



Board of Administration Agenda

REGULAR MEETING

TUESDAY, SEPTEMBER 8, 2020

TIME: 10:00 A.M.

MEETING LOCATION:

In conformity with the Governor's Executive Order N-29-20 (March 17, 2020) and due to the concerns over COVID-19, the LACERS Board of Administration's September 8, 2020, meeting will be conducted via telephone and/or videoconferencing.

Important Message to the Public

Information to call-in to participate:

Dial: (669) 900-6833 or (253) 215-8782

Meeting ID# 959 0123 2810

Instructions for call-in participants:

- 1- Dial in and enter Meeting ID
- 2- Automatically enter virtual "Waiting Room"
- 3- Automatically enter Meeting
- 4- During Public Comment, press *9 to raise hand
- 5- Staff will call out the last 3-digits of your phone number to make your comment

Information to listen only: Live Board Meetings can be heard at: (213) 621-CITY (Metro), (818) 904-9450 (Valley), (310) 471-CITY (Westside), and (310) 547-CITY (San Pedro Area).

Disclaimer to participants

Please be advised that all LACERS Board and Committee Meeting proceedings are audio recorded.

President: Cynthia M. Ruiz Vice President: Sung Won Sohn

Commissioners: Annie Chao

Elizabeth Lee Sandra Lee Nilza R. Serrano Michael R. Wilkinson

Manager-Secretary: Neil M. Guglielmo

Executive Assistant: Ani Ghoukassian

Legal Counsel: City Attorney's Office

Public Pensions General

Counsel Division

Notice to Paid Representatives

If you are compensated to monitor, attend, or speak at this meeting, City law may require you to register as a lobbyist and report your activity. See Los Angeles Municipal Code §§ 48.01 *et seq.* More information is available at ethics.lacity.org/lobbying. For assistance, please contact the Ethics Commission at (213) 978-1960 or ethics.commission@lacity.org.

Request for services

As a covered entity under Title II of the Americans with Disabilities Act, the City of Los Angeles does not discriminate on the basis of disability and, upon request, will provide reasonable accommodation to ensure equal access to its programs, services and activities.

Sign Language Interpreters, Communication Access Real-Time Transcription, Assistive Listening Devices, Telecommunication Relay Services (TRS), or other auxiliary aids and/or services may be provided upon request. To ensure availability, you are advised to make your request at least 72 hours prior to the meeting you wish to attend. Due to difficulties in securing Sign Language Interpreters, five or more business days' notice is strongly recommended. For additional information, please contact: Board of Administration Office at (213) 855-9348 and/or email at ani.ghoukassian@lacers.org.

- I. PUBLIC COMMENTS AND GENERAL PUBLIC COMMENTS ON MATTERS WITHIN THE BOARD'S JURISDICTION AND COMMENTS ON ANY SPECIFIC MATTERS ON THE AGENDA THIS WILL BE THE ONLY OPPORTUNITY FOR PUBLIC COMMENT PRESS *9 TO RAISE HAND DURING PUBLIC COMMENT PERIOD
- II. BOARD PRESIDENT VERBAL REPORT
- III. GENERAL MANAGER VERBAL REPORT
 - A. REPORT ON DEPARTMENT OPERATIONS
 - B. UPCOMING AGENDA ITEMS
- IV. RECEIVE AND FILE ITEMS
 - A. MARKETING CESSATION NOTIFICATION TO THE BOARD
 - B. BENEFITS PAYMENTS APPROVED BY GENERAL MANAGER
 - C. <u>EDUCATION AND TRAVEL EXPENDITURE REPORT FOR THE FISCAL YEAR</u> 2019-20
- V. INVESTMENTS
 - A. CHIEF INVESTMENT OFFICER VERBAL REPORT
 - B. <u>FINALIST FIRMS OF THE EMERGING MARKET DEBT INVESTMENT MANAGER</u> <u>SEARCH AND POSSIBLE BOARD ACTION</u>
 - C. <u>DISCUSSION OF PROPOSED AMENDMENTS TO THE LACERS PROXY VOTING POLICY AND POSSIBLE BOARD ACTION</u>
 - D. <u>CONTINUED DISCUSSION OF IMPLEMENTATION OF PRIVATE EQUITY</u> INVESTMENT MANAGEMENT – CO-INVESTMENTS AND SECONDARIES
- VI. BOARD/DEPARTMENT ADMINISTRATION
 - A. PRESENTATION BY INVESCO REAL ESTATE OF THE 977 N. BROADWAY PROJECT REPORT FOR THE QUARTER ENDING JUNE 30, 2020 FOR LOS ANGELES CITY EMPLOYEES' RETIREMENT SYSTEM
- VII. DISABILITY RETIREMENT APPLICATION(S)
 - A. CLOSED SESSION PURSUANT TO GOVERNMENT CODE SECTION 54957(b) FOR CONSIDERATION OF THE DISABILITY RETIREMENT APPLICATION OF ABEL BURBOA AND POSSIBLE BOARD ACTION (HEARING)

- B. CLOSED SESSION PURSUANT TO GOVERNMENT CODE SECTION 54957(b) FOR CONSIDERATION OF THE DISABILITY RETIREMENT APPLICATION OF MARJORIE MOSS AND POSSIBLE BOARD ACTION
- C. CONSIDERATION OF THE DISABILITY RETIREMENT APPLICATION OF DOUGLAS WATSON AND POSSIBLE BOARD ACTION (HEARING)
- D. ADOPTION OF FINDINGS OF FACT FOR VIVECA BUTLER AND POSSIBLE BOARD ACTION

VIII. LEGAL/LITIGATION

A. LEGAL UPDATE REGARDING CALIFORNIA SUPREME COURT DECISION IN ALAMEDA COUNTY DEPUTY SHERIFF'S ASS'N V. ALAMEDA COUNTY EMPLOYEES' RETIREMENT ASS'N (\$247095)

IX. OTHER BUSINESS

- X. NEXT MEETING: The next Regular meeting of the Board is scheduled for Tuesday, September 22, 2020 at 10:00 a.m. at LACERS, 977 N. Broadway, Suite 260, Los Angeles, CA 90012, and/or via telephone and/or videoconferencing. Please continue to view the LACERS website for updated information on public access to Board meetings while responding to public health concerns relating to the novel coronavirus continue.
- XI. ADJOURNMENT



Agenda of: SEPTEMBER 8, 2020

Item No: IV-A

MARKETING CESSATION REPORT NOTIFICATION TO THE BOARD

The Board's Marketing Cessation Policy was adopted in order to prevent and avoid the appearance of undue influence on the Board or any of its Members in the award of investment-related and other service contracts. Pursuant to this Policy, this notification procedure has been developed to ensure that Board Members and staff are regularly apprised of firms for which there shall be no direct marketing discussions about the contract or the process to award it; or for contracts in consideration of renewal, no discussions regarding the renewal of the existing contract.

Firms listed in Attachments 1 and 2 are subject to limited communications with Board Members and staff pursuant to the Policy and will appear and remain on the list, along with the status, from the first publicized intention to contract for services through the award of the contract. Lists of current LACERS' contracts are on file in the Board office and are available upon request.

Attachments: 1) Contracts Under Consideration for Renewal

2) Active RFPs and RFQs

CONTRACTS UNDER CONSIDERATION FOR RENEWAL

NO.	VENDOR /	DESCRIPTION			RESTRICTE	D PERIOD*		
	CONSULTANT		DATE	DATE	CESSATION STATUS	START	END	
	ADMINISTRATIVE OPERATIONS BUREAU							
1.	Box, Inc.	Box Portal Implementation Consulting Services	Pending	Pending	Board approved on 7/14/2020; contract under review for execution.	7/9/2020	11/30/2020	
		HEALT	H BENEFITS A	DMINISTRATIO	ON			
2.	Anthem 2020	Medical HMO & PPO	1/1/2020	12/31/2020	Board approved on 8/27/2019; contract under review for execution.	1/1/2020	12/31/2020	
3.	Anthem Blue View Vision 2020	Vision Services Contract	1/1/2020	12/31/2020	Board approved on 8/27/2019; contract under review for execution.	1/1/2020	12/31/2020	
4.	Delta Dental 2020	Dental PPO and HMO	1/1/2020	12/31/2020	Board approved on 8/27/2019; contract under review for execution.	1/1/2020	12/31/2020	

CONTRACTS UNDER CONSIDERATION FOR RENEWAL

NO.	VENDOR / DESCRIPTION			RESTRICTE	D PERIOD*		
	CONSULTANT		DATE	DATE	CESSATION STATUS	START	END
5.	Kaiser 2020	Medical HMO	1/1/2020	12/31/2020	Board approved on 8/27/2019; contract under review for execution.	1/1/2020	12/31/2020
6.	SCAN 2020	Medical HMO	1/1/2020	12/31/2020	Board approved on 8/27/2019; contract under review for execution.	1/1/2020	12/31/2020
7.	United Healthcare 2020	Medical HMO	1/1/2020	12/31/2020	Board approved on 8/27/2019; contract under review for execution.	1/1/2020	12/31/2020
			INTERNAL	. AUDIT			
8.	Moss Adams	External Auditor	7/1/2020	6/30/2023	Board approved on 6/23/2020; contract under review for execution.	4/1/2023	9/30/2023

CONTRACTS UNDER CONSIDERATION FOR RENEWAL

NO.	VENDOR /	DESCRIPTION	INCEPTION	EXPIRATION	MARKETING	RESTRICTE	PERIOD*	
	CONSULTANT		DATE	DATE	CESSATION STATUS	START	END	
	INVESTMENTS							
9.	Axiom International Investors, LLC	Active Non-U.S. Equities Emerging Markets Growth	1/1/2014	12/31/2020	Board approved contract extension on 7/28/2020; contract execution in progress.	7/9/2020	3/31/2021	
10.	Quantitative Management Associates, LLC	Active Non-U.S. Equities Emerging Markets Core	1/1/2014	12/31/2020	Pending Investment Committee review.	8/6/2020	3/31/2021	

Start Date - The estimated start date of the restricted period is three (3) months prior to the expiration date of the current contract. No entertainment or gifts of any kind should be accepted from the restricted source as of this date. Firms intending to participate in the Request for Proposal process are also subject to restricted marketing and communications.

End Date - The estimated end date of the restricted period is three (3) months following the expiration date of the current contract. For investment-related contracts, the estimated end date is normally six (6) months following the expiration of the current contract. For health carrier contracts, the estimated end date is normally one (1) year following the expiration of the current contract. Estimated dates are based on contract negotiation periods from prior years.

ACTIVE RFPs AND RFQs

NO.	DESCRIPTION	MARKETING CESSATION STATUS AND VENDOR RESPONSES			
			CITY ATTORNEY		
1	Outside Fiduciary Counsel	RFP Release Date:	February 7, 2020		
		Submission Deadline: February 28, 2020			
		Status:	On June 23, 2020, the Board awarded contracts to: Kutak Rock LLP, Nossaman LLP, and Olson Remcho LLP.		
			Contracts out for signatures.		
		_	LP, Foley & Lardner LLP, Kutak Rock LLP, Olson Remcho LLP, Reed Smith LLP, on Bridgett LLP, Encore Law Group LLP		

INVESTMENTS

2 Core Fixed Income Mandate Search RFP Release Date: August 19, 2019

Submission Deadline: October 4, 2019

Status: In progress

List of Respondents:

Amundi Pioneer Institutional Asset Management, Inc., Baird Advisors, BlackRock, Inc., BMO Global Asset Management, Brown Brothers Harriman & Co., C.S. McKee, L. P., Calvert Research and Management (Calvert or CRM), Conning, Dimensional Fund Advisors LP, Dodge & Cox, EARNEST Partners, LLC, FIAM LLC, Galliard Capital Management, Garcia Hamilton & Associates, L.P., Goldman Sachs Asset Management L.P., Guggenheim Partners Investment Management, LLC, Income Research & Management, Integrity Fixed Income, Management, LLC, Invesco Advisers, Inc., J.P. Morgan Asset Management, Jennison Associates LLC, Lazard Asset Management LLC, LM Capital Group, LLC, Longfellow Investment Management Co., LLC, Loomis, Sayles & Company, L.P, Manulife Investment Management, MFS Institutional Advisors, Inc., Morgan Stanley Investment Management, National Investment Services, Neuberger Berman, Nuveen, LLC, Payden & Rygel, PGIM Fixed Income, Piedmont Investment Advisors, Inc., PIMCO, Princeton Asset Management, LLC, Progress Investment Management Company, LLC, Pugh Capital Management, Inc., Quadratic Capital Management LLC, Ramirez Asset Management, Schroder Investment Management North America Inc., Securian Asset Management, Inc., Segall Bryant & Hamill, Sit Investment Associates, Inc. (Sit), SLC Management, Smith Graham & Co., Investment Advisors, L.P., Sterling Capital Management LLC, T. Rowe Price Associates, Inc., TCW Group, Inc., The Capital Group Companies, Inc., Voya Investment Management (Voya IM), Wellington Management Company LLP, Wells Fargo Asset Management, Western Asset Management Company, LLC

ACTIVE RFPs AND RFQs

NO.	DESCRIPTION	MARI	KETING CESSATION STATUS AND VENDOR RESPONSES	
3	Emerging Market Debt	RFP Release Date:	June 19, 2019	
	Mandate Search	Submission Deadline	: July 22, 2019	
		Status:	On February 11, 2020, the Investment Committee advanced four firms as semi-finalists: Ashmore Investment Management; Wellington Management Company LLP; PGIM Fixed Income; Schroder Investment Management North America Inc.	
		List of Respondents:		
		Eaton Vance Management, Ashmore Investment Management, Capital Group, Fidelity Institutional Asset Management, GAM USA, INC., Northwest Passage Capital Advisors LLC, Payden & Rygel, PGIM Fixed Income, Schroder Investment Management North America Inc., Stone Harbor Investment Partners LP, LM Capital Group, Wellington Management Company LLP, Manulife Investment Management, Global Evolution USA LLC, GoldenTree Asset Management LP, Goldman Sachs Asset Management L.P., Investec Asset Management, Nuveen, A TIAA Company		
4	Emerging Market Small Cap	RFP Release Date:	June 10, 2019	
	Equities Mandate Search	Submission Deadline	: July 22, 2019	
		Status:	On July 28, 2020, Board awarded contract to Wasatch Advisors, Inc.	
			Negotiations in progress.	
		Investors, LLC, Ashmo FIAM LLC, Macquarie Mercantile LLC, Schro Management LLP, Wa Franklin Templeton In	LC, AQR Capital Management, LLC, Dimensional Fund Advisors LP, EAM ore, Cedar Street Asset Management LLC, Copper Rock Capital Partners, LLC, Investment Management, RBC Global Management, Inc., Capital, River and oder Investment Management North America Inc., Somerset Capital assatch Advisors, Inc., Kayne Anderson Rudnick Investment Management, investments, Globeflex Capital, LP, Quantitative Management Associates, LLC, dvisors Distributor, LLC	

ACTIVE RFPs AND RFQs

NO.	DESCRIPTION	MARI	ETING CESSATION STATUS AND VENDOR RESPONSES
5	High Yield Fixed Income and	RFP Release Date:	February 25, 2019
	Hybrid High Yield Fixed Income / U.S. Floating Rate	Submission Deadline	: April 12, 2019
	Bank Loan Mandate Search	Status:	On February 11, 2020, the Board awarded contracts to: High Yield Fixed Income - Loomis, Sayles & Company, L.P. Hybrid Fixed Income/Bank Loans - DDJ Capital Management, LLC
			Negotiations in progress.
		LLC, Aegon Asset Mar Capital Management, Investment Managem LLC, PGIM Fixed Incor Management, Brigade Abbett & Co. LLC, Blad Investment Advisors I Credit, LP, Princeton A Capital Group Compa	C, Arena Capital Advisors, LLC, Guggenheim Partners Investment Management, nagement US, MacKay Shields LLC, Post Advisory Group, LLC, Diamond Hill Inc., AXA Investment Managers, Pacific Asset Management, Mesirow Financial nent, Inc., DDJ Capital Management, LLC, Par-Four Investment Management, ne, Beach Point Capital Management LP, KKR Credit, Barrings LLC, Eaton Vance Capital Management, LP, Morgan Stanley Investment Management, Lord, CkRock, Inc., L & S Advisors, Inc., Mellon Investments Corporation, Seix LLC, Legal & General Investment Management, Principal Global, Bain Capital Asset Management, LLC, Symphony Asset Management, LLC, PIMCO, The nies, Inc., Loomis, Sayles & Company, L.P., Credit Suisse Asset Management, t Management, Hotchkis and Wiley Capital Management, LLC, Northern Trust, LLC

ACTIVE RFPs AND RFQs

NO.	DESCRIPTION	MARI	KETING CESSATION STATUS AND VENDOR RESPONSES
	U.S. Small Cap Equities	RFP Release Date:	February 25, 2019
	Mandate Search	Submission Deadline	: April 12, 2019
		Status:	On January 28, 2020, the Board awarded contracts to the following five firms: Core - Copeland Capital Management, LLC Growth - EAM Investors, LLC; Granahan Investment Management Value - Bernzott Capital Advisors; Segall Bryant & Hamill
			Negotiations in progress.

List of Respondents:

361 Capital, LLC, Aberdeen Standard Investments Inc., Acuitas Investments, LLC, Alliance Bernstein AB, Allianz Global Investors AllianzGI, AltraVue Capital, LLC, American Century Investment Management, Inc., AMI Asset Management Corporation, Anchor Capital Advisors LLC, Ariel Investments, LLC, Aristotle Capital Boston, LLC, Axiom Investors, Baron Capital, Barrow, Hanley, Mewhinney, Strauss, LLC, Bernzott Capital Advisors, Bivium Capital Partners, LLC, BlackRock, Inc., BMO Global Asset Management, BNP Paribas Asset Management USA Inc., Boston Advisors, LLC, Boston Partners Global Investors, Inc., Bridge City Capital, LLC, Cadence Capital Management LLC, Capital Impact Advisors, LLC, Capital Prospects LLC, Ceredex Value Advisors LLC, ClearBridge Investments, LLC, Copeland Capital Management, LLC, Dimensional Fund Advisors LP, Driehaus Capital Management LLC, Eagle Asset Management, EAM Investors, LLC, EARNEST Partners, LLC, Eastern Shore Capital Management, a Division of Moody Aldrich Partners, LLC, Eaton Vance Management, Elk Creek Partners LLC, Falcon Point Capital, LLC, Federated MDTA, LLC, FIAM LLC, Fisher Investments, Franklin Advisers, Inc., Frontier Capital Management Company, LLC, Goldman Sachs Asset Management, Granahan Investment Management, Granite Investment Partners, LLC, Great Lakes Advisors, LLC, GW&K Investment Management, LLCHotchkis and Wiley Capital Management, LLC, Investment Counselors of Maryland, LLC, Jacobs Levy Equity Management, Inc., Jennison Associates, JP Morgan, Kayne Anderson Rudnick Investment Management, LLC, Legato Capital Management, LLC, Legion Partners Asset Management, LLC, Lisanti Capital Growth, LLC, LMCG Investments, Loomis, Sayles & Company, L.P., Los Angeles Capital Management and Equity Research, Inc., Macquarie Investment Management, Manulife Asset Management, Matarin Capital Management, Mellon Investments Corporation, MFS Institutional Advisors, Inc., Monarch Partners Asset Management, LLC, Morgan Stanley Investment Management, Neuberger Berman, NewSouth Capital Management, Inc., Next Century Growth Investors, LLC, Northern Trust Investments, Inc., OFI Global Institutions, Inc., Pacific Ridge Capital Partners, LLC, Pacific View Asset Management, LLC, Palisade Capital Management, LLC, PanAgora Asset Management, Inc., Peregrine Capital Management, LLC, Perkins Investment Management LLC, Pier Capital, LLC, PIMCO, Portolan Capital Management LLC, Principal Global, Pzena Investment Management, QMA LLC, Ranger Investment Management, LP, Riverbridge Partners, LLC, RockCreek, Rothschild & Co Asset Management, Sapient Investments, LLC, Schroder Investment Management North America Inc., Segall Bryant & Hamill, Seizert Capital Partners, Smith Asset Management Group, Snyder Capital Management, L.P., Summit Creek Advisors, LLC, Systematic Financial Management, L.P., T. Rowe Price Associates, Inc., Teton Advisors, Inc., THB Asset Management, Tygh Capital Management, Vantagepoint Discovery, Victory Capital Management Inc., Voya Investment Management, Walkthausen & Co., LLC, Wasatch Advisors, Weatherbie Capital, LLC, Wedge Capital Management, Wellington Management Company LLP, Wells Fargo Asset Management, Westfield Capital Management Company, L.P., William Blair Investment Management, LLC, WisdomTree Asset Management, Inc., Zacks Investment Management

ACTIVE RFPs AND RFQs

NO.	DESCRIPTION	MARI	KETING CESSATION STATUS AND VENDOR RESPONSES		
7	Private Credit Mandate	RFP Release Date:	December 10, 2018		
	Search	Submission Deadline: January 18, 2019			
	Status:	On July 23, 2019, the Board awarded contracts to Alcentra Limited, Benefit Street Partners L.L.C., Crescent Capital Group LP, and Monroe Capital LLC.			
			On May 26, 2020, the Board rescinded the contract award to Alcentra Limited.		
			Negotiations in progress.		
		BlackRock, Inc., CLSA Partners (Fiera Capita L.P., Pemberton Capit Bain Capital Credit, LF L.L.C., Crescent Capita Capital USA LLC, Tor I & Co., Inc., Kartesia M Owl Rock Capital Part Capital Management, Oaktree Capital Mana Street Partners L.L.C.,	ings LLC, MB Global Partners, LLC, Backcast Partners Management LLC, Capital Partners (HK) Limited, Cross Ocean Adviser LLP, Clearwater Capital II Corporation), Guggenheim Partners, LLC, Goldman Sachs Asset Management, al Advisors LLP, Kayne Anderson Capital Advisors, L.P., Maranon Capital, L.P., P., Breakwater Management LP, Carlyle Global Credit Investment Management al Group LP, MV Credit Partners LLP, New Mountain Capital, LLC, Park Square Investment Management (Hong Kong) Limited, AlbaCore Capital LLP, Muzinich Management S.A., Medalist Partners, LP, NXT Capital Investment Advisers, LLC, Inners, PennantPark Investment Advisers, PIMCO Investments LLC, Deerpath LP, Brightwood Capital Advisors, Magnetar Capital LLC, MC Credit Partners LP, Ingement, L.P., THL Credit Advisors LLC, White Oak Global Advisors, LLC, Benefit EntrustPermal / Blue Ocean GP LLC, Willow Tree Credit Partners LP, Monroe Growth Capital LLC, Stellus Capital Management, LLC		

*RESTRICTED PERIOD FOR REQUEST FOR PROPOSAL OR REQUEST FOR QUALIFICATIONS:

Start Date - The restricted period commences on the day the Request for Proposal is released.

End Date - The restricted period ends on the day the contract is executed.

BENEFIT PAYMENTS APPROVED BY GENERAL MANAGER: ITEM IV-B

Pursuant to the authority delegated to the General Manager under Board Rule GMA 1, General Manager Authorization, adopted by the Board of Administration on June 14, 2016, the following benefit payments have been approved by the General Manager:

SERVICE RETIREMENTS

Member Name	Service	<u>Department</u>	Classification
Arevalo, Danny Fernando	30	PW - Sanitation	Ref Coll Truck Oper
Bartels, Claire Thompson	32	Office of Finance	Dir Of Finance
Beaulieu, Kevin M	21	Dept. of Bldg. & Safety	Build Mech Inspector
Boone, Bonnie L	32	City Attorney's Office	Legal Secretary
Brand, Rosie A	8	Dept. of Rec. & Parks	Recreation Asst
Carrillo, Maria G	40	Dept. of Bldg. & Safety	Clerk Steno
Case, Daniel	20	Harbor Dept.	Deck Hand
Castillo, Marilyn Usita	26	PW - Sanitation	Chemist
Chu, Glender Kuang Lin	30	LA Housing Dept.	Management Analyst
Cole, Robert Alan	38	Dept. of Bldg. & Safety	Sr Build Inspector
Comins, Terryle M	9	Dept. of Transportation	Traf Officer
Duncanson, John Courtney	32	PW - Street Services	St Svc Investigator
Dunn, Bob Ray	20	Dept. of Bldg. & Safety	Sr Build Mech Inspectr
Escal, Mercedita Bartolome	31	GSD - Printing Revolving	Bindery Worker
Esguerra, Wilfredo De Leon	29	PW - Sanitation	Instrument Mech Supv
Gay, Melanie Elise	21	Police Dept Civilian	Sr Administrative Clerk
Gomez, Juan P	21	Dept. of Rec. & Parks	Building Repairer
Gonzales, Benjamin C	30	PW - Sanitation	Ref Coll Truck Oper
Gutierrez, Edward L	31	PW - St. Maint.	Motor Sweeper Operator
Hanor, Danny Lee	20	GSD - Bldg. Svcs.	Roofer
Herrera, Nancy	35	EWDD	Sr Mgmt Analyst
Hodges, Jack D	6	Dept. of Rec. & Parks	Recreation Asst
Hsu, Shu Yuan Cindy	6	Harbor Dept.	Landscape Arch Assoc
Ibanez, Roselyn Estepa	20	LA Housing Dept.	Project Coordinator
Johnson, Blake R	35	Dept. of Rec. & Parks	Sr Gardener
Johnson, Larry M	3	Dept. of Rec. & Parks	Asst Park Svcs Attnd
Jreije, Marie Ther F	0.1	Dept. of Airports	Airport Guide
Keller, Eric J	16	PW - Engineering	Civil Engineer
Legaspi, Victoria Fauni	21	PW - Admin Div.	Accounting Clerk
Loudd, Sharon L	29	Office of Finance	Sr Mgmt Analyst
Lowe, Troy	35	PW - St. Maint.	Equipmnt Operator
Macera, Eva Alicia	25	Police Dept.	Sr Mgmt Analyst
Maldonado, Larry	19	GSD - Bldg. Fac Mgmt.	Custodian
Malieitulua, Niuvela Masa	30	Police Dept Civilian	Police Service Rep

Martyniuk, Peter Z	10	PW - Sanitation	Painter
Matsunaga, Scott H	30	LA Housing Dept.	Management Analyst
Molloy, Marilyn M	5	Police Dept Civilian	Sr Admin Clerk
Muchnick, Joanne Lynn	32	Police Dept Civilian	Sr Admin Clerk
Newton, Mary Alice	33	Police Dept Civilian	Police Service Rep
Orland, Gregory P	28	City Attorney's Office	Deputy City Atty
Ott, Patricia L	25	Dept. of Animal Svcs.	Animal Care Tech Supv
Patterson, Robert	35	PW - Sanitation	W/Wtr Trmt Oper
Perez, Arthur Lara	19	GSD - Printing Revolving	Printing Press Oper
Perkins, Glendra Rene	33	Dept. of Airports	Management Analyst
Porter, Hezorn	28	PW - Sanitation	Ref Coll Truck Oper
Ramos, Norma S	19	PW - Admin Div.	Sr Administrative Clerk
Romero, Ricardo Mora	26	PW - Sanitation	Ref Coll Truck Oper
Rothmann, Thomas	26	City Planning Dept.	Pr City Planner
Uy, Marcelito Totto	30	Police Dept Civilian	Sr Detention Officer
Velazquez, Gilberto	17	Dept. of Rec. & Parks	Sr Gardener
Zabala, Silvanita B	6	Personnel Dept.	Workers Comp Analyst
Zavala, Maria G	4	Dept. of Rec. & Parks	Special Prog Asst

BENEFIT PAYMENTS APPROVED BY GENERAL MANAGER: ITEM IV-B

Pursuant to the authority delegated to the General Manager under Board Rule GMA 1, General Manager Authorization, adopted by the Board of Administration on June 14, 2016, the following benefit payments have been approved by the General Manager:

Approved Death Benefit Payments

<u>Deceased</u> <u>Beneficiary/Payee</u>

TIER 1

Ackel, Daniel L Virginia Frankum for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Barbour, Keith Tyree

(Deceased Active)

Estate Of Keith Barbour for the payment of the

Accumulated Contributions

Boardman, Agnes Frank M Boardman for the payment of the

Accrued But Unpaid Continuance Allowance

Carroll, Marie H Andrew F Carroll for the payment of the

Accrued But Unpaid Continuance Allowance

Chu, Allen Julie Michele Vasquez for the payment of the

Accrued But Unpaid Service Retirement Allowance

Copeland, Fred Roberta R Copeland for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Crawford, Barbara J John W Crawford for the payment of the

Accrued But Unpaid Vested Retirement Allowance

Burial Allowance

Favarote, Eunice Cecyl L Favarote for the payment of the

Burial Allowance

Regina R Favarote for the payment of the

Burial Allowance

Frierson, John W Demetra Ingram for the payment of the

Accrued But Unpaid Service Retirement Allowance

Jeffrey Frierson for the payment of the

Accrued But Unpaid Continuance Allowance

Accrued But Unpaid Service Retirement Allowance

Joslyn L Wright for the payment of the

Accrued But Unpaid Continuance Allowance

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Fuller, Marjorie E Elizabeth A Blume for the payment of the

Accrued But Unpaid Continuance Allowance

Jane E Luciani for the payment of the

Accrued But Unpaid Continuance Allowance

Gan, Joseph C Jamie C Gan for the payment of the

Accrued But Unpaid Continuance Allowance

Accrued But Unpaid Service Retirement Allowance

Burial Allowance Unused Contributions

Jason C Gan for the payment of the

Accrued But Unpaid Continuance Allowance

Accrued But Unpaid Service Retirement Allowance

Burial Allowance Unused Contributions

Johann C Gan for the payment of the

Accrued But Unpaid Continuance Allowance

Accrued But Unpaid Service Retirement Allowance

Burial Allowance Unused Contributions

Garaniel, Romeo A Socorro Garaniel for the payment of the

Accrued But Unpaid Disability Retirement Allowance

Burial Allowance

Gerard, Helen E Dennis Gerard for the payment of the

Accrued But Unpaid Continuance Allowance

Gerola, Christian A Florence Shackleton for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Regina Daxon for the payment of the

Accrued But Unpaid Service Retirement Allowance

Gutierrez, Miguel F Francisca Gutierrez for the payment of the

Accrued But Unpaid Service Retirement Allowance

Harice, Irene Debra D Harice for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Hubbard, Jackaline Yolanda Cook for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Iberri, David Janye L Iberri for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Johnson, M B Benjamin William Measures for the payment of the

Accrued But Unpaid Continuance Allowance

June, Vernell M Mary A Walker for the payment of the

Accrued But Unpaid Continuance Allowance

Susie Meekins for the payment of the

Accrued But Unpaid Continuance Allowance

Willie G Walker for the payment of the

Accrued But Unpaid Continuance Allowance

Kelley, Carol A Troy Kelley for the payment of the

Accrued But Unpaid Continuance Allowance

Klink, Richard N Matthew N Klink for the payment of the

Kosche, Esther M Henry Anthony Arambula for the payment of the

Accrued But Unpaid Continuance Allowance

Accrued But Unpaid Vested Retirement Allowance

Burial Allowance

Krotinger, Nathan Eve B Panush for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Michelle Wolf for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Langston, Drue E Barbara Jackson for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Lee, Rumell G Maxine L Kelly for the payment of the

Accrued But Unpaid Disability Retirement Allowance

Burial Allowance

Lipus, Solveig Carol Erle for the payment of the

Accrued But Unpaid Continuance Allowance

Christine Hammond for the payment of the Accrued But Unpaid Continuance Allowance

Craig B Lipus for the payment of the

Accrued But Unpaid Continuance Allowance

McCool, Gwendolyn Irene Nicole Charlette McCool-Contreras for the payment of the

Accrued But Unpaid Continuance Allowance

Million, Inez M Lisa M Million for the payment of the

Accrued But Unpaid Continuance Allowance

Morgan, Doris Jeffrey Morgan for the payment of the

Accrued But Unpaid Continuance Allowance

Terri Dismuke for the payment of the

Accrued But Unpaid Continuance Allowance

Mullally, Don P Mary E Patterson for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Newborn, James E The Newborn Living Trust for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Norris, William J Gail T Griffin for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Joseph Ray Norris for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Pamela A Norris for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Olson, Dale W Estelle S Olson for the payment of the

Accrued But Unpaid Service Retirement Allowance

Palaszewski, Raymond J Teena M Portier for the payment of the Accrued But Unpaid Continuance Allowance

Reeser, Jo Ann Brenda Reeser for the payment of the

Accrued But Unpaid Continuance Allowance

Renteria, Concepcion Ramona Medina for the payment of the

Accrued But Unpaid Continuance Allowance

Reyes, Juanita G Maryellen Padilla for the payment of the

Accrued But Unpaid Continuance Allowance

Rice, Anne Debra Lee Rice for the payment of the

Accrued But Unpaid Continuance Allowance

Rousso, Mico I Xiuling Zhao Rousso for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Roy, Willie Verna D Roy for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Samonte, Oswaldo Martin Patricia S Scott for the payment of the

Accrued But Unpaid Service Retirement Allowance

Sandoval, Franklin Marites P Sandoval for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Schafer, Brian Edward Maria Victoria Schafer for the payment of the

Accrued But Unpaid Service Retirement Allowance

Schartau, Martin R Shelly Renee Schartau for the payment of the

Accrued But Unpaid Service Retirement Allowance

Shields, Mattie Brenda Joyce Shields for the payment of the

Accrued But Unpaid Survivorship (Retirement) Allowance

Terry Lynn Johnson for the payment of the

Accrued But Unpaid Survivorship (Retirement) Allowance

Takahashi, Elma A Donna Takahashi for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Teresa Takahashi for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Thompson, Willa M Carrie Allen for the payment of the

Accrued But Unpaid Service Retirement Allowance

Tillman, Donald C Donald C Tillman Jr for the payment of the

Accrued But Unpaid Service Retirement Allowance

Torres, Albert E Cheryl L Torres for the payment of the (Deceased Active) Survivor Contributions Death Refund Torres, Roberto A Jacqueline I Rodriguez for the payment of the Burial Allowance Tortorice, Connie K Angele Tortorice for the payment of the Accrued But Unpaid Disability Retirement Allowance **Burial Allowance** Triplett, Verlene Kenitha Elizabeth Pulliam for the payment of the (Deceased Active) **Accumulated Contributions** Vaughn, Norma J La Donna J Vaughn for the payment of the Accrued But Unpaid Service Retirement Allowance Burial Allowance Lee'neasha Myjoy Wilds for the payment of the Accrued But Unpaid Service Retirement Allowance Vierra, Albert F Albert F Vierra for the payment of the Burial Allowance Audrey Fong Vierra for the payment of the Accrued But Unpaid Service Retirement Allowance Burial Allowance Marjorie F Vierra Gorai for the payment of the Burial Allowance

Wada, Mariko

Nancy Wada-Mckee for the payment of the Accrued But Unpaid Continuance Allowance

Weatherspoon, Sidney Julius Anthony Weatherspoon for the payment of the

Accrued But Unpaid Service Retirement Allowance

Raymond Lee Weatherspoon for the payment of the

Burial Allowance

White, Kenneth A Kenneth A White for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

Wilson, Vernon Johnnie Etta Wilson for the payment of the

Accrued But Unpaid Service Retirement Allowance

Burial Allowance

TIER 3 NONE





MEETING: SEPTEMBER 8, 2020

IV - C

REPORT TO BOARD OF ADMINISTRATION

From: Neil M Guglielmo, General Manager

Milm. Duglishuro

SUBJECT: EDUCATION AND TRAVEL EXPENDITURE REPORT FOR FISCAL YEAR 2019 - 2020

ITEM:

ACTION: ☐ CLOSED: ☐ CONSENT: ☐ RECEIVE & FILE: ☒

Recommendation

That the Board receive and file this report.

