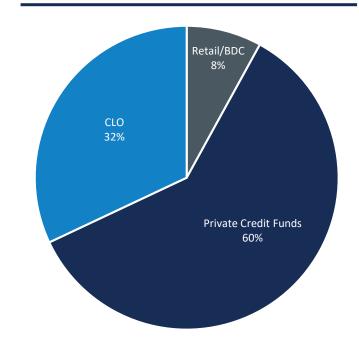








~\$7.7B IN FIRM AUM1



"THERE IS MORE
PRICING POWER AND
BETTER STRUCTURES
AND MORE LENDER
COVENANT
PROTECTIONS IN THE
LOWER PART OF THE
MID-MARKET BECAUSE
IT'S FAR MORE
FRAGMENTED AND
LESS EFFICIENT."

- TED KOENIG, CEO

AWARD WINNING FIRM





MERGERS& ACQUISITIONS









Best U.S. Direct Lending Fund by Creditflux⁵

2018, 2017, 2016, AND 2015

Lower Mid-Market Lender of the Year in the Americas by Private Debt Investor¹

2014

Senior Lender of the Year in the Americas by Private Debt Investor¹

2013

Unitranche Lender of the Year in the Americas by Private Debt Investor¹

2018

Lender of the Year by Mergers & Acquisitions⁶

2018, 2017, 2016, 2015, 2014 AND 2013

Small Middle Markets Lender of the Year in the Americas by Global M&A Network⁴

2016

Lender Firm of the Year by The M&A Advisor²

2015

Small Business Investment Company (SBIC) of the Year by U.S. Small Business Administration³

- 1. These awards are based on the firm's notable transactions, expertise, track record, team leadership and client service. Monroe Capital's nominations for the awards are not indicative of the future performance of any Monroe managed fund. For additional information, please visit: https://www.privatedebtinvestor.com.
- 2. This award is based on the firm's notable transactions, expertise, track record, team leadership and client service. Monroe Capital's nomination for this award is not indicative of the future performance of any Monroe managed fund. For additional information, please visit: www.maadvisor.com.
- 3. The SBIC of the Year award is based on the fund's overall performance and demonstrated commitment to supporting the growth and expansion of small businesses. Monroe Capital's nomination for this award is not indicative of the future performance of any Monroe managed fund. For additional information regarding this award, please visit: https://www.sbia.org.
- 4. The Small Middle Markets Lender of the Year in the Americas award is based on the firm's notable transactions, expertise, track record, team leadership and client service. For purposes of this award, a Small Mid-Market Lender is a lender in the middle market to lower market segments qualified per sweet spot range on EBITDA average between \$5 to 100 million. Monroe Capital's nomination for this award is not indicative of the future performance of any Monroe managed fund. For additional information regarding these awards, please visit: https://globalmanetwork.com.
- 5. These direct lending awards are calculated based on several criteria including a combination of net IRR, leverage calculations, and capital deployed. This award is based solely on detailed, data driven metrics. For additional information, please visit http://creditflux.com/.
- 6. This award is based on the firm's growth, volume of loans and their significance, innovation, thought leadership and influence on the M&A industry. For additional information, please visit: https://www.themiddlemarket.com.



FOUNDERS HAVE BEEN WORKING TOGETHER FOR 19 YEARS

LAUNCHED CLO **BUSINESS IN 2006, 13-**YEAR TRACK-RECORD

MRCC (NASDAQ), PUBLICLY-LISTED BDC, **LAUNCHED IN 2012**

FIRST INSTITUTIONAL DIRECT LENDING FUND LAUNCHED IN 2014 WITH **\$500M IN COMMITMENTS**

EVOLUTION OF THE FIRM

1999 2002 2004 2005 2006 **2007** 2008 2009 2011 2012

2013 2014

2015

2016

2017

2018

2019

1999

CFO & Chief Credit Officer established their partnership at Hilco Capital

2002

Head of Originations and Head of Underwriting ioined the founders at Hilco Capital

2004

Monroe Capital founded as a private credit investment firm in Chicago

2005

Monroe entered into strategic investor partnerships with institutional investors

2006

CLO business established

MC Funding Ltd. closed

2007

Monroe Capital entered into a CLO joint venture with Northstar Realty Finance (NASDAQ: NRF)

2008-2009

CLO investment vehicle generated 25% net cash-oncash returns per annum through financial crisis¹

2011

Monroe Capital Partners Fund I, LP closed

2012

Monroe's publicly-listed BDC launched (NASDAQ: MRCC)

2013

Monroe Capital CLO 2014-1 Ltd. closed

2014

Institutional Private Credit **Business Established**

Monroe Capital Senior Secured Direct Loan Fund, LP closed ("Private Credit Fund I")

Monroe Capital Partners Fund II, LP closed

Monroe FCM Direct Loan Fund LP closed

2015

Monroe Private Credit Fund A LP closed

Monroe Capital BSL CLO 2015-1, Ltd. closed

2016

Monroe Capital Private Credit Fund II LP closed

Monroe Capital Private Credit Fund LLP closed

Monroe Capital MML CLO 2016-1. Ltd. closed

2017

Monroe Capital MML CLO 2017-1, Ltd. closed

2018

Monroe Capital Private Credit Fund III LP closed

Monroe Capital Fund SCSp SICAV-RAIF -Private Credit Fund (Marsupial) closed

Monroe Capital MML CLO VI, Ltd. closed

Monroe Capital MML CLO VII. Ltd. closed

2019

Monroe Capital Income Plus Corporation launched

Monroe Capital **Opportunistic Private** Credit Fund LP launched

Monroe Capital Private Credit Fund VT LP launched

Ninepoint-Monroe U.S. Private Debt Fund launched

^{1.} Prior investment performance is not indicative of or a guarantee of future results. Please see important disclaimers at the back of this presentation.



OVER 100 INSTITUTIONAL INVESTORS THAT INCLUDE STATE, INDUSTRY AND LOCAL PENSIONS, INSURANCE CO., FOUNDATIONS, **ENDOWMENTS, AND HOSPITALS**

OVER 65% OF LIMITED PARTNERS ARE PENSION PLANS

BROAD PRODUCT OFFERING FOR **INSTITUTIONAL AND** HIGH NET WORTH **RETAIL INVESTORS**

ATTACHMENT F INSTITUTIONAL PLATFORM WITH APPROX. \$7.7B1 IN AUM

INSTITUTIONAL VEHICLES

 $AUM = $4.6 BILLION^{1}$

SBIC	PRIVATE CRE	DIT FUNDS		SEPARATE ACCOUNTS		
Monroe Capital Partners Fund I LP (\$101M, 2012)	Monroe Capital Senior Secured Direct Loan Fund LP ("Monroe Capital Private Credit Fund I") (\$500M, 2014)	Monroe Capital Private Credit Fund II LP (\$800M, 2016)	Lo	onroe FCM Direct an Fund LP 30M, 2014)	Monroe Private Credit Fund A LP (\$1.1B, 2015)	
Monroe Capital Partners Fund II LP (\$19M, 2014)	Monroe Capital Private Credit Fund III LP (\$1.3B, 2018)	Monroe Capital Opportunistic Private Credit Fund LP (\$1B, Fundraising)	Cr	onroe Capital Private redit Fund I LP 400M, 2016)	Monroe Capital Fund SCSp SICAV-RAIF – Private Credit Fund (Marsupial) (\$120M, 2018)	
RETAIL / HNW VEHIO	CLES.		Cr Fu	onroe Capital Private edit Ind VT LP 200M, 2018)		

AUM = \$618 MILLION¹

Monroe Capital
Corporation
(MRCC:NASDAQ)

Monroe Capital Income Plus Corporation (Fundraising)

Monroe Capital Insurance Fund (Fundraising)

CLO VEHICLES

 $AUM = $2.5 BILLION^1$

Monroe Capital CLO 2014-1, Ltd. (\$358M)

Monroe Capital BSL CLO 2015-1, Ltd. (\$412M)

Monroe Capital MML CLO 2016-1, Ltd (\$305M)

Monroe Capital MML CLO 2017-1, Ltd. (\$405M)

Monroe Capital MML CLO VI, Ltd. (\$456M)

Monroe Capital MML CLO VII, Ltd. (\$456M)

Monroe Capital MML CLO VIII, Ltd. (\$200M), Warehouse

Monroe Capital MML CLO IX, Ltd. (\$200M), Warehouse

STRICTLY CONFIDENTIAL 1. Assets Under Management as of 4/1/2019.