Executive Summary

A report of Board and staff travel expenditures is provided to the Board on a quarterly basis pursuant to the Board Education and Travel Policy. The total travel expenditure for the quarter ending June 30, 2020 was \$7,220.59 or 6.3% of the \$114,845 total adjusted budget for FY 2019-20, while the annual total travel expenditure was \$104,527.84 or 91.0% of the total adjusted budget.

	FY 2019-20	Quarter Endi	ng 06/30/20	Year-to-	Date
	Budget	Amount	Budget %	Amount	Budget %
Board	\$ 20,600.00	\$ 6,293.79	30.6%	\$ 20,649.54	100.2%
Staff	\$ 48,995.00	\$ 926.80	1.9%	\$ 48,802.84	99.6%
Investment Administration	\$ 45,250.00	\$ 0.00	0.0%	\$ 35,075.46	77.5%
Total	\$114,845.00	\$ 7,220.59	6.3%	\$104,527.84	91.0%

Discussion

The attached report details the travel expenses for educational conferences attended by Board Members; investment due diligence visits conducted by Investment Division staff; and educational conferences and training courses attended by Los Angeles City Employees' Retirement System

(LACERS) staff during the Fiscal Year 2019-20. The reported costs include registration and airfare expenditures paid directly by LACERS, as well as the amount reimbursed to Board Members and staff.

All travels scheduled for the quarter ending June 30, 2020 were cancelled, however, LACERS had paid registration and airfares in advance. As of the reporting date, LACERS received appropriate airfare credits and had claimed for refund of the registration for the said cancelled travels.

Additionally, this report reflects the adjusted budget amount for travel of \$114,845, reduced from the adopted budget amount of \$245,845. The reduction in budget by \$131,000 was part of the year-end budget reallocation in Fiscal Year 2019-20 as approved by the Board.

This report was prepared by Jo Ann Peralta, Principal Accountant II.

NG:TB:JP:LB

Attachment: 1) LACERS Board and Staff Education, Training, Investment Administration Related Travel Quarterly Expenditure Report

LOS ANGELES CITY EMPLOYEES' RETIREMENT SYSTEM BOARD MEMBERS' EDUCATION AND RELATED TRAVEL REPORT FOR THE PERIOD JULY 1, 2019 TO JUNE 30, 2020

	TRAVEL EXI	TRAVEL EXPENDITURES		BALANCE TO	
BOARD MEMBER	QE 06/30/20 YTD AS OF 06/30/20		ANNUAL MAX. AMT./TRUSTEE ¹	ANNUAL MAX. LIMIT	
CYNTHIA RUIZ	\$ -	\$ 4,722.26	\$ 10,000.00	\$ 5,277.74	
ANNIE CHAO	-	3,006.44	10,000.00	6,993.56	
ELIZABETH LEE	6,293.79	10,357.90	10,000.00	(357.90)	
SANDRA LEE	-	12.00	10,000.00	9,988.00	
NILZA SERRANO	-	-	10,000.00	10,000.00	
SUNG WON SOHN	-	1,210.64	10,000.00	8,789.36	
MICHAEL WILKINSON	-	1,340.30	10,000.00	8,659.70	
TOTAL BOARD MEMBERS' TRAVEL EXP. & ANNUAL LIMIT	\$ 6,293.79	\$ 20,649.54	\$ 70,000.00	N/A	
TOTAL BOARD MEMBERS' TRAVEL EXPENSE BUDGET (%) ²	30.6%	100.2%			

¹ Annual maximum travel expenditures limit per trustee is set at \$10,000.

² Calculated as a percentage of the \$20,600 FY20 budget allocation for Board travel.

NAME	ORGANIZATION	CONFERENCE TITLE	LOCATION	START DATE	END DATE	REGISTRATION	AIRFARE	LODGING	OTHER TRAVEL EXP.	TOTAL EXPENSE
ELIZABETH LEE	STATE ASSOCIATION OF COUNTY RETIREMENT SYSTEMS (SACRS)	MODERN INVESTMENT THEORY & PRACTICE FOR RETIREMENT SYSTEMS	BERKELEY, CA	07/21/19	07/24/19	\$ 2,500.00	\$ 186.96	\$ 1,093.74	\$ 283.41	\$ 4,064.11
CYNTHIA RUIZ	PRINCIPLES FOR RESPONSIBLE INVESTMENT (PRI) ASSOCIATION	PRI IN PERSON 2019	PARIS, FRANCE	09/08/19	09/13/19	1,302.45	1,449.03	1,343.90	626.88	4,722.26
ANNIE CHAO	NATIONAL CONFERENCE ON PUBLIC EMPLOYEE RETIREMENT SYSTEMS (NCPERS)	2019 PUBLIC PENSION FUNDING FORUM	NEW YORK, NY	09/10/19	09/13/19	685.00	296.60	1,177.47	378.72	2,537.79
SANDRA LEE ¹	COUNCIL OF INSTITUTIONAL INVESTORS (CII)	PENSION FUND TRUSTEE TRAINING - FIDUCIARY FITNESS	BERKELEY, CA	10/03/19	10/04/19	-	12.00	-	-	12.00
MICHAEL WILKINSON ²	STATE ASSOCIATION OF COUNTY RETIREMENT SYSTEMS (SACRS)	SACRS FALL 2019 CONFERENCE	MONTEREY, CA	11/12/19	11/15/19	120.00	136.08	673.74	410.48	1,340.30
ANNIE CHAO	CALIFORNIA ASSOCIATION OF PUBLIC RETIREMENT SYSTEMS (CALAPRS)	CALAPRS GENERAL ASSEMBLY 2020	RANCHO MIRAGE, CA	03/08/20	03/09/20	-	-	271.15	197.50	468.65
SUNG WON SOHN	CALIFORNIA ASSOCIATION OF PUBLIC RETIREMENT SYSTEMS (CALAPRS)	CALAPRS GENERAL ASSEMBLY 2020	RANCHO MIRAGE, CA	03/08/20	03/10/20	-	-	403.88	236.76	640.64
SUNG WON SOHN ³	INTERNATIONAL ATLANTIC ECONOMIC SOCIETY (IAES)	89TH INTERNATIONAL ATLANTIC ECONOMIC CONFERENCE	ROME, ITALY	03/24/20	03/29/20	480.00	-	-	90.00	570.00
ELIZABETH LEE ⁴	INTERNATIONAL FOUNDATION OF EMPLOYEE BENEFIT PLANS (IFEBP)	PORTFOLIO CONCEPTS AND MANAGEMENT	PHILADELPHIA, PA	04/19/20	04/23/20	5,495.00	798.79	-	-	6,293.79
BOARD M	EMBERS' EDUCATION AND RELA	ATED TRAVEL EXPENDITURES	FOR THE 1ST QUARTER	RENDING	09/30/19:	\$ 4,487.45	\$ 1,932.59	\$ 3,615.11	\$ 1,289.01	\$ 11,324.16
BOARD MEMBERS' EDUCATION AND RELATED TRAVEL EXPENDITURES FOR THE 2ND QUARTER ENDING 12/31/19:					\$ 120.00	\$ 148.08	\$ 673.74	\$ 410.48	\$ 1,352.30	
BOARD MEMBERS' EDUCATION AND RELATED TRAVEL EXPENDITURES FOR THE 3RD QUARTER ENDING 03/31/20:					\$ 480.00	\$ -	\$ 675.03	\$ 524.26	\$ 1,679.29	
BOARD MEMBERS' EDUCATION AND RELATED TRAVEL EXPENDITURES FOR THE 4TH QUARTER ENDING 06/30/20:					\$ 5,495.00	\$ 798.79	\$ -	\$ -	\$ 6,293.79	
	YTD TRAVEL EXPENDITURES / ANNUAL BUDGET FOR BOARD EDUCATION AND TRAVEL (AMOUNT & %):					\$20,649.54		\$20,600.00		100.2%
YTD BOARD I	YTD BOARD MEMBERS' TRAVEL EXPENDITURES / ANNUAL BUDGET FOR ALL DEPARTMENT TRAVEL (AMOUNT & %):					\$20,64	9.54	\$114,8	345.00	18.0%

¹ Event and airfare were cancelled. Only \$12 booking fee was charged.
² Registration excluded \$10 Fun Run fee paid back to LACERS by the traveller.

³ Event was cancelled. Registration fee of \$480 will be refunded. A credit was given for the \$90 non-refundable Abstract fee.

⁴ Event was cancelled. Registration fee of \$5,495 will be refunded. American Airlines credit with expiration date of 02/04/21, was received for the airfare paid excluding the \$12 service fee.

NAME	ORGANIZATION	CONFERENCE TITLE	LOCATION	START DATE	END DATE	REGISTRATION	AIRFARE	LODGING	OTHER TRAVEL EXP.	TOTAL EXPENSE
MIGUEL BAHAMON ¹	INSTITUTIONAL LIMITED PARTNERS ASSOCIATION (ILPA)	THE ILPA INSTITUTE LEVEL II MODULE 1	CHICAGO, IL	07/14/19	07/16/19	\$ 1,499.00	\$ 487.60	\$ 467.26	\$ 235.85	\$ 2,689.71
BRIAN CHA ¹	OF EMPLOYEE BENEFIT PLANS	FRAUD PREVENTION INSTITUTE FOR EMPLOYEE BENEFIT PLANS	CHICAGO, IL	07/14/19	07/16/19	-	462.60	97.78	244.34	804.72
JULIE GUAN	HYLAND	HYLAND COMMUNITY LIVE	CLEVELAND, OH	09/14/19	09/19/19	2,395.00	420.60	1,042.70	454.56	4,312.86
LAURIE TRAN ²	HYLAND	HYLAND COMMUNITY LIVE	CLEVELAND, OH	09/14/19	09/20/19	2,395.00	440.60	1,251.24	383.96	4,470.80
BRIAN CHA	ILRS RETIREMENT SOLUTIONS	PENSIONGOLD TEAMING CONFERENCE 2019	SPRINGFIELD, IL	09/16/19	09/19/19	-	495.83	369.51	265.75	1,131.09
TODD BOUEY	ILBS BETTREMENT SOLUTIONS	PENSIONGOLD TEAMING CONFERENCE 2019	SPRINGFIELD, IL	09/16/19	09/19/19	1	671.04	369.51	416.78	1,457.33
LIN LIN	MANAGEMENT ASSOCIATION	2019 IPMA-HR INTERNATIONAL TRAINING CONFERENCE & EXPO	MIAMI, FL	09/22/19	09/25/19	669.00	537.00	505.11	213.33	1,924.44
CHARLENA FREEMAN	MANAGEMENT ASSOCIATION	2019 IPMA-HR INTERNATIONAL TRAINING CONFERENCE & EXPO	MIAMI, FL	09/22/19	09/25/19	669.00	537.00	-	199.00	1,405.00
JOHN KOONTZ	DISASTER RECOVERY JOURNAL (DRJ)	DRJ FALL 2019	PHOENIX, AZ	09/29/19	10/02/19	1,345.50	-	790.23	533.13	2,668.86
TODD BOUEY	BOXWORKS	BOXWORKS 2019	SAN FRANCISCO, CA	10/02/19	10/04/19	100.00	197.64	608.58	235.76	1,141.98
ALELI CAPATI	BOXWORKS	BOXWORKS 2019	SAN FRANCISCO, CA	10/02/19	10/04/19	100.00	176.60	649.14	197.13	1,122.87
ISAIAS CANTU	BOXWORKS	BOXWORKS 2019	SAN FRANCISCO, CA	10/02/19	10/04/19	100.00	216.52	792.94	263.98	1,373.44
LITA PAYNE ³	PUBLIC RETIREMENT SYSTEMS	CALAPRS INTERMEDIATE COURSE IN RETIREMENT PLAN ADMINISTRATION	SAN JOSE, CA	10/16/19	10/17/19	-	12.00	280.67	101.79	394.46

NAME	ORGANIZATION	CONFERENCE TITLE	LOCATION	START DATE	END DATE	REGISTRATION	AIRFARE	LODGING	OTHER TRAVEL EXP.	TOTAL EXPENSE
TODD BOUEY	PUBLIC RETIREMENT SYSTEMS	CALAPRS INTERMEDIATE COURSE IN RETIREMENT PLAN ADMINISTRATION	SAN JOSE, CA	10/16/19	10/18/19	-	334.55	616.30	147.00	1,097.85
LADY SMITH		65TH ANNUAL EMPLOYEE BENEFITS CONFERENCE	SAN DIEGO, CA	10/19/19	10/23/19	1,595.00	-	1,077.40	437.88	3,110.28
BRUCE BERNAL	(IFEBP)	65TH ANNUAL EMPLOYEE BENEFITS CONFERENCE	SAN DIEGO, CA	10/20/19	10/23/19	1,595.00	-	808.05	370.88	2,773.93
DELIA HERNANDEZ ⁴	RETIREMENT SYSTEMS (NCPERS)	2019 PUBLIC SAFETY CONFERENCE	NEW ORLEANS, LA	10/26/19	10/26/19	-	322.18	ı	-	322.18
ANNA INGRAM⁴	NATIONAL CONFERENCE ON PUBLIC EMPLOYEE RETIREMENT SYSTEMS (NCPERS)	2019 PUBLIC SAFETY CONFERENCE	NEW ORLEANS, LA	10/26/19	10/26/19	-	322.18	•	-	322.18
FERRALYN SNEED		2019 PUBLIC SAFETY CONFERENCE	NEW ORLEANS, LA	10/27/19	10/30/19	715.00	322.18	839.16	268.50	2,144.84
ANN SEALES	NATIONAL CONFERENCE ON PUBLIC EMPLOYEE RETIREMENT SYSTEMS (NCPERS)	2019 PUBLIC SAFETY CONFERENCE	NEW ORLEANS, LA	10/27/19	10/30/19	715.00	322.18	839.16	269.00	2,145.34
MARIA REJUSO		PROFESSIONAL DEVELOPMENT CONFERENCE	LAKE TAHOE, CA	10/27/19	10/30/19	425.00	279.60	338.96	381.68	1,425.24
TIFFANY OBEMBE	LACERS	2020 OPEN ENROLLMENT MEETING	LAS VEGAS, NV	11/06/19	11/07/19	-	156.60	79.09	168.26	403.95
GABRIEL PEREZ	ΠΔΓΈΡς	2020 OPEN ENROLLMENT MEETING	LAS VEGAS, NV	11/06/19	11/07/19	-	207.96	79.09	144.91	431.96
HEATHER RAMIREZ	II ACERS	2020 OPEN ENROLLMENT MEETING	LAS VEGAS, NV	11/06/19	11/07/19	-	-	79.09	375.74	454.83
JESUS NAVARRO	LACERS	2020 OPEN ENROLLMENT MEETING	LAS VEGAS, NV	11/06/19	11/07/19	-	187.56	79.09	151.34	417.99
KRISTAL BALDWIN	LACERS	2020 OPEN ENROLLMENT MEETING	LAS VEGAS, NV	11/06/19	11/07/19	-	303.96	79.09	145.50	528.55

NAME	ORGANIZATION	CONFERENCE TITLE	LOCATION	START DATE	END DATE	REGISTRATION	AIRFARE	LODGING	OTHER TRAVEL EXP.	TOTAL EXPENSE
BRUCE BERNAL	LACERS	2020 OPEN ENROLLMENT MEETING	LAS VEGAS, NV	11/06/19	11/07/19	,	-	79.09	367.73	446.82
VIKRAM JADHAV	MSE PARTNERS, LLC	EXPERIENCE AND LOYALTY FORUM	TAMPA, FL	11/13/19	11/16/19	-	274.00	483.64	348.78	1,106.42
NEIL GUGLIELMO⁵	SAHAR GLOBAL SUMMITS	3RD ANNUAL PRIVATE EQUITY INVESTOR SUMMIT	NEW YORK, NY	12/02/19	12/04/19	-	578.61	-	-	578.61
ANYA FREEDMAN	NATIONAL ASSOCIATION OF PUBLIC PENSION ATTORNEYS (NAPPA)	2020 WINTER SEMINAR	TEMPE, AZ	02/18/20	02/20/20	485.00	189.96	522.44	186.95	1,384.35
MIGUEL BAHAMON	NATIONAL ASSOCIATION OF PUBLIC PENSION ATTORNEYS (NAPPA)	2020 WINTER SEMINAR	TEMPE, AZ	02/18/20	02/20/20	585.00	233.03	564.65	182.21	1,564.89
JAMES NAPIER	NATIONAL ASSOCIATION OF PUBLIC PENSION ATTORNEYS (NAPPA)	2020 WINTER SEMINAR	TEMPE, AZ	02/18/20	02/21/20	555.00	241.45	783.66	274.36	1,854.47
TODD BOUEY ⁶	C40 CITIES	C40 DIVEST/INVEST FORUM WORKSHOP	NEW YORK, NY	03/15/20	03/18/20	-	463.80	1	1	463.80
JOSHUA GELLER ⁷	INSTITUTIONAL LIMITED PARTNERS ASSOCIATION (ILPA)	2020 ILPA PRIVATE EQUITY LEGAL CONFERENCE	WASHINGTON, DC	04/13/20	04/16/20	-	926.80	-	-	926.80
		F TRAVEL EXPENDITURES FOR T				\$ 8,972.50	\$ 4,052.27	\$ 4,893.34	. ,	\$ 20,864.81
		TRAVEL EXPENDITURES FOR T				•	\$ 4,214.32	\$ 7,808.54		\$ 21,743.72
	TOTAL STAFF TRAVEL EXPENDITURES FOR THE 3RD QUARTER ENDING 03/31/20: \$ TOTAL STAFF TRAVEL EXPENDITURES FOR THE 4TH QUARTER ENDING 06/30/20: \$						\$ 1,128.24	\$ 1,870.75		\$ 5,267.51
							\$ 926.80			\$ 926.80
VT	YTD TRAVEL EXPENDITURES / ANNUAL BUDGET FOR STAFF TRAVEL (AMOUNT & %): YTD STAFF TRAVEL EXPENDITURES / ANNUAL BUDGET FOR ALL DEPARTMENT TRAVEL (AMOUNT & %):							\$48,99 \$114,8	99.6% 42.5%	
Y I	D STAFF TRAVEL EXPENDITURES	/ ANNUAL BUDGET FOR ALL DE	PARTIVIENT TRAV	EL (AIVIOU	ivi	\$48,80	2.04	Φ114,8	45.00	42.5%

¹ Funded by the Travel Budget of Fiscal Year 2018-19.

² Includes \$12 service fees erroneously charged by the travel agency which was credited later.

³ Airfare credit of \$107.96 was applied for this travel.

⁴ Travels were cancelled. Southwest airline credits with expiration date of 08/10/20, were received for the airfare paid excluding the \$12 service fees.

⁵ Travel was cancelled. United Airlines credit with expiration date of 08/08/20, was received for the airfare paid excluding the \$12 service fee.

⁶ Travel was cancelled. Jet Blue Airways credit with expiration date of 02/13/21, was received for the airfare paid excluding the \$12 service fee.

⁷ Travel was cancelled. American Airlines credit with expiration date of 02/28/21, was received for the airfare paid excluding the \$12 service fee.

NAME	ORGANIZATION	CONFERENCE TITLE	LOCATION	START DATE	END DATE	REGISTRATION	AIRFARE	LODGING	OTHER TRAVEL EXP.	TOTAL EXPENSE
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NAME	ORGANIZATION	CONFERENCE TITLE	LOCATION	START DATE	END DATE	REGISTRATION	AIRFARE	LODGING	OTHER TRAVEL EXP.	TOTAL EXPENSE
EDUARDO PARK	THE PENSION BRIDGE	THE PRIVATE EQUITY EXCLUSIVE	CHICAGO, IL	07/22/19	07/24/19	\$ -	\$ 438.61	\$ 716.16	\$ 229.12	\$ 1,383.89
RODNEY JUNE	THE ASSOCIATION OF ASIAN AMERICAN INVESTMENT MANAGERS (AAAIM)	AAAIM NATIONAL CONFERENCE 2019	NEW YORK, NY	09/03/19	09/05/19	-	461.60	299.90	227.00	988.50
WILKIN LY	NOSSAMAN LLP / INSTITUTIONAL LIMITED PARTNERS ASSOCIATION (ILPA)	NOSSAMAN'S 2019 PUBLIC PENSIONS AND INVESTMENTS FIDUCIARIES' FORUM / ILPA MEETING	BERKELEY, CA / OAKLAND, CA	09/04/19	09/06/19	395.00	206.60	359.34	219.78	1,180.72
BARBARA SANDOVAL	EAM INVESTORS, LLC	DUE DILIGENCE	CARDIFF-BY-THE- SEA, CA	09/11/19	09/11/19	-	1	-	78.50	78.50
BRYAN FUJITA	EAM INVESTORS, LLC	DUE DILIGENCE	CARDIFF-BY-THE- SEA, CA	09/11/19	09/11/19	-	1	-	60.67	60.67
ROBERT KING	EAM INVESTORS, LLC	DUE DILIGENCE	CARDIFF-BY-THE- SEA, CA	09/11/19	09/11/19	-	-	-	85.25	85.25
BARBARA SANDOVAL	WILLIAM BLAIR INVESTMENT MANAGEMENT / SEGALL BRYANT & HAMILL	DUE DILIGENCE	CHICAGO, IL	09/23/19	09/25/19	-	358.61	990.91	257.89	1,607.41
RODNEY JUNE	INSTITUTIONAL LIMITED PARTNERS ASSOCIATION (ILPA)	3RD ANNUAL CIO SYMPOSIUM	CAMBRIDGE, MA	09/24/19	09/25/19	-	315.30	-	195.77	511.07
EDUARDO PARK¹	ASANA PARTNERS	2019 ASANA PARTNERS ANNUAL MEETING	DALLAS, TX	09/25/19	09/26/19	ı	393.61	356.15	165.87	915.63
EDUARDO PARK	INVESTMENT COUNSELORS OF MARYLAND, LLC, CLEARBRIDGE INVESTMENTS, LLC, AND COPELAND CAPITAL MGT, LLC	DUE DILIGENCE	BALTIMORE, MD AND CONSHOHOCKEN, PA	10/01/19	10/03/19	-	479.30	212.53	434.80	1,126.63
EDUARDO PARK	GRANAHAN INVESTMENT MGT., WESTFIELD CAPITAL MGT, LISANTI CAPITAL GROWTH, LLC, AND QMA LLC	DUE DILIGENCE	WALTHAM, MA; BOSTON, MA; NEW YORK, NY; NEWARK, NJ	10/07/19	10/11/19	-	682.60	1,397.35	634.66	2,714.61
ROBERT KING	TORREYCOVE CAPITAL PARTNERS, LLC	DUE DILIGENCE	SAN DIEGO, CA	10/10/19	10/10/19	ı	-	-	118.09	118.09
RODNEY JUNE	PACIFIC CENTER FOR ASSET MANAGEMENT (PCAM)	DUE DILIGENCE	LA JOLLA, CA	10/11/19	10/11/19	-	-	-	49.00	49.00
EDUARDO PARK	PENSION REAL ESTATE ASSOCIATION (PREA)	29TH ANNUAL INSTITUTIONAL INVESTOR CONFERENCE	WASHINGTON, DC	10/15/19	10/18/19	150.00	609.60	827.64	387.32	1,974.56

NAME	ORGANIZATION	CONFERENCE TITLE	LOCATION	START DATE	END DATE	REGISTRATION	AIRFARE	LODGING	OTHER TRAVEL EXP.	TOTAL EXPENSE
		CALAPRS INTERMEDIATE COURSE IN RETIREMENT PLAN ADMINISTRATION	SAN JOSE, CA	10/17/19	10/17/19	-	87.96	-	73.91	161.87
WILKIN LY	VISTA EQUITY PARTNERS	2019 VISTA ANNUAL GENERAL MEETING	NEW YORK, NEW YORK	10/23/19	10/24/19	-	540.59	-	158.60	699.19
BRYAN FUJITA	KKR CREDIT	DUE DILIGENCE	SAN FRANCISCO, CA	10/28/19	10/28/19	-	410.60	-	44.30	454.90
ROBERT KING	KKR CREDIT AND MARKETS GROUP	DUE DILIGENCE & 3RD ANNUAL PRIVATE EQUITY FALL FORUM	SAN FRANCISCO, CA	10/28/19	10/30/19	-	309.60	392.68	262.09	964.37
BRYAN FUJITA	MORGAN STANLEY	DUE DILIGENCE	NEW YORK, NY	11/04/19	11/05/19	-	476.60	308.94	195.50	981.04
ROBERT KING	LOOMIS SAYLES & CO; RHUMBLINE; DDJ CAPITAL MGT., LLC	DUE DILIGENCE	BOSTON, MA	11/04/19	11/07/19	-	452.60	943.79	393.38	1,789.77
EDUARDO PARK	INVESCO CORE REAL ESTATE	2019 INVESCO CORE REAL ESTATE GLOBAL CLIENT CONFERENCE	LA JOLLA, CA	11/05/19	11/07/19	-	82.20	-	136.50	218.70
RODNEY JUNE	KPS CAPITAL PARTNERS, LP	DUE DILIGENCE	MIAMI, FL	11/05/19	11/08/19	-	411.00	-	195.18	606.18
ROBERT KING	GROSVENOR CAPITAL MANAGEMENT (GCM)	GCM GROSVENOR SMALL & EMERGING MANAGERS CONFERENCE	CHICAGO, IL	11/13/19	11/15/19	-	408.60	523.62	265.24	1,197.46
RODNEY JUNE	GROSVENOR CAPITAL MANAGEMENT (GCM)	GCM GROSVENOR SMALL & EMERGING MANAGERS CONFERENCE	CHICAGO, IL	11/14/19	11/15/19	-	350.60	362.77	176.50	889.87
ROBERT KING	AEGON ASSET MANAGEMENT	DUE DILIGENCE	CEDAR RAPIDS, IA	11/18/19	11/19/19	-	904.00	97.58	187.15	1,188.73
RODNEY JUNE	SAHAR GLOBAL SUMMIT	3RD ANNUAL PRIVATE EQUITY INVESTOR SUMMIT	NEW YORK, NY	12/02/19	12/04/19	-	541.60	690.92	265.46	1,497.98
BARBARA SANDOVAL	OPAL GROUP	PUBLIC FUNDS SUMMIT	SCOTTSDALE, AZ	01/06/20	01/08/20	-	356.00	495.99	221.75	1,073.74
RODNEY JUNE	NATIONAL ASSOCIATION OF SECURITIES PROFESSIONALS (NASP)	DIVERSE & EMERGING MANAGER FORUM & KICK OFF RECEPTION	CHICAGO, IL	01/15/20	01/17/20	-	317.60	174.93	200.50	693.03
RODNEY JUNE	NEPC, LLC	2020 PUBLIC FUNDS WORKSHOP	TEMPE, AZ	02/03/20	02/05/20	-	157.96	563.40	125.25	846.61

NAME	ORGANIZATION	CONFERENCE TITLE	LOCATION	START DATE	END DATE	REGISTRATION	AIRFARE	LODGING	OTHER TRAVEL EXP.	TOTAL EXPENSE
EDUARDO PARK	MACQUARIE CAPITAL	DUE DILIGENCE	SAN DIEGO, CA	02/10/20	02/10/20	-	-	1	94.07	94.07
BRYAN FUJITA	MACQUARIE CAPITAL	DUE DILIGENCE	SAN DIEGO, CA	02/10/20	02/10/20	-	-	1	68.66	68.66
ELLEN CHEN	PENSION BRIDGE	PENSION BRIDGE ESG SUMMIT 2020	SAN DIEGO, CA	02/10/20	02/11/20	-	-	350.63	252.14	602.77
BRYAN FUJITA	AKSIA & MACQUARIE CAPITAL	DUE DILIGENCE	NEW YORK, NY & PHILADELPHIA, PA	02/11/20	02/13/20	-	805.60	376.07	508.35	1,690.02
WILKIN LY	TEACHER RETIREMENT SYSTEM OF TEXAS (TRST); EMPLOYEES RETIREMENT SYSTEM OF TEXAS (ERST); DIMENSIONAL FUND ADVISORS (DFA)	2020 EMERGING MANAGER CONFERENCE; DUE DILIGENCE - DFA	AUSTIN, TEXAS	02/25/20	02/27/20	-	367.79	351.00	262.91	981.70
RODNEY JUNE	ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG)	DUE DILIGENCE / ESG IQ FORUM	NEW YORK, NY	02/25/20	02/27/20	-	266.80	109.81	246.50	623.11
EDUARDO PARK	COPPER ROCK CAPITAL PARTNERS LLC	DUE DILIGENCE	BOSTON, MA	02/26/20	02/27/20	-	468.80	257.60	244.27	970.67
EDUARDO PARK	WASATCH ADVISORS INC	DUE DILIGENCE	SALT LAKE CITY, UT	03/01/20	03/02/20	-	268.81	163.90	188.28	620.99
ROBERT KING	THOMA BRAVO	DUE DILIGENCE	SAN FRANCISCO, CA	03/02/20	03/03/20	-	200.80	295.96	133.30	630.06
RODNEY JUNE	SEIZING EVERY OPPORTUNITY (SEO)	11TH ANNUAL SEO ALTERNATIVE INVESTMENTS CONFERENCE	NEW YORK, NY	03/03/20	03/04/20	-	306.80	170.29	185.50	662.59
EDUARDO PARK ²	RBC GLOBAL ASSET MANAGEMENT; LAZARD ASSET MANAGEMENT; ASHMORE INVESTMENT MANAGEMENT	DUE DILIGENCE	LONDON, ENGLAND, UK	03/07/20	03/12/20	-	2,060.85	1	-	2,060.85
CLARK HOOVER ³	DEFY PARTNERS	DUE DILIGENCE	WOODSIDE, CA	03/09/20	03/10/20	-	12.00	-	-	12.00

NAME	ORGANIZATION	CONFERENCE TITLE	LOCATION	START DATE	END DATE	REGISTRATION	AIRFARE	LODGING	OTHER TRAVEL EXP.	TOTAL EXPENSE
	INVESTMENT ADM	IINISTRATION TRAVEL EXPENDITUR	RES FOR THE 1ST QUART	ER ENDING	09/30/19:	\$ 395.00	\$ 2,174.33	\$ 2,722.46	\$ 1,519.85	\$ 6,811.64
	INVESTMENT ADM	INISTRATION TRAVEL EXPENDITUR	RES FOR THE 2ND QUART	ER ENDING	12/31/19:	\$ 150.00	\$ 6,747.45	\$ 5,757.82	\$ 3,977.68	\$ 16,632.95
	INVESTMENT ADM	INISTRATION TRAVEL EXPENDITUR	RES FOR THE 3RD QUART	ER ENDING	03/31/20:	\$ -	\$ 5,589.81	\$ 3,309.58	\$ 2,731.48	\$ 11,630.87
	INVESTMENT ADM	IINISTRATION TRAVEL EXPENDITUR	RES FOR THE 4TH QUART	ER ENDING	06/30/20:	\$ -	\$ -	\$ -	\$ -	\$ -
YTD TR	AVEL EXPENDITURES / ANNUAL BUDG	ET FOR INVESTMENT ADMINISTRA	TION TRAVEL EXPENDIT	JRES (AMO	UNT & %):	\$35,07	5.46	\$45,2	50.00	77.5%
	YTD INVESTMENT ADMIN. TRAVEL EXPENDITURES / ANNUAL BUDGET FOR ALL DEPARTMENT TRAVEL (AMOUNT & %):							\$114,	845.00	30.5%

¹ Airfare, lodging, and ground transportation costs for \$828.63 are reimbursed by Asana Partners on 01/06/20.