DIVERSIFIEDINVESTOR BASE

OVER 85 INTUITIONAL INVESTORS

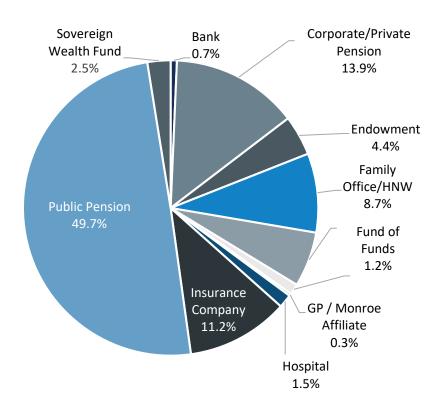
OVER 500 FAMILY OFFICE / HNW INVESTORS

91% U.S. **9%** NON-US

APPROXIMATELY 50% PUBLIC PENSIONS

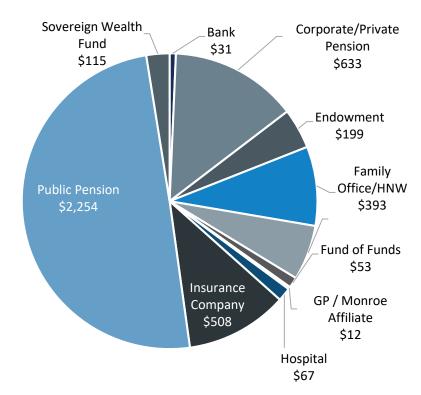
8%
CALIFORNIA BASED
PUBLIC PENSIONS

COMMITMENT AMOUNTS (%)



INVESTOR TYPE - COMMITMENT AMOUNTS (\$M)

COMMITMENT AMOUNTS (\$M)



TOP PUBLIC PENSIONS

Arizona, Iowa, Orange County, New Hampshire, Houston Police, Ventura County, AC Transit, Illinois Teachers, Chicago Police, City of Fresno, Fairfax County, Alaska



MONROE CAPITAL HAS
A **15 YEAR HISTORY** OF
OPERATING THROUGH
MULTIPLE BUSINESS
CYCLES SUCCESSFULLY

INSTITUTIONAL INFRASTRUCTURE

PROVIDES
TRANSPARENCY AND
INTEGRITY

"CREDIT FIRST – ZERO
LOSS" MENTALITY

BROAD AND
EXTENSIVE NETWORK:
PRIVATE EQUITY
SPONSORS, REGIONAL
BANKS, INVESTMENT
BANKS AND ADVISORS

MONROE'S COMPETITIVE EDGE

LONG-TERM TRACK RECORD

Long-term sustainable approach of producing consistent, attractive, risk-adjusted returns for our Limited Partners with minimal principal losses.

- 15 year track record
- 10.9% GROSS unlevered IRR



ROBUST ORIGINATION PLATFORM

Broad and extensive referral network, ~2,000 unique investment leads per year, due to its 15 year firm operating history and its ability to act timely due to an efficient underwriting process, and high certainty to close.

- 19 Originators
- 2,000+ transactions reviewed
- Multiple offices, sectors and verticals

BEST PRACTICES

We encourage and foster a "best practice" environment – firm is 100% employee owned and focused on transparency, integrity, diversity, and alignment of interests with our Limited Partners.

- 11 Partners
- 31% diversity across senior management

CREDIT FIRST – ZERO LOSS

Capital preservation is key, a <u>"Credit First –</u>
<u>Zero Loss"</u> mentality. Monroe's highly selective underwriting standards cause the firm to execute on less than 4% of investments reviewed annually.

- 13 Defaults since inception
- TPVI on the 13 defaults is 0.98x

^{1.} The selection criteria for track record is generally as follows: (i) senior and secured private loan investments; (ii) investments originated, agented, underwritten and structured by the partners of Monroe; (iii) club transactions with a small number of co-lending partners versus broadly syndicated transactions and/or (iv) directly originated opportunistic investments. These investments include all loans held by all of Monroe's private funds and retail funds for the period from January 2004 through March 31, 2019. The returns of this selected group of investments are provided for illustrative purposes only, and do not reflect the returns of all investments made by the predecessor firm and the referenced Monroe advised funds, which returns may be materially different from the returns of this selected group.

^{2.} The gross investment performance referenced above is presented on a gross unlevered basis before the effects of leverage, management fees, "carried interest" or incentive fees, taxes, and other fund expenses to which an investor in a Fund would be subject. Any future investor's return will be reduced by the advisory fees and other expenses that such investor may incur as a client of Monroe Capital Management Advisors, LLC are described in Part 2A of its Form ADV. Past investment performance is not indicative of or a guarantee of future returns. Please see important disclaimers at the back of this presentation.



350 DIRECTLY ORIGINATED PRIVATE LOAN TRANSACTIONS INVOLVING \$9.0

BILLION DOLLARS OF

INVESTED CAPITAL

10.9% GROSS
UNLEVERED IRR TOTAL
AND 12.5% GROSS
UNLEVERED IRR ON
REALIZED
TRANSACTIONS

MINIMAL PRINCIPAL REALIZED LOSSES

SINCE THE INCEPTION OF MONROE CAPITAL IN 2004¹⁻²

25 OPPORTUNISTIC
PRIVATE CREDIT
TRANSACTIONS
INVOLVING \$1B OF
INVESTED CAPITAL

MONROE'S TRACK RECORD

SINCE 2004, MONROE HAS DIRECTLY ORIGINATED 350 PRIVATE LOAN TRANSACTIONS²

- Generated a 10.9% GROSS unlevered IRR
- 12.5% GROSS unlevered IRR on realized and 9.9% GROSS unlevered IRR on unrealized loan transactions
- Additional yield generation is generated through warrants, equity co-investments
- 25 opportunistic transactions with 13.6% GROSS unlevered IRR

"CREDIT FIRST – ZERO LOSS" MENTALITY IS FOCUSED ON STRUCTURE, DOWNSIDE RISK, AND PRINCIPAL PROTECTION

- 350 directly originated private loan transactions since 2004
- 13 defaults since inception
- TVPI on the 13 defaults is 0.98x

CAPITALIZES ON MARKET CONDITIONS, ILLIQUIDITY AND SUPPLY/DEMAND IMBALANCES

 Specialty Finance, Asset Heavy Corporate Credit Opportunities, Highly Structured Real Estate Lending, Secondary Investment Opportunities

SENIOR SECURED LOAN INVESTMENT GROSS PERFORMANCE^{1,2}

	NUMBER OF INVESTMENTS (\$)	GROSS UNLEVERED IRR
REALIZED	157 (\$2.9 billion)	12.5%
UNREALIZED	193 (\$6.1 billion)	9.9%
TOTAL	350 (\$9.0 billion)	10.9%

OTHER STRATEGIES GROSS PERFORMANCE²

OPPORTUNISTIC INVESTMENTS ³	25 (\$1.0 billion)	13.6%
CLO INVESTMENTS ⁴	1,032 (\$5.6 billion)	6.3%

^{1.} Investments include all loans held by all of Monroe's private funds and retail funds for the period from January 2004 through March 31, 2019. The returns of this selected group of investments are provided for illustrative purposes only, and do not reflect the returns of all investments made by the predecessor firm and the referenced Monroe advised funds, which returns may be materially different from the returns of this selected group.