² Travel was cancelled. British Airways credit with expiration date of 02/25/21, was received for the airfare paid excluding the \$12 service fee.

³ Travel was cancelled. Airfare cost was fully refunded excluding the \$12 service fee.

Event/Org	anization
Evenuore	amzauvn

AAAIM THE ASSOCIATION OF ASIAN AMERICAN INVESTMENT MANAGERS

APPFA ASSOCIATION OF PUBLIC PENSION FUND AUDITORS

CALAPRS CALIFORNIA ASSOCIATION OF PUBLIC RETIREMENT SYSTEMS

DFA DIMENSIONAL FUND ADVISORS

CII COUNCIL OF INSTITUTIONAL INVESTORS

DRJ DISASTER RECOVERY JOURNAL

ERST EMPLOYEES RETIREMENT SYSTEM OF TEXAS ESG ENVIRONMENTAL, SOCIAL AND GOVERNANCE

GCM GROSVENOR CAPITAL MANAGEMENT

HEALTH OPEN ENROLLMENT LACERS ANNUAL HEALTH PLAN OPEN ENROLLMENT

IFEBP INTERNATIONAL FOUNDATION OF EMPLOYEE BENEFIT PLANS

IAES
ILPA
INTERNATIONAL ATLANTIC ECONOMIC SOCIETY (IAES)
INSTITUTIONAL LIMITED PARTNERS ASSOCIATION

IPMA-HR INTERNATIONAL PUBLIC MANAGEMENT ASSOCIATION FOR HUMAN RESOURCES

KPS ANNUAL INVESTOR MEETING

LRS RETIREMENT SOLUTIONS LEVI. RAY & SHOUP RETIREMENT SOLUTIONS

NAPPA NATIONAL ASSOCIATION OF PUBLIC PENSION ATTORNEYS
NASP NATIONAL ASSOCIATION OF SECURITIES PROFESSIONALS

NCPERS NATIONAL CONFERENCE ON PUBLIC EMPLOYEE RETIREMENT SYSTEMS

NEPC. LLC

PCAM PACIFIC CENTER FOR ASSET MANAGEMENT

PREA PENSION REAL ESTATE ASSOCIATION

PRI PRINCIPLES FOR RESPONSIBLE INVESTMENT

SACRS STATE ASSOCIATION OF COUNTY RETIREMENT SYSTEMS

SEO SPONSORS FOR EDUCATIONAL OPPORTUNITY ALTERNATIVE INVESTMENTS

TRST TEACHER RETIREMENT SYSTEM OF TEXAS





REPORT TO BOARD OF ADMINISTRATION

From: Investment Committee MEETING: SEPTEMBER 8, 2020
Sung Won Sohn, Chair ITEM: V – B

Sung Won Sohn, Chair Elizabeth Lee Nilza R. Serrano

	SUBJECT:	FINALIST	FIRMS	OF	THE	ACTIVE	EMERGING	MARKET	DEBT	INVESTMENT
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MANAGER SEARCH AND POSSIBLE BOARD ACTION

ACTION: 🛛	CLOSED:	CONSENT:	RECEIVE & FILE:	
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Recommendation

That the Board:

- 1. Award contracts for three-year terms for the Active Emerging Market Debt Mandate Search to PGIM, Inc. and Wellington Management Company LLP.
- 2. Authorize the General Manager to approve and execute the necessary documents, subject to satisfactory business and legal terms.
- 3. Provide staff the discretion to allocate the approximate \$800 million mandate between the two awardees.

Executive Summary

On August 19, 2020, the Committee interviewed the three finalist firms for the Active Emerging Market Debt Mandate Search: Ashmore Investment Management Limited (Ashmore); PGIM, Inc. (PGIM); and Wellington Management Company LLP (Wellington). In concurrence with staff and NEPC, LLC (NEPC), LACERS' General Fund Consultant, the Committee recommends that the mandate of approximately \$800 million be awarded to and allocated between PGIM and Wellington.

Discussion

The Board-approved request for proposal (RFP) for emerging market blended local and hard currency debt investment managers opened on June 10, 2019, and closed on July 22, 2019. A total of 19 proposals were received, representing 19 firms, including one emerging investment manager. Following review by staff and NEPC, LLC (NEPC), LACERS' General Fund Consultant, 16 of 19 firms met the minimum qualifications and four firms were recommended to advance as semi-finalists. Staff

and NEPC conducted further due diligence on each semi-finalist and recommended Ashmore, PGIM, and Wellington to advance as finalists.

On August 19, 2020, the Committee interviewed the three finalist firms. The Committee inquired about various aspects of the firms and strategies including currency management, ESG implementation in the investment process, portfolio turnover, investment management fees, and client relationship management. After a discussion with staff and NEPC, the Committee determined that PGIM and Wellington are the best-fit candidates for LACERS due to these firms' organizational strength, depth of investment resources, and consistent track record of adding value. The Committee recommends that three-year contracts be awarded to PGIM and Wellington. Staff anticipates allocating the mandate of approximately \$800 million evenly between the two managers. However, the Committee recommends providing staff the discretion to allocate funds between the two managers in light of possible capacity constraints of Wellington's strategy. The funding for this mandate will be derived from all assets allocated to the existing PGIM emerging market debt hard currency strategy (approximately \$440 million) and through a rebalancing of other asset classes.

Strategic Alignment

The RFP for active emerging market blended local and hard currency debt investment managers aligns with the Strategic Plan Goal to optimize long-term risk adjusted investment returns (Goal IV); and advances the Asset Allocation Business Plan Initiative.

<u>Prepared by:</u> Jimmy Wang, Investment Officer I, Investment Division Jeremiah Paras, Investment Officer I, Investment Division

NMG/RJ/BF/JW/JP

Attachments: 1. Investment Committee Recommendation Report dated August 19, 2020

2. Proposed Resolutions





REPORT TO INVESTMENT COMMITTEE MEETING: AUGUST 19, 2020

From: Neil M. Guglielmo, General Manager ITEM:

nifm. Duglikus

SUBJECT: FINALIST FIRMS OF THE ACTIVE EMERGING MARKET DEBT INVESTMENT

MANAGER SEARCH AND POSSIBLE COMMITTEE ACTION

ACTION: ☑ CLOSED: ☐ CONSENT: ☐ RECEIVE & FILE: ☐

Recommendation

That the Committee:

- 1. Interview the following three firms as finalists for the Active Emerging Market Debt Mandate Search:
 - Ashmore Investment Management Limited
 - PGIM, Inc. (current LACERS manager)
 - Wellington Management Company LLP
- 2. Recommend one or more finalists to the Board for contract award.

Executive Summary

The Board-approved request for proposal (RFP) for emerging market blended local and hard currency debt investment managers opened on June 10, 2019, and closed on July 22, 2019. A total of 19 proposals were received, representing 19 firms, including one emerging investment manager. Following review by staff and NEPC, LLC (NEPC), LACERS General Fund Consultant, 16 of 19 firms met the minimum qualifications and four firms were recommended to advance as semi-finalists. Staff and NEPC conducted further due diligence on each semi-finalist. Of the four semi-finalists, three firms are recommended to advance as finalists.

Discussion

Background

The Board approved an RFP process to evaluate the current marketplace for active emerging market blended local and hard currency debt investment managers on October 23, 2018. Based upon the asset allocation targets approved by the Board on April 10, 2018, approximately \$800 million (4.50% of total fund assets) will be allocated to this mandate. LACERS seeks one or more qualified investment

management firms to actively manage a publicly-traded emerging market blended local and hard currency debt investment strategy.

The search opened on June 10, 2019, and closed on July 22, 2019. The search was advertised in the Pensions and Investments and Emerging Manager Monthly publications. The RFP was published on LACERS' website and the websites of NEPC, Association of Asian American Investment Managers, and New America Alliance. Further, the RFP was emailed to all contacts within the LACERS Investment RFP/RFI Notification System database.

Search Results

A total of 19 proposals were received, representing 19 firms, including one emerging investment manager. Following a review of the minimum qualifications (MQs) required to participate in the search, 16 of 19 proposals met the MQs, including the proposal of the emerging investment manager.

On February 11, 2020, the Committee reviewed NEPC's candidate evaluation report and concurred with the staff recommendation to advance the following four firms as semi-finalists in the search:

- Ashmore Investment Management Limited
- PGIM, Inc. (current LACERS manager)¹
- Schroder Investment Management North America Inc.
- Wellington Management Company LLP

Additional Due Diligence Activities

Staff and NEPC conducted due diligence meetings with all four firms to obtain a better understanding of potential investment and organizational risks. Staff and NEPC interviewed various professionals on topics including, but not limited to, overall business strategy and growth, organization and reporting structure, staffing and compensation, investment philosophy and strategy, trading, risk management, compliance and controls, and technology. Staff also conducted reference checks and conferred with NEPC's manager research team.

Based upon these due diligence activities, staff recommends the following three firms as the proposed finalists to consider for hire:

- Ashmore Investment Management Limited
- PGIM, Inc. (current LACERS manager)
- Wellington Management Company LLP

These firms exhibit organizational stability, strong management teams, well-articulated investment strategies consistent with LACERS' objectives, well-defined risk management and compliance practices, and track records of adding value. Staff also received positive feedback from references for these firms. NEPC concurs with staff's recommendation.

¹Manages approximately \$436 million for LACERS in an emerging market hard currency debt strategy as of July 31, 2020.

Strategic Plan Impact Statement

The RFP for active emerging market blended local and hard currency debt investment managers assists the fund with optimizing long-term risk adjusted investment returns (Goal IV). Implementing a competitive bidding process by issuing an RFP upholds good governance practices which affirm transparency, accountability, and fiduciary duty (Goal V).

<u>Prepared by:</u> Jimmy Wang, Investment Officer I, Investment Division

Jeremiah Paras, Investment Officer I, Investment Division

RJ/BF/JW/JP

Attachments: 1. Finalist Information Matrix and Performance Returns

2. Presentation by Ashmore Investment Management Limited

3. Presentation by PGIM, Inc.

4. Presentation by Wellington Management Company LLP

IC Meeting: 08/19/20 Item II Attachment 1

FINALISTS OF THE ACTIVE EMERGING MARKET DEBT INVESTMENT MANAGER SEARCH FINALIST INFORMATION MATRIX as of June 30, 2020

Firm Name	Ashmore Investment Management Limited	PGIM, Inc.	Wellington Management Company LLP
Strategy Name	Emerging Markets Blended Debt Total Return Strategy	Emerging Markets Debt - Hard/Local Currency Blend	Blended Opportunistic Emerging Markets Debt
Main Office	London, United Kingdom	Newark, NJ	Boston, MA
Ownership Structure	Subsidiary of Ashmore Group plc, a United Kingdom-based publicly-traded firm	Wholly-owned sudsidiary of Prudential Financial, Inc., a publicly-traded firm	Private limited liability partnership owned by 165 partners
Year Founded	1992	1875 (PFI), 1984 (PGIM)	1933
Emerging Manager	No	No	No
Fim Assets	\$83.6 billion	\$1.445 trillion	\$1.121 trillion
Strategy Assets	\$12.2 billion	\$15.9 billion	\$5.5 billion
Number of Firm Employees	307	3,973	2,695
Number of Professionals on Strategy	33	36	31
Key Team Members	Mark Coombs, Chairman, Investment Commitee Ricardo Xavier, Deputy Chairman and Head of Local Currency Jan Dehn, Global Head of Research Herbert Saller, Head of External Debt Robin Forrest, Head of Corporate Debt Fernando Assad, Head of Multi-Asset	Cathy Hepworth, Senior PM Mariusz Banasiak, Senior PM	Jim Valone, Lead PM Kevin Murphy, PM Evan Ouellette, PM
Strategy Description	The firm uses a top-down macroeconomic prognosis with a strong focus on country risk in order to determine which asset classes should perform well in the macro environment it envisages, aiming to take advantage of the full spectrum of the emerging market debt universe. Once a base macroeconomic background is established, the process proceeds to evaluate and compare the specific credit and foreign exchange risks of the investment universe. The process is ultimately value driven: absolute and relative price developments across External Debt, Corporate Debt, and Local Currency are reviewed and are used as inputs to the asset allocation decision. Active liquidity management is also seen to contribute to alpha generation and risk control.	The firm's investment process starts with the top-down approach of assessing the global appetite for risk. The second step of the process is a comprehensive fundamental analysis of each of the countries as PGIM deems country allocation as a primary determinant of returns. Internal country ratings, which are used to determine value and capture conviction of country views, are the output of this second step. The third step of the process is security selection, the implementation of country allocations through mix of securities that best express country view and offer best relative value. Risk management guided by dynamic risk budgeting comprises the investment process' fourth step. The investment approach also seeks to add value through currency active management and yield curve management.	The investment process begins with a thorough assessment of global economics and market conditions in order to develop a market outlook that sets the overall risk of the portfolio. An assessment of countries' ability and willingness to service external debt is formalized by a country score output. The country score serves as a measure of the probability of default and is used to identify relative value opportunities for portfolios. The firm also employs bottom-up corporate credit research. Currency is also treated as a separate sector allocation strategy. Local debt research and yield curve management are also seen as additive to return.
Typical Number of Issuers	300-500	~550	200-300
Typical Turnover/Holding Period	100%-200%	25%-55%	75%-100%
Investment Vehicle	Separate Account	Separate Account	Separate Account
PRI Signatory/Year Signed	Yes / 2013	Yes / 2015	Yes / 2012
Proposed Fee	First \$100m: 50 bps Next \$150m: 45 bps Balance: 40 bps	First \$100m: 40 bps Next \$150m: 35 bps Balance: 30 bps	First \$200m: 55 bps Next \$200m: 45 bps Balance: 40 bps
Effective Fee	42 bps	32 bps	45 bps

BOARD Meeting: 09/08/20 Item V-B

Attachment 1

IC Meeting: 08/19/20 Item II

Attachment 1

FINALISTS OF THE ACTIVE EMERGING MARKET DEBT INVESTMENT MANAGER SEARCH Annualized Returns and Risk as of June 30, 2020 **Gross of Fees**

Firm Name	Inception Date	1 Year	3 Years	5 Years	10 Years	Since Inception	5 Year Tracking Error	5 Year Information Ratio
Ashmore Investment Management Limited	6/30/2003	-8.73%	0.48%	4.01%	4.44%	8.24%	3.95%	0.04
PGIM, Inc.	12/1/2007	-3.11%	2.17%	4.44%	4.96%	5.68%	2.89%	0.19
Wellington Management Company LLP	2/28/2009	0.65%	3.86%	5.37%	5.51%	8.57%	1.06%	1.39
50% JPM EMBI Global Diversified/50% JPM GBI-EM Global Diversified	-	-1.10%	2.43%	3.89%	3.89%	-	-	-

BOARD Meeting: 09/08/20 Item V-B

Attachment 1

IC Meeting: 08/19/20 Item II

Attachment 1

FINALISTS OF THE ACTIVE EMERGING MARKET DEBT INVESTMENT MANAGER SEARCH Calendar Year Returns as of June 30, 2020 Gross of Fees

	Inception											
Firm Name	Date	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD 2020
Ashmore Investment Management Limited	6/30/2003	17.72%	1.28%	19.76%	-5.71%	-3.45%	-4.40%	18.45%	14.23%	-4.48%	11.45%	-9.47%
PGIM, Inc.	12/1/2007	17.42%	1.25%	22.76%	-7.41%	1.63%	-5.60%	11.84%	15.83%	-6.48%	16.81%	-7.22%
Wellington Management Company LLP	2/28/2009	16.43%	2.35%	21.97%	-5.48%	2.02%	-6.72%	12.55%	14.56%	-5.34%	17.28%	-4.11%
50% JPM EMBI Global Diversified/50% JPM GBI-EM Global Diversified	-	14.02%	2.79%	17.21%	-7.10%	0.71%	-7.14%	10.16%	12.74%	-5.15%	14.31%	-4.80%

ItenMeting: 08/19/20

Attachment 1 Item II
Attachment 2











Presentation to Los Angeles City Employees' Retirement System

Ashmore Emerging Markets Blended Debt

August 2020



Ashmore offices

BOARD Meeting: 09/08/20 It6nM∀etsing: 08/19/20

> Item II Attachment 1

Attachment 2



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Ashmore Singapore

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Ashmore UAE

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Ashmore USA

475 Fifth Avenue 15th Floor New York, NY 10017, USA T: +1 212 661 0061

Risk Warnings: Emerging Markets (EM) carry risks as well as rewards. The fund invests in EM, which may be more volatile than more mature markets. The value of your investment could go down as well as up. In extreme circumstances, this could result in a total loss of your investment. EM may suffer from liquidity problems; changes in rates of exchange between currencies may cause the value of your investment to decrease or increase; operational risks of investing are higher than in more developed markets. For a full description of these and further risks, you should refer to the latest full prospectus. Marketing Information: Ashmore SICAV (société d'investissement à capital variable) is a Luxembourg-domiciled fund recognised in the UK under Section 264 of the Financial Services and Markets Act 2000. Much of the protection provided by the UK regulatory system does not apply to investments in the fund; compensation will not be available under the UK Financial Services Compensation Scheme. This document is issued by Ashmore Investment Management Limited, 61 Aldwych, London, WC2B 4AE authorised and regulated by the Financial Conduct Authority in the UK. Management company: Ashmore Investment Management (Ireland) Limited, 32 Molesworth Street, Dublin 2, Ireland is authorised and regulated by the Central Bank of Ireland. Representative and paying agent in Switzerland: BNP Paribas Securities Services, Paris, succursale de Zurich, Selnaustrasse 16, 8002 Zurich. Distributor in the US: Ashmore Investment Management (US) Corporation, a registered broker-dealer and member of FINRA and SIPC. Important Information: You should obtain appropriate independent professional advice and a copy of the current Key Investor Information Document ("KIID") and full prospectus prior to making a decision to invest. Subscriptions will only be received and shares issued based on the current KIID and full prospectus. Copies of the material contracts are available for inspection, and copies of the Articles of Incorporation of the Fund, the current Prospectus, the KIIDs of the Fund, the Country Supplement, the Privacy Notice, the latest periodical reports (which form an integral part of this Prospectus), the Available Share Classes Document and the client complaints handling policy of the Fund, as well as the Fund's policies for the exercise of the voting rights, may be obtained free of charge during normal office hours at the registered office of the Fund or from the Fund's local agents, as required by applicable laws and may also be obtained on www.ashmoregroup.com.

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ItenMveting: 08/19/20 Attachment 1 Item II

Attachment 2



Contents

- 1. Group Overview
- 2. The opportunity in Emerging Markets 'Blended' Fixed Income portfolios
- 3. Ashmore's approach to managing 'Blended' Fixed Income funds
- 4. Performance summary & portfolio characteristics

Appendices

It6rrMereting: 08/19/20 Attachment 1 Item II

Attachment 2



Group overview

Section 1

It6nMveting: 08/19/20

Attachment 1 Item II

Attachment 2

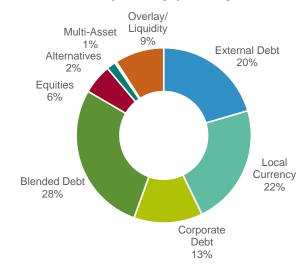


Ashmore: A leading Emerging Markets asset manager

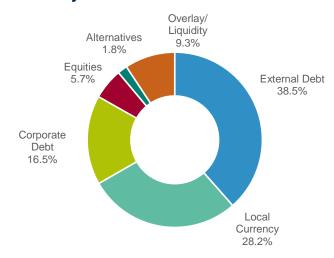
Emerging Markets specialist with long-term experience and a proven track record

- Ashmore's roots can be traced back to 1980s with a team of professionals working in Emerging Markets.
- In 1992 Ashmore was originally a division of the Australia and New Zealand Banking Group ("ANZ").
 - Management buyout in 1999
 - Ashmore Group listed on the London Stock Exchange in October 2006
 - FTSE-250 company
 - Strong employee equity ownership culture
- Headquartered in London with 307 employees globally
 - 98 investment professionals
 - Presence in China, Colombia, India, Indonesia, Ireland, Japan, Peru, Saudi Arabia, Singapore, UAE, UK and USA
- AuM of USD 83.6bn¹ across eight investment themes

AuM theme split - by primary theme



AuM by theme as invested²



Source: Ashmore.

⁽¹⁾ Data as at 30-Jun-20.

⁽²⁾ Some funds are permitted to invest into other themes and AuM shown is as invested (aggregate of investments made across all funds).

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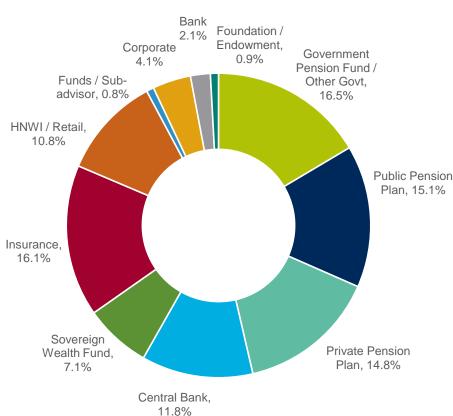
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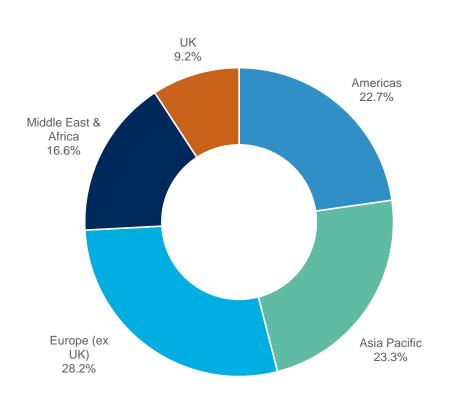
Diversified investor base

Institutional asset base represents 89% of AuM and is diversified across investor types and geographies

AuM breakdown by investor type



AuM breakdown by investor geographies



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Investment themes & funds

Ashmore manages capital across eight different investment themes with dedicated strategies under each theme providing either global Emerging Markets exposure or specific regional or country exposure.

	External Debt (USD 32.2bn)	Local Currency (USD 23.6bn)	Corporate Debt (USD 13.8bn)	Equities (USD 4.7bn)	Alternatives (USD 1.5bn)	Overlay/ Liquidity (USD 7.8bn)
Global Emerging Markets Sub-themes	BroadSovereignSovereign, investment gradeShort duration	 Bonds Bonds (Broad) FX+ Investment grade Bonds, Volatility managed Broad High yield Investment grade Local currency Private Debt Short duration 		EM ActiveEM EquityEM Small CapEM ESGEM Frontier	 Private Equity Healthcare Infrastructure Special Situations Distressed Debt Real Estate 	 Overlay Hedging Cash Management
		Blended Debt (USD 23.3bn)				
		BlendedInvestment gradeAbsolute returnESG				
Regional / Country focused Sub-themes	• Indonesia	China Indonesia	 Latin America Asia	 Africa Middle East Saudi Arabia Colombia India Indonesia	Andean Middle East (GCC)	
				Asset 0.3bn)		
			• Glo	bal		

NB. All data as at 30-Jun-20.

Some funds are permitted to invest into other themes and AuM shown is as invested (aggregate of investments made across all funds). Blended Debt and Multi-Asset AuM figures are therefore also included within the respective individual themes within which they invest. Double count is removed for purposes of Group reporting.

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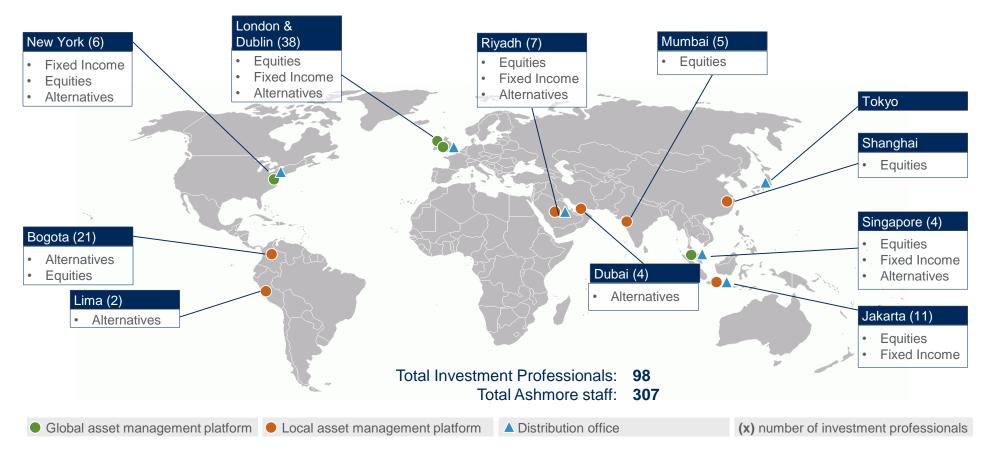
Attachment 2



Local market presence

Ashmore has a global footprint, with local presence in some of the largest Emerging Markets

- Local knowledge in a global firm brings a competitive advantage as the value added is critical to understanding local markets
- · Local offices benefit from the support and resources of a global firm
- Integration of local offices through Ashmore's global infrastructure facilitates efficient communication and dissemination of information throughout the firm



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Consistent three-phase strategy to capitalise on Emerging Markets growth trends

1. Establish Emerging Markets asset class

Ashmore is recognised as an established specialist Emerging Markets manager, and is therefore well positioned to capture investors' rising allocations to the asset classes

2. Diversify developed world capital sources and themes

Ashmore is diversifying its revenue mix to provide greater revenue stability through the cycle. There is particular focus on growing intermediary, equity and alternatives AuM

3. Mobilize Emerging Markets capital

Ashmore's growth will be enhanced by accessing rapidly growing pools of investable capital in Emerging Markets

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The opportunity in Emerging Markets 'Blended' Fixed Income portfolios

Section 2

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Tactical asset allocation

Returns per calendar year

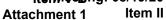
Annual returns

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD 2020
22.2%	23.0%	10.2%	15.2%	18.1%	-3.8%	34.9%	15.7%	7.4%	17.4%	-0.6%	7.4%	1.3%	10.2%	15.2%	-1.7%	15.0%	-0.2%
16.9%	14.8%	6.3%	12.3%	16.0%	-5.2%	29.8%	13.1%	2.3%	16.8%	-2.0%	5.0%	1.2%	9.9%	11.5%	-3.3%	13.5%	-2.8%
16.2%	11.6%	6.1%	9.9%	6.2%	-12.0%	22.0%	12.2%	-1.8%	15.0%	-5.3%	-5.7%	-7.6%	9.7%	10.3%	-4.3%	13.2%	-5.3%
15.8%	10.3%	3.2%	6.5%	3.9%	-15.9%	11.7%	5.7%	-5.2%	7.5%	-9.0%	-7.0%	-14.9%	3.5%	8.0%	-6.2%	5.2%	-6.9%

Key:

External Debt JPM EMBI GD Local Currency Bonds JPM GBI-EM GD EM Corporate Debt JPM CEMBI BD FX JPM ELMI+

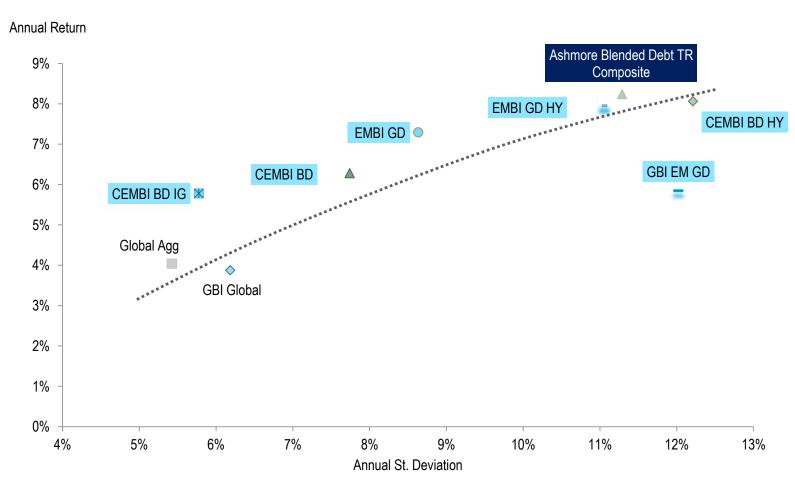
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Ashmore's Blended Debt Total Return strategy has superior Attachment 2 risk-adjusted returns relative to global and EM bond indices

Risk Adjusted Return (Jun 2003* - Jun 2020)



^{*}Since composite inception (30-Jun-03)

^{**50%} JPM EMBI GD; 25% JPM GBI-EM GD; 25% JPM ELMI+. Source: JP Morgan, Bloomberg. Data as at 30-Jun-20.

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Emerging Markets Blended Debt: Key asset class characteristics

Size, growth & inflows	 Historically superior risk-adjusted returns to individual EM debt sub-asset classes Largest opportunity set within EM debt at roughly USD 29.6 trillion¹ Ashmore's blended debt AuM was USD 23.3 billion as at 30-Jun-20
Liquidity	 Liquidity is important even in this large market; Ashmore has particular focus and expertise in managing liquidity Asymmetric market – pure quant or passive approaches that do not consider market liquidity are riskier
Structural change	 Change in investor base in Emerging Markets debt is structural (high local savings increasingly invested locally) Structurally lower developed world growth accelerates trend of diversification away from developed world
Political and economic development	 Similar to the developed world, EM Central banks are largely independent and well managed Macro policy improvements in Emerging Markets over the last decade have led to lower inflation, more stability and better creditworthiness Deficits turn to surpluses through prudent policy mix
Spreads/returns	 Returns from asset allocation across sub-asset classes and alpha generated by yields, FX and credit Superior growth rates compared to developed markets; carry and liquidity support higher prices JPM EMBI GD index spreads are attractive (currently c.474bps²) compared to other credit products US policy/base rates are likely to stay lower for longer
Risk	 Strong Emerging Markets economic fundamentals underpinning robust corporate earnings and cash flows Expectations of greater alignment of risk premiums In periods of global equity and expected USD weakness, investors benefit from reduced exposure to G7 currencies, in favour of appreciating Emerging Market currencies, i.e. a portfolio hedge Risk of UST widening to more 'normal' levels, which could impact EM external debt prices in the short term
Diversification	 Emerging Markets debt provides strong diversification away from traditional asset classes Returns are a function of multiple factors including top-down (primary), tactical and bottom-up Broad exposure across different instruments and asset types in addition to allocations to more than 60 countries Specialist themes include EM FX, hard currency bonds, local currency bonds, corporate credit, all in long or short duration and investment grade or high yield or a combination

⁽¹⁾ Source: Ashmore, BIS, data as at end-2019 (2) As of 30-Jun-20.

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Ashmore's Blended Debt capabilities

Emerging Markets specialist	 First dedicated fund launched in 2003 Invests across US dollar and local currency denominated debt instruments Instruments used are primarily sovereign bonds, corporates and foreign exchange Derivatives exposure can be used to gain access to local Emerging Markets
Key facts	 As at 30-Jun-20, Ashmore managed USD 23.3bn in dedicated blended debt products 42 vehicles¹, including pooled funds and segregated accounts A variety of blended indices utilised
Performance of composite: Blended Debt Total Return as at 30-Jun-20	 Annualised gross return of 8.24% since inception (Jun-03) Sharpe ratio of 0.66 since inception (Jun-03)

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Ashmore's approach to managing 'Blended' Fixed Income funds

Section 3

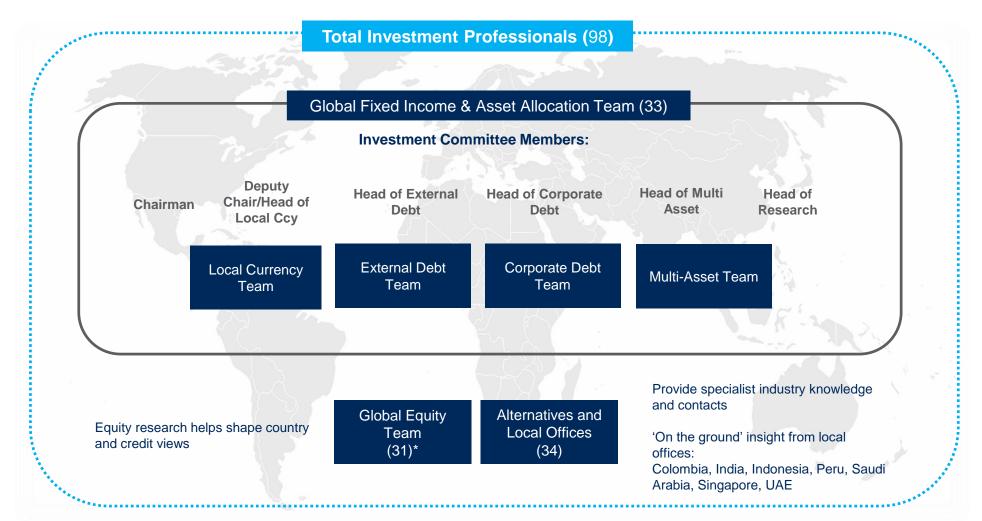
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Global Investment Team

All Ashmore portfolios are managed collectively by the Investment Team. Portfolio Managers have dual portfolio management and research responsibilities and also specialise by investment theme and geography



^{*}Does not include Portfolio Managers with cross-asset responsibilities to avoid double counting. Source Ashmore as at 30-Jun-20. (x) number of investment professionals.