^{2.} The gross investment performance referenced above is presented on a gross unlevered basis before the effects of leverage, management fees, "carried interest" or incentive fees, taxes, and other fund expenses to which an investor in a Fund would be subject. Any future investor's return will be reduced by the advisory fees and other expenses that such investor may incur as a client of Monroe Capital Management Advisors, LLC. All such advisory fees of Monroe Capital Management Advisors, LLC are described in Part 2A of its Form ADV. Past investment performance is not indicative of or a guarantee of future returns. Please see important disclaimers at the back of this presentation.

^{3.} Investments reflects all opportunistic investments made the Monroe funds for the period from January 2004 through March 31, 2019. The returns of this selected group of investments are provided for illustrative purposes only, and do not reflect the returns of all investments made by the predecessor firm and the referenced Monroe advised funds, which returns may be materially different from the returns of this selected group.

^{4.} Investments include all loans held by all of Monroe's CLO funds for the period from January 2004 through March 31, 2019. The returns of this selected group of investments are provided for illustrative purposes only, and do not reflect the returns of all investments made by the predecessor firm and the referenced Monroe advised funds, which returns may be materially different from the returns of this selected group.



SIGNIFICANT CASH-**ON-CASH RETURNS ACROSS THE ENTIRE PLATFORM**

ATTRACTIVE RESULTS

VS. TRADITIONAL FIXED INCOME **MARKETS**

HIGH CURRENT CONTRACTUAL INCOME IS **GENERATED AND CONSTITUTES MOST** OF TOTAL RETURN

MONROE IS FOCUSED ON **GENERATING** "ALPHA" ACROSS ITS **INVESTMENT VEHICLES**

MONROE'S PERFORMANCE HIGHLIGHTS¹

ATTACHMENT F

		INVESTMENT VEHICLES	VINTAGE YEAR	INVESTMENT PERIOD END DATE	NET CUMULATIVE IRR ²	ANNUALIZED CASH-ON- CASH ³	W.A. FUND LEVERAGE ⁷
		MONROE CAPITAL SENIOR SECURED DIRECT LOAN FUND LP ("PRIVATE CREDIT FUND I")6	2014	2017	13.4%	12.4% ⁵	0.7x
	INSTITUTIONAL	MONROE CAPITAL PRIVATE CREDIT FUND II LP ⁶	2016	2020	10.8%	12.0%5	1.0x
		MONROE CAPITAL PRIVATE CREDIT FUND III LP6	2018	2022	N/M	N/M	1.9x
		MONROE FCM DIRECT LOAN FUND LP	2014	2017	8.7%	8.4%5	0.7x
PRIVATE		MONROE PRIVATE CREDIT FUND A LP	2015	-	10.6%	10.2%5	1.0x
CREDIT FUNDS	SMA	MONROE CAPITAL PRIVATE CREDIT FUND I LP	2016	-	9.9%	11.3%5	1.1x
FUNDS		MONROE CAPITAL PRIVATE CREDIT FUND VT LP	2018	-	4.0%	4.6%5	-
		MONROE CAPITAL FUND SCSP SICAV-RAIF – PRIVATE CREDIT FUND (MARSUPIAL) ⁸	2018	-	6.5%	5.0% ⁵	-
	CDIC	MONROE CAPITAL PARTNERS FUND LP	2012	2017	8.4%	9.0%5	1.7x
	SBIC	MONROE CAPITAL PARTNERS FUND II LP	2014	2019	14.2%	13.6%5	2.0x
DDC/C	PUBLIC	MONROE CAPITAL CORPORATION (NASDAQ: MRCC)	2012	-	N/A	11.7%4	N/A
BDC'S	UNLISTED	MONROE CAPTIAL INCOME PLUS COPORATION	2019	-	N/A	8.0 ⁹	N/A
		MC FUNDING LTD.	2006	2011	N/A	21.6%	8.4x
		MONROE CAPITAL CLO 2014-1, LTD.	2014	2018	N/A	16.7%	6.1x
		MONROE CAPITAL BSL CLO 2015-1, LTD.	2015	2019	N/A	18.4%	10.9x
CLO VEHICLES		MONROE CAPITAL MML CLO 2016-1 LTD.	2016	2020	N/A	14.0%	5.6x
• • • • • • • • • • • • • • • • • • • •		MONROE CAPITAL MML CLO 2017-1 LTD.	2017	2021	N/A	14.8%	6.4x
		MONROE CAPITAL MML CLO VI, LTD.	2018	2022	N/A	15.0%	6.9x
		MONROE CAPITAL MML CLO VII, LTD.	2018	2022	N/A	N/M	7.1x

^{2.} Private Credit Funds - Cumulative Net IRR (ending Limited Partners' balances calculated in accordance with GAAP).

^{3.} The return figures are current as of the date hereof and may decrease in the future. All CLO Performance - Net annual cash-on-cash (pre-tax) return to equity holders. MC Funding Ltd. annualized cash-on-cash return is through December 2017, the last date on which it made distributions to investors. Monroe Capital CLO 2014-1, Ltd, Monroe Capital MML CLO 2016-1, Ltd, Monroe Capital MML CLO 2017-1, Ltd. And Monroe Capital MML CLO IV, Ltd. annualized cash-on-cash returns are through April 2019. Monroe Capital BSL CLO 2015-1, Ltd. annualized cash-on-cash return is through February 2019. Unless otherwise noted, annualized cash-on-cash returns for the private credit funds represent the fund's Q1 2019 annualized cash-on-cash return.

^{4.} Market yield based on current annualized dividend divided by the share price of MRCC as of May 17, 2019.

^{5.} Represents the fund's lifetime-to-date annualized cash-on-cash return.

^{6.} Results are representative of Private Credit Fund I's, Private Credit Fund II's, and Private Credit Fund III's onshore levered funds.

^{7.} W.A. Fund Leverage for Private Credit Funds is the weighted average over the life of the fund, exclusive of CLO Leverage. Fund Leverage for CLO vehicles is current as of March 31, 2019.

^{8.} Cumulative Net IRR excludes the impact of organizational costs.

^{9.} Quarterly Yield per share is calculated as the Quarterly Distributions per share divided by the NAV per share at the beginning of the period.



COMPARISON OF PEERS

LEADING PRIVATE DEBT FUNDS¹

NAMED ONE OF THE 'MOST CONSISTENT TOP PERFORMING FUND MANAGERS' BY PREQIN¹

FIRM	HEADQUARTERS	OVERALL NO. OF FUNDS WITH QUARTILE RANKING	NO. OF FUNDS IN TOP QUARTILE	NO. OF FUNDS IN SECOND QUARTILE	AVERAGE QUARTILE RANKING
MONROE CAPITAL	CHICAGO, US	5	4	1	1.20
ASSET MANAGER A	NEW YORK, US	3	1	2	1.67
ASSET MANAGER B	PHILADELPHIA, US	3	1	2	1.67
ASSET MANAGER C	SAN RAMON, US	4	1	2	2.00

^{*}Based on a universe of 16 firms and 69 funds fulfilling the selection criteria.