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Investment Philosophy:

Specialist, value-driven, macro top-down active manager

Macro top down

- · Forward looking analysis of global and local macro-economics, politics, interest rate and currency dynamics
- · Analysis of the drivers of market prices
- Scenario planning

Credit focus

- Analysis of credit risk of the assets:
 - Ability to pay financial analysis and policy analysis
 - Willingness to pay local politics
- ESG integration: use of Country ESG Performance scores
- Scenario planning: weighing political and policy outcomes

Value driven

- Look for divergence between market prices and credit risk
- Tolerance for mark-to-market volatility
- In-house research, integrated in portfolio management team

Active management

- Collective, team-based approach and institutionalised investment process, unchanged since 1992
- Focus on exploiting the structural changes in Emerging Market instruments
- Investment life cycle analysis, execution, management and exit

Liquidity obsessed

- Robust risk management culture
- Liquidity integral to every investment decision
- Liquidity embedded in portfolio construction

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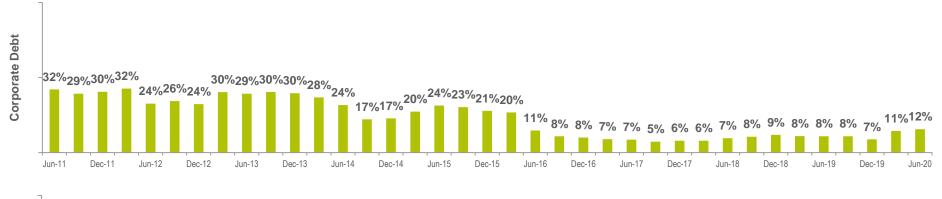
Investment Committee Process

	Global macro overview	Risk call
Investment		 Market exposure — add vs. reduce Long-term and tactical views
Committee (IC)	Country / corporate updates	Updated credit views
(1.0)		 Country and corporate credit review ESG integration: review of Country ESG Performance scores Impact on credit risk, FX and interest rates implications
	Theme relative value	Theme allocation
		Risks and opportunities across themes: External vs. Local Currency Corporate vs. Sovereign
Sub-committee meetings		Corporate vo. Covereign
	Portfolio construction (within theme)	Changes to model portfolios
 Local Currency 		 Changes in target exposures (credits, FX, duration) across model portfolios
External Debt		 Revision of theme allocation, cash and leverage where appropriate
Corporate Debt		
Blended Debt	Instrument selection	Investment decisions
Multi-Asset		 Buy and sell decisions on specific assets Price targets where appropriate
Trading / execution	Execution process	Execution
		 Timely execution (within 24 hours of IC meeting) Pre / Post trade compliance Trades reviewed with reference to IC minutes in the following IC meeting

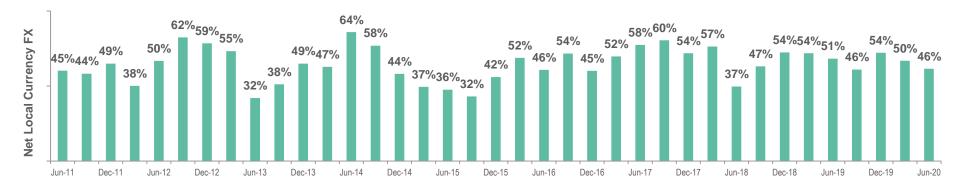
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Investment Theme evolution Ashmore SICAV EM Total Return Fundtachment 2









Source: Ashmore.

ItenMveting: 08/19/20 Attachment 1 Item II Attachment 2



ESG in Ashmore's Investment Process

Integrated Approach	 ESG factor assessment fully integrated into Ashmore's investment process The portfolio manager undertaking the financial analysis carries out ESG assessment Full incorporation of ESG risks and opportunities into decision-making provides a more comprehensive analysis of investment opportunities
Proprietary Methodology	 Unified approach and scoring system by issuer in all global public markets strategies – sovereign, corporate debt and equities Internal research (research trips and meetings with issuers) complemented by external data sources Portfolio Managers complete Enhanced Financial Analysis (PRI Academy CFA Certified) training to undertake ESG assessment
Investment Decisions	 ESG score for each issuer reviewed and discussed at the relevant theme sub-IC as part of investment approval ESG scores are reviewed annually at the respective theme sub-IC. Additional reviews triggered on an event-led basis ESG risk / opportunity is incorporated through financial estimates and/or the valuation assessment
ESG Governance	 Sustainability and ESG integration across the firm led by the Head of Sustainability and ESG Integration Integration approach and scoring methodology overseen by ESG Committee, chaired by the CIO with representation from each investment committee Any ESG scores not reviewed for over 12 months will be flagged at the relevant theme sub-Investment Committee Stewardship and engagement processes monitored by the Head of Sustainability and ESG Integration

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Holistic View of Risk Management

Ashmore does not view these risks as independent and takes a multi-dimensional view in managing them.

- · Market Risk measurements contribute to the management of liquidity risk associated with potential margin calls
- · Maintaining strong relationships with counterparties provides market access (capacity) and liquidity
- The Principal Risk Review includes Controls and Mitigants associated with the key risk components listed below

Investment Risk (Market / Liquidity & Capacity / Credit)	 Holistic approach to risk management; key focus of weekly Investment Committee meetings Ex-ante risk forecasts; ex-post performance attribution; stress testing / scenario analysis Liquidity analysis including monitoring and stress testing Flexibility to use different financial instruments to express views, in line with mandate guidelines Review of capacity by theme on a periodic basis Weighted Average Credit Rating Score of Fund against Benchmark
Counterparty Risk	 All fully approved trading counterparties have minimum credit rating of BBB+ (S&P long term rating or equivalent) per instrument type Active and on-going review of existing counterparties by Risk Management team as well as formal quarterly reviews Close dialogue with key contacts at counterparties Exposure monitored and mitigated by 2-way CSA where documented Clearing of derivatives to reduce direct exposure to counterparties
Principal Risk (incl. Operational)	 Key area of focus of the Risk & Compliance Committee in its regular monthly meeting As part of its oversight of operational risk, this committee periodically reviews the appropriateness of its policies and procedures, training and competence, systems and data security, key risk indicators ("KRIs") and business continuity planning Formal quarterly review of assigned controls/ mitigants for principal risks Included in Group's annual report

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Attachment 2



Performance summary & portfolio characteristics

Section 4

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Performance summary (Preliminary July 2020): Ashmore EM Blended Debt Total Return Composite

Overview

Objective: To achieve total return through a combination of income and capital appreciation by investing in a portfolio of both external debt and local currency debt

Mandate: Emerging Market Blended Debt

Benchmark: 50% JP Morgan EMBI GD, 25% JP Morgan ELMI+ and 25% JP Morgan **GBI-EM GD**

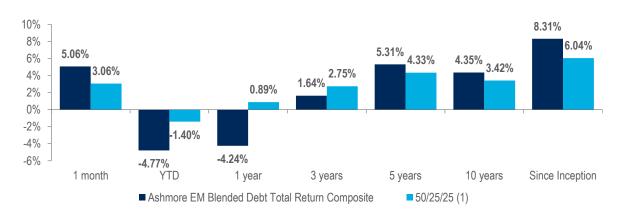
Inception date: June 2003

Size: USD 12.2bn

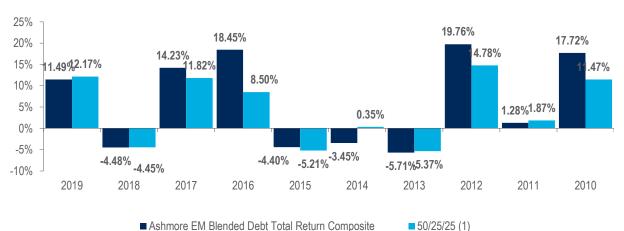
The historical gross annualised and calendar year returns presented are 1) supplemental information for the purpose of GIPS and must be used in conjunction with the compliant presentation in the appendices,

2) preliminary and subject to changes prior to compliant presentation over the same period being made available.

Historical annualised returns



Historical calendar year returns



Sources: Ashmore, Bloomberg. Data estimated as at 31-July-20. Periods greater than one year are annualised. See appendices for composite tables and "gross of fee" disclosure.

(1) Benchmark is 50% JP Morgan EMBI GD, 25% JP Morgan ELMI+ and 25% JP Morgan GBI-EM GD.

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Attachment 2



Performance summary (June 2020): Ashmore EM Blended Debt Total Return Composite

Overview

Objective: To achieve total return through a combination of income and capital appreciation by investing in a portfolio of both external debt and local currency debt

Mandate: Emerging Market Blended Debt

Benchmark: 50% JP Morgan EMBI GD, 25% JP Morgan ELMI+ and 25% JP Morgan **GBI-EM GD**

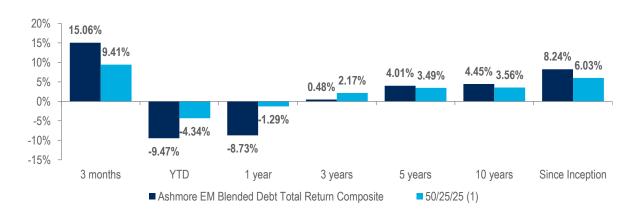
Inception date: June 2003

Size: USD 12.2bn

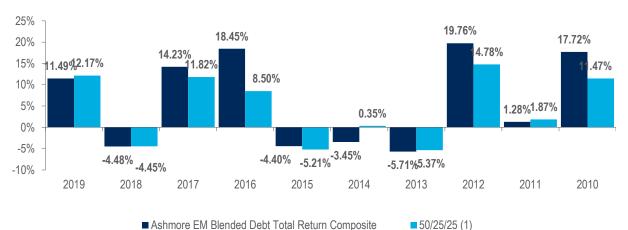
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2) preliminary and subject to changes prior to compliant presentation over the same period being made available.

Historical annualised returns



Historical calendar year returns



Sources: Ashmore, Bloomberg. Data as at 30-June-20. Periods greater than one year are annualised. See appendices for composite tables and "gross of fee" disclosure.

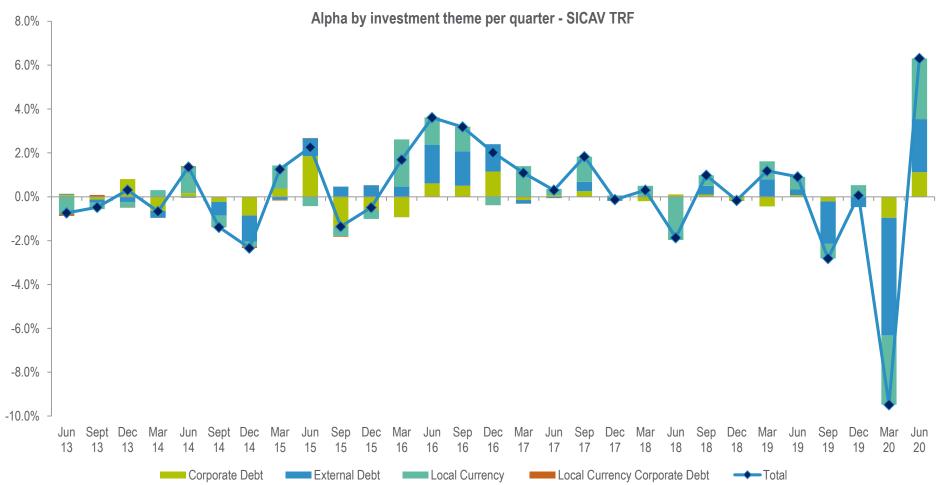
(1) Benchmark is 50% JP Morgan EMBI GD, 25% JP Morgan ELMI+ and 25% JP Morgan GBI-EM GD.

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Representative Blended strategy: Performance analysis

Sources of returns have varied over time across our main investment 'themes' (External Debt, Local Currency Bonds and FX, Corporate Debt).



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Portfolio attribution: 1 year to 30-Jun-20 Ashmore SICAV Emerging Markets Total Return Fund

1Y Theme attribution

	Fund and benchmark weights			Total return contribution analysis			Relative return attribution analysis			
1Y Theme	Fund weight	Benchmark weight	Active weight	Fund contribution	Benchmark contribution	Excess contribution	Asset allocation	Security selection	Currency effect	Total
External Debt	62.06%	50.00%	12.06%	-6.58%	0.32%	-6.91%	-0.02%	-6.51%	-	-6.53%
Corporate Debt	11.70%	-	11.70%	-0.06%	0.00%	-0.06%	-0.32%	0.08%	-	-0.24%
Local Currency	46.05%	50.00%	-3.95%	-3.17%	-1.61%	-1.55%	0.53%	-1.74%	-	-1.21%
Cash/Cash Management	-17.21%	-	-17.21%	-0.15%	-	-0.15%	-0.69%	-	-	-0.69%
			Portfolio	-9.95%	-1.29%	-8.67%	-0.51%	-8.16%	-	-8.67%

Prospective investors should obtain and review the offering documents relating to the units or shares of any Fund, including the description of risk factors/investment considerations contained in the offering documents, prior to making any decision to invest in such units or shares.

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Portfolio attribution: 1 year to 30-Jun-20 Ashmore SICAV Emerging Markets Total Return Fund

1Y Country attribution

1Y Country	Fund	Fund and benchmark weights			Total return contribution analysis			Relative return at	ttribution analysis	
	Fund weight	Benchmark weight	Active weight	Fund contribution	Benchmark contribution	Excess contribution	Asset allocation	Security selection	Currency effect	Total
Top 10 contributors										
South Africa	3.10%	3.54%	-0.43%	-0.13%	-0.49%	0.36%	-0.01%	0.02%	0.38%	0.39%
China	6.56%	5.63%	0.93%	0.22%	0.15%	0.07%	0.18%	0.13%	0.04%	0.34%
Ukraine	4.30%	1.25%	3.05%	0.39%	0.11%	0.28%	0.19%	-0.02%	0.00%	0.18%
Egypt	2.15%	1.27%	0.88%	0.13%	0.04%	0.09%	-0.04%	0.12%	0.03%	0.11%
Malaysia	1.27%	4.21%	-2.94%	0.04%	0.11%	-0.07%	0.00%	0.07%	0.01%	0.08%
Sri Lanka	0.56%	0.68%	-0.12%	-0.23%	-0.31%	0.08%	0.10%	-0.03%	-	0.07%
Peru	3.00%	2.61%	0.39%	0.18%	0.16%	0.02%	0.00%	0.04%	0.02%	0.06%
South Korea	3.17%	2.50%	0.67%	-0.12%	-0.08%	-0.03%	0.07%	-0.01%	0.00%	0.06%
United Arab Emirates	0.64%	1.70%	-1.06%	0.34%	0.11%	0.22%	0.00%	0.04%	-	0.04%
Saudi Arabia	1.36%	1.96%	-0.60%	0.16%	0.20%	-0.04%	-0.05%	0.09%	-	0.04%
Top 10 detractors										
Ecuador	3.86%	0.54%	3.32%	-3.04%	-0.67%	-2.36%	-2.76%	0.18%	-	-2.58%
Venezuela	0.46%	-	0.46%	-2.24%	-0.12%	-2.12%	-1.55%	-0.71%	-	-2.26%
Lebanon	0.78%	0.20%	0.59%	-2.26%	-0.67%	-1.59%	-1.77%	0.05%	-	-1.72%
Brazil	10.03%	4.79%	5.24%	-2.00%	-0.84%	-1.16%	0.31%	-0.55%	-0.98%	-1.22%
Argentina	4.14%	0.58%	3.55%	-1.30%	-0.64%	-0.66%	-0.69%	0.58%	-0.68%	-0.79%
Russia	5.95%	5.61%	0.34%	-0.02%	0.29%	-0.31%	-0.26%	0.27%	-0.22%	-0.21%
Turkey	3.24%	3.45%	-0.21%	0.07%	0.24%	-0.17%	-0.11%	-0.05%	0.05%	-0.11%
Indonesia	8.07%	5.57%	2.50%	0.32%	0.40%	-0.08%	0.06%	-0.02%	-0.14%	-0.10%
□ Salvador	1.19%	0.42%	0.77%	-0.12%	-0.06%	-0.06%	-0.08%	-0.01%	-	-0.09%
Poland	2.60%	4.16%	-1.57%	-0.23%	0.01%	-0.24%	-0.02%	0.05%	-0.11%	-0.08%
			Portfolio	-9.95%	-1.29%	-8.67%	-6.97%	0.20%	-1.90%	-8.67%

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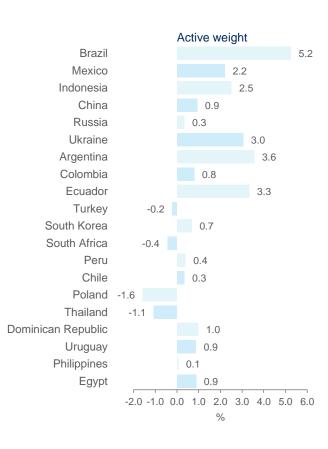
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Portfolio characteristics as at 30-Jun-20: Ashmore SICAV Emerging Markets Total Return Fund

Largest country positions

Top 20 Countries	Fund	Benchmark	Active weight
Brazil	10.0%	4.8%	5.2%
Mexico	9.3%	7.1%	2.2%
Indonesia	8.1%	5.6%	2.5%
China	6.6%	5.6%	0.9%
Russia	6.0%	5.6%	0.3%
Ukraine	4.3%	1.3%	3.0%
Argentina	4.1%	0.6%	3.6%
Colombia	3.9%	3.1%	0.8%
Ecuador	3.9%	0.5%	3.3%
Turkey	3.2%	3.5%	-0.2%
South Korea	3.2%	2.5%	0.7%
South Africa	3.1%	3.5%	-0.4%
Peru	3.0%	2.6%	0.4%
Chile	2.7%	2.4%	0.3%
Poland	2.6%	4.2%	-1.6%
Thailand	2.5%	3.5%	-1.1%
Dominican Republic	2.2%	1.2%	1.0%
Uruguay	2.2%	1.3%	0.9%
Philippines	2.2%	2.1%	0.1%
Egypt	2.2%	1.3%	0.9%
Total number of countries	62	79	
Total number of countries (look-through)	62	79	



Prospective investors should obtain and review the offering documents relating to the units or shares of any Fund, including the description of risk factors/investment considerations contained in the offering documents, prior to making any decision to invest in such units or shares.

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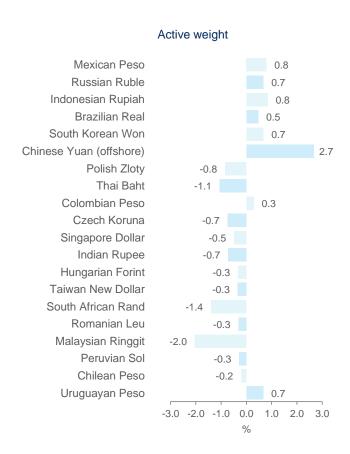
Attachment 2



Portfolio characteristics as at 30-Jun-20: Ashmore SICAV Emerging Markets Total Return Fund

Largest local currency positions

Top 20 EM currency exposure	Fund	Benchmark	Active weight
Mexican Peso	5.6%	4.8%	0.8%
Russian Ruble	4.5%	3.8%	0.7%
Indonesian Rupiah	4.1%	3.3%	0.8%
Brazilian Real	3.8%	3.3%	0.5%
South Korean Won	3.2%	2.5%	0.7%
Chinese Yuan (offshore)	2.7%	0.0%	2.7%
Polish Zloty	2.6%	3.4%	-0.8%
Thai Baht	2.5%	3.5%	-1.1%
Colombian Peso	2.0%	1.7%	0.3%
Czech Koruna	1.4%	2.2%	-0.7%
Singapore Dollar	1.4%	1.9%	-0.5%
Indian Rupee	1.3%	2.0%	-0.7%
Hungarian Forint	1.2%	1.5%	-0.3%
Taiwan New Dollar	1.1%	1.5%	-0.3%
South African Rand	0.9%	2.3%	-1.4%
Romanian Leu	0.9%	1.2%	-0.3%
Malaysian Ringgit	0.8%	2.8%	-2.0%
Peruvian Sol	0.8%	1.1%	-0.3%
Chilean Peso	0.7%	0.9%	-0.2%
Uruguayan Peso	0.7%	0.0%	0.7%
Total number of currencies	28	24	
Total number of currencies (look-through)	28	24	



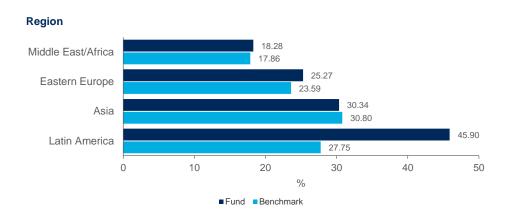
Prospective investors should obtain and review the offering documents relating to the units or shares of any Fund, including the description of risk factors/investment considerations contained in the offering documents, prior to making any decision to invest in such units or shares.

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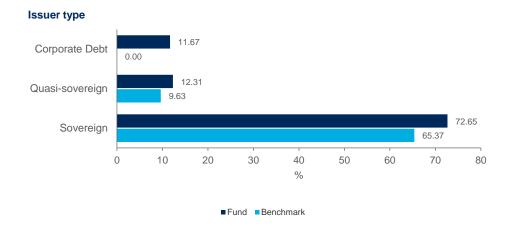


Portfolio characteristics as at 30-Jun-20: Ashmore SICAV Emerging Markets Total Return Fund



Rating

Credit rating %	Fund	Benchmark	Active weight
AAA	0.0	0.0	0.0
AA	3.3	7.3	-4.0
A	9.2	21.4	-12.2
BBB	32.3	36.4	-4.1
BB	20.3	20.1	0.2
В	19.6	12.0	7.6
≺B	15.0	2.4	12.6
Not rated	0.3	0.4	-0.1
Average credit rating	BB	BBB	



Credit rating %	Fund	Benchmark	Active weight
Investment grade	44.8	65.1	-20.3
High yield	54.9	34.5	20.4

Prospective investors should obtain and review the offering documents relating to the units or shares of any Fund, including the description of risk factors/investment considerations contained in the offering documents, prior to making any decision to invest in such units or shares.

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Presenters and Biographies

Mark Coombs, Chief Executive Officer of Ashmore Group plc and Chairman of the Investment Committees. Mark has been involved in Emerging Markets since joining Grindlays Bank plc in 1983. Following its acquisition by Australia and New Zealand Banking Group Limited (ANZ) Mark was appointed Head of Emerging Markets Group for ANZ Merchant Bank Limited in 1988 and, in 1991, became Head of the International Merchant Banking Division of ANZ Grindlays Bank plc and, in 1997, Head of Markets for ANZ Group. He was appointed to the Board of Emerging Markets Trade Association in 1993 and Co-Chair in 2001. Ashmore was the subject of an MBO from ANZ in 1999 and listed on the London Stock Exchange in 2006. He has been Chairman of the Investment Committee since he established the business within ANZ in 1992, and is responsible for setting the overall investment strategy of funds managed. Mark holds an MA (Hons) in Law from Cambridge University.

Ted Smith, joined Ashmore in July 2011. He works with consultants and institutional investors in North America. Prior to joining Ashmore, Ted worked since 2002 at Delaware Investments. At Delaware, Ted performed a number of roles, responsible at different times for Wealth Management, Strategic Partners, Retail Products and Financial Institutions. Prior to joining Delaware, Ted worked at Foliofn Inc. from 2000 to 2002 and at Latham and Watkins as an attorney focusing on venture capital, M&A and corporate finance transactions from 1999 to 2000. After qualifying in 1994 as a US attorney Ted spent the initial part of his career practicing law in Russia for Latham and Watkins assisting multinational corporations and private equity funds with their investments in the former Soviet Union. He subsequently joined the staff of a private equity fund, Sector Capital. Ted holds a BA in Economics from Duke University and qualified Juris Doctor from the University of California.

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Ashmore EM Blended Debt Total Return Composite

Ashmore

March 31, 2020 (please refer to 'Notes' on the next page)

Period	Composite Gross Return	Benchmark Return	Number of Portfolios	Annual Composite Dispersion	Total Assets at End of Period (USD million)	Firm Assets at End of Period (USD million)	Percentage of Firm's Assets	3 Year Std. Deviation Composite	3 Year Std. Deviation Benchmark
2003*	10.82%	6.19%	1	NA	277	4,920	5.63%	NA	NA
2004	22.09%	15.24%	1	NA	560	8,100	6.91%	NA	NA
2005	17.29%	7.49%	2	NA	827	16,800	4.92%	NA	NA
2006	16.29%	11.85%	2	NA	958	26,800	3.57%	7.79%	5.81%
2007	12.66%	11.53%	2	NA	1,508	36,400	4.14%	6.41%	5.19%
2008	-15.78%	-8.21%	2	NA	1,068	24,500	4.36%	13.01%	11.49%
2009	35.49%	23.24%	2	NA	1,670	31,300	5.34%	14.01%	12.29%
2010	17.72%	11.47%	2	NA	1,759	45,900	3.83%	14.77%	12.78%
2011	1.28%	1.87%	5	NA	2,497	52,600	4.75%	10.97%	8.89%
2012	19.76%	14.78%	7	1.78%	4,179	64,600	6.47%	10.09%	8.32%
2013	-5.71%	-5.37%	12	0.46%	6,671	74,500	8.95%	9.61%	8.59%
2014	-3.45%	0.35%	13	0.56%	5,766	63,100	9.14%	8.59%	7.80%
2015	-4.40%	-5.21%	13	0.71%	4,090	48,500	8.43%	8.11%	6.89%
2016	18.45%	8.50%	13	1.68%	4,680	50,700	9.23%	9.53%	7.31%
2017	14.23%	11.82%	16	0.93%	8,557	66,600	12.85%	8.43%	6.52%
2018	-4.48%	-4.45%	16	0.45%	10,294	73,100	14.08%	8.37%	6.72%
2019	11.45%	12.17%	17	0.79%	14,025	90,900	15.43%	7.24%	5.59%
Mar-20	-21.31%	-12.57%	17	NA	10,968	69,100	15.87%	14.23%	8.91%

^{*}partial period return since inception (1st Jul 03).

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Ashmore EM Blended Debt Total Return Composite

Ashmore

Notes

- 1. The Firm is defined as all portfolios managed by Ashmore Group plc and its majority owned subsidiaries, or any entities that utilise the Ashmore Global Operating Model. ("Ashmore") The firm definition was changed in June 2017 to include entities on the Ashmore Global Operating Model. There was no change to reported AUM or returns prior to this date.
- 2. Ashmore claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Ashmore has been independently verified from 1 January 2014 to 30 June 2019. Prior to 31 December 2013, Ashmore's separate investment advisory businesses Ashmore Investment Management Ltd ("AIML") and Ashmore Equities Investment Management (US) LLC ("AEIM") existed as two separate Firms which were compliant as separate entities to 31 December 2013 and were independently verified from 25 February 1999 until 31 December 2013 and from 1 January 1994 until 31 December 2013 respectively. The verification report(s) is/are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.
- 3. The Blended Debt Total Return Composite includes all discretionary portfolios that invest primarily in Global Emerging Market hard and local currency denominated debt across sovereign, quasi-sovereign and corporate instruments. The composite only includes portfolios with reference benchmarks that have an equal weighted split of hard and local currency components.
- 4. This composite was created in January 2018.
- 5. The benchmark presented is a monthly rebalanced composite benchmark (50% JP Morgan Emerging Market Bond Index Global Diversified; 25% JP Morgan Emerging Local Markets Index Plus; 25% JP Morgan Government Bond Index Emerging Markets Global Diversified). Ashmore is benchmark-aware and the benchmark is shown for information purposes only.
- 6. Composite and benchmark performance presented is in USD.
- 7. Composite results for the full historical period are time-weighted and include reinvestment of dividends and other earnings.
- 8. Returns are presented gross of management (advisory) fees, performance fees (where relevant), custodial fees and other expenses but net of all trading expenses and non-reclaimable withholding taxes. Actual returns and performance for each investor will vary depending on the applicable fee schedule. For example, if \$100,000 were invested and experienced a 10% annual return compounded quarterly for ten years, its ending dollar value without giving effect to the deduction of advisory fees would be \$268,506 with an annualised compounded return of 10.38%. If an advisory fee of 1.50% of average net assets per year were deducted quarterly for the ten-year period, the annualised compounded return would be 8.77% and the ending dollar value would be \$231,890. Additional information about advisory fees is found in Part II of AIML's Form ADV.
- 9. For the underlying funds/accounts, the highest applicable standard fixed management fee is 1.10% per annum (performance fees may apply).
- 10. The policies for valuing the underlying funds/accounts which are set out in each respective prospectus/scheme particulars/investment management agreement and the methodology for calculating performance and preparing compliant presentations are available upon request.
- 11. Composites may deal in certain derivative instruments and/or sell investments (including currencies) short for efficient portfolio management purposes or to hedge. Borrowing may be permitted within restrictions imposed by the component portfolios as set out in each fund's scheme particulars/account's investment management agreement. The use of repurchase arrangements in certain circumstances will constitute borrowing. Leverage may be employed by the strategy in a range from 100% to 200%. Since inception of the strategy the historical leverage employed has been between 100% to 150%. Leverage increases the sensitivity to market volatility and increases the potential or realised gains and/or losses.
- 12. The dispersion of the composite is measured using equal-weighted standard deviation and has only been calculated for periods where there are more than 5 portfolios in the composite with full-period annual returns.
- 13. The three-year annualised ex-post standard deviation measures the variability of the composite (gross) and the benchmark returns over the preceding 36-month period where available and the calculation assumes the composite and the benchmark time weighted return follows a log-normal distribution.
- 14. Additional information regarding the firm's full set of composites and their description is available upon request please contact Ashmore Marketing Services (Tel: +44 20 3077 6000; Email: ashmail@ashmoregroup.com).

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Los Angeles City Employees Retirement System

Emerging Markets Debt—Blend





August 2020



The Global Fixed Income Business of Prudential Financial, Inc.

Prudential Financial, Inc. of the United States is not affiliated in any manner with Prudential plc, incorporated in the United Kingdom or with Prudential Assurance Company, a subsidiary of M&G plc, incorporated in the United Kingdom.

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Please see Notice Page for important disclosures regarding the information contained herein.



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Firm Overview

Presenter Biographies





Cathy L. Hepworth, CFA, is a Managing Director and Head of PGIM Fixed Income's Emerging Markets Debt Team. Ms. Hepworth co-founded the Firm's emerging markets debt management effort in 1995. Previously, Ms. Hepworth was an analyst in the credit unit group of the Firm's Capital Management Group, focusing on various sovereign, financial and corporate sectors. Prior to joining the Firm in 1989, she held analyst positions at Bankers Trust, Merrill Lynch, and Golembe Associates. Ms. Hepworth received a BSFS from Georgetown University, School of Foreign Service. She holds the Chartered Financial Analyst (CFA) designation.



Peter Taggart is Principal, Client Advisory for PGIM Fixed Income. Mr. Taggart works with our largest institutional investors in developing fixed income solutions to meet their needs. Mr. Taggart has more than 20 years of experience in the investment management business, structuring and managing portfolios for U.S. and international institutions. Prior to joining PGIM Fixed Income in 2002, Mr. Taggart was Executive Director of Marketing with WestAM. Previously, Mr. Taggart was Managing Director with Forstmann-Leff, where he was responsible for marketing equity, fixed income and private equity investment services to institutions. Prior to Forstmann-Leff, Mr. Taggart was with Salomon Brothers Asset Management for nine years, in both bond portfolio management and client relations positions and at First Boston Asset Management, where he was a bond Portfolio Manager. Mr. Taggart received a BA in Computer Science from Colgate University.



Steven Ahrens, CFA, is a Vice President in Client Management for PGIM Fixed Income. Mr. Ahrens is responsible for providing ongoing service to PGIM Fixed Income's institutional clients. This includes development of customized client communication plans, responding to daily inquiries, and coordination of activity with our clients' other service providers. Mr. Ahrens has been with the Firm since 1991 and has held positions in Finance, General Account Portfolio Management, and most recently Mutual Fund Product Management where he was the product manager for the Dryden family of fixed income mutual funds. Mr. Ahrens received an MBA in Finance from Rutgers University. He holds the Chartered Financial Analyst (CFA) designation.

PGIM FIXED INCOME

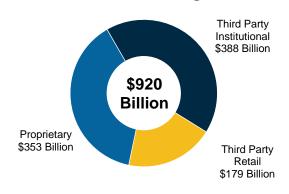
Assets Under Management



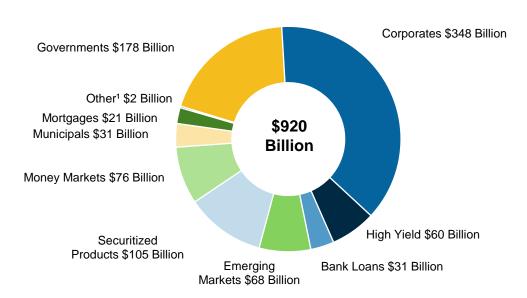
Firm Overview: Active Strategies Across Global Fixed Income Markets

- Scale and breadth of capabilities
- Global experience, stability and continuity
- 304 investment professionals
- 821 institutional clients, 949 employees
- Collegial culture with a heritage of honest debate
- Attract, develop, retain and promote diverse talent
- ESG factors are also integrated into our fundamental opinions, and are reflected in our proprietary ESG ratings framework

Assets Under Management



Expertise Across a Broad Range of Sectors



Assets as of June 30, 2020. Staffing as of March 31, 2020. Please see the Notice section for important disclosures, including risk. Source: PGIM Fixed Income. Assets under management (AUM) are based on company estimates and are subject to change. PGIM Fixed Income's AUM includes the following businesses: (i) the PGIM Fixed income unit within PGIM, Inc, located in the USA; (ii) the public fixed income unit within PGIM Limited, located in London; (iii) PGIM Netherlands B.V. located in Amsterdam; (iv) locally managed assets of PGIM Japan Co., Ltd. ("PGIM Japan"), located in Tokyo; and (v) the public fixed income unit within PGIM (Singapore) Pte. Ltd., located in Singapore. Asset class breakdown based on company estimates and is subject to change. 10ther includes Japanese equities and Japanese real estate equities.