CEO AND CHIEF CREDIT OFFICER HAVE WORKED TOGETHER FOR 19 YEARS

EIGHT PERSON INVESTMENT COMMITTEE HAS AN **AVERAGE OF 28 YEARS OF EXPERIENCE**

UNANIMOUS INVESTMENT COMMITTEE DECISION

FIRM IS 100% **EMPLOYEE-OWNED AND 31% OF SENIOR** MANAGEMENT ARE **MINORITIES OR FEMALE**

FIRM SENIOR MANAGEMENT AND INVESTMENT COMMITTE TACHMENT F

THEODORE KOENIG **CEO & President**

Joined 2004 35*

MICHAEL EGAN Chief Credit Officer Joined 2004

TOM ARONSON Head of Originations Joined 2004



 Hilco Capital; Holleb & Coff; Winston & Strawn

• B.S. Accounting – Indiana University

• J.D. - Chicago-Kent College of Law



 Hilco Capital; CIT Group; The National Community Bank of New Jersey; Key Corp.

• B.S. Business Management - Ithaca College



Hilco Capital; Cole Taylor Bank; Barton Chemical Corp; American National Bank

• B.S. Finance and Marketing -Indiana University

M.B.A. Management Accounting -**DePaul University**

ZIA UDDIN. CFA PM, Direct Lending

Joined 2007

JEREMY VANDERMEID PM, CLO Vehicles

Joined 2007 21*

AARON PECK PM, BDC & Opportunistic Private Credit Joined 2012 26*



· Franklin Street Partners: Arthur Andersen

• B.S. Finance – University of Illinois at Urbana-Champaign

 M.B.A. Finance and Econometrics – University of Chicago



• Morgan Stanley; GE Capital; Heller Financial

• B.B.A. Finance - University of Michigan

 M.B.A. Finance and Strategy – Northwestern University



 Deerfield Capital; ESL; Black **Diamond Capital**

• B.S. Commerce - University of Virginia

M.B.A. Finance - University of Chicago

ALEX FRANKY MD, Head of Direct Underwriting Joined 2004 26*

CAREY DAVIDSON MD, Head of Capital Markets Joined 2015 20*



Hilco Capital; LaSalle Bank; GMAC **Business Credit**

 B.S. Accounting – University of Illinois at Chicago

M.B.A. Finance and International Business - Loyola University



Carlyle Group; Churchill Financial

• B.A. Communications - The University of Wisconsin - Madison

 M.B.A. Finance, Entrepreneurship, Accounting-University of Chicago

BRAD BERNSTEIN MD, Head of the Equity Group Joined 2017 34*

R. SEAN DUFF MD, Head of Marketing & IR Joined 2012 21* **JAMES CASSADY** MD, Finance & Compliance Joined 2013



· SE Capital; JP Morgan; Banc of America Securities; First Chicago Capital Markets, Inc.

• B.A. Finance – University of South Florida

M.B.A – Northwestern University



 Deutsche Bank; Onex Credit; Merrill Lynch; SAC Capital; Morgan Stanley; **Trout Trading**

• B.B.A. Finance – The College of William and Mary



• Deloitte: Orchard First Source

 B.S. Accountancy – University of Illinois at Urbana-Champaign

M.B.A. – DePaul University

KARINA STAHL MD, Finance & Operations Joined 2013 16*

PETER GRUSZKA MD. General Counsel

19*

Joined 2016



Deerfield Capital/CIFC Asset Management; Deloitte

B.S. Accounting – DePaul University

- Chicago Fundamental Investment Partners; Mayer Brown
- B.A. Duke University
- J.D. Washington University, St. Louis

INVESTMENT COMMITTEE

* YEARS OF EXPERIENCE



56 INVESTMENT PROFESSIONALS

INVESTMENT
PROFESSIONALS
CONDUCT MONTHLY
PORTFOLIO REVIEWS

DIVERSITY ACROSS FIRM HAS NEARLY DOUBLED SINCE 2013 WITH CURRENT DIVERSITY OF 35%

NO DEPARTURES
FROM THE
INVESTMENT
COMMITTEE. THE
ONLY ADDITION TO
THE INVESTMENT
COMMITTEE WAS
CAREY DAVIDSON IN
JANUARY 2017

FIRM GROWTH IN EMPLOYEES(#)

Year End	Firm Employees
2019 ¹	108
2018	103
2017	84
2016	65
2015	53
2014	40
2013	29



As of May 20, 2019.

Diversity includes Women, Hispanic/Latino, African American and Asian.



MARKET UPDATE



MONROE CAPITAL
DIRECT LENDING IS
FOCUSED ON THE
LOWER MIDDLE
MARKET OF SUB-\$35
MILLION EBITDA
BORROWERS

FOCUSED ON
TRADITIONAL
MIDDLE MARKET

SIGNIFICANT ALPHA GENERATED ON

DIRECTLY ORIGINATED
LOWER MIDDLE
MARKET SENIOR
SECURED LOANS

MONROE'S EXTENSIVE
EXPERIENCE COMBINED
WITH ITS ORIGINATION
AND UNDERWRITING
INFRASTRUCTURE
ALLOWS IT TO
PARTICIPATE ACROSS
THE PRIVATE CREDIT
MARKETS

FIRM STRATEGIES - PRIVATE CREDIT MARKETS

LOWER MIDDLE MARKET

(\$3M - \$35M EBITDA) (\$25M - \$150M LOAN SIZE)

Predominantly Private Closed-End Funds

Directly originated and sole agent; "market-maker"

Regional banks have exited this market and thus a larger supply/demand imbalance of credit exists

Fragmented supply of credit

by specialist funds, niche finance companies that are regionally or industry focused

Both PE sponsored and nonsponsored transactions offered

Higher pricing and an opportunity for upside

More conservative structures

with less leverage, full covenant packages and amortization; "alpha"

Pricing: L+500-800

TRADITIONAL MIDDLE MARKET

(\$35M - \$100M EBITDA) (\$150M - \$300M LOAN SIZE)

Private Closed-end Funds, BDCs and CLOs

Multiple participants, or club transactions; **highly competitive**

Regulated and non-regulated finance companies dominate this market

Competitive structures and downward pressure on pricing; "price-taker"

PE sponsored transactions dominate this segment

Follows broadly syndicated market closely; "beta"

Limited to moderate covenants or covenant wide

Higher leverage multiples and LTV's

Predominantly unitranche tranches that are subordinate to first out participant

Pricing: L+350-550

BROADLY SYNDICATED LOANS

(\$100M+ EBITDA) (\$300M+ LOAN SIZE)

CLOs, Hedge Funds and Mutual Funds

Exclusively PE sponsored transactions or public companies

Diversified industry exposure

Impacted by overall market conditions including macro events

Liquid and mark-to-market exposure

Covenant-Lite or no covenants

Higher leverage

Low or no amortization

OPPORTUNISTIC PRIVATE CREDIT

Private Closed-end and Evergreen Funds, Hedge Funds

Specialty Finance based on asset pools

Real Estate, Infrastructure and asset-based bridge financing

Solving for collateral and structural complexity via unique sourcing

CLO warehousing and equity

Market-based liquidity, dislocation and secondary funding opportunities

Supply / demand imbalances

Structured Equity

Stressed pricing opportunities

Pricing: L+200-400

Pricing: L+850+



U.S. MIDDLE MARKET
ESTIMATED AT 200,000
COMPANIES

U.S. MIDDLE MARKET, \$9.3T, IS EQUIVALENT TO THE WORLD'S 3RD LARGEST ECONOMY ¹

MIDDLE MARKET LOANS
HAVE LOWER DEFAULTS
AND HIGHER RECOVERIES

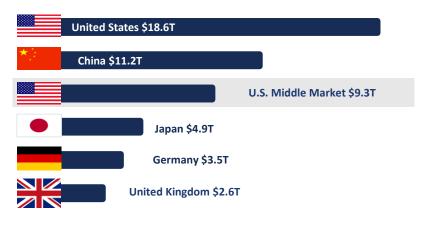
AND DEFAULT
PROVISIONS TAILORED TO
SUIT INDIVIDUAL
BORROWERS

CONSERVATIVE
STRUCTURE OF MIDDLE
MARKET LOANS,
TYPICALLY LOWER
MULTIPLES AND LOANTO-VALUE

MIDDLE MARKET OPPORTUNITY SET AND DEFAULT/RECOVERY RATES

THE U.S. MIDDLE MARKET, DEFINED AS COMPANIES WITH ANNUAL REVENUES BETWEEN \$10 MILLION AND \$1 BILLION, IS EQUIVALENT IN SIZE TO THE WORLD'S 3RD LARGEST ECONOMY AT \$9.3 TRILLION¹⁻³