Our Vision, Mission, Strategy and Culture



Vision

To be widely regarded as the premier active global fixed income manager

Mission

- To provide consistent strong risk-adjusted returns and excellent service to our clients
- To generate superior value for our stakeholders

Strategy

- Protect the strength of our investment culture, processes and philosophy to generate consistently strong investment performance
- Demonstrate commitment to our clients by being both proactive and highly responsive
- Build and refine our product mix to meet market needs
- Refine our distribution strategy globally
- Focus on global integration of our business
- Invest in technology and infrastructure to support growth
- Focus on talent and culture

Culture

An environment centered around mutual respect, trust in each other, collegiality, teamwork, meritocracy, intellectual honesty, transparency, and an unwavering commitment to our clients.

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2

Emerging Markets Hard/ Local Currency Blend Strategy

tachment 1

PGIM FIXED INCOME

Why PGIM for Emerging Markets Debt



What Makes Us Different

Strong Track Record since 1996 from Diversified Sources of Alpha

- Dedicated emerging markets strategies in hard and local currency sovereign, blend, and corporates
- Investing in local markets since 2003

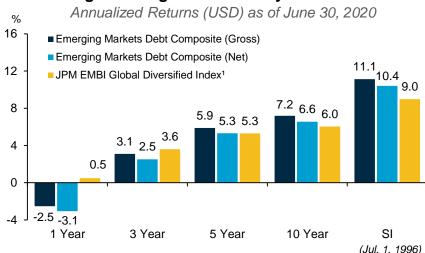
A Well Resourced Investment Management Team with Extensive Experience and Tenure

- 35 specialists in portfolio management, economics/sovereign analysts, and corporate credit provide ability to nimbly extract alpha from numerous sources
- Senior members started PGIM's emerging markets effort in 1995
- Proprietary sovereign analysis incorporates ESG assessments

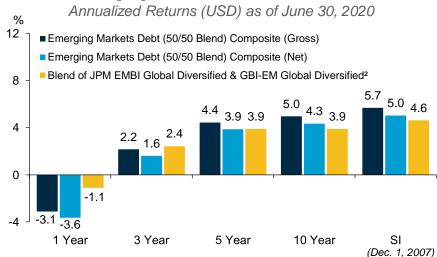
A Deep Culture of Risk Management, Quantitative Research, and Bottom Up Credit Research

- Independent risk management/quantitative research team of 60
- Extensive credit research team of 84

Long-Standing Hard Currency Track Record



Emerging Markets Blend Track Record



Past performance is not a guarantee or a reliable indicator of future results. Please see the Reference section for important disclosures, including risk, net returns and benchmark descriptions. The value of investments can go down as well as up. Where overseas investments are held the rate of currency exchange may cause the value of investments to fluctuate. If applicable, investments in emerging markets are by their nature higher risk and potentially more volatile than those inherent in some established markets and non-USD securities are converted to USD using a spot rate conversion. All return periods longer than one year are annualized. Gross returns do not reflect the deduction of investment advisory fees and other expenses. Net returns reflect the deduction of investment advisory fees and other expenses. Net returns reflect the deduction of investment advisory fees and other expenses. Scross and net performance have been calculated in U.S. dollars and reflect the deduction of transaction costs and withholding taxes, if any, and the reinvestment of income. Source PGIM Fixed Income. Source of benchmark: JP Morgan. Staff as of March 31, 2020. ¹The benchmark represents the JPM EMBI+ Index from July 1, 1996 – February 28, 2006 and the JPM EMBI Global Diversified Index going forward. ²The benchmark for this composite is an even blend of JPM EMBI Global Diversified.

ttachment 1

PGIM FIXED INCOME

Emerging Markets Debt Philosophy



We Believe....

A long-term investment perspective contributes to strong long-term performance

- Our deep credit, macroeconomic and investment resources allow us to establish long-term views of opportunities within hard, local and FX emerging markets within and across countries
- Typically, we do not actively sell on bad news—trading is expensive and once news is released it is priced in for all managers, regardless of size

High confidence, contrarian investing can capture attractive, undervalued opportunities when consistent with long-term investment views

• When other market participants are selling, we utilize our deep investment resources to build high conviction positions at attractive entry points

The "barbell" can capture the upside while minimizing the downside

- · We invest in higher yielding securities in short term tenors with an eye toward holding to maturity
- We complement those investments with less volatile, high conviction, higher quality relative value positions in longer tenors

Diversification and conviction win in the long term

- Emerging markets debt securities can be volatile—we believe holding overly concentrated positions is sub-optimal
- We believe a key to long-term success in emerging markets is to establish highly diversified portfolios with the largest investments in our highest relative value convictions

For discussion purposes only. Does not constitute a recommendation regarding the merits of any investments. Does not constitute investment advice and should not be used as the basis for any investment decision. Does not constitute a representation that PGIM Fixed Income has purchased or would purchase any of the types of investments referenced or that any such investments would be profitable. Past performance is not a guarantee or reliable indicator of future results.

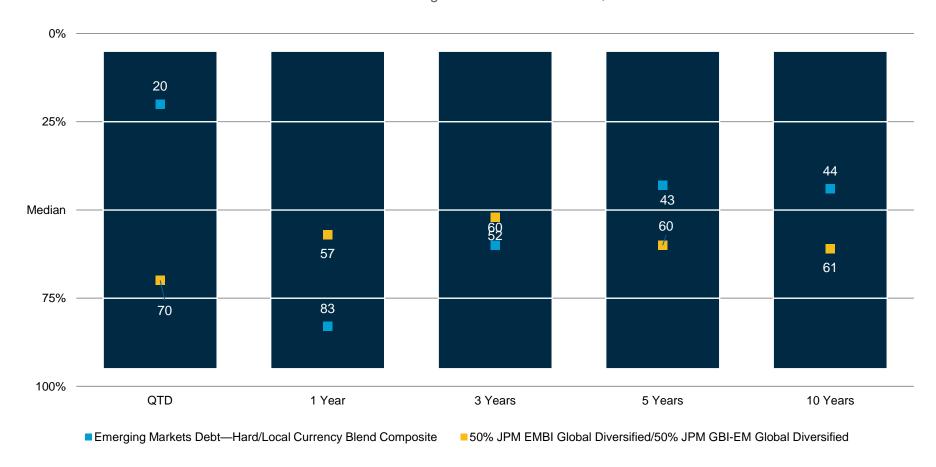
eVestment Peer Rankings



Emerging Markets Debt Blend—Peer Rankings

Long-Standing Blend Track Record

eVestment Emerging Markets Fixed Income – Blend Universe Gross Return Rankings vs. Peers as of June 30, 2020



Source of Peer Performance Data: eVestment. Global Emerging Mkts Fixed Income – Blended Currency: Emerging Markets Fixed Income products that have allocation to both "Hard" and "Local" currency denominated bonds. This universe category will also include Total Return strategies. Common benchmarks include the 50% JPM GBI-EM Global Div/50% JPM EMBI Global Div.

PGIM FIXED INCOME

Emerging Markets Hard/Local Currency Blend



Diversified Sources of Alpha

Sources of Alpha

For the Representative Emerging Markets Hard/Local Currency Blend Portfolio (Gross) vs. Benchmark1 As of June 30, 2020

Contribution (bps)	2Q20	1Q20	2020 YTD	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Country Selection	+362	-339	-80	+61	-95	+122	+185	+156	-62	0	+259	-48	+260	+514	-393
Security Selection	+87	-157	-85	+151	+21	+182	+62	-149	+95	-12	+212	-119	+93	+350	-82
Hard Currency Selection	+50	-115	-53	+62	+18	+151	+48	-57	+97	-21	+52	+24	-20	+83	+28
Local Currency Selection	+33	-24	-28	+92	+2	+23	+6	-51	+48	-84	+89	-44	+48	+153	+24
Corporates Selection	+3	-18	-4	-3	+1	+8	+8	-40	-50	+93	+70	-99	+65	+114	-134
Currency Selection	+5	-16	-37	+37	-66	+30	-50	+127	+73	-5	+108	+10	+33	+33	+20
Total Alpha	+454	-512	-203	+249	-141	+335	+198	+135	+106	-18	+579	-158	+386	+897	-455

Commodity Price Shock				
Major Drivers 2014 Perf	ormance			
Overweight Russia during sanctions	-47 bps			
Barbell of short maturity, lower-rated positions and longer maturity, higher- rated positions	+97 bps			
Overweight oil-related corporates	-50 bps			
Long duration in oversold local bond markets	+48 bps			
Long USD vs. EMFX	+73 bps			

Taper Tantrum	
Major Drivers 2013 Perf	ormance
 Overweight in higher yielding lower-rated countries 	+57 bps
 Overweight in long maturity hard currency bonds in investment grade countries 	-36 bps
Overweight EM corporates	+93 bps
Overweight duration in local Brazil, Mexico, Indonesia, etc.	-84 bps
All losses were temporary and re subsequent year	ecouped in

European Debt Orisis					
Major Drivers 2011 Per	formance				
Overweight in lower quality countries during risk aversion	-72 bps				
Overweight EM corporates	-99 bps				
All losses were temporary and recouped in subsequent year					

European Debt Crisis

•	All losses were temporary and
	recouped in subsequent year

U.S. Financial Crisis				
Major Drivers 2008 Performance				
Underweight high quality treasury-sensitive countries	-164 bps			
Overweight Ivory Coast, debt restructuring postponed	-126 bps			
Overweight EM corporates	-134 bps			
All losses were temporary and recouped				

in subsequent year

Past performance is not a guarantee or a reliable indicator of future results. Please see the Reference section for important disclosures, including risk, net returns and benchmark descriptions. The value of investments can go down as well as up. Where overseas investments are held the rate of currency exchange may cause the value of investments to fluctuate. If applicable, investments in emerging markets are by their nature higher risk and potentially more volatile than those inherent in some established markets and non-USD securities are converted to USD using a spot rate conversion. All return periods longer than one year are annualized. Source of benchmark: JPMorgan. Supplemental information. The table above compares performance of the Emerging Markets Debt (50/50) Blend representative portfolio relative to its benchmark. Attribution shown above is based on gross returns. Gross return attributions do not take into consideration the deduction of investment advisory fees or other relevant expenses, which will reduce returns. Totals may not sum due to rounding. All rights reserved. 1The benchmark for the representative portfolio is an even blend of JPM EMBI Global Diversified & GBI-FM Global Diversified

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PGIM FIXED INCOME

Emerging Markets Debt Investment Team



Experienced and Stable Team

- Investment team averages 12 years with the firm and 17 years investment experience
- Approach leverages full resources of the firm

Senior Portfolio Manager

Cathy Hepworth, CFA Head of Emerging Markets Debt 34 yrs Investment Experience

Portfolio Management

Hard Currency and Blend

Cathy Hepworth, CFA Senior Portfolio Manager 34 yrs Investment Experience

Zulfi Ali Portfolio Manager, LATAM 25 vrs inv exp.

Mark Thurgood¹

Portfolio Manager,

EM Hard Currency

22 yrs inv exp.

Portfolio Manager. Asia 20 yrs inv exp.

Eric Giza Portfolio Manager, **EM Hard Currency** 13 yrs inv exp.

Todd Petersen Aayush Sonthalia, CFA Portfolio Manager, Portfolio Manager, **EMEA EM Corporates** 15 yrs inv exp. 20 yrs inv exp.

Rodrigo Navarro, CFA

Portfolio Manager,

EM Hard Currency

12 yrs inv exp.

EMD 15 yrs inv exp.

Denis Cole Product Specialist.

Local Currency and Blend

Mariusz Banasiak, CFA Senior Portfolio Manager 16 yrs Investment Experience

Pradeep Kumar, PhD, CFA Portfolio Manager, Local Rates/FX 23 yrs inv exp.

David DiChiacchio Portfolio Manager and Trader, Local Rates/ FX 7 yrs inv exp.

Zan Huang, PhD, CFA Quantitative Portfolio Manager, Rates and FX 9 yrs inv exp.

Charles Wells¹ Trader. Local Rates / FX 8 yrs inv exp

Markus Zehnder Trader, Local Rates / FX 20 yrs inv exp.

Monika Patel Trader, Local Rates / FX 6 yrs inv exp

Emerging Market Corporate Debt Research

U.S.

Luke Zhou Portfolio Manager. Asset Selection 9 yrs inv exp.

Global Macroeconomic Research & Investment Strategy

U.S.

Nathan Sheets, PhD Chief Economist and Head of Global Macroeconomic Research 27 yrs inv exp.

Robert Tipp, CFA Chief Inv. Strategist and Head of Global Bonds 36 yrs inv exp.

Kishlaya Pathak, CFA Investment Strategist 20 yrs inv exp.

Mehill Marku Investment Strategist 21 yrs inv exp.

Jurgen Odenius, PhD Economic Counselor 27 yrs inv exp.

Head of Emerging Markets Corporate Bond Research 26 yrs inv exp.

Nick Ivanov, CFA²

Elizabeth Gunning, CFA Analyst, EMEA/LATAM Corporates 20 yrs inv exp.

Omari Douglas-Hall Analyst, EMEA/LATAM Corporates 10 yrs inv exp.

Michael Pettit, CFA Analyst, EMEA/LATAM Corporates 8 yrs inv exp.

U.S.

Ellen Gaske, PhD, CFA Lead Economist, G10 31 yrs inv exp.

Gerwin Bell, PhD Lead Economist, Asia 28 yrs inv exp.

Francisco Campos-Ortiz, PhD Lead Economist. LATAM 8 yrs inv exp.

Katharine Neiss¹

Chief Economist, Europe 21 yrs inv exp.

Giancarlo Perasso¹ Lead Economist, CEEMEA 33 yrs inv exp.

London

Singapore

Juan Otero, CFA3 Portfolio Manager/Analyst, Asian Corporates 14 yrs inv exp.

Umar Manzoor³ Portfolio Manager/Analyst, Asian Corporates 20 yrs inv exp.

Yanru Chen³ Analyst, Asian Corporates 15 yrs inv exp.

Staff as of May 2020, Years of experience as of March 31, 2020. European Team members are employees of a PGIM affiliate providing services to PGIM, Inc. who have been providing services to PGIM Limited, a UK subsidiary that is authorized and regulated by the Financial Conduct Authority. 2Member of PGIM Fixed Income's credit research group. 3Employee of a wholly-owned subsidiary of PGIM, Inc., PGIM (Singapore) Pte. Ltd.

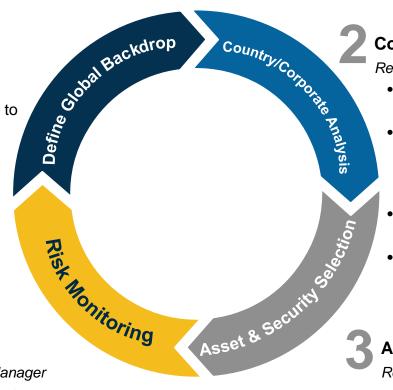


A Disciplined Approach

Global Backdrop & **Portfolio Strategy**

Senior Portfolio Manager

 Assess global risk appetite to determine portfolio risk profile and refine portfolio positioning, leveraging firm's resources



Risk Monitoring

Senior Portfolio Manager/Risk Manager

- Employ a rigorous process to tightly monitor risk at all levels
- Use proprietary tools to verify performance achieved is appropriate for risk taken

Country & Corporate Analysis

Regional Economists/ Corp Analysts

- Develop comprehensive economic outlook by country
- Evaluate each country from quantitative and qualitative perspective and assign an internal rating
- Analyze EM corporates and assign an internal rating
- ESG integration and engagement on countries and corporates

Asset & Security Selection

Regional Portfolio Managers/Economists/Analysts

- Seek to determine best risk/reward opportunities across markets: hard currency (sovereign, quasi-sovereign, corporates), local rates, and FX
- Use proprietary tools to highlight relative value opportunities within markets
- Relative value assessment incorporates **ESG** factors

PGIM FIXED INCOME

Global Backdrop & Portfolio Strategy



Determining Portfolio Risk Profile And Positioning

Define Current Global Backdrop

Economic Indicators

Global Macro Outlook/Commodity Price Trends/Global Liquidity Outlook

Valuations In Other Markets

Emerging Market Equities/High Yield and BBB Spreads/Currencies

Technical Factors

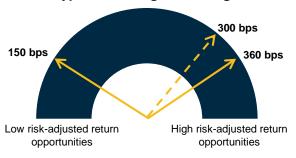
· Cash Levels, Positioning, Flows/ Seasonal Trends/Local Market Color

Evaluate Risk Positions Weekly in Context of Global View and Refine Tracking Error

Strategy	Rate	Currency	Spread
	Risk	Risk	Risk
Blend	49 bps	56 bps	213 bps

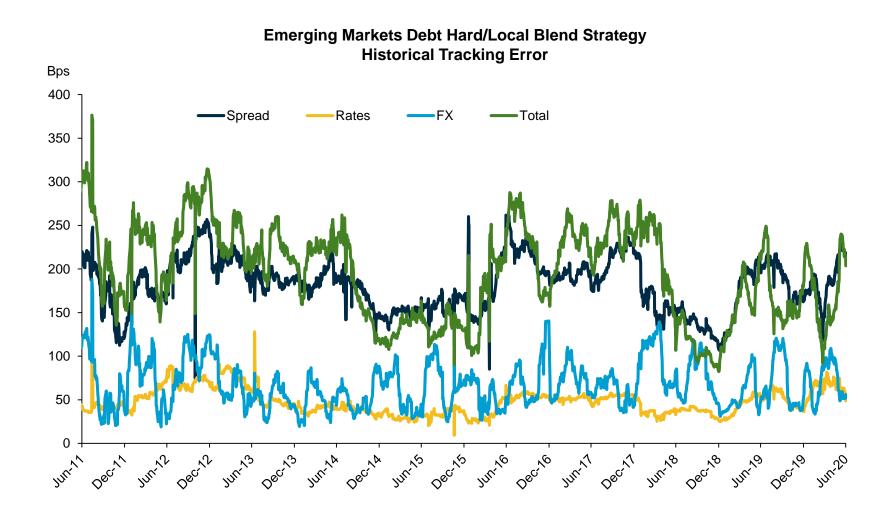
- Detailed summary of changes to portfolio
- Client-specific risk allocation

Typical Tracking Error Range





Historical Tracking Error By Asset Class



As of June 30, 2020. Source: PGIM Fixed Income. Shown for illustrative purposes only. Supplemental information for a representative portfolio within the Emerging Markets Debt (50/50 Blend) Composite versus its benchmark. The representative portfolio changed in 2019. Data prior to January 1, 2019 reflects the prior representative portfolio. Past performance is not a guarantee or a reliable indicator of future results. Please see composite for important disclosures.



Develop Comprehensive Fundamental View of Each Country

Qualitative Factors

Political Risk

Election Cycle Strength of Support Base

Policy Consistency

Fiscal Policy Central Bank Credibility **FX Policy**

Structural Imbalances

Institutional Strengths & Weaknesses Capital Controls /Other **Distortionary Policies** Financial Sector Health Ability to Adjust to Shocks

ESG Evaluation

Conduct our Own ESG Research Focus on ESG Integration, Engagement, Relative Value Assign ESG Ratings to all Sovereigns and EM Corporate Issuers

COUNTRY FUNDAMENTAL VIEW

External Solvency

External Debt. % GDP External-Debt-to-Export Multiple Current Account Balance, % GDP IIP Deviation from 5 Year Average

Quantitative Factors

External Liquidity

REER Deviation from 10 Year Average FX Reserve Coverage: Months of Imports FX Reserve Coverage: M2 FX Reserve Coverage: External Short-Term Debt

Sustainable Growth

CPI. YoY% CPI Deviation from 5 Year Average GDP Per Capita USD Nominal Heritage Foundation Overall Score

Fiscal Stability

Public Debt. % GDP Debt-to-Revenue Ratio Primary Balance, % GDP Public Debt Stabilizing Fiscal Gap

Financial Stability

Credit Stock, % GDP Real Credit Growth, YoY % Private-Sector-Credit to M2 Multiple Regulatory Tier 1 Capital to Risk-Weighted Assets (EOP, %)

2 Country Analysis—Sovereign Ratings



Internal Country Rating Assigned

	Internal Rating	Average Agency Rating	Difference in Notches
Czech	AA	AA-	1
South Korea	AA-	AA	-1
Israel	Α	A+	-1
Poland	A-	A-	0
Hungary	BBB+	BBB	1
Chile	BBB	A+	-4
Malaysia	BBB	A-	-2
Mexico	BBB	BBB+	-1
China	BBB	A+	-4
Peru	BBB	BBB+	-1
Romania	BBB-	BBB-	0
Thailand	BBB	BBB+	-1
Philippines	BBB	BBB	0
Russia	BBB	BBB-	1
Colombia	BBB-	BBB	-1
Indonesia	BBB-	BBB	-1
India	BB+	BBB-	-1
Brazil	BB	BB-	1
South Africa	BB	BB+	-1
Turkey	B+	B+	0
Ukraine	B+	B-	2
Argentina	CCC	CCC-	0
Venezuela	SD	С	0

= Example of Internal Rating Higher than Average

= Example of Internal Rating Lower than Average

Internal rating used to determine value and capture conviction of country view

As of November 2019. Source: PGIM Fixed Income. Provided for discussion purposes solely as an illustration of our country evaluation process. Does not constitute a recommendation regarding the merits of investing in securities of any of the issuers referenced therein or a complete listing of issuers analysed. Does not constitute a recommendation regarding the merits of any investments. Does not constitute investment advice and should not be used as the basis of any investment decision. Does not constitute a representation that PGIM Fixed Income would purchase any securities of the countries referenced or that an investment in any securities of such countries would be profitable. There can be no assurance that the matrix will be effective in evaluating countries or that opportunities identified within the matrix can be effectively implemented. 17

PGIM Fixed Income ESG Overview



Our ESG Framework

The ESG Committee

- The PGIM Fixed Income ESG Committee has been established to act as the internal governing body for directing and overseeing the firm's **ESG-related** activities
- The Committee is composed of both investment professionals and senior executives and is responsible for policy development
- Committee Voting Members: Senior Fundamental Analysts, Head of ESG Research, Head of Credit, and Head of Fixed Income
- They are responsible for:
 - The development of all policies and procedures that integrate ESG factors into the firm's investment process, both generally and with respect to specific PGIM Fixed Income products
 - Establishing the methodology for PGIM Fixed Income's internal ESG rating framework
 - Overseeing the assignment of all ESG ratings
 - Monitoring ESG-related engagement with individual issuers
 - Establishing and maintaining guidelines for ESG-related funds managed by PGIM Fixed Income

ESG Specialists and Our Fundamental Credit Analysts

- An ESG Specialist team is in development which includes a new role—Head of ESG Research—reporting directly to the Head of Credit
- Our team of more than 100 fundamental credit analysts are responsible for ESG ratings on all issuers that they cover, and will be supported by the ESG specialist team



ESG Potential Issues & Engagement are Logged and Reviewed

ESG Potential Issues / Opportunities

Name	Level	Subject	Category	Author	Publish Time	Created By
SASOL LTD	Issuer	Sasol: South Africa relaxes sulfur dioxide emissions regulations	ESG-potential issues	Michael Pettit	3/30/2020	MP
ANGOLA	Issuer	Anti-corruption efforts	ESG-potential issues	Giancarlo Perasso	2/24/2020	GP
KENYA	Issuer	Kenya and World Bank plan \$150mm off-grid solar power project	ESG-potential issues	Giancarlo Perasso	2/24/2020	GP
KLABIN SA	Issuer	Klabin- Opportunity from China's ban on single use plastic	ESG-potential issues	Michael Pettit	1/30/2020	MP
KENYA	Issuer	Kenyan government vow to move toward cleaner fuel alternatives by 2030		Giancarlo Perasso	12/19/2019	GP
	SASOL LTD ANGOLA KENYA KLABIN SA	SASOL LTD Issuer ANGOLA Issuer KENYA Issuer KLABIN SA Issuer	SASOL LTD Issuer Sasol: South Africa relaxes sulfur dioxide emissions regulations ANGOLA Issuer Anti-corruption efforts KENYA Issuer Kenya and World Bank plan \$150mm off-grid solar power project KLABIN SA Issuer Klabin- Opportunity from China's ban on single use plastic KENYA Issuer Kenyan government vow to move toward cleaner fuel alternatives by	SASOL LTD Issuer Sasol: South Africa relaxes sulfur dioxide emissions regulations ESG-potential issues ANGOLA Issuer Anti-corruption efforts ESG-potential issues KENYA Issuer Kenya and World Bank plan \$150mm off-grid solar power project ESG-potential issues KLABIN SA Issuer Klabin- Opportunity from China's ban on single use plastic ESG-potential issues ESG-potential issues ESG-potential issues	SASOL LTD Issuer Sasol: South Africa relaxes sulfur dioxide emissions regulations ESG-potential issues Michael Pettit ANGOLA Issuer Anti-corruption efforts ESG-potential issues Giancarlo Perasso KENYA Issuer Kenya and World Bank plan \$150mm off-grid solar power project ESG-potential issues Giancarlo Perasso KLABIN SA Issuer Klabin- Opportunity from China's ban on single use plastic ESG-potential issues Michael Pettit ESG-potential issues Michael Pettit ESG-potential issues	SASOL LTD Issuer Sasol: South Africa relaxes sulfur dioxide emissions regulations ESG-potential issues Michael Pettit 3/30/2020 ESG-potential issues KENYA Issuer Kenya and World Bank plan \$150mm off-grid solar power project ESG-potential issues Giancarlo Perasso 2/24/2020 ESG-potential issues Giancarlo Perasso 2/24/2020 ESG-potential issues KLABIN SA Issuer Klabin- Opportunity from China's ban on single use plastic ESG-potential issues Michael Pettit 1/30/2020 ESG-potential issues Michael Pettit 1/30/2020

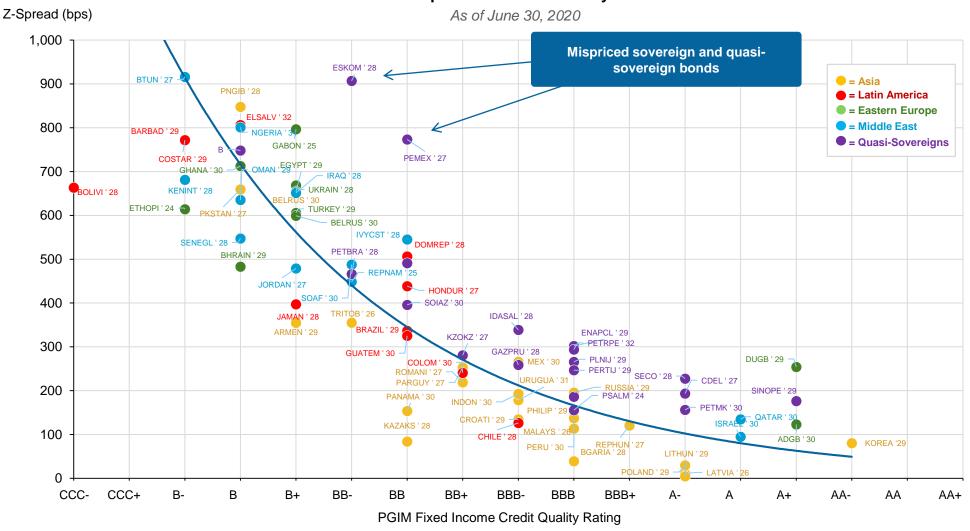
ESG Engagement

Note Number	Name	Level	Subject	Category	Author	Publish Time	Created By
1	NEMAK SAB DE CV	Issuer	Nemak ESG Engagement	ESG-Engagement	Michael Pettit	5/12/2020	MP
2	VOLCAN COMPANIA MINERA SA	Issuer	Volcan Coronavirus Impact Call	ESG-Engagement	Elizabeth Gunning	4/2/2020	EG
3	MEXICO	Issuer	ESG Engagement: Corruption, Poverty Reduction, Renewable Energy	ESG-Engagement	Francisco Campos- Ortiz	3/13/2020	FCO
4	ANGOLA	Issuer	Angola Active ESG Engagement	ESG-engagement	Giancarlo Perasso	2/24/2020	GP
5	PERU	Issuer	Peru Considering Green / Social Bond	ESG-Engagement	Elizabeth Doppelt	02/03/2020	ED

Source: PGIM Fixed Income as of May 2020. The above information is shown for illustrative purposes only and is not inclusive of all ESG potential issues and engagement. Any reference to a specific issuer or security does not constitute a recommendation to buy, sell or hold a security. The information should not be construed as investment advice. The views and opinions expressed may differ from those of PGIM Fixed Income's affiliated businesses. This information may not be current and PGIM Fixed Income has no obligation to provide any updates or changes. It should not be relied upon in making an investment decision. Past performance is not a guarantee or are liable indicator of future results and an investment could lose value.

Select Sovereigns that Reflect Country Views and Offer Best Relative Value

Spread vs. Credit Quality

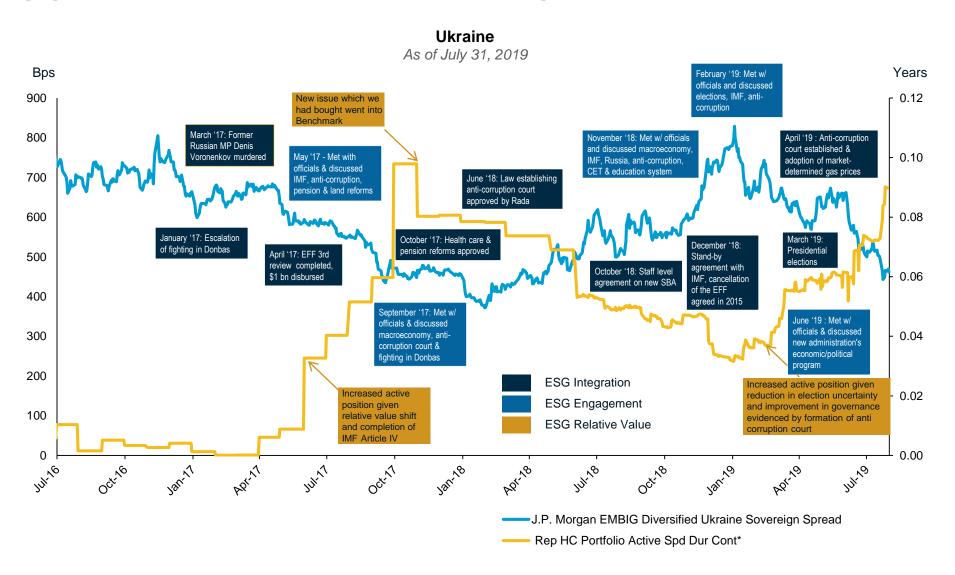


Source: PGIM Fixed Income. Z-Spreads represent normalized yields in the 10-year tenor (where available) and are as of June 30, 2020. Source: Bloomberg. Ratings are shown in S&P comparative format and are as of June 30, 2020. Provided for discussion purposes solely as an illustration of our issuer evaluation process and of the output of PGIM Fixed Income's proprietary models. Does not constitute a recommendation regarding the merits of investing in the securities of any of the issuers referenced. The sample model output provided above may not be representative of PGIM Fixed Income's current views regarding the issuers discussed, does not constitute investment advice, and should not be used as the basis for any investment decision. Does not constitute a representation that PGIM Fixed Income has purchased or would purchase any securities of the issuers referenced or that an investment in any securities of such issuers would be profitable. An investment cannot be made in a model. There can be no assurance that the model will be effective in evaluating issuers or securities or that opportunities identified by the model can be effectively implemented.

ESG Sovereign Analysis



ESG Relative Value Timeline—Ukraine



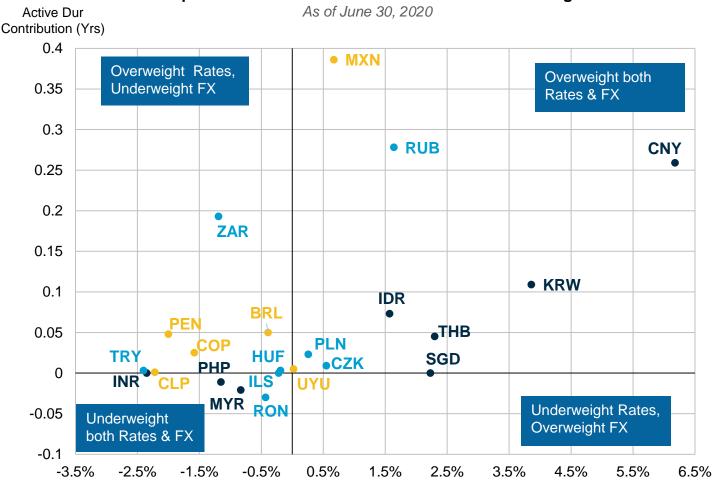
Source: PGIM Fixed Income as of July 31, 2019. The above information is shown for illustrative purposes only. Does not constitute a recommendation to buy, sell or hold a security. The information should not be construed as investment advice. This information may not be current and PGIM Fixed Income has no obligation to provide any updates or changes. It should not be relied upon in making an investment decision.

*Active spread contribution of the Ukraine investments contained in the representative portfolio of the PGIM Fixed Income EM Hard Currency Composite. The Active spread duration contribution data shown is of a representative account, is for informational purposes only and is not indicative of future portfolio characteristics/returns. Actual results may vary for each client due to specific client guidelines and other factors. Please see the Reference section for additional disclosures.



Relative Positioning Between FX & Rates

Representative Local Portfolio FX & Rates Positioning



Active FX MV (%, including Quantitative)

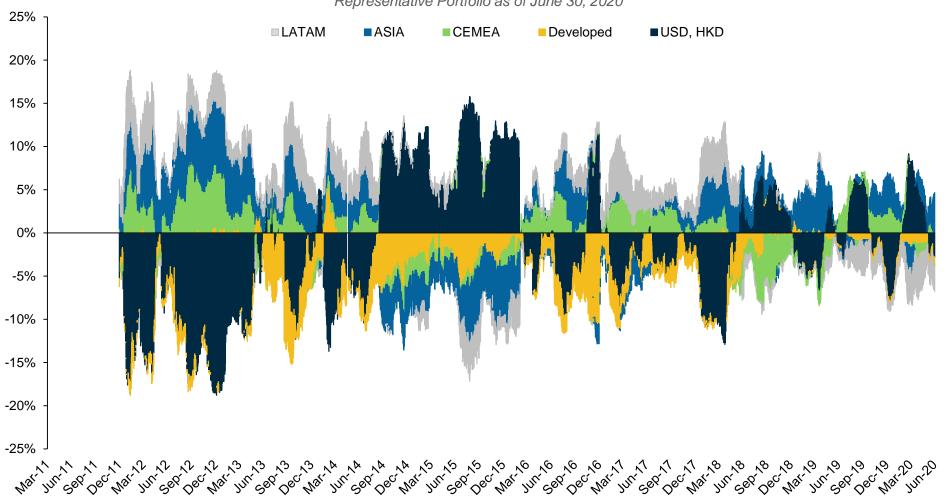
Source: PGIM Fixed Income. Provided for discussion purposes solely as an illustration of our issuer evaluation process and of the output of PGIM Fixed Income's proprietary models. Does not constitute a recommendation regarding the merits of investing in the securities of any of the issuers referenced. The sample model output provided above may not be representative of PGIM Fixed Income's current views regarding the issuers discussed, does not constitute investment advice, and should not be used as the basis for any investment decision. Does not constitute a representation that PGIM Fixed Income has purchased or would purchase any securities of the issuers referenced or that an investment in any securities of such issuers would be profitable. An investment cannot be made in a model. There can be no assurance that the model will be effective in evaluating issuers or 22 securities or that opportunities identified by the model can be effectively implemented.



Fundamentals & Technicals Drive FX Positions

FX Liquidity Allows Active Positioning Within Portfolio





Source: PGIM Fixed Income. Supplemental information. The chart compares characteristics of the representative portfolio within the Emerging Markets Debt Composite relative its benchmark. Representative portfolio foreign exchange exposure is subject to change and may not represent current or future portfolio composition. Actual results may vary for each client due to specific client guidelines and other factors. Shown for illustrative purposes only. Does not constitute a recommendation regarding the merits of any investments. Does not constitute investment advice and should not be used as the basis of any investment decision. Does not constitute a representation that PGIM Fixed Income has purchased or would purchase any of the investments referenced or that any such investments would be profitable. Please see the Reference section for important disclosures.

Risk Framework Designed to Focus Risk in Areas of Potential Reward and Manage Downside Risks

- · Helps establish a diversified set of strategies
- · Seeks to limit "tail" risk from idiosyncratic positions
- · Thresholds designed to prompt discussion between risk and portfolio managers—they are not intended to be absolute limits
- Updates to risk components are typically infrequent—however, they are subject to change to adapt to long-term market and investment trends

Sample Emerging Markets Hard/Local Currency Blend Risk Budget

	Tracking Error Threshold: 300 bps¹							
Curve/Curren 265 b				Country/Industry/Issuer 141 bps				
Systematic Risk Thres	sholds²			Non-Systematic "Tail" Risk Thres	holds³			
				Country Stress Exposure:	200 bps			
Rate Risk	90 bps			Liquidity Stress Exposure:	212 bps			
				Industry Stress Exposure:	105 bps			
Currency Risk	130 bps			Corporate Issuer Exposure:4				
				BBB (%MV)	2.5%			
Spread Risk	225 bps			BB (%MV)	2.0%			
	bpc			B (%MV)	1.5%			

Please see the Reference section for important disclosures regarding the information contained herein. For illustrative purposes only. Note that the risk thresholds shown here are intended as a basis for discussion between the risk management and portfolio management teams. They are not intended to be absolute limits in a portfolio. All risk thresholds are subject to change. There can be no guarantee that this objective will be achieved.

- Total tracking error is less than the sum of the systematic and non-systematic tracking error because these two major sources of tracking error tend to diversify with each other, thus lowering total tracking error: √265 + 141² = 300
- 2. Under most market conditions, returns associated with these market risk factors tend to undergo small and independent day-to-day fluctuations, implying that mean and variance measures explain most of the distribution of returns therefore we manage these risks via tracking error measures.
- 3. These risk factors generally carry substantial skew or tail risk. Because returns from these items are not adequately described by mean and variance, we supplement tracking error measures with country and industry stress tests and issuer risk thresholds to monitor and manage the tail risk.
- 4. Issuer exposure is based on market implied ratings.

Portfolio Construction



A Trade Idea From Start To Finish

Sample Trade—Buy Ukraine Sovereign/Quasi-Sovereign

Global Backdrop & **Portfolio Strategy**

Weekly Portfolio Strategy Meeting

 Selloff in emerging markets assets after U.S. presidential election creates attractive buying opportunity

Outcome: Senior portfolio manager sets formal risk positioning by increasing spread and FX risk within each EMD strategy

Strategy	Rate	FX	Spread	
	Risk	Risk	Risk	
Blend	40 bps	49 bps	260 bps	

Country Analysis

On-Going

 Regional economist visits Ukraine in December 2016, comes back more optimistic on IMF program and on anti-corruption efforts (Social and Governance relevant)

Outcome: Regional economists assign an internal Ukraine rating higher than agency rating based on improved fundamentals and improved ESG outlook.

Country	Internal Rating	Average Agency Rating	Difference in Notches
Singapore	Α	AAA	-5
South Korea	AA-	AA-	0
Ukraine	B-	CCC	+2

Asset and Security Selection

Daily

- Regional PMs determine Ukraine is mispriced relative to internal rating
- Regional PMs determine Ukraine 2023's offer best relative value on sovereign curve
- Regional PMs and credit analysts determine Exim Ukraine offers high excess spread for its incremental credit risk

Outcome: EM portfolio managers purchase Ukraine 2023's and Exim Ukraine 2025's from broker offering best price and execution. Also added to basket of emerging market currencies.

Risk Monitoring

Daily

 Risk team and senior portfolio manager review risk positioning

Outcome: Risk team and senior portfolio manager verify exposure to Ukraine is within risk thresholds. Through this purchase, as well as others, the team achieved its objective of increasing portfolio risk

Strategy	Rate	FX	Spread
	Risk	Risk	Risk
Blend	46 bps	84 bps	295 bps

Please see the Reference section for important disclosures. As of February 2018. Source: PGIM Fixed Income. Shown for illustrative purposes only. Does not constitute a recommendation regarding the merits of any investments. Does not constitute investment advice and should not be used as the basis of any investment decision. Does not constitute a representation that PGIM Fixed Income has purchased or would purchase any of the investments referenced or that any such investments would be profitable.

PGIM FIXED INCOME

Performance Attribution



Each Basis Point of Performance Attributed and Analyzed

Performance Attribution Summary

2nd Quarter 2020

Attribution by Country

2nd Quarter 2020

	Returns
Representative Emerging Markets Debt (50/50 Blend) Portfolio (Gross)	15.59%
Representative Emerging Markets Debt (50/50 Blend) Portfolio (Net)	15.08%
Benchmark: Blend of JPM EMBI Global Diversified & GBI- EM Global Diversified	11.05%
Gross Excess Return	+454 bps
Net Excess Return	+403 bps
Contributors to Excess Return (bps)	

Contributors to Excess Return (bps)

+355 bps Hard Currency Selection

- Long spread duration in Mexico, Angola, South Africa, Malaysia, Brazil and Russia contributed to performance. Much of the themes that drove negative performance in the 1st guarter reversed in the 2nd; Oil-sensitive and higher-beta names rebounded strongly from March lows. Short spread duration in Chile, UAE, Philippines, Uruguay, Paraguay and Panama detracted from performance. Being underweight spread duration detracted as spreads rallied strongly across the EM
- Sovereign positioning in the front-end of Angola and Ecuador along with the longend of Mexico and Chile contributed to performance. Positioning in the long-end of Oman and Ivory Coast detracted.
- Corporate and quasi-sovereign positioning in South Africa, Mexico, Argentina, and Brazil contributed. Positioning in Venezuela detracted.

Local Currency Selection +111 bps

- Long duration in South Africa, Mexico, Russia, and Indonesia contributed to performance. South Africa's Reserve Bank cut its benchmark rate in May for the fourth time in four months. Short duration in Malaysia, Colombia, Philippines and Romania along with long duration in China detracted from performance.
- Off-benchmark positioning in Ukraine along with positioning in the 5-year part of the Brazil curve contributed to performance. Positioning in South Africa, Czech Republic. Indonesia and India detracted from performance.

Long positioning in the Indonesian rupiah and Russian ruble along with underweight positioning in the Brazilian real drove positive performance. The rupiah advanced as the central bank unconventionally began purchasing government bonds in the primary market as part of its stimulus efforts. Underweight positioning in the Chilean peso, Colombian peso, and Australian dollar offset some of these gains.

Trading	-17 bps

Hard Currency						Local Currency					FX		Total	
Country	Active MV%	Active Spread Dur Contrib	Interest Rate Impact	Country Impact	Issue Selection	Total HC (bps)	Active MV%	Active Dur Contrib	Duration Impact	Curve & Issue	Total LC (bps)	Active MV%	Total Currency Selection (bps)	Total Excess Return
Argentina	1.3%	0.02	0	28	12	40	0.0%	0.00	0	0	0	0.0%	0	40
Barbados	0.0%	0.00	0	0	0	0	0.0%	0.00	0	0	0	0.0%	0	0
Belize	0.0%	0.00	0	0	0	0	0.0%	0.00	0	0	0	0.0%	0	0
Bolivia	-0.1%	-0.01	0	0	0	0	0.0%	0.00	0	0	0	0.0%	0	0
Brazil	1.3%	0.12	1	4	12	17	-3.8%	0.02	0	9	8	-1.2%	18	44
Chile	-1.4%	-0.15	-1	-16	1	-16	0.1%	0.01	0	1	1	-2.9%	-21	-36
Colombia	-0.3%	-0.01	0	-1	1	1	-0.6%	-0.02	-4	-1	-5	-1.2%	-12	-16
Costa Rica	0.3%	0.02	0	2	-1	1	0.0%	0.00	0	0	0	0.0%	0	1
Dominican Repub	0.2%	0.00	0	0	1	1	0.0%	0.00	0	0	0	0.0%	0	1
Ecuador	0.2%	0.00	0	-1	10	8	0.0%	0.00	0	0	0	0.0%	0	8
El Salvador	0.3%	0.01	0	0	0	0	0.0%	0.00	0	0	0	0.0%	0	0
Guatemala	-0.2%	-0.01	0	-1	0	-2	0.0%	0.00	0	0	0	0.0%	0	-2
Honduras	0.3%	0.01	0	4	2	6	0.0%	0.00	0	0	0	0.0%	0	6
Jamaica	0.2%	0.00	0	0	1	1	0.0%	0.00	0	0	0	0.0%	0	1
Mexico	1.2%	0.10	1	15	28	44	-3.6%	0.26	32	13	45	-0.1%	-9	80
Panama	-0.6%	-0.07	0	-6	2	-3	0.0%	0.00	0	0	0	0.0%	0	-3
Paraguay	-0.3%	-0.02	0	-3	0	-3	0.0%	0.00	0	0	0	0.0%	0	-3
Peru	-0.4%	-0.03	0	-2	-3	-5	0.3%	0.02	3	-1	2	0.3%	1	-2
Suriname	0.0%	0.00	0	0	1	1	0.0%	0.00	0	0	0	0.0%	0	1
Trinidad and Tobago	-0.2%	-0.01	0	-2	0	-2	0.0%	0.00	0	0	0	0.0%	0	-2
Uruguay	-0.6%	-0.08	0	-7	0	-7	0.0%	0.00	0	0	0	0.0%	0	-7
Venezuela	0.1%	0.00	0	0	-10	-10	0.0%	0.00	0	0	0	0.0%	0	-10
LATAM	1.3%	-0.11	1	13	57	72	-7.7%	0.29	30	20	51	-5.1%	-23	100
China	-0.8%	0.01	-1	0	4	3	0.1%	0.15	-2	-1	-3	0.7%	1	1
India	0.6%	0.04	0	7	1	7	0.0%	0.04	2	-2	0	0.4%	2	9
Indonesia	0.9%	0.10	0	12	4	17	0.0%	0.03	7	-5	2	1.2%	28	47
Korea	0.0%	0.00	0	0	0	0	0.0%	0.12	5	-1	3	-0.5%	1	4
Malaysia	0.1%	0.02	0	4	8	12	-0.7%	-0.09	-6	1	-5	-0.7%	-1	6
Mongolia	0.0%	0.00	0	-1	0	0	0.0%	0.00	0	0	0	0.0%	0	0
Pakistan	0.6%	0.02	0	9	1	10	0.8%	0.00	0	0	0	0.7%	3	13
Papua New Guinea	0.2%	0.01	0	1	0	1	0.0%	0.00	0	0	0	0.0%	0	1
Philippines	-1.0%	-0.07	-1	-5	0	-6	-0.1%	-0.01	-2	1	-1	-0.7%	-2	-9
Singapore	0.0%	0.00	0	0	0	0	0.0%	0.00	0	0	0	1.6%	2	2
Sri Lanka	0.8%	0.02	0	6	4	10	0.0%	0.00	0	0	0	0.0%	0	10
Taiwan	0.0%	0.02	0	0	0	0	0.0%	0.00	0	0	0	-1.0%	-1	-1
Tajikistan	0.0%	0.00	0	-1	0	-1	0.0%	0.00	0	0	0	0.0%	0	-1
Thailand	0.0%	0.00	0	0	0	0	-0.8%	0.02	0	-1	-1	0.6%	5	4
Uzbekistan	0.0%	0.00	0	0	0	0	0.0%	0.02	0	0	0	0.0%	0	0
Vietnam	0.0%	0.00	0	0	0	0	0.0%	0.00	0	0	0	0.0%	0	0
ASIA	1.4%	0.16	-1	32	22	53	-0.7%	0.28	4	-9	-5	2.4%	37	85
Total	1.4 /0	0.10		260	100	355	-0.7 /0	0.20	107	-9	111	Z.4 /0	5	454

Past performance is not a guarantee or reliable indicator of future results. Please see the Reference section for important disclosures, including net returns and benchmark descriptions. The value of investments can go down as well as up. Where overseas investments are held the rate of currency exchange may cause the value of investments to fluctuate. If applicable, investments are established markets are by their nature higher risk and potentially more volatile than those inherent in some established markets and non-USD securities are converted to USD using a spot rate conversion. All return periods longer than one year are annualized. Gross returns do not reflect the deduction of investment advisory fees and other expenses. Net returns reflect the deduction of investment advisory fees and other expenses. Gross and net performance have been calculated in U.S. dollars and reflect the deduction of transaction costs and withholding taxes, if any, and the reinvestment of income. Source: PGIM Fixed Income. Source of benchmark data: JPMorgan. Excess returns and attribution based on gross returns. Supplemental information. Based on the representative portfolio within the Emerging Markets Debt (50/50 Blend) representative portfolio relative to its benchmark. Please see the Reference section for important disclosures, including net returns and benchmark decision. There is no assurance that investments in the issuers referenced will be profitable. ¹Benchmark returns are calculated from internal attribution model, therefore, may differ slightly from published return. ²Returns are calculated 26 based on internal attribution model which incorporates day-weighting effect.

PGIM FIXED INCOME

Emerging Markets Hard/Local Currency Blend



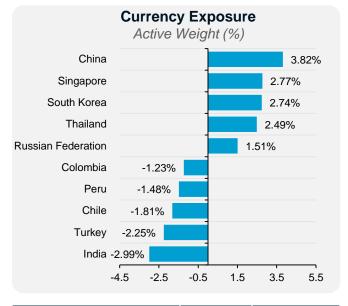
Portfolio Composition

Representative Portfolio Positioning

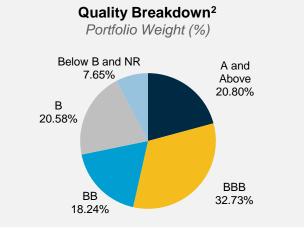
As of June 30, 2020

Hard Currency Bonds								
Issuer	Active Weight (%)	Active Duration Contribution (yrs)						
Ukraine	1.87	0.11						
Argentina	1.39	0.00						
Brazil	1.35	0.13						
Mexico	1.24	0.09						
Sri Lanka	1.10	0.02						
Poland	-0.72	-0.02						
Saudi Arabia	-0.74	0.00						
China	-0.80	0.00						
Philippines	-0.89	-0.05						
Chile	-1.36	-0.16						

Local Currency Bonds Active Duration Contribution (yrs)											
Mexico	Mexico										
China		0.14									
Russian Federation		0.12									
South Korea		0.10									
South Africa		0.08									
Philippines	-0.01										
Czech Republic	-0.01										
Romania	-0.02										
Poland	-0.03										
Malaysia	-0.07										
-0	.15 -0.05	0.05 0.15	0.25								



Sector Breakdown ¹	Portfolio (% MV)	Benchmark (% MV)			
Hard Currency	58.3	50.0			
Sovereign	43.3	40.2			
Quasi-Sovereign	13.1	9.7			
Corporates	1.8	0.1			
Local Currency	36.4	50.0			
Sovereign	35.9	50.0			
Corporates	0.0	0.0			
Quasi-Sovereign	0.5	0.0			
Sovereign Corporates	35.9 0.0	50.0			



Characteristics ³	Portfolio	Benchmark
Effective Duration (years)	7.43	6.51
Effective Yield (%)	5.55	4.52
Average Maturity (WAL years)	11.78	9.83
Option Adjusted Spread (bps)	328	205
Average Rating (Moody's)	Ba1	Baa3

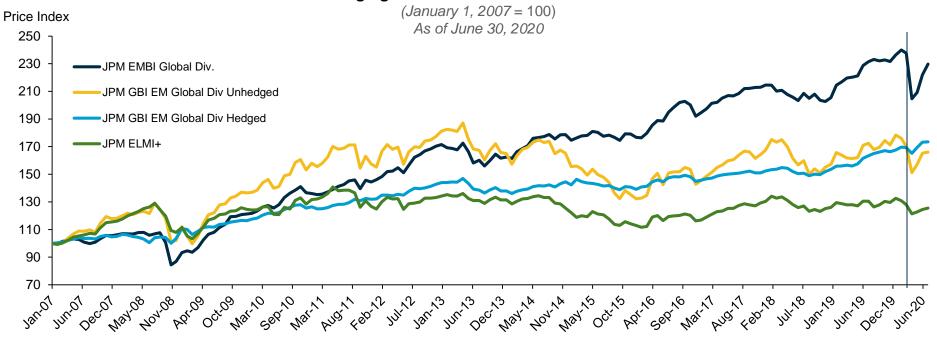
Source: PGIM Fixed Income. Source of Benchmark: JP Morgan Indices. The above table and graph compare characteristics of the representative portfolio within the Emerging Markets Debt (50/50 Blend) Composite relative to its benchmark. The data shown is subject to change and may not be indicative of future portfolio characteristics. Actual results may vary for each client due to specific client guidelines and other factors and should not be construed as investment advice. There is no assurance that investments in the issuers referenced will be profitable. Please see the Reference section for important disclosures, including net returns and benchmark descriptions.. 1 Excludes Cash & Cash Equivalents. 2 Quality breakdown methodology: middle of Moody's, S&P, & Fitch, but is shown in S&P equivalents. ratings. Cash is included in A and Above. ³Yield is calculated excluding the yield impact of foreign exchange positions and derivatives (other than interest rate futures, which are included in the calculation).

Emerging Markets Debt—Performance



Emerging Market Returns

Emerging Market Debt Returns Normalized



Emerging Market Debt Returns (Annual)

Index	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD 2020 (6/30/20)
EM FX	-3.85%	11.69%	5.68%	-5.19%	7.45%	-2.04%	-7.03%	-7.61%	3.54%	11.54%	-3.33%	5.20%	-5.34%
Hard Currency Sovereigns	-12.03%	29.82%	12.24%	7.35%	17.44%	-5.25%	7.43%	1.18%	10.15%	10.26%	-4.26%	15.04%	-2.76%
Hedged Local Currency Sovereigns	5.38%	5.20%	8.62%	4.49%	8.94%	-4.19%	3.15%	-2.24%	4.70%	4.63%	0.75%	9.14%	3.51%
Hard Currency Corporates	-15.86%	34.88%	13.08%	2.32%	15.01%	-0.60%	4.96%	1.30%	9.65%	7.96%	-1.65%	13.09%	-0.16%

Current Fixed Income Yields

Index	Yield (as of 6/30/20)
Hard Currency Sovereigns	5.52%
Local Currency Sovereigns (Unhedged)	4.51%
Global Aggregate Index	0.95%

Past performance is not a guarantee or reliable indicator of future results. Please see the Reference section for important disclosures. The value of investments can go down as well as up. Where overseas investments are held the rate of currency exchange may cause the value of investments to fluctuate. If applicable, investments in emerging markets are by their nature higher risk and more volatile than those inherent in some established markets and non-USD securities are converted to USD using spot rate conversion. All returns longer than one year are annualized. Source of all charts: Bloomberg. An investment cannot be made directly in an index. J.P. Morgan index information has been obtained from sources believed to be reliable but J.P. Morgan does not warrant its completeness or accuracy. The Index is used with permission. The Index may not be copied, used, or distributed without J.P. Morgan's prior written approval. Copyright 2020, J.P. Morgan Chase & Co. All rights reserved.

PGIM FIXED INCOME

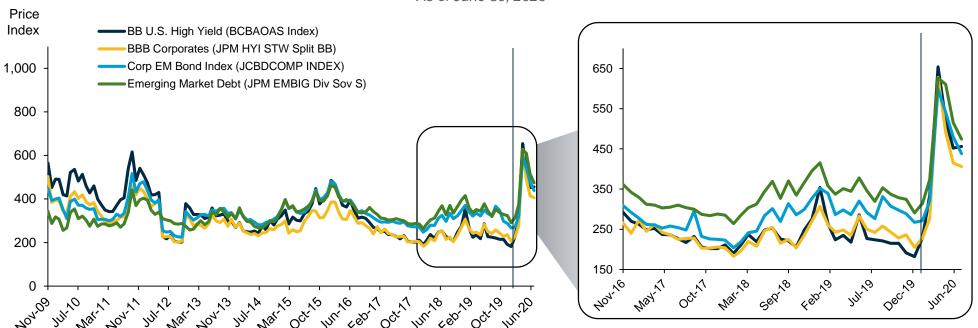
Emerging Markets Debt—Spreads



Emerging Market Spreads

Emerging Market Debt Spreads vs. High Yield and BBB Corporates

As of June 30, 2020

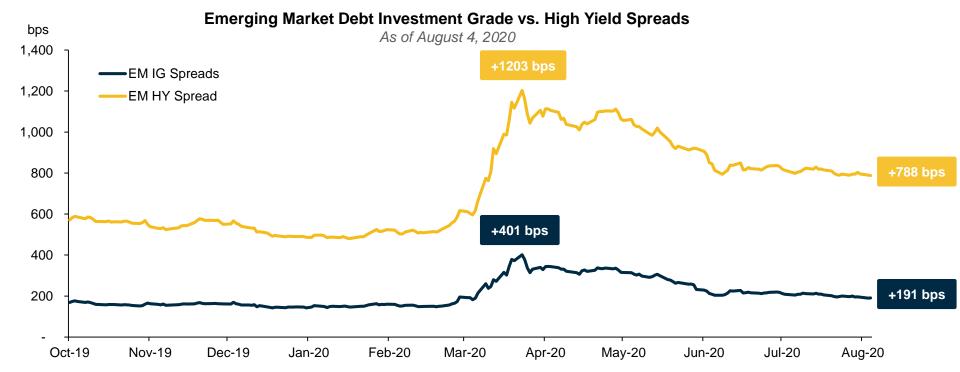


Credit Spreads (bps)

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	6/30/20
BB U.S. High Yield	1,211	453	399	512	359	269	324	417	270	211	354	182	456
Split BBB Corporates	1,024	384	342	436	310	271	283	347	240	204	307	205	406
Emerging Market Debt	748	288	274	404	257	308	353	415	342	285	415	291	474
EM Corporate	952	393	305	480	321	311	353	428	314	271	371	267	439

Source of all charts: Bloomberg. Past performance is not a guarantee or a reliable indicator of future results. An investment cannot be made directly in an index. J.P. Morgan index information has been obtained from sources believed to be reliable but J.P. Morgan does not warrant its completeness or accuracy. The Index is used with permission. The Index may not be copied, used, or distributed without J.P. Morgan's prior written approval. Copyright 2020 J.P. Morgan Chase & Co. All rights reserved.

Only Partial Retracement, So Far, in EM Investment Grade and High Yield



S	nr	Pa	ь	hv	Rat	ing*
J	יוט	ca	us	IJΥ	1\at	шч

	8/4/20	3/23/20	2/3/20
Α	157	305	124
AA	140	315	114
BBB	214	450	178
BB	478	707	295
В	707	1,198	480
С	2,645	4,154	1,922
Not Rated	415	1,086	314

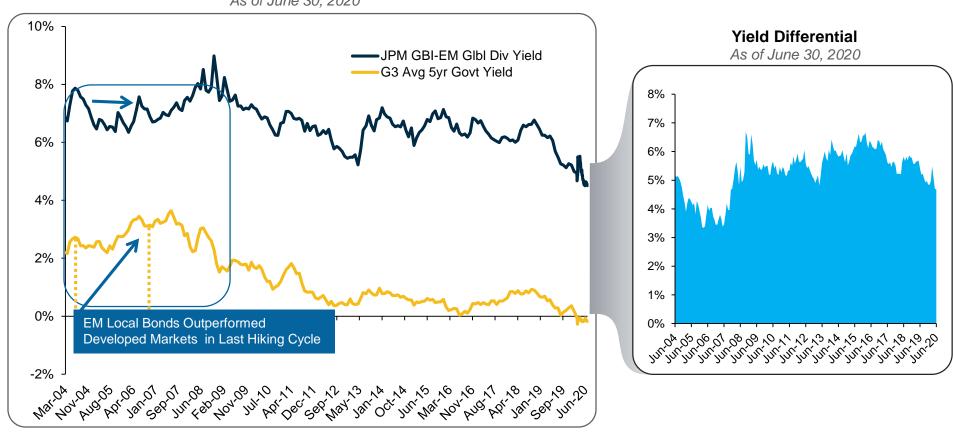
Emerging Markets Debt—Yields



Local Bond Yields Are Still Wide Compared to Developed Markets

Emerging Markets Yields vs. 5-Year G3 Government Yield

As of June 30, 2020



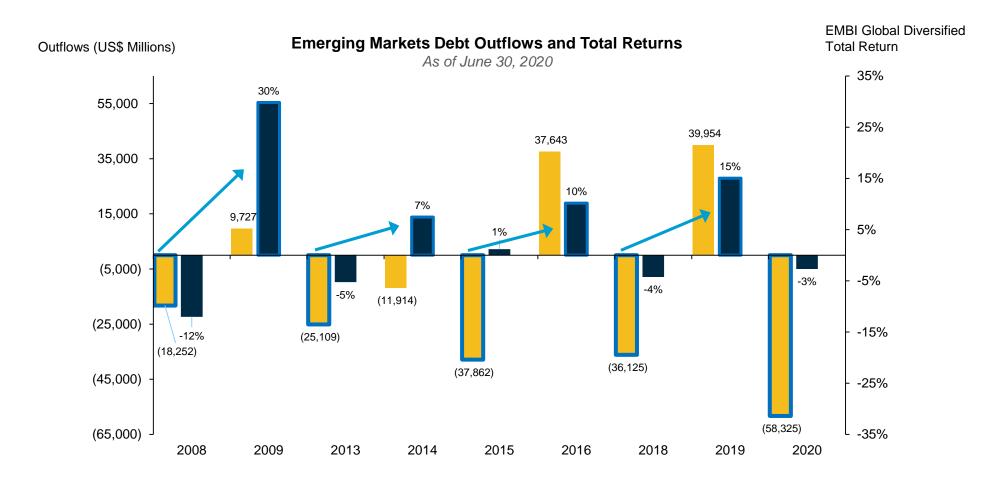
Past performance is not a guarantee or a reliable indicator of future results. Please see Reference for important disclosures regarding the information contained herein. All investments involve risk, including the possible loss of capital. Source: Bloomberg. An investment cannot be made directly in an index. J.P. Morgan index information has been obtained from sources believed to be reliable but J.P. Morgan does not warrant its completeness or accuracy. The Index is used with permission. The Index may not be copied, used, or distributed without J.P. Morgan's prior written approval. Copyright 2020 J.P. Morgan Chase & Co. All rights reserved.

Emerging Markets Debt Outflows and Total Returns



High Total Returns Tend to Follow Years with Outflows

• Over the last 12 years, emerging markets debt has previously experienced significant net outflows in 4 years (2008, 2013, 2015, 2018). In each instance, the following years EMBI Global Diversified total return was high



Past performance is not a guarantee or a reliable indicator of future results. Please see the Reference section for important disclosures. The comments, opinions, and estimates contained herein are based on and/or derived from publicly available information from sources that PGIM Fixed Income believes to be reliable. We do not guarantee the accuracy of such sources or information. This outlook, which is for informational purposes only, sets forth our views as of this date. The underlying assumptions and our views are subject to change. Source: EPFR and JPMorgan.

BOARD Meeting: 09/08/20 Item V-B

Attachment 1

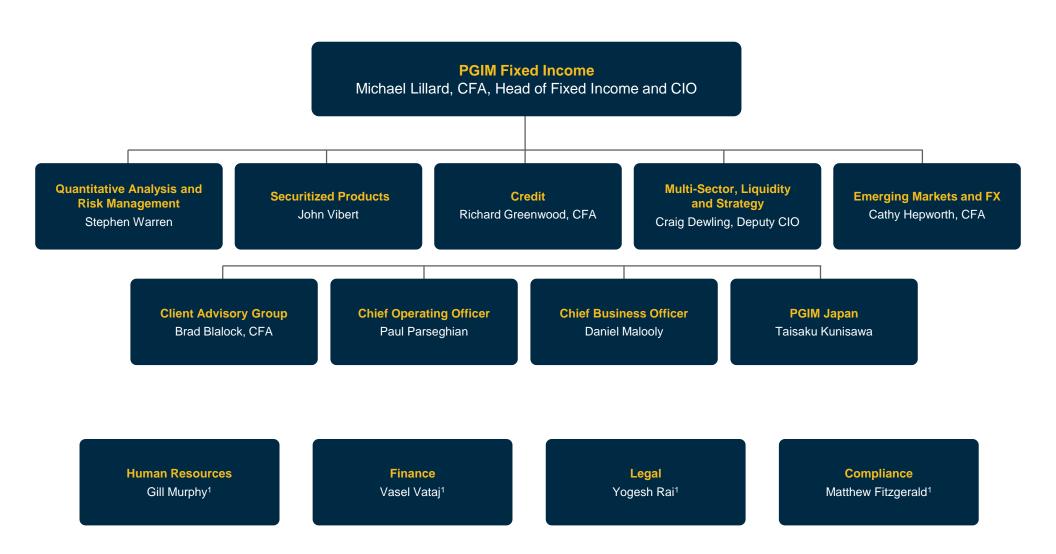
IC Meeting: 08/19/20 Item II

Attachment 3

Reference

Senior Leadership Team





Balanced and Deep Organization, Integrated Process Attachment 3

949 Employees Based Globally:

- 304 Investment Professionals
- 151 Client Advisory Group Professionals
- 358 Operations, Technology and Data Professionals
- 84 Business Management, Finance and Administrative Staff
- 52 Legal and Compliance Professionals

Team	Number of Investment Professionals	Average Firm Tenure	Average Investment Experience
Portfolio Management ¹	126	19 Years	25 Years
Fundamental Research	118	14 Years	24 Years
Risk Management & Quantitative Research	60	15 Years	23 Years

Fundamental Research Global Macroeconomics Investment Grade Corporates High Yield Bank Loans Emerging Market Corporates Municipals Securitized Products

Portfolio Management ¹	
Global Rates and Securitized Products	
Corporates	
Emerging Markets	
Leveraged Finance	
Municipals	
Long/Short	
Money Markets	
Multi-Sector	
Insurance	
Liability Driven Investing	



Emerging Markets Example of ESG Considerations



ESG Factors Important Drivers of Sovereign and Corporate Analysis

Issuer	Key ESG Factors	Overall Rating Implication	Investment Decision
China	Highly centralized decision making without voice and accountability and large disincentives for contrarian views/messaging has significant economic cost (e.g. premature capital account opening in 2015, suppressing news of Wuhan virus outbreak)	Rating multiple notches lower than agencies	Underweight
Eletrobras	The company has worked to improve its Board structure and added environmental and social initiatives.	Kept internal ratings consistent with the agencies	Participated in New Issue
Ghana	Stable democracy, good governance. Smooth political transitions	PGIM rating higher than Moody's rating	Overweight
Philippines	Historic high levels of inequal access to public services and income have resulted in electoral victory of a President who at times stretches constitutional limits, though institutions have so far been resilient and social outcomes are improving	Consistent with rating Agencies	Underweight
South Africa	Negative outlier on social and related growth concerns	Rating was consistently sub-investment grade prior to rating agency downgrades	Positioning focused away from sovereign; instead owning Quasis which trade significantly wide.
Turkey	Concerns over governance; loss of technocratic expertise; lack of press freedom	Consistently lower rating than agencies; multiple downgrades	Reduced duration in sovereign
Ukraine	Formation of anti corruption court, increased gas prices, passed budget	PGIM rating 2-3 notches higher than agency ratings	Maintained Overweight

Source: PGIM Fixed Income as of May 2020. The above information is shown for illustrative purposes only and is not inclusive of all ESG potential issues and engagement. Any reference to a specific issuer or security does not constitute a recommendation to buy, sell or hold a security. The information should not be constructed as investment advice. The views and opinions expressed may differ from those of PGIM Fixed Income's affiliated businesses. This information may not be current and PGIM Fixed Income has no obligation to provide any updates or changes. It should not be relied upon in making an investment decision. Past performance is not a guarantee or indicator of future results and an investment could lose value.