- There are nearly 200,000 companies with an estimated \$500BN of outstanding debt that make up this group
- These companies are owned by families, entrepreneurs, private equity sponsors and occasionally, public shareholders
- These companies manufacture, distribute, or otherwise provide a necessary product or service filling an important market niche
- They generate approximately one third of the private sector
 GDP and employ approximately 47.9 million people
- These businesses outperformed through the financial crisis by adding 2.2 million jobs across major industry sectors
- As of Q4 2018, the rate of year-over-year revenue growth for middle market companies grew to 7.9% from 7.6% at the end of 2017
- Middle Market firms contribute nearly \$9.3 trillion to the national economy annually

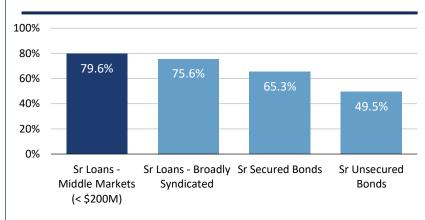


- 1. Source: National Center for the Middle Market, Q4'18 Middle Market Indicator
- 2. Source: The Middle Market Power Index: American Express and Dun & Bradstreet
- 3. Source: World Bank Group. 2017 GDP
- 4. S&P LCD. 1995 to 2017
- 5. S&P Capital IQ, 1987 to 2017
- 6. Thompson Reuters LPC, Q1 2017 to Q4 2018

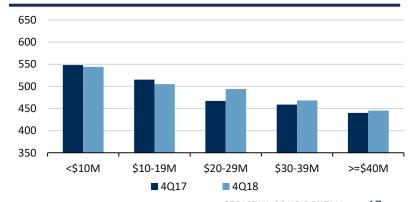
AVERAGE DEFAULT RATES BY LOAN SIZE⁴



AVERAGE RECOVERY RATES BY TYPE⁵



AVERAGE SPREAD BY EBITDA (BPS)⁶





THE LOWER MIDDLE
MARKET IS HIGHLY
FRAGMENTED AND
DIFFICULT TO SCALE,
WHICH RESULTS IN LESS
COMPETITION FOR NEW
DEALS

MONROE'S LEVERAGE
HAS INCREASED SLIGHTLY
OVER THE LAST 5 YEARS,
THOUGH AT 3.76X, IS
STILL WELL BELOW
LEVERAGE IN THE BSL
(5.34X) AND
TRADITIONAL MIDDLE
MARKETS (4.66X)

WHILE MONROE'S
SPREADS HAVE DECLINED
179BPS (21%) SINCE
2014, SPREADS & YIELDS
REMAIN WELL IN EXCESS
OF THE BSL &
TRADITIONAL MIDDLE
MARKETS

MONROE'S AGENTED
DEALS HAVE AN AVERAGE
OF 3.2 MAINTENANCE
COVENANTS

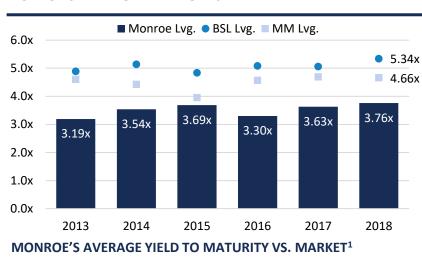
SUPERIOR RISK-ADJUSTED RETURNS IN LOWER MIDDLE MARKET

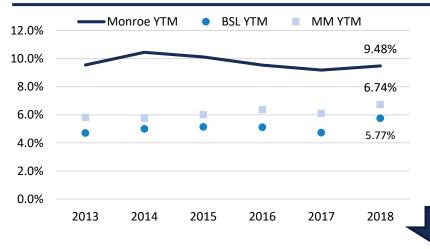
As of 12/31/18

Syndicated Loan Market (\$350M+ Loan Size) Traditional Middle Market (\$200M-\$350M Loan Size)

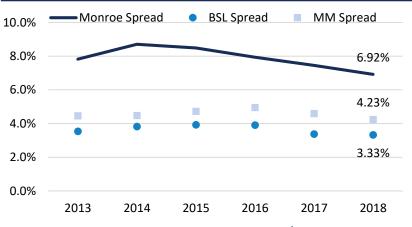
Lower Middle Market: Monroe (<\$200M Loan Size)

MONROE'S AVERAGE LEVERAGE VS. MARKET¹

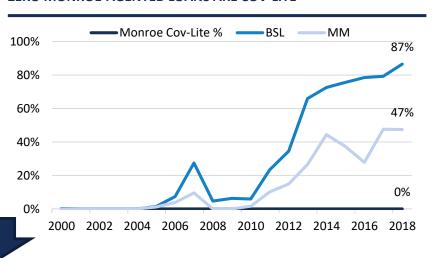




MONROE'S AVERAGE SPREAD VS. MARKET¹



ZERO MONROE-AGENTED LOANS ARE COV-LITE¹



Monroe's focus on the Lower Middle Market (Borrowers < \$35M; Loan Size < \$200M) allows it to achieve higher returns at lower leverage points without sacrificing maintenance covenants or other important lender protections



MONROE'S "CREDIT FIRST-ZERO LOSS" MENTALITY PERMEATES THROUGHOUT

THE FIRM

MONROE'S APPROACH TO MANAGING CURRENT MARKET CONDITIONS

MITIGANTS

INCREASINGLY COMPETITIVE LANDSCAPE	 Maintain high degree of selectivity: <u>Deals Reviewed</u>: 1,926 in 2018; 2,085 in 2017; 2,064 in 2016 <u>Deals Closed</u>: 72 in 2018; 77 in 2017; 64 in 2016 <u>Close Rate</u>: 3.7% in 2018; 3.7% in 2017; 3.1% in 2016
SPREADS HAVE TIGHTENED	 Average spread on Monroe-Agented loans has declined from 871bps in 2014 to 692bps in 2018, still well in excess of syndicated loans at 333bps and middle market loans at 423bps in 2018 LIBOR has increased from < 1.0% to ~2.5%, resulting in high single-digit yields
LEVERAGE HAS INCREASED	 Leverage on Monroe-Agented deals of 3.76x in 2018 has increased less than 0.25x over last four years (3.54x in 2014) Average LTV ~48%
BORROWERS DEMANDING LOOSER CREDIT AGREEMENT TERMS	 Zero covenant-lite loans from 2014-2018 Intense focus on important credit agreement terms that can result in cash leakage
PRESSURE TO ACCELERATE TIMELINE TO WIN COMPETITIVE DEALS	Headcount has increased from 29 to 103 from 2013 to 2018

As of December 31, 2018.