Annual Performance



Emerging Markets Debt Strategy Has Outperformed in 19 of the Last 24 Years¹

Emerging Markets Debt Strategy Annual Returns

Emerging Markets Debt Composite Gross(%)		Annu	uai Returns	<u> </u>	
2019 16.46 15.82 15.04 +142 2018 -5.57 -6.09 -4.26 -131 2017 14.48 13.85 10.26 +422 2016 12.77 12.15 10.15 +262 2015 2.16 1.60 1.18 +98 2014 7.50 6.91 7.43 +7 2013 -4.73 -5.25 -5.25 +52 2012 23.69 22.83 17.44 +625 2011 6.45 5.71 7.35 -90 2010 15.17 14.37 12.24 +293 2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82		Markets Debt Composite	Markets Debt Composite	Diversified	Difference
2018 -5.57 -6.09 -4.26 -131 2017 14.48 13.85 10.26 +422 2016 12.77 12.15 10.15 +262 2015 2.16 1.60 1.18 +98 2014 7.50 6.91 7.43 +7 2013 -4.73 -5.25 -5.25 +52 2012 23.69 22.83 17.44 +625 2011 6.45 5.71 7.35 -90 2010 15.17 14.37 12.24 +293 2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05	2020 YTD	-5.77	-6.03	-2.76	-301
2017 14.48 13.85 10.26 +422 2016 12.77 12.15 10.15 +262 2015 2.16 1.60 1.18 +98 2014 7.50 6.91 7.43 +7 2013 -4.73 -5.25 -5.25 +52 2012 23.69 22.83 17.44 +625 2011 6.45 5.71 7.35 -90 2010 15.17 14.37 12.24 +293 2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59	2019	16.46	15.82	15.04	+142
2016 12.77 12.15 10.15 +262 2015 2.16 1.60 1.18 +98 2014 7.50 6.91 7.43 +7 2013 -4.73 -5.25 -5.25 +52 2012 23.69 22.83 17.44 +625 2011 6.45 5.71 7.35 -90 2010 15.17 14.37 12.24 +293 2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38	2018	-5.57	-6.09	-4.26	-131
2015 2.16 1.60 1.18 +98 2014 7.50 6.91 7.43 +7 2013 -4.73 -5.25 -5.25 +52 2012 23.69 22.83 17.44 +625 2011 6.45 5.71 7.35 -90 2010 15.17 14.37 12.24 +293 2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80	2017	14.48	13.85	10.26	+422
2014 7.50 6.91 7.43 +7 2013 -4.73 -5.25 -5.25 +52 2012 23.69 22.83 17.44 +625 2011 6.45 5.71 7.35 -90 2010 15.17 14.37 12.24 +293 2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35	2016	12.77	12.15	10.15	+262
2013 -4.73 -5.25 -5.25 +52 2012 23.69 22.83 17.44 +625 2011 6.45 5.71 7.35 -90 2010 15.17 14.37 12.24 +293 2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 </th <th>2015</th> <td>2.16</td> <td>1.60</td> <td>1.18</td> <td>+98</td>	2015	2.16	1.60	1.18	+98
2012 23.69 22.83 17.44 +625 2011 6.45 5.71 7.35 -90 2010 15.17 14.37 12.24 +293 2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2014	7.50	6.91	7.43	+7
2011 6.45 5.71 7.35 -90 2010 15.17 14.37 12.24 +293 2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2013	-4.73	-5.25	-5.25	+52
2010 15.17 14.37 12.24 +293 2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2012	23.69	22.83	17.44	+625
2009 38.54 37.58 29.82 +872 2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2011	6.45	5.71	7.35	-90
2008 -17.70 -18.27 -12.03 -567 2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2010	15.17	14.37	12.24	+293
2007 7.17 6.42 6.16 +101 2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2009	38.54	37.58	29.82	+872
2006 12.97 12.18 10.29 +268 2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2008	-17.70	-18.27	-12.03	-567
2005 17.78 16.96 11.86 +592 2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2007	7.17	6.42	6.16	+101
2004 17.05 16.23 11.77 +528 2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2006	12.97	12.18	10.29	+268
2003 37.01 36.05 28.82 +818 2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2005	17.78	16.96	11.86	+592
2002 16.40 15.59 14.24 +216 2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2004	17.05	16.23	11.77	+528
2001 8.13 7.38 -0.79 +892 2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2003	37.01	36.05	28.82	+818
2000 16.62 15.80 15.66 +96 1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2002	16.40	15.59	14.24	+216
1999 28.33 27.49 25.97 +235 1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2001	8.13	7.38	-0.79	+892
1998 -14.53 -15.04 -14.35 -19 1997 14.60 13.92 13.02 +157	2000	16.62	15.80	15.66	+96
1997 14.60 13.92 13.02 +157	1999	28.33	27.49	25.97	+235
	1998	-14.53	-15.04	-14.35	-19
1996 (Jul. 1 – Dec. 31) 23.05 22.68 20.64 +241	1997	14.60	13.92	13.02	+157
, , , , , , , , , , , , , , , , , , , ,	1996 (Jul. 1 – Dec. 31)	23.05	22.68	20.64	+241

Emerging Markets Debt (50/50 Blend) Strategy Annual Gross Returns

		Emerging Markets Debt (50/50 Blend) Composite Net (%)	Blend of JPM EMBI Global Diversified & GBI-EM Global Diversified (%) ³	Gross Difference (bps)
2020 YTD	-7.22	-7.48	-4.80	-242
2019	16.81	16.17	14.31	+250
2018	-6.48	-6.99	-5.15	-133
2017	15.83	15.20	12.74	+309
2016	11.84	11.22	10.16	+167
2015	-5.60	-6.12	-7.14	+154
2014	1.63	1.08	0.71	+92
2013	-7.41	-7.92	-7.10	-31
2012	22.76	21.90	17.21	+555
2011	1.25	0.55	2.79	-154
2010	17.42	16.60	14.02	+340
2009	33.96	33.03	25.99	+797
2008	-12.72	-13.33	-8.62	-410
2007 (Dec. 1 – Dec. 31)	0.64	0.58	0.41	+23

Past performance is not a guarantee or a reliable indicator of future results. Please see the Reference section for important disclosures, including risk, net returns and benchmark descriptions. The value of investments can go down as well as up. Where overseas investments are held the rate of currency exchange may cause the value of investments to fluctuate. If applicable, investments in emerging markets are by their nature higher risk and potentially more volatile than those inherent in some established markets and non-USD securities are converted to USD using a spot rate conversion. All return periods longer than one year are annualized. Gross returns do not reflect the deduction of investment advisory fees and other expenses. Net returns reflect the deduction of investment advisory fees and other expenses. Gross and net performance have been calculated in U.S. dollars and reflect the deduction of transaction costs and withholding taxes, if any, and the reinvestment of income. Source PGIM Fixed Income as of June 30, 2020. Source of benchmark: JP Morgan. 1 Includes partial periods. 2 The benchmark represents the JPM EMBI+ Index from July 1, 1996 – February 28, 2006 and the JPM EMBI Global Diversified Index going forward. 3The benchmark for this composite is an even blend of JPM EMBI Global Diversified & GBI-EM Global Diversified.

Attachment 1

PGIM FIXED INCOME

Notice: Important Disclosures



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Notes To Performance



Gross returns do not reflect the deduction of investment advisory fees or other expenses it may incur in the management of its investment advisory account, but are after transaction costs. A client's return will be reduced by such advisory fees and other management expenses. For example, a 1.00% management fee deducted quarterly would result in the following cumulative compounded reduction in portfolio time-weighted rate of return: 1 year = 1.004%, 3 year = 3.042%, 5 year = 5.121% and 10 year = 10.5%. The investment advisory fees are described in Part 2A of the Adviser's Form ADV which is publicly available on the SEC's website at www.sec.gov, and available upon request. Fees represent the highest standard advisory fees currently in effect and may have been higher or lower historically. Fees may be higher for commingled accounts, insurance company separate accounts, and trust, corporate, or bank-owned life insurance products. Performance has been calculated in US dollars, unless otherwise noted in composite descriptions, and reflects the deduction of transaction costs and withholding taxes, if any, and the reinvestment of income.

Core Conservative Composite Net Disclosure (Inception Date: January 1, 1989)— An investment management fee of 0.12% would have reduced the since inception annualized return ending June 30, 2020 from 6.53% to 6.42%.

Core Composite Net Disclosure (Inception Date: January 1, 1991)— An investment management fee of 0.28% would have reduced the since inception annualized return ending June 30, 2020 from 6.49% to 6.16%.

Japan Total Core Bond Composite Net Disclosure (Inception Date: January 1, 2003)— An investment management fee of 0.25% would have reduced the since inception annualized return ending June 30, 2020 from 1.90% to 1.56%.

Global Core Composite Net Disclosure (Inception Date: September 1, 2008)— An investment management fee of 0.30% would have reduced the since inception annualized return ending June 30, 2020 from 4.92% to 4.57%.

Core Plus Composite Net Disclosure (Inception Date: January 1, 1996)— An investment management fee of 0.30% would have reduced the since inception annualized return ending June 30, 2020 from 6.37% to 6.02%.

Global Total Return Composite Net Disclosure (Inception Date: November 1, 2002)— An investment management fee of 0.35% would have reduced the since inception annualized return ending June 30, 2020 from 6.81% to 6.36%. Effective January 1, 2020, the Global Aggregate Plus Composite was renamed the Global Total Return Composite.

Absolute Return Composite Net Disclosure (Inception Date: May 1, 2011)— An investment management fee of 0.40% would have reduced the since inception annualized return ending June 30, 2020 from 3.27% to 2.81%.

Multi-Asset Credit Composite Net Disclosure (Inception Date: November 1, 2016)— An investment management fee of 0.40% would have reduced the since inception annualized return ending June 30, 2020 from 3.95% to 3.53%.

Strategic Bond Composite Net Disclosure (Inception Date: September 1, 2015)— An investment management fee of 0.45% would have reduced the since inception annualized return ending June 30, 2020 from 7.00% to 6.52%. Effective March 1, 2019, the Unconstrained Bond Composite was renamed the Strategic Bond Composite. The strategy benchmark also changed from the ICE LIBOR 3-Month Average to the Bloomberg Barclays Intermediate U.S. Aggregate Bond Index.

Global Dynamic Bond Composite Net Disclosure (Inception Date: January 1, 2016)— An investment management fee of 0.45% would have reduced the since inception annualized return ending June 30, 2020 from 6.82% to 6.31%.

Short Duration Core Plus Composite Net Disclosure (Inception Date: February 1, 2014)— An investment management fee of 0.30% would have reduced the since inception annualized return ending June 30, 2020 from 3.25% to 2.94%.

Short Term Corporate Composite Net Disclosure (Inception Date: January 1, 1994)— An investment management fee of 0.30% would have reduced the since inception annualized return ending June 30, 2020 from 5.18% to 4.88%.

U.S. Short Duration Higher Quality High Yield Composite Net Disclosure (Inception Date: December 1, 2012)— An investment management fee of 0.50% would have reduced the since inception return ending June 30, 2020 from 4.77% to 4.25%.

Long Duration (Government/Credit) Composite Net Disclosure (Inception Date: December 1, 2009)— An investment management fee of 0.28% would have reduced the since inception return ending June 30, 2020 from 8.71% to 8.40%.

Corporate Fixed Income (Long Duration) Composite Net Disclosure (Inception Date: July 1, 2008)— An investment management fee of 0.30% would have reduced the since inception annualized return ending June 30, 2020 from 9.65% to 9.32%.

Long Duration Custom LDI Composite Net Disclosure (Inception Date: July 1, 1998)— An investment management fee of 0.30% would have reduced the since inception return ending June 30, 2020 from 7.60% to 7.29%.

Securitized Product (Unconstrained) Composite Net Disclosure (Inception Date: January 1, 2016)— An investment management fee of 0.40% would have reduced the since inception return ending June 30, 2020 from 3.86% to 3.45%.

Corporate Fixed Income Composite Net Disclosure (Inception Date: July 1, 1991)— An investment management fee of 0.30% would have reduced the since inception annualized return ending June 30, 2020 from 7.55% to 7.20%.

European Corporate (USD Hedged) Composite Net Disclosure (Inception Date: February 1, 2008)— An investment management fee of 0.30% would have reduced the since inception annualized return ending June 30, 2020 from 5.76% to 5.45%.

Global Corporate (Unhedged) Composite Net Disclosure (Inception Date: May 1, 2010)— An investment management fee of 0.30% would have reduced the since inception annualized return ending June 30, 2020 from 5.05% to 4.74%.

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Notes To Performance



Gross returns do not reflect the deduction of investment advisory fees or other expenses it may incur in the management of its investment advisory account, but are after transaction costs. A client's return will be reduced by such advisory fees and other management expenses. For example, a 1.00% management fee deducted quarterly would result in the following cumulative compounded reduction in portfolio time-weighted rate of return: 1 year = 1.004%, 3 year = 3.042%, 5 year = 5.121% and 10 year = 10.5%. The investment advisory fees are described in Part 2A of the Adviser's Form ADV which is publicly available on the SEC's website at www.sec.gov, and available upon request. Fees represent the highest standard advisory fees currently in effect and may have been higher or lower historically. Fees may be higher for commingled accounts, insurance company separate accounts, and trust, corporate, or bank-owned life insurance products. Performance has been calculated in US dollars, unless otherwise noted in composite descriptions, and reflects the deduction of transaction costs and withholding taxes, if any, and the reinvestment of income.

- U.S. Higher Quality High Yield Composite Net Disclosure (Inception Date: July 1, 1998)—An investment management fee of 0.50% would have reduced the since inception annualized return ending June 30, 2020 from 7.51% to 6.98%.
- U.S. Broad Market High Yield Composite Net Disclosure (Inception Date: March 1, 2002)—An investment management fee of 0.50% would have reduced the since inception annualized return ending June 30, 2020 from 8.09% to 7.53%.
- U.S. Senior Secured Loans (Unconstrained) Composite Net Disclosure (Inception Date: May 1, 2007)—An investment management fee of 0.55% would have reduced the since inception annualized return ending June 30, 2020 from 4,36% to 3,79%.

European High Yield Composite Net Disclosure (Inception Date: November 1, 2010)—An investment management fee of 0.50% would have reduced the since inception annualized return ending June 30, 2020 from 7.50% to 6.96%. Performance shown in EUR.

European Senior Secured Debt (Constrained) Composite Net Disclosure (Inception Date: July 1, 2006)—An investment management fee of 0.55% would have reduced the since inception annualized return ending June 30, 2020 from 4.60% to 4.03%. Performance shown in EUR.

Global High Yield (Euro Hedged) Composite Net Disclosure (Inception Date: May 1, 2002)—An investment management fee of 0.50% would have reduced the since inception annualized return ending June 30, 2020 from 7.41% to 6.85%. Performance shown in EUR.

Global Senior Secured Loans Composite Net Disclosure (Inception Date: December 1, 2011)—An investment management fee of 0.55% would have reduced the since inception annualized return ending June 30, 2020 from 5.05% to 4.43%.

Emerging Markets Debt Composite Net Disclosure (Inception Date: July 1, 1996)—An investment management fee of 0.55% would have reduced the since inception annualized return ending June 30, 2020 from 11.12% to 10.41%.

Emerging Markets Blend Composite Net Disclosure (Inception Date: December 1, 2007)—An investment management fee of 0.55% would have reduced the since inception annualized return ending June 30, 2020 from 5.68% to 5.03%.

Emerging Markets Blend Plus Composite Net Disclosure (Inception Date: August 1, 2014)—An investment management fee of 0.75% plus the actual incentive and certain other applicable fees and expenses would have reduced the since inception return ending June 30, 2020 from 3.61% to 1.86%.

Emerging Markets Local Currency Composite Net Disclosure (Inception Date: January 1, 2011)—An investment management fee of 0.55% would have reduced the since inception annualized return ending June 30, 2020 from 0.90% to 0.31%.

Emerging Markets Corporate Debt Composite Net Disclosure (Inception Date: March 1, 2013)—An investment management fee of 0.55% would have reduced the since inception annualized return ending June 30, 2020 from 4.71% to 4.13%.

National Municipal Bond Composite Net Disclosure (Inception Date: January 1, 1994)—An investment management fee of 0.28% would have reduced the since inception annualized return ending June 30, 2020 from 5.17% to 4.88%.

High Income Municipal Bond Composite Net Disclosure (Inception Date: January 1, 1994)—An investment management fee of 0.32% would have reduced the since inception annualized return ending June 30, 2020 from 5.75% to 5.41%.

U.S. Liquidity Relative Value Composite Net Disclosure (Inception Date: July 1, 2002)—An investment management fee of 0.50% plus the actual incentive and certain other applicable fees and expenses would have reduced the since inception return ending June 30, 2020 from 7.40% to 5.41%. Effective April 1, 2020 the Benchmark changed to the ICE BofA U.S. 3-Month Treasury Bill Index, prior to that the Benchmark was 3-Month U.S. Dollar LIBOR. As of 6/1/2020 net returns were retroactively restated to reflect model management fees.

Global Liquidity Relative Value Composite Net Disclosure (Inception Date: July 1, 2014)—An investment management fee of 1.00% plus the actual incentive and certain other applicable fees and expenses would have reduced the since inception return ending June 30, 2020 from 8.62% to 6.23%. Effective April 1, 2020 the Benchmark changed to the ICE BofA U.S. 3-Month Treasury Bill Index, prior to that the Benchmark was 3-Month U.S. Dollar LIBOR. As of 6/1/2020 net returns were retroactively restated to reflect model management fees.

Emerging Markets Debt Long/Short Composite Net Disclosure (Inception Date: November 1, 2007)—An investment management fee of 0.75% plus the actual incentive and certain other applicable fees and expenses would have reduced the since inception return ending June 30, 2020 from 8.68% to 6.06%. Effective April 1, 2020 the Benchmark changed to the ICE BofA U.S. 3-Month Treasury Bill Index, prior to that the Benchmark was 3-Month U.S. Dollar LIBOR. As of 6/1/2020 net returns were retroactively restated to reflect model management fees.

U.S. Liquidity Relative Value (S&P 500 Overlay) Composite Net Disclosure (Inception Date: April 1, 2014)—An investment management fee of 0.50% plus the actual incentive and certain other applicable fees and expenses would have reduced the since inception return ending June 30, 2020 from 13.81% to 12.46%.

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Benchmark Descriptions



Bloomberg Barclays U.S. Aggregate Bond Index (Bloomberg Barclays U.S. Aggregate Index)

(Core Fixed Income, Core Plus, Core Conservative)

The Bloomberg Barclays U.S. Aggregate Index covers the USD-denominated, investment-grade, fixed-rate or step up, taxable bond market of SEC-registered securities and includes bonds from the Treasury, Government-Related, Corporate, MBS (agency fixed-rate and hybrid ARM passthroughs), ABS, and CMBS sectors. Securities included in the index must have at least 1 year until final maturity and be rated investment-grade (Baa3/ BBB-/BBB-) or better using the middle rating of Moody's, S&P, and Fitch.

Nomura-BPI Overall (Nomura-BPI Overall Index)

(Japan Core Bond)

The Nomura-BPI Overall index tracks total returns of all fixed income securities in the Japanese bond market that meet certain criteria. The intellectual property rights and any other rights in Nomura-BPI Overall Index belong to Nomura Securities Co., Ltd. Nomura Securities Co., Ltd. does not guarantee accuracy, completeness, reliability, usefulness, marketability, merchantability and fitness of the Index, and does not account for performance of the fund with the use of the Index. This disclaimer is applicable to Nomura-BPI Overall Index referenced herein.

Bloomberg Barclays Global Aggregate Bond Index USD Unhedged (Bloomberg Barclays Global Aggregate Index)

(Global Core, Global Total Return)

The Bloomberg Barclays Global Aggregate Index provides a broad-based measure of the global investment-grade fixed income markets. The three major components of this index are the U.S. Aggregate, the Pan-European Aggregate, and the Asian-Pacific Aggregate Indices. The index also includes Eurodollar and Euro-Yen corporate bonds, Canadian government, agency and corporate securities, and USD investment-grade 144A securities. Securities included in the index must have at least 1 year until final maturity and be rated investment-grade (Baa3/ BBB-/BBB) or better using the middle rating of Moody's, S&P, and Fitch.

FTSE World Government Bond Index

(Former benchmark for Global Total Return)

FTSE World Government Bond Index is a market-capitalization-weighted benchmark that tracks the performance of the government bond markets. The composition of the index consists of sovereign debt denominated in the domestic currency. Securities must be rated BBB-/Baa3 by S& P or Moody's.

ICE LIBOR 3-Month Average (ICE LIBOR 3-Month Average Index)

(Absolute Return, Multi-Asset Credit, Global Dynamic Bond)

The 3 Month LIBOR (London Interbank Offered Rate) is the stated rate of interest at which banks in the London wholesale money markets may borrow funds from one another for three months. The 90-day average of the daily rates set by the Intercontinental Exchange Benchmark Administration Ltd ("IBA") is used to derive the return for the month. ICE Data Indices, LLC, used with permission. ICE Data Indices, LLC is licensing the ICE Data Indices and related data "as is," makes no warranties regarding same, does not guarantee the suitability, quality, accuracy, timeliness, and/or completeness of the ICE Data Indices or any data included in, related to, or derived therefrom, assumes no liability in connection with their use, and does not sponsor, endorse, or recommend PGIM Fixed Income, or any of its products or services. Effective March 1, 2019, the Unconstrained Bond Composite was renamed the Strategic Bond Composite. The strategy benchmark also changed from the ICE LIBOR 3-Month Average to the Bloomberg Barclays Intermediate U.S. Aggregate Bond Index.

Bloomberg Barclays Intermediate U.S. Aggregate Bond Index (Bloomberg Barclays Intermediate U.S. Aggregate Bond Index)

(Strategic Bond Composite)

The Bloomberg Barclays Intermediate U.S. Aggregate Bond Index covers the USD-denominated, investment-grade, fixed-rate or step up, taxable bond market of SEC-registered securities with maturities of 1-10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS (agency fixed-rate and hybrid ARM passthroughs), ABS and CMBS sectors. Securities must be rated investment-grade (Baa3/BBB-/BBB- or above) using the middle rating of Moody's, S&: and Fitch and have at least 1 year until final maturity.

Bloomberg Barclays U.S. 1-3 Year Government/Credit Bond Index (Bloomberg Barclays U.S. 1-3 Year Government/Credit Index)

(Short Duration Core Plus)

Bloomberg Barclays U.S. 1-3 Year Government/Credit Bond Index covers USD-denominated and nonconvertible, publicly issued U.S. Government or investment-grade securities that are fixed-rate or step ups. Bonds must have a maturity from 1 up to (but not including) 3 years and be rated investment-grade (Baa3/ BBB-/BBB-) or better using the middle rating of Moody's, S&P, and Fitch.

Bloomberg Barclays U.S. 1-5 Year Credit Bond Index (Bloomberg Barclays U.S. 1-5 Year Credit Index)

(Short Term Corporate)

Bloomberg Barclays U.S. 1-5 Year Credit Bond Index is a subset of the Bloomberg Barclays Credit Index with maturities of 1-5 years. The U.S. Credit Index is comprised of the U.S. Corporate Index and the non-native currency subcomponent of the U.S. Government-Related Index. The U.S. Credit Index includes publicly issued U.S. corporates, specified foreign debentures and secured notes denominated in USD. Securities must be rated investment-grade (Baa3/BBB-/BBB- or above) using the middle rating of Moody's, S&P, and Fitch, respectively.

Bloomberg Barclays U.S. High Yield 1-5 Year Ba/B 1% Issuer Constrained Index (Bloomberg Barclays U.S. HY 1-5 Year Ba/B 1% Issuer Capped Index)

(U.S. Short Duration Higher Quality High Yield)

The Bloomberg Barclays U.S. 1-5 Yr High Yield Ba-B 1% Issuer Constrained Index is an issuer-constrained version of the U.S. Corporate High-Yield Index that covers the 1-5 year maturing USD-denominated, non-investment-grade, fixed-rate, taxable corporate bond market. The U.S. HY 1% Issuer Capped Index limits issuer exposures to a maximum 1% and redistributes the excess market value index-wide on a pro-rata basis. Securities must be rated Ba/B using the middle rating of Moody's, S&P, and Fitch, and have at least 1 year until final maturity.

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Benchmark Descriptions (cont'd)



Bloomberg Barclays U.S. Long Duration Government/Credit Index (Bloomberg Barclays U.S. Long Govt/Credit Index)

(Long Duration Government/Credit)

The Bloomberg Barclays U.S. Long Government/Credit Index covers USD-denominated and non-convertible, publicly issued U.S. Government or investment-grade securities that are fixed rate or step ups. Securities must have a maturity of 10 years or greater and be rated investment-grade (Baa3/ BBB-/BBB-) or better using the middle rating of Moody's, S&P, and Fitch.

Bloomberg Barclays U.S. Long Corporate Bond Index (Bloomberg Barclays U.S. Long Corporate Index)

(Long Duration Corporate)

The Bloomberg Barclays U.S. Long Corporate Bond Index covers USD-denominated and non-convertible, publicly issued securities that are fixed-rate or step ups. Securities must have a maturity of 10 years and be rated investment-grade (Baa3/BBB-/BBB-) or better using the middle rating of Moody's, S&P, and Fitch.

Client-Directed Liability Based Benchmark

(Long Duration LDI)

The customized benchmark for the Long Duration Custom Composite is the weighted average of each composite member's benchmark return rebalanced monthly. The benchmarks are market based indices/sub-indices constructed to reflect the liabilities of the portfolios. The benchmarks consists of various weights of the sub indices of the Bloomberg Barclays Intermediate (maturities from 1 up to but not including10 years), and Long (maturities of 10+ years) Government/Credit and US Corporate Indices. All securities must be rated investment-grade (Baa3/ BBB-/BBB-) or above using the middle rating of Moody's, S&P, and Fitch.

ICE BofA 3-Month Deposit Offered Rate Constant Maturity Index

(Securitized Products)

The ICE BofA 3-Month Deposit Offered Rate Constant Maturity Index tracks the performance of a synthetic asset paying Libor to a stated maturity. The index is based on the assumed purchase at par of a synthetic instrument having exactly its stated maturity and with a coupon equal to that day's fixing rate. That issue is assumed to be sold the following business day (priced at a yield equal to the current day fixing rate) and rolled into a new instrument.

Bloomberg Barclays U.S. Credit Bond Index (Bloomberg Barclays U.S. Credit Index)

(Investment Grade Corporates)

The Bloomberg Barclays U.S. Credit Index is comprised of the U.S. Corporate Index and the non-native currency subcomponent of the U.S. Government-Related Index. The U.S. Credit Index includes publicly issued U.S. corporate, specified foreign debentures and secured notes denominated in USD. Securities included in the index must have at least 1 year until final maturity and be rated investment-grade (Baa3/BBB-/BBB-) or better using the middle rating of Moody's, S&P, and Fitch.

Bloomberg Barclays Euro Aggregate Corporate Index USD Hedged (Bloomberg Barclays Euro Aggregate Corporate Index USD Hedged)

(European Corporate Fixed Income (USD Hedged))

The Bloomberg Barclays Euro Aggregate Corporate Index USD Hedged Index is a benchmark that measures the corporate component of the Bloomberg Barclays Euro Aggregate Bond Index, a broad-based flagship benchmark that measures the investment grade, euro-denominated, fixed-rate bond market, including treasuries, government-related, corporate and securitized issues. Inclusion is based on currency denomination of a bond and not country of risk of the issuer. The index is hedged to USD. As of January 1, 2020 composite benchmark was changed to the Barclays Euro Aggregate Corporate USD Hedged Index from the iBoxx Euro Corporate (USD Hedged) Index.

iBoxx Euro Corporate Index 100% USD Hedged (iBoxx Euro Corporate Index (USD Hedged))

(Former benchmark for European Corporate Fixed Income (USD Hedged))

The iBoxx EUR benchmark is made up of only fixed-rate bonds or step ups whose cash flow can be determined in advance. The indices are comprised solely of bonds. Treasury Bills and other money market instruments are not eligible. The iBoxx EUR indices include only Euro and legacy currency denominated bonds. Securities must be rated investment-grade (Baa3/ BBB-/BBB-) or above by at least one of the following rating agencies: Standard & Poor's, Moody's or Fitch and have at least 1 year until final maturity at the rebalancing date.

Bloomberg Barclays Global Aggregate Corporate Index Unhedged (Bloomberg Barclays Global Corporate Index (Unhedged))

(Global Corporate (Unhedged))

The Bloomberg Barclays Global Corporate Aggregate Index is a component of the Global Aggregate Index that includes the global investment-grade, fixed-rate or step up, taxable securities sold by industrial, utility and financial issuers. The three major components of this index are the U.S. Aggregate Corporate, the Pan-European Aggregate Corporate, and the Asian-Pacific Aggregate Corporate indices. The index also includes Eurodollar and Euro-Yen corporate bonds, Canadian corporate securities, and USD investment-grade 144A securities. Securities included in the index must have at least 1 year until final maturity and be rated investment-grade (Baa3/BBB-/BBB-) or better using the middle rating of Moody's, S&P, and Fitch.

Bloomberg Barclays Global Aggregate Corporate Bond Index (USD Hedged) (Bloomberg Barclays Global Corporate Index (USD Hedged))

(Global Corporate (USD Hedged)

The Bloomberg Barclays Global Aggregate Corporate Bond Index (USD Hedged) is a component of the Global Aggregate Index that includes the global investment-grade, fixed-rate or step up, taxable securities sold by industrial, utility and financial issuers. The three major components of this index are the U.S. Aggregate Corporate, the Pan-European Aggregate Corporate, and the Asian-Pacific Aggregate Corporate indices. The index also includes Eurodollar and Euro-Yen corporate bonds, Canadian corporate securities, and USD investment-grade 144A securities. Securities included in the index must have at least 1 year until final maturity and be rated investment-grade (Baa3/ BBB-/BBB-) or better using the middle rating of Moody's, S&P, and Fitch. The index is hedged to USD.

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Benchmark Descriptions (cont'd)



Bloomberg Barclays U.S. Corporate High Yield Ba/B 1% Issuer Capped Bond Index (Bloomberg Barclays U.S. High Yield Ba/B 1% Issuer Capped Index) (Higher Quality High Yield)

The Bloomberg Barclays U.S. High Yield Ba/B 1% Issuer Capped Index is an issuer-constrained version of the Bloomberg Barclays U.S. High Yield Index that covers the USD-denominated, non-investment-grade, fixed-rate, taxable corporate bond market. The Bloomberg Barclays U.S. High Yield 1% Ba/B Issuer Capped Index limits issuer exposures to a maximum 1% and redistributes the excess market value index-wide on a pro-rata basis. Securities must be rated below investment-grade (Ba1/BB+/BB+ or below) using the middle rating of Moody's, S&P, and Fitch, and have at least a one year until final maturity.

Bloomberg Barclays U.S. Corporate High Yield Bond Index (Bloomberg Barclays U.S. High Yield Index)

(Broad Market High Yield)

Bloomberg Barclays U.S. Corporate High Yield Bond Index covers the USD-denominated, non-investment grade, fixed-rate or step ups, taxable corporate bond market. The index excludes Emerging Markets debt. Securities must be rated below investment-grade (Ba1/BB+/BB+ or below) using the middle rating of Moody's, S&P, and Fitch, respectively and have at least 1 year until final maturity.

Credit Suisse Leveraged Loan Index (CS Leveraged Loan Index)

(U.S. Senior Secured Loans)

The Credit Suisse Leveraged Loan Index is a representative, unmanaged index of tradable, U.S. dollar denominated floating rate senior secured loans and is designed to mirror the investable universe of the U.S. dollar denominated leveraged loan market. The Index return does not reflect the impact of principal repayments in the current month.