MARKET CHALLENGE



INVESTMENT PROCESS:
OVERVIEW OF ORIGINATION
AND UNDERWRITING PLATFORMS





ONE OF THE LARGEST
ORIGINATION
PLATFORMS IN THE
PRIVATE CREDIT
MARKET

MONROE SOURCES
AND REVIEWS OVER
2,000 TRANSACTIONS
ANNUALLY

BROAD AND
EXTENSIVE NETWORK:
PRIVATE EQUITY
SPONSORS, REGIONAL
BANKS, INVESTMENT
BANKS AND ADVISORS

18 YEARS OF AVERAGE EXPERIENCE

TEAM IS FOCUSED ON
GEOGRAPHY AS WELL
AS INDUSTRY AND
VERTICAL SPECIALISTS

ORIGINATION TEAM



GEOGRAPHIC FOCUS

5 Professionals25 Years of Average Experience

- STEVE HINRICHS (MD)
- JEFFREY KOLKE (MD)
- KARIN KOVACIC (MD
- BEN MARZOUK (MD)
- ALEX PATIL (MD)

TOM ARONSON Head of Originations

35 Years Experience

Location: Chicago

Hilco Capital; Cole Taylor Bank; Barton Chemical Corp; American National Bank

CAPITAL MARKETS

2 Professionals13 Years of Average Experience

- CAREY DAVIDSON (MD)
- DAVID WELINSKY (AVP)



INDUSTRY VERTICAL/FOCUS

11 Professionals

15 Years of Average Experience

- BRAD BERNSTEIN (MD)
- MATTHEW EVANS (MD)
- STEWART HANLON (MD)
- CHRIS LARSON (MD)
- MATT LONDON (MD)
- JEREMY SIMMONS (MD)
- MARK SOLOVY (MD)
- PATRICK MALONE (AVP)
- ERIC OTTO (A)
- TONY YIZZE (A)
- LEE STERN (IC)







UNDERWRITING PROCESS

DEAL STRUCTURING

PORTFOLIO STRUCTURE & MANAGEMENT

WHY IS MONROE CAPITAL SELECTED BY BORROWERS?

CERTAINTY OF CLOSING

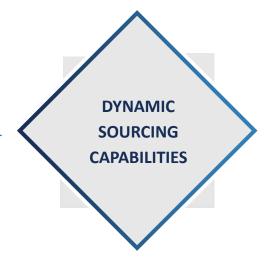
 Ability to be sole agent and speak to entire loan

EFFICIENT DEAL PROCESS

4-8 week underwriting

process that address

issues quickly



ABILITY TO ACT TIMELY

 Analyze perceived risks and ability to respond quickly

MIDDLE MARKET EXPERIENCE

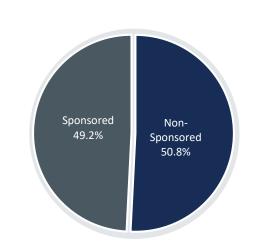
 Multiple economic and credit cycles along with workout experience

SOURCE

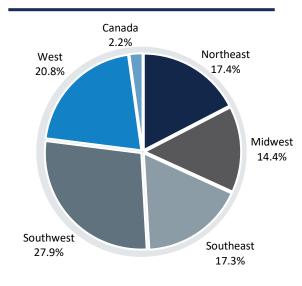
Independent Sponsors 4.7% Other 12.3% Bank Lenders 12.5% PE Sponsors

38%

SPONSOR VS. NON-SPONSOR



GEOGRAPHY





DEAL SOURCING



DEAL SCREENING



UNDERWRITING PROCESS



DEAL STRUCTURING



PORTFOLIO STRUCTURE & MANAGEMENT

DEAL SCREENING CHARACTERISTICS

PORTFOLIO COMPANY SIZE

Lower middle market focus

Revenue typically between \$25 and \$250M

EBITDA typically between \$3 and \$35M

Stable historical earnings and strong recurring cash flow

Defendable market position, high barriers to entry and importance to customers; agnostic to industry – not timing the market

GEOGRAPHY/ INDUSTRY

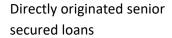
Primarily U.S. based, diversified across multiple regions; industry agnostic

Emphasis on healthcare, technology, business services, software, media, manufacturing, industrial, retail and consumer

Tend to avoid minerals, agriculture, energy, oil and gas (commodity-related)

Avoid venture debt, startups and binary outcomes

INVESTMENT TYPE



Mainly first liens, with the ability to do unitranche, last-out and bifurcated loans, and to a minimal extent second liens

Typically the sole debt provider within the capital structure

Traditional middle market club loans; involved with a limited number of likeminded debt providers

Mostly secured by a lien on all assets of the borrower and a pledge of company stock



Generally less than 60% loan-to-value

Target leverage multiple of 3.0 to 4.5 times EBITDA through Monroe's tranche of debt

Fixed annual amortization of 1-10%; plus excess cashflow recapture of 50-75% per year

Full covenants packages in every transaction

Floating Rate with a LIBOR floor

4-5 year in contractual maturities, historically paid back in less than 3 years



DEAL SOURCING

DEAL SCREENING

UNDERWRITING PROCESS

DEAL STRUCTURING

PORTFOLIO
STRUCTURE &
MANAGEMENT

2,000+
TRANSACTIONS REVIEWED ANNUALLY

MANAGEMENT TEAM



LEGAL/ENVIRONMENTAL/GOVERNANCE

DEFENDABLE MARKET POSITION



COLLATERAL/STOCK PLEDGE

PROFITABILITY



PRICE/STRUCTURE

INDUSTRY



BUSINESS MODEL/ESG

50 - 70
TRANSACTIONS EXECUTED ANNUALLY (LESS THAN 4%)

Monroe screens out over half of the <u>2,000+</u>
<u>TRANSACTIONS</u> through its origination platform based on structure, size, pricing and other general factors

The remaining ~1,000 TRANSACTIONS undergo a form of high level due diligence that result in approximately 500 remaining transactions to review in more detail

The ~500 TRANSACTIONS are analyzed based on Monroe's proprietary underwriting and due diligence programs

The most attractive ~375 TRANSACTIONS will be issued term sheets and ~100–125 TRANSACTIONS will be presented to the Investment Committee for initial review and then go through an extensive and in-depth due diligence process by Monroe's underwriting team

Finally make ~50–70 TRANSACTIONS a year with unanimous Investment Committee consent



"CREDIT FIRST – ZERO
LOSS" MENTALITY

EXPERTISE BY INDUSTRY AND ASSET

CLASS

CONSERVATIVE STRUCTURES

EXTENSIVE
EXPERIENCE AND
WORKOUT
CAPABILITIES

SUPPORTED BY MONROE'S:

ORIGINATION TEAM UNDERWRITING TEAM EXTENSIVE NETWORK

UNDERWRITING AND STRUCTURING TEAM

MICHAEL EGAN Chief Credit Officer

35 Years Experience

Hilco Capital; CIT Group; The National Community Bank of New Jersey; Key Corp.

DIRECTLY ORIGINATED

ALEX FRANKY

Head of Underwriting – Direct Loans

17 Professionals10 Years of Average Experience

- GERRY BURROWS (MD)
- MATTHEW LANE (MD)
- JEFFREY CUPPLES (MD)
- MICHAEL MEYER (D)
- CHRIS LUND (D)
- JACK BERNSTEIN (VP)
- MICHAEL MEANS (VP)
- ALEX PARMACEK (VP)
- JORDAN STEPHANI (VP)
- 301107114 31211171141 (41)
- CONOR BRODERICK (AVP)
- PATRICK FAGAN (SA)
- JAKE SILVERMAN (SA)
- SAM LESS (SA)
- HUNTER WEEK (SA)
- KEVIN DEE (SA)
- TOM CONNER (A)

SYNDICATED TRANSACTIONS

JEFFREY WILLIAMS

Head of Underwriting – Capital Markets

7 Professionals8 Years of Average Experience

- ROB TANAKATSUBO (VP)
- CHRIS ENAS (VP)
- ETHAN BURGARD (SA)
- MICHAEL RESEIGH (SA)
- STEVE PHILLIPS (SA)
- MATT MCCRARY (SA)

OPPORTUNISTIC TRANSACTIONS

KYLE ASHER

Head of Underwriting – Opportunistic Private Credit

3 Professionals

14 Years of Average Experience

- AARON PECK (MD)
- MATT GLASSMAN (AVP)
 - * Expected 2019 Growth: 2-3 professionals

PORTFOLIO MANAGEMENT

NATHAN HARRELL

Team Leader

6 Professionals

20 Years of Average Experience

- GRAEME JACK (MD)
- DAVID KREILEIN (MD)
- JON ORR (MD)
- JONATHAN WEINBERG (D)
- ZACHARY WARREN (A)

25

DEAL SOURCING

~

DEAL SCREENING



UNDERWRITING PROCESS



DEAL STRUCTURING



PORTFOLIO MANAGEMENT

COMPONENTS OF UNDERWRITING

QUALITY OF EARNINGS ANALYSIS

Verification of EBITDA for TTM periods and preceding years

Often performed by third-party accounting firms with guidance from Monroe

LEGAL / ENVIRONMENTAL REVIEWS

Potential liabilities that impact EBITDA

Third-party firms used based on expertise

COLLATERAL APPRAISALS AND ASSET VERIFICATIONS

Assess the value of the assets and do they exist

MARKET STUDY / BUSINESS REVIEW

Evaluate borrower's business strategy and market conditions



MANAGEMENT AND ONSITE MEETINGS

Ability to further understand the company and management team

FINANCIAL MODELING / SENSITIVITY ANALYSIS

Isolate core drivers of business /
Perform downside scenarios –
leads to covenant creation

FULL COVENANT PACKAGE VALUATION ASSESSMENT

Leverage, EBITDA, Fixed charge coverage, Working Capital, etc.

CUSTOMER AND CLIENT CALLS / MANAGEMENT BACKGROUND CHECKS

Understand success of the company and ability of the management team



DEAL SOURCING

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DEAL SCREENING

UNDERWRITING PROCESS

~



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PORTFOLIO
STRUCTURE &
MANAGEMENT

DEAL STRUCTURING OBJECTIVES

LOAN CAPITAL PRESERVATION

- Investments structured to be wellcollateralized, typically a lien on the borrower's tangible and intangible assets and a pledge of the company stock
- Loans will have covenants designed to provide the ability for early intervention

PREDICTABLE EXIT STRATEGY

- Investments are not expected to be dependent on an event or a market-driven exit strategy
- Fixed amortization and excess cash-flow recapture variables are expected to result in repayment without a requirement for a capital markets exit

RETURN ENHANCEMENT

 Additional yield generation is sought through warrants, equity co-investments, PIK interest, success and prepayment fees

CONSERVATIVE STRUCTURE

- Investments are expected to have conservative leverage and loan-to-value ratios that results in significant equity support
- Structured to have amortization features and excess cash-flow recapture that allows for de-risking over life of loan

STRONG CURRENT INCOME

- Generated from the contractual coupon and fees that are negotiated in the loan terms
- Loans are based on floating interest rate

INVESTMENT COMMITTEE
UNANIMOUS CONSENT FOR
APPROVAL



DEAL SOURCING



DEAL SCREENING



UNDERWRITING PROCESS



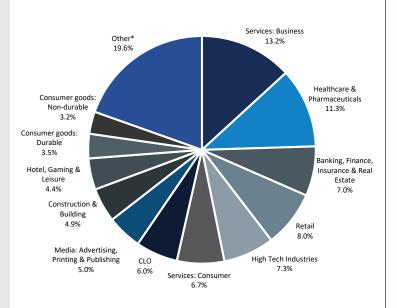
DEAL STRUCTURING





PORTFOLIO MANAGEMENT

HISTORICAL INDUSTRY DIVERSITY*



* From 2004 to present. Other* industries with less than 3.0% concentration include: Automotive, Aerospace & Defense, Beverage, Food & Tobacco, Wholesale, Transportation: Consumer, Transportation: Cargo, Chemicals, Plastics, & Rubber, Environmental Industries, Media: Diversified & Production, Energy: Oil & Gas, Capital Equipment, Metals & Mining, Media: Broadcasting & Subscription, Telecommunications, Utilities: Oil & Gas, Containers, Packaging & Glass, n/a, Sovereign & Public Finance, Energy: Electricity, Utilities: Electric.

REGULAR INTERNAL MEETINGS FOR COMPREHENSIVE DISCUSSION OF ALL PORTFOLIO TRANSACTIONS

Monthly portfolio reviews with investment committee and portfolio managers

MONTHLY TREND CARD ANALYSIS EVALUATES KEY DRIVERS OF PERFORMANCE

- Proprietary and customized analytics for each portfolio company investment
- Allows for early intervention

INTERNAL CREDIT RATINGS ARE GENERATED FOR EACH PORTFOLIO TRANSACTION

 Ratings assigned between 1 and 5 (1 is the highest) at monthly portfolio review and will determine corrective action, if necessary

QUARTERLY VALUATIONS ON EACH LOAN BASED ON DISCOUNTED CASH FLOWS ("DCF")

Valuations completed by two third party valuation firms

INDIVIDUAL INVESTMENT SIZE	\$10-150 million
NUMBER OF INDIVIDUAL INVESTMENTS	70-90 loans in the portfolio at any given time, approximately 120+ over investment period (recycling of principal)
INDIVIDUAL INVESTMENT LIMIT	10% exposure to any specific investment (3-7% Average)
INDUSTRY LIMITS	25% exposure to any specific industry
DIRECTLY ORIGINATED SENIOR LOANS	80-100% of portfolio
CONTRACTUAL LENGTH OF LOANS	4-5 years
HISTORICAL AVERAGE LENGTH OF LOAN	20-36 months
HISTORICAL AVERAGE GROSS IRR AND MOIC ¹	12.0%/1.16x



DIRECT LENDING PORTFOLIO CHARACTERISTICS

MONROE CAPITAL

GROSS UNLEVERED
RETURN OF 12.9% ON
REALIZED
INVESTMENTS

AVERAGE FUND
LEVERAGE OF 1.0X ON
LEVERAGE-ELIGIBLE
FUNDS

AVERAGE LENGTH OF
REALIZED
INVESTMENTS OF
25 MONTHS

DIRECT LENDING: OVERVIEW & INVESTMENT PERFORMANCE

OVERVIEW	RETURN INFORMATION

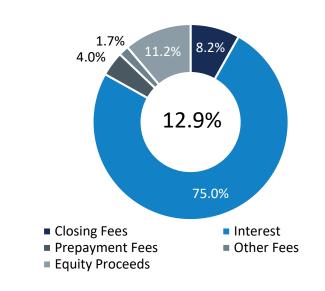
TOTAL LP COMMITMENTS	\$3,544M
TOTAL EQUITY CALLED	\$2,045M (58% of total)
AVERAGE FUND LEVERAGE ¹	1.0X
LTD DISTRIBUTIONS	\$367M (18% of total)

FUND VEHICLE	NET CUMULATIVE IRR ^{1,2}	% OF ORIGINAL INVESTMENT RETURNED ^{1,3}			
SENIOR FUND	13.4%	81.5%			
PRIVATE FUND II	10.8%	23.8%			
PRIVATE FUND III	28.1%	4.2%			

REALIZED TRANSACTIONS

NUMBER OF REALIZED TRANSACTIONS	75
SPONSORED VS. NON-SPONSORED	67% / 33%
W.A. IRR⁴	12.9%
APPROX. W.A. LENGTH OF REALIZED INVESTMENTS	25.0 months

RETURN ATTRIBUTION – REALIZED TRANSACTIONS⁴



^{1.} As of 3/31/2019. Prior investment performance is neither indicative nor a guarantee of future returns. Please see important disclaimers at the back of this presentation. Onshore Levered returns for each fund are presented.

^{2.} Calculated based on GAAP.

^{3.} Calculated as total distributions to LPs divided by total contributions from LPs.

MONROE CAPITAL

HIGHLY DIVERSIFIED WITH **127 COMPANIES**

AVERAGE COMPANY
AGE **18.3 YEARS**

EBITDA OF COMPANY: \$19.5M

LEVERAGE MULTIPLE
OF **4.1X**

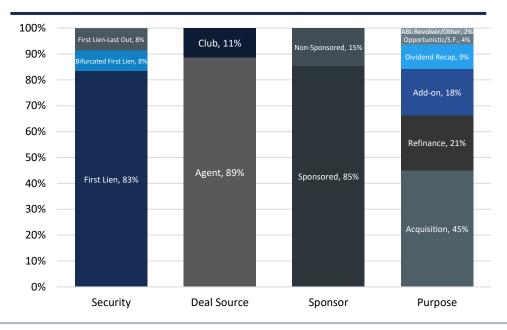
DIRECT LENDING: CURRENT PORTFOLIO CHARACTERISTICS

INVESTED ASSETS	\$4,559M
NUMBER OF PORTFOLIO COMPANIES	127
DEALS WITH EQUITY UPSIDE	34
CASH COUPON ¹	9.8%
% FLOATING RATE	99.7%
AVERAGE LOAN SIZE	\$48.5M
AVERAGE BORROWER EXPOSURE IN DIRECT LENDING FUNDS	\$35.9M
COMPANY AGE (YEARS) AT CLOSE ^{2,3}	18.3
EBITDA OF COMPANY AT CLOSE ^{2,3}	\$19.5M
LEVERAGE MULTIPLE AT CLOSE ^{2,3}	4.1X
LOAN-TO-VALUE AT CLOSE ^{2,3}	48.6%

PORTFOLIO DIVERSIFICATION²



BORROWER CHARACTERISTICS²



As of 3/31/2019.

^{1.} Weighted Average Yield is the actual effective rate that the borrower pays, inclusive of LIBOR floor, contractual rate, and other recurring fees. All-in coupon does not include closing fees.

^{2.} Excludes CLO investments.

Portfolio statistics are taken from the time of deal closing.



APPENDIX







BIOGRAPHIES AND PHOTOS OF EACH PRESENTER

Theodore Koenig, President & CEO. Mr. Koenig is the President, CEO and Founder of Monroe Capital. He is responsible for executive management, strategic initiatives, and company direction and policy, and is a member of Monroe's Investment Committee. He also serves as the Chairman, President and CEO of Monroe Capital Corporation, a publicly traded business development company (BDC). Mr. Koenig has over 30 years of experience in structuring, negotiating and closing transactions on behalf of asset-based lenders, commercial finance companies, financial institutions and private equity investors. Prior to founding Monroe in 2004, Mr. Koenig was President and CEO of Hilco Capital LP, a junior secured/mezzanine debt fund established in 2000. Mr. Koenig spent the previous 13 years at the Chicago-based law firm of Holleb & Coff as partner and co-chair of the firm's Corporate Law, Mergers & Acquisitions and Business Finance groups. Mr. Koenig earned his J.D. with Honors from Chicago-Kent College of Law and his B.S. in Accounting with High Honors from Indiana University Kelley School of Business. He also successfully passed the Certified Public Accounting Exam. Mr. Koenig is a Director of the Commercial Finance Association, and a member of the Turnaround Management Association and the Association for Corporate Growth.

Mr. Koenig's leadership in the M&A and private equity industries has led to wide recognition, including receiving the "Leadership" Achievement Award" in 2016 by The Global M&A, being inducted into the Academy of Alumni Fellows of the Kelley School of Business at Indiana University in 2014, being honored with the "Stanley C. Golder Award" in 2013 by the Illinois Venture Capital Association, and being named the "Middle Market Thought Leader of the Year" in 2012 by The Alliance of Mergers & Acquisitions Advisors (AM&AA) and Grant Thornton LLP.

R. Sean Duff, Partner, Managing Director – Marketing & Investor Relations. Mr. Duff is a Managing Director, Marketing & Investor Relations of Monroe Capital. He is responsible for all aspects of marketing and investor relations. He has over 20 years of experience in the alternative investment business including capital raising, investing in alternative investments, institutional investors coverage, and investment talent sourcing. Prior to Monroe, Mr. Duff was a Director at Deutsche Bank within their Global Prime Finance group responsible for covering institutional investors and consultants in the U.S. and Canada. He also served as Director of Marketing at Onex Credit Partners, has spent time investing at hedge funds at Trout Trading Management and SAC Capital, and at investment banking firms Morgan Stanley and Merrill Lynch. Mr. Duff earned his B.B.A. with a concentration in Finance from The College of William and Mary.



WORKFORCE COMPOSITION REPORT

TOTAL COMPOSITION OF WORK FORCE

APPROXIMATELY 17%
DIVERSITY ACROSS
FIRM

TOTAL FIRM DIVERSITY

OF 35%

INCLUSIVE OF WOMEN

OCCUPATION	AFRICAN AMERICAN FULL TIME	HISPANIC FULL TIME	ASIAN OR PACIFIC ISLANDER FULL TIME	AMERICAN INDIAN/ALASKAN NATIVE FULL TIME	CAUCASIAN (NON HISPANIC) FULL TIME	TOTAL EMPLOYEES FULL TIME	PERCENT (%) MINORITY FULL TIME	MALE	NDER FEMALE . TIME
OFFICIALS & MANAGERS	0	1	1	0	11	13	15.38%	11	2
PROFESSIONALS	3	4	6	0	65	78	16.67%	64	14
TECHNICIANS	0	1	0	0	1	2	50.00%	2	0
SALES WORKERS	0	0	0	0	11	11	0.00%	7	4
OFFICE/CLERICAL	1	1	0	0	2	4	50.00%	0	4
SEMI-SKILLED	0	0	0	0	0	0	0.00%	0	0
UNSKILLED	0	0	0	0	0	0	0.00%	0	0
SERVICE WORKERS	0	0	0	0	0	0	0.00%	0	0
OTHER	0	0	0	0	0	0	0.00%	0	0
TOTAL	4	7	7	0	90	108	16.67%	84	24

^{*}Professionals include Originators, Underwriters, Accounting/Finance and Operations professionals not included in Senior Management.

^{*}Sales Workers include Marketing and Investor Relations.

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Monroe Funds utilized for slides 37-42 of this report: Monroe Capital Senior Secured Direct Loan Fund LP; Monroe Capital Private Credit Fund II LP; Monroe FCM Direct Loan Fund LP; Monroe Private Credit Fund II LP; Monroe FCM Direct Loan Fund LP; Monroe Private Credit Fund A LP; Monroe Capital Private Credit Fund I LP; Monroe Capital Fund SCSp SICAV-RAIF - Private Credit Fund (Marsupial); Monroe Capital Private Credit Fund VT LP.

Monroe Funds utilized for Track Record returns in this report: Monroe Capital Partners Fund LP; Monroe Capital Partners Fund II, LP; Monroe Capital Corporation; Monroe Capital Senior Secured Direct Loan Fund LP; Monroe Capital Private Credit Fund II LP; Monroe FCM Direct Loan Fund LP; Monroe Private Credit Fund A LP; Monroe Capital Private Credit Fund I LP; Monroe Capital Fund SCSp SICAV-RAIF - Private Credit Fund (Marsupial); Monroe Capital Private Credit Fund VT LP; MC Funding Ltd.