ICE BofAML European Currency High Yield ex Finance 2% Constrained Index (ML Euro HY ex Finance 2% Constrained Index)

(European High Yield (Euro Hedged))

The ICE BofAML European High Yield ex Finance 2% Constrained Index tracks the performance of EUR and GBP denominated below investment grade corporate debt publicly issued in the eurobond, sterling domestic or euro domestic markets. Qualifying securities must have a below investment grade rating and an investment grade country of risk. The index contains all non-Financial securities but caps issuer exposure at 2%. Source: ICE Data Indices, LLC, used with permission. ICE Data Indices, LLC is licensing the ICE Data Indices and related data "as is," makes no warranties regarding same, does not guarantee the suitability, quality, accuracy, timeliness, and/or completeness of the ICE Data Indices or any data included in, related to, or derived therefrom, assumes no liability in connection with their use, and does not sponsor, endorse, or recommend PGIM Fixed Income, or any of its products or services.

Credit Suisse Western European Leveraged Loan Index (EUR Hedged) (CS Western European Leveraged Loan Index (EUR Hedged)

(European Senior Secured Debt)

Credit Suisse Western European Leveraged Loan Index: All Denominations Euro Hedged. The Index is a representative, unmanaged index of tradable, floating rate senior secured loans designed to mirror the investable universe of the European leveraged loan market. The index is hedged to EUR. The Index return does not reflect the impact of principal repayments in the current month.

Bloomberg Barclays Global High Yield Index (Euro Hedged)

(Global High Yield (Euro Hedged))

The Bloomberg Barclays Global High Yield Index provides a broad-based measure of the global high yield fixed income markets. It includes U.S. high yield, Pan-European high yield, U.S. emerging markets high yield, and Pan-European emerging markets high yield indices. Securities included in the index must be fully taxable, have at least on year until final maturity, and be rated high yield (Bal/BB+/BB+ or below) using the middle rating of Moody's S&P and Fitch.

CS Blend Lev. Loan & West European Lev. Loan: Euro Denominated (USD Hedged)

(Global Senior Secured Loans)

The custom benchmark for this composite is comprised of the Credit Suisse Leveraged Loan Index and the Credit Suisse Western European Leveraged Loan Index Euro Denominated (hedged to USD) and is rebalanced monthly. As of December 31, 2019, the weights are 83% and 17%, respectively. The Credit Suisse indices are representative unmanaged indices of tradeable, floating rate senior secured loans designed to mirror the investable universe of the U.S. and European Leveraged Loan markets.

JP Morgan Emerging Markets Bond Index Global Diversified (JPM EMBI Global Diversified Index)

(Emerging Markets Debt)

The Emerging Markets Bond Index Global Diversified (EMBI Global) tracks total returns for USD-denominated debt instruments issued by emerging market sovereign and quasi-sovereign entities: Brady bonds, loans, and Eurobonds. It limits the weights of those index countries with larger debt stocks by only including specified portions of these countries' eligible current face amounts of debt outstanding. To be deemed an emerging market by the EMBI Global Diversified Index, a country must be rated Baa1/BBB+ or below by Moody's/S&P rating agencies. Information has been obtained from sources believed to be reliable but J.P. Morgan does not warrant its completeness or accuracy. The Index is used with permission. The Index may not be copied, used, or distributed without J.P. Morgan's prior written approval. Copyright 2020, J.P. Morgan Chase & Co. All rights reserved.

Blend: JPM EMBI Global Diversified & GBI-EM Global Diversified

(Emerging Markets Blend, Emerging Markets Blend Plus)

The customized benchmark for this composite is an even blend of the JPMorgan Government Bond Index-Emerging Markets Global Diversified Index and the JPMorgan Emerging Markets Bond Index Global Diversified Index. The Government Bond Index-Emerging Markets Global Diversified Index (GBI-EM Global) tracks total returns for local currency bonds issued by emerging market governments while the Emerging Markets Bond Index Global Diversified (EMBI Global) tracks total returns for USD-denominated debt instruments issued by emerging market sovereign and quasi-sovereign entities: Brady bonds, loans, and Eurobonds. It limits the weights of those index countries with larger debt stocks by only including specified portions of these countries' eligible current face amounts of debt outstanding. Copyright 2020, J.P. Morgan Chase & Co. All rights reserved.

PGIM FIXED INCOME

Benchmark Descriptions (cont'd)



JPMorgan Government Bond Index-Emerging Markets Global Diversified Index (JPM GBI-EM Global Diversified Index)

(Emerging Markets Debt (Local Currency))

The Government Bond Index-Emerging Markets Global Diversified Index (GBI-EM Global) tracks total returns for local currency bonds issued by emerging market governments. Copyright 2020, J.P. Morgan Chase & Co. All rights reserved.

JPMorgan Corporate Emerging Markets Bond Index Broad Diversified (JPM CEMBI Broad Diversified)

(Emerging Markets Corporate Debt)

The CEMBI tracks total returns of US dollar-denominated debt instruments issued by corporate entities in Emerging Markets countries. The CEMBI Broad is the most comprehensive corporate benchmark followed by the CEMBI, which consists of an investable universe of corporate bonds. Copyright 2020, J.P. Morgan Chase & Co. All rights reserved.

Bloomberg Barclays US 1-15 Year Municipal Index

(National Municipal Bond)

The Bloomberg Barclays US 1-15 Year Municipal Index covers the USD-denominated long term tax exempt bond market. The index has four main sectors: state and local general obligation bonds, revenue bonds, insured bonds, and pre-refunded bonds. The bonds must be fixed-rate or step ups, have a dated date after Dec. 13, 1990, and must have a maturity from 1 up to (but not including) 15 years. Non-credit enhanced bonds (municipal debt without a guarantee) must be rated investment-grade (Baa3/ BBB-/BBB-) or better by the middle rating of Moody's, S&P, and Fitch. Effective April 1, 2020 the Benchmark changed to the Bloomberg Barclays 1-15 Yr. Muni Unhedged Index, prior to that the Benchmark was the Bloomberg Barclays Municipal Bond index

Bloomberg Barclays Municipal Bond Index

(Former benchmark for National Municipal Bond)

The index covers the USD-denominated long term tax exempt bond market. The index has four main sectors: state and local general obligation bonds, revenue bonds, insured bonds, and pre-refunded bonds. The bonds must be fixed-rate or step ups, have a dated date after Dec. 13, 1990, and must be at least 1 year from their maturity date. Non-credit enhanced bonds (municipal debt without a guarantee) must be rated investment grade (Baa3/BBB-/BBB- or better) by the middle rating of Moody's, S&P, and Fitch.

Blend: Bloomberg Barclays Muni High Income/Muni Index

(High Income Municipal Bond)

The customized benchmark for this composite is an even blend of the Bloomberg Barclays Municipal High Yield Bond Index and Bloomberg Barclays Municipal Bond Index. The Bloomberg Barclays Municipal Bond Index covers the USD-denominated long term tax exempt bond market. The index has four main sectors: state and local general obligation bonds, revenue bonds, insured bonds, and pre-refunded bonds. The bonds must be fixed-rate or step ups, have a dated date after Dec. 13, 1990, and must be at least 1 year from their maturity date. Non-credit enhanced bonds (municipal debt without a guarantee) must be rated investment-grade (Baa3/ BBB-/BBB- or better) by the middle rating of Moody's, S&P, and Fitch. The Bloomberg Barclays Municipal Bond Index is the high yield component of the Bloomberg Barclays Municipal Bond Index.

ICE BofA US 3-Month Treasury Bill Index

(U.S. Liquidity Relative Value, Emerging Markets Long/Short, Global Liquidity Relative Value)

ICE BofA US 3-Month Treasury Bill Index is comprised of a single issue purchased at the beginning of the month and held for a full month. At the end of the month that issue is sold and rolled into a newly selected issue. The issue selected at each month-end rebalancing is the outstanding Treasury Bill that matures closest to, but not beyond, three months from the rebalancing date. To qualify for selection, an issue must have settled on or before the month-end rebalancing date. Effective April 1, 2020 the Benchmark changed to the ICE BofA U.S. 3-Month Treasury Bill Index, prior to that the Benchmark was 3-Month U.S. Dollar LIBOR.

3 Month U.S. Dollar ICE LIBOR Reset Weekly

(Former benchmark for U.S. Liquidity Relative Value)

The 3 Month U.S. Dollar ICE LIBOR Reset Weekly, ICE LIBOR (formerly known as BBA LIBOR), is a widely used benchmark for short-term interest rates, providing an indication of the average rates at which LIBOR panel banks could obtain wholesale, unsecured funding for set periods in particular currencies. It is produced for five currencies (CHF, EUR, GBP, JPY and USD) and seven tenors (Overnight/Spot Next, 1 Week, 1 Months, 3 Months, 6 Months and 12 Months) based on submissions from a reference panel of between 11 and 16 banks for each currency, resulting in the publication of 35 rates every applicable London business day. The benchmark for the Composite uses the 3 Month USD rate on the 8th, 15th, 23rd and month end to derive the return for the subsequent period. If a reset day is a weekend or holiday then the rate of the preceding business day is used.

3-Month U.S. Dollar ICE LIBOR Reset Monthly

(Former benchmark for Emerging Markets Long/Short, Global Liquidity Relative Value)

The 3-Month U.S. Dollar ICE LIBOR Reset Monthly, ICE LIBOR (formerly known as BBA LIBOR), is a widely used benchmark for short-term interest rates, providing an indication of the average rates at which LIBOR panel banks could obtain wholesale, unsecured funding for set periods in particular currencies. It is produced for five currencies (CHF, EUR, GBP, JPY and USD) and seven tenors (Overnight/Spot Next, 1 Week, 1 Months, 2 Months, 3 Months, 6 Months and 12 Months) based on submissions from a reference panel of between 11 and 16 banks for each currency, resulting in the publication of 35 rates every applicable London business day. The benchmark for the Composite uses the 3 Month USD rate of the prior month end to derive the return for the current month.

S&P 500 Total Return Index (S&P 500 Index)

(U.S. Liquidity Relative Value (S&P 500 Overlay))

S&P 500 Total Return Index is a commonly recognized, market capitalization weighted index of 500 widely held equity securities, designed to measure broad U.S. equity performance.

Emerging Markets Debt (50/50 Blend) Composite



As of December 31, 2019

Year	Composite (Gross %)	Composite (Net %)	Benchmark (%)	Composite 3 Year St Dev (%)	Benchmark 3 Year St Dev (%)	# of Portfolios	Internal Dispersion	Composite Market Value \$(000s)	Firm Assets Under Mgmt \$(in billions)
2019	16.81	16.17	14.31	7.70	6.51	fewer than 5	NM	1,419,676	850.54
2018	-6.48	-6.99	-5.15	8.86	7.83	fewer than 5	NM	1,169,517	743.47
2017	15.83	15.20	12.74	8.30	7.61	fewer than 5	NM	792,332	708.58
2016	11.84	11.22	10.16	9.48	8.60	fewer than 5	NM	599,973	637.20
2015	-5.60	-6.12	-7.14	9.19	8.12	fewer than 5	NM	350,080	574.77
2014	1.63	1.08	0.71	10.54	9.06	fewer than 5	NM	360,565	543.29
2013	-7.41	-7.92	-7.10	11.86	9.64	fewer than 5	NM	1,064,668	405.16
2012	22.76	21.90	17.21	11.35	8.97	fewer than 5	NM	1,068,069	394.75
2011	1.25	0.55	2.79	11.60	9.72	fewer than 5	NM	787,174	335.31
2010	17.42	16.60	14.01	14.84	13.75	fewer than 5	NM	621,869	269.74
2009	33.96	33.03	25.99			fewer than 5	NM	573,299	231.88
2008	-12.72	-13.33	-8.62			fewer than 5	NM	434,932	198.16
2007-12 - 2007-12	0.64	0.58	0.41			fewer than 5	NM	74,153	201.78

	Period Ending	Composite	Composite	Benchmark
	12/31/2019	(Gross %)	(Net %)	(%)
	1 Year	16.81	16.17	14.31
	3 Year	8.16	7.57	6.92
	5 Year	5.96	5.38	4.57
	10 Year	6.26	5.63	4.86
Since	December 1, 2007	6.57	5.92	5.26

The inception date of the composite is December 1, 2007.

PGIM Fixed Income claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. PGIM Fixed Income has been independently verified for the periods January 1, 1993 through December 31, 2018.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Emerging Markets Debt Blend composite has been examined for the periods December 1, 2007 through December 31, 2018. The verification and performance examination reports are available upon request.

item v-B

Attachment 1

Emerging Markets Debt (50/50 Blend) Composite

eting: 08/19/20 Item II Attachment 3

Notes

PGIM FIXED INCOME

As of December 31, 2019

- 1. PGIM Fixed Income (the "Firm") is a global asset manager primarily focused on public fixed income investments whose U.S. business operates as a unit of PGIM, Inc. PGIM, Inc. is an investment adviser registered with the United States Securities and Exchange Commission. The Firm is headquartered in Newark, New Jersey and also includes the following businesses: (i) the public fixed income unit within PGIM Limited, located in London; (ii) locally managed assets of PGIM Japan Co., Ltd ("PGIM Japan"), located in Tokyo; and (iii) the public fixed income unit within PGIM (Singapore) Pte. Ltd., located in Singapore. PGIM Japan has been included within the Firm as of June 30, 2014, resulting in an increase in assets under management (AUM) of approximately \$105 billion. The Firm's list of composite descriptions is available upon request.
- 2. The Emerging Markets Debt Blend Composite (previously known as the Emerging Markets Debt (50/50 Blend) Composite) includes all discretionary portfolios whose investment objective is to achieve high risk-adjusted returns and outperform a diversified emerging markets debt index comprised of both sovereign and quasi-sovereign debt issues. Portfolios in this composite will seek to achieve this objective by investing in emerging markets sovereign and quasi-sovereign debt denominated in both hard and local currency debt. Portfolios will be managed to a blended benchmark with at least 40% including local bond components. Portfolios in this composite cannot be levered. Composite returns may include securities lending income. This composite was created on October 1, 2009.
- 3. Performance results are stated gross and net of model fees. Gross returns do not reflect the deduction of investment advisory fees or any other expenses that may be incurred in the management of the account. Model net returns are calculated monthly by geometrically linking 1/12th of the highest standard advisory fee in effect for the respective period to the gross composite return. The standard advisory fee schedule currently in effect is as follows: 0.55% on the first \$100 million, 0.47% on the next \$100 million and 0.40% thereafter. Actual client fees may vary depending on, among other things, the applicable fee schedule and portfolio size. Returns for each client will be reduced by such fees and expenses as described in their individual contract. The Firm's advisory fees (other than fees related to PGIM Japan) are disclosed in PGIM Fixed Income's SEC Form ADV Part 2A, which is available upon request. Fees related to PGIM Japan are also available upon request. Fees may be higher for commingled accounts, insurance company separate accounts, and trust, corporate, or bank-owned life insurance products. The composite shown may include accounts that are group annuity or life insurance products issued by The Prudential Insurance Company of America and/or its affiliated insurance subsidiaries. Performance has been calculated in US dollars and reflects the deduction of transaction costs and withholding taxes, if any, and the reinvestment of income. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. Past performance is not a quarantee or a reliable indicator of future results.
- 4. The internal dispersion of annual returns is measured by the standard deviation across the asset-weighted returns of portfolios represented in the composite for a full year. For periods where 5 or fewer accounts were included in the composite for the full year, internal dispersion is not disclosed, as it is not considered meaningful (NM). The three-year annualized standard deviation is calculated using monthly returns and measures the variability of the gross composite and benchmark returns over the preceding 36-month period. The three-year annualized ex-post standard deviation of the composite and benchmark are not presented for periods where 36 monthly returns are not available.
- 5. The customized benchmark for this composite is an even blend of the JPMorgan Government Bond Index-Emerging Markets Global Diversified Index and the JPMorgan Emerging Markets Bond Index Global Diversified Index (GBI-EM Global) tracks total returns for local currency bonds issued by emerging market governments while the Emerging Markets Bond Index Global Diversified (EMBI Global) tracks total returns for USD-denominated debt instruments issued by emerging market sovereign and quasi-sovereign entities: Brady bonds, loans, and Eurobonds. It limits the weights of those index countries with larger debt stocks by only including specified portions of these countries' eligible current face amounts of debt outstanding. Source of the benchmarks: JP Morgan. The financial indices referenced herein are provided for informational purposes only. The manager's holdings and portfolio characteristics may differ from those of the benchmark(s). Additional factors impacting the performance displayed herein may include portfolio-rebalancing, the timing of cash flows, and differences in volatility, none of which impact the performance of the financial indices. Financial indices reflect the reinvestment of income, if any, but do not reflect the impact of fees, applicable taxes or trading costs which may reduce the returns shown. You cannot invest directly in an index. The statistical data regarding such indices has been obtained from sources believed to be reliable. Benchmark returns are not covered by the report of independent verifiers.
- 6. Investing in foreign securities presents certain unique risks not associated with domestic investments such as currency fluctuation and political and economic changes. This may result in greater price volatility. Investing in emerging markets is generally riskier than investing in developed markets. Emerging market countries may have unstable governments and/or economies that are subject to sudden change. These changes may be magnified by the countries' emergent financial markets resulting in significant volatility to investments in these countries. These countries also may lack the legal, business, and social framework to support securities markets.
- 7. Currency and fixed income derivatives may be used in managing the portfolios. These may include forward currency contracts, currency and bond futures, swaps and options. These investments are both exchange-traded and traded over-the-counter with approved counter parties, which minimizes liquidity risk. These instruments are used in the portfolios for three purposes: timing to catch immediate market moves, providing the cheapest means of gaining or reducing interest rate and currency exposure, and creating an asymmetrical risk/return profile during times of heightened volatility. Derivatives are not used for purposes of leverage.
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Emerging Markets Debt Composite



As of December 31, 2019

				Composite 3	Benchmark 3			Composite	Firm Assets
	Composite	Composite	Benchmark	Year St Dev	Year St Dev		Internal	Market Value	Under Mgmt
Year	(Gross %)	(Net %)	(%)	(%)	(%)	# of Portfolios	Dispersion	\$(000s)	\$(in billions)
2019	16.46	15.82	15.04	5.94	4.85	12	0.25	4,793,704	850.54
2018	-5.57	-6.09	-4.26	6.47	5.46	11	0.22	4,426,961	743.47
2017	14.48	13.85	10.26	5.90	5.04	10	0.13	4,060,787	708.58
2016	12.77	12.15	10.15	6.82	5.78	8	NM	2,470,942	637.20
2015	2.16	1.60	1.18	7.46	6.51	10	0.54	3,965,915	574.77
2014	7.50	6.91	7.43	8.30	7.03	10	0.95	3,697,001	543.29
2013	-4.73	-5.25	-5.25	9.13	7.39	9	0.51	3,503,117	405.16
2012	23.69	22.83	17.44	8.24	6.27	8	0.54	3,091,779	394.75
2011	6.45	5.71	7.35	8.81	7.09	8	0.54	2,339,791	335.31
2010	15.17	14.37	12.24	15.36	13.03	7	0.46	1,675,266	269.74
2009	38.54	37.58	29.82	15.12	12.74	7	NM	1,702,299	231.88
2008	-17.70	-18.27	-12.03	14.44	11.99	6	4.61	789,293	198.16
2007	7.17	6.42	6.16	6.82	5.15	7	NM	1,473,904	201.78
2006	12.97	12.18	10.29	7.93	6.75	fewer than 5	NM	653,416	187.45
2005	17.78	16.96	11.86	8.62	7.95	fewer than 5	NM	195,701	170.28
2004	17.05	16.23	11.77	11.57	11.38	fewer than 5	NM	76,720	143.77
2003	37.01	36.05	28.82	12.06	12.26	fewer than 5	NM	61,455	150.79
2002	16.40	15.59	14.24	12.67	12.74	fewer than 5	NM	44,452	150.45
2001	8.13	7.38	-0.79	12.69	12.38	fewer than 5	NM	38,189	140.04
2000	16.62	15.80	15.66	21.14	21.57	fewer than 5	NM	35,317	129.31
1999	28.33	27.49	25.97	21.85	22.39	fewer than 5	NM	59,875	185.30
1998	-14.53	-15.04	-14.35			fewer than 5	NM	168,118	130.90
1997	14.60	13.92	13.02			fewer than 5	NM	54,612	119.50
1996-07 - 1996-12	23.05	22.68	20.64			fewer than 5	NM	12,943	105.60
			Period Endin	na	Composite	Composite	Renchm	ark	

	Period Ending	Composite	Composite	Benchmark
	12/31/2019	(Gross %)	(Net %)	(%)
	1 Year	16.46	15.82	15.04
	3 Year	7.98	7.39	6.69
	5 Year	7.72	7.13	6.24
	10 Year	8.46	7.82	6.90
Since	July 1, 1996	11.65	10.94	9.31

The inception date of the composite is July 1, 1996.

PGIM Fixed Income claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. PGIM Fixed Income has been independently verified for the periods January 1, 1993 through December 31, 2018.

PGIM FIXED INCOME

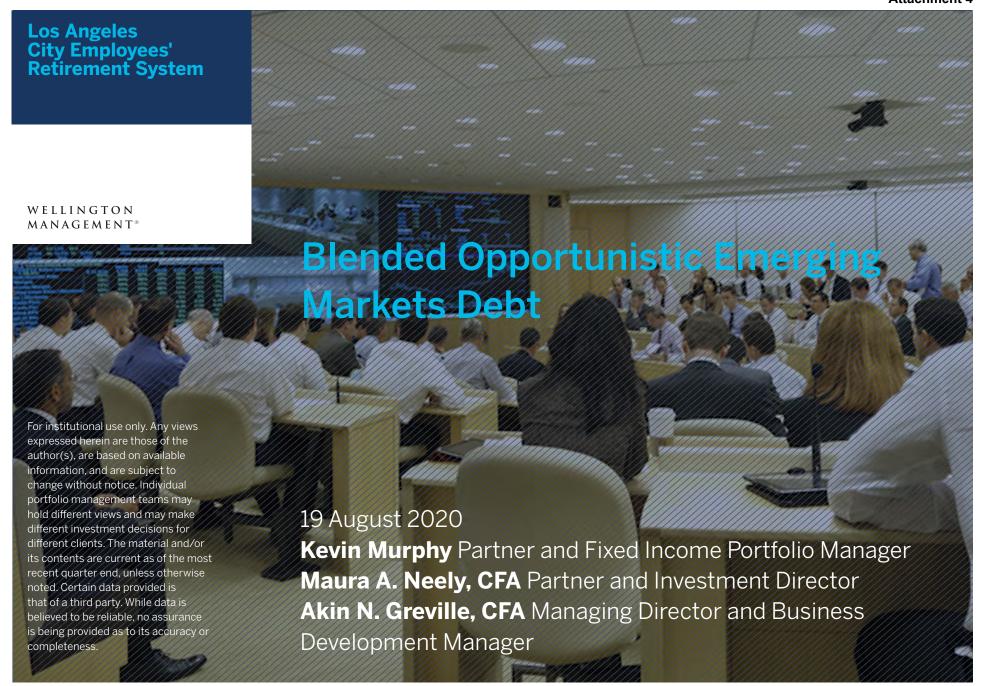
Emerging Markets Debt Composite



As of December 31, 2019

Notes

- PGIM Fixed Income (the "Firm") is a global asset manager primarily focused on public fixed income investments whose U.S. business operates as a unit of PGIM, Inc. PGIM, Inc. is an investment adviser registered with the United States Securities and Exchange Commission. The Firm is headquartered in Newark, New Jersey and also includes the following businesses: (i) the public fixed income unit within PGIM Limited, located in London; (ii) locally managed assets of PGIM Japan Co., Ltd ("PGIM Japan"), located in Tokyo; and (iii) the public fixed income unit within PGIM (Singapore) Pte. Ltd., located in Singapore. PGIM Japan has been included within the Firm as of June 30, 2014, resulting in an increase in assets under management (AUM) of approximately \$105 billion. The Firm's list of composite descriptions is available upon request.
- 2. The Emerging Markets Debt Composite includes all discretionary portfolios whose investment objective is to achieve high risk-adjusted returns and outperform a diversified emerging markets debt index comprised of sovereign and quasi-sovereign issues. Portfolios in this composite will seek to achieve this objective by investing in the full range of sovereign, quasi-sovereign, and corporate emerging markets debt securities denominated in both hard and local currencies, and are managed against standard US\$-denominated emerging markets benchmarks. As of April 1, 2016, the Emerging Markets Debt Composite was redefined to exclude portfolios that do not have the ability to take net short positions in emerging market currencies. This change was made to better reflect the strategy of the composite. Composite returns may include securities lending income. This composite was created on September 1, 2006.
- 3. Performance results are stated gross and net of model fees. Gross returns do not reflect the deduction of investment advisory fees or any other expenses that may be incurred in the management of the account. Model net returns are calculated monthly by geometrically linking 1/12th of the highest standard advisory fee in effect for the respective period to the gross composite return. The standard advisory fee schedule currently in effect is as follows: 0.55% on the first \$100 million, 0.47% on the next \$100 million and 0.40% thereafter. Actual client fees may vary depending on, among other things, the applicable fee schedule and portfolio size. Returns for each client will be reduced by such fees and expenses as described in their individual contract. The Firm's advisory fees (other than fees related to PGIM Japan) are disclosed in PGIM Fixed Income's SEC Form ADV Part 2A, which is available upon request. Fees related to PGIM Japan are also available upon request. Fees may be higher for commingled accounts, insurance company separate accounts, and trust, corporate, or bank-owned life insurance products. The composite shown may include accounts that are group annuity or life insurance products issued by The Prudential Insurance Company of America and/or its affiliated insurance subsidiaries. Performance has been calculated in US dollars and reflects the deduction of transaction costs and withholding taxes, if any, and the reinvestment of income. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. Past performance is not a guarantee or a reliable indicator of future results.
- 4. The internal dispersion of annual returns is measured by the standard deviation across the asset-weighted returns of portfolios represented in the composite for a full year. For periods where 5 or fewer accounts were included in the composite for the full year, internal dispersion is not disclosed, as it is not considered meaningful (NM). The three-year annualized standard deviation is calculated using monthly returns and measures the variability of the gross composite and benchmark returns over the preceding 36-month period. The three-year annualized ex-post standard deviation of the composite and benchmark are not presented for periods where 36 monthly returns are not available.
- 5. As of March 1, 2006 the benchmark for this composite is the JP Morgan EMBI Global Diversified. The Emerging Markets Bond Index Global Diversified (EMBI Global) tracks total returns for USD-denominated debt instruments issued by emerging market sovereign and quasi-sovereign entities: Brady bonds, loans, and Eurobonds. It limits the weights of those index countries with larger debt stocks by only including specified portions of these countries' eligible current face amounts of debt outstanding. Source of the benchmark: JP Morgan. Prior to March 1, 2006 the benchmark for this composite was the JP Morgan Emerging Markets Bond Index Plus. This index is a liquid US-dollar emerging markets debt benchmark that tracks total returns for actively traded external debt instruments issued by emerging market sovereign entities: US-dollar denominated Brady bonds, Eurobonds, and loans. Countries included in the index must be rated Baa1/BBB+ or below by Moody's/S&P rating agencies. Source of the benchmark: JP Morgan. The change in benchmark was made to more accurately reflect the strategy of the composite. The financial indices referenced herein are provided for informational purposes only. The manager's holdings and portfolio characteristics may differ from those of the benchmark(s). Additional factors impacting the performance displayed herein may include portfolio-rebalancing, the timing of cash flows, and differences in volatility, none of which impact the performance of the financial indices. Financial indices reflect the reinvestment of income, if any, but do not reflect the impact of fees, applicable taxes or trading costs which may reduce the returns shown. You cannot invest directly in an index. The statistical data regarding such indices has been obtained from sources believed to be reliable. Benchmark returns are not covered by the report of independent verifiers.
- 6. Investing in foreign securities presents certain unique risks not associated with domestic investments such as currency fluctuation and political and economic changes. This may result in greater price volatility. Investing in emerging markets is generally riskier than investing in developed markets. Emerging market countries may have unstable governments and/or economies that are subject to sudden change. These changes may be magnified by the countries' emergent financial markets resulting in significant volatility to investments in these countries. These countries also may lack the legal, business, and social framework to support securities markets.
- 7. Currency and fixed income derivatives may be used in managing the portfolios. These may include forward currency contracts, currency and bond futures, swaps and options. These investments are both exchange-traded and traded over-the-counter with approved counter parties, which minimizes liquidity risk. These instruments are used in the portfolios for three purposes: timing to catch immediate market moves, providing the cheapest means of gaining or reducing interest rate and currency exposure, and creating an asymmetrical risk/return profile during times of heightened volatility. Derivatives are not used for purposes of leverage.
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Agenda

BOARD Meeting: 09/08/20 Item V-B Attachment 1

IC Meeting: 08/19/20 Item II Attachment 4

Section one Wellington Overview

Section three Appendix

BOARD Meeting: 09/08/20 Item V-B Attachment 1

IC Meeting: 08/19/20 Item II Attachment 4

BOARD Meeting: 09/08/20 Item V-B Attachment 1

IC Meeting: 08/19/20 Item II Attachment 4

Our distinctive strengths

WELLINGTON MANAGEMENT®

A singular focus on investment management
Long-term perspective of a partnership structure
Comprehensive capabilities
Rigorous proprietary research
Open, collaborative culture
A commitment to bringing the right resources to each client



Our mission is simple: We seek to exceed the investment objectives and service expectations of our clients worldwide.

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Attachment 1

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Wellington Management today

WELLINGTON MANAGEMENT®

Diversified asset base

USD 1,121 billion in client assets under management

42% equity, 41% fixed income, 17% multi-strategy – including ~ USD 27.6 billion in alternatives¹

Global resources

2,695 employees

847 investment professionals

14 offices with investment and relationship personnel in key financial centers

Globally integrated research since 1972



We serve as a trusted adviser and strategic partner to investors worldwide.

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Item II Attachment 4

Emerging markets investing at Welkington Management Collaborative boutiques supported by central research resources

WELLINGTON MANAGEMENT®

Emerging markets research resources at a glance

Dedicated resources in the US. Europe, and Asia

Portfolio managers averaging 23 years of experience

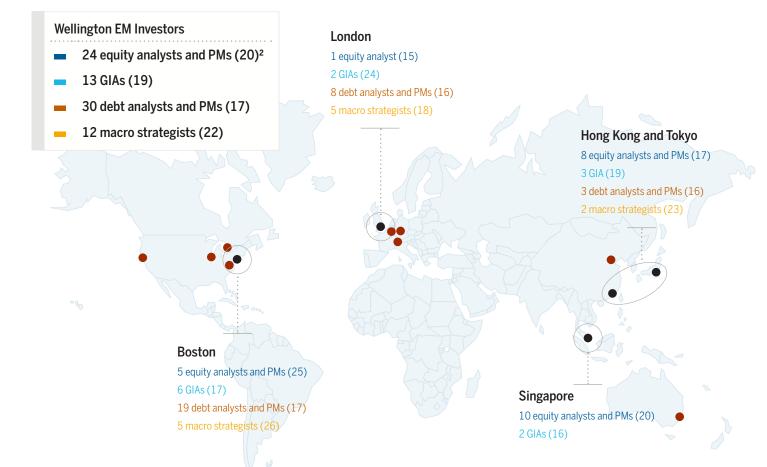
25 languages spoken¹

Nearly 1,000 EM stocks covered by our equity researchers

Over 80 emerging countries rated by our fixed income analysts

Nearly 400 emerging corporate issuers covered by the fixed income team

Specialized emerging markets fixed income trading and new issue syndicate team



- ¹Languages data as of 31 March 2020 | ²Average number of years professional experience | As of 30 June 2020
- Wellington office with EM investment personnel
- Other Wellington office locations



Representative client list

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Corporations

AbbVie Inc. Allfunds Bank

American Electric Power System

BT Pension Scheme

Canadian Pacific

Canada Post Pension Plan

Cargill, Inc.

CoINVEST Limited

Dow Chemical

Graymont, Inc.

Hallmark Cards, Inc.

International Paper Company

Laerernes Pension

Medtronic, Inc.

Merck & Company

MKS Instruments

Northrop Grumman Corporation

PG&E Corporation

Royal Bank of Canada

Siemens Corporation

SPF Beheer

TELUS

Textron. Inc.

Trans-Canada Capital

TransCanada PipeLines

United Technologies Corporation

Insurance (general account assets)

Assured Guaranty Corp.

Mortgage Guaranty Insurance Corporation

UHG

Endowments, Foundations, and Family Offices

Chicago Symphony Orchestra

Children's Medical Center

Diocese of Portland

Jewish Foundation of Greater Toronto

Massachusetts Institute of Technology

Renaissance Charitable Foundation

Stanhope Capital

University Hospitals Health System

University of Kentucky

Wespath Benefits and Investments

Public Sector, Sovereign, and Taft-Hartley

Alberta Teachers' Retirement Fund

Flintshire County Council

Government of Bermuda

Hospital Authority Provident Fund Scheme

Massachusetts Laborers' Pension Fund

Mississippi Public Employees Retirement System

Ohio Carpenters' Pension Fund

Oklahoma Teachers Retirement System

Ontario Teachers' Pension Plan (OTPP)

Oregon Laborers - Employers Pension Trust Fund

Retail Employees Superannuation Trust

State of Oregon

Treasurer of the State of North Carolina

Subadvisory Relationships

GAM

Nikko Asset Management

UOB Asset Management Ltd

Vanguard

As of 30 June 2020 | Clients included on the list above were selected based on client type, account

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Why Wellington Management Opportunistic Emerging Markets Debt

WELLINGTON MANAGEMENT®

¹When evaluating long-term historical performance, we have selected the rolling three year periods as they are generally considered to capture full market cycles. Based on the gross of fee composite returns through 30 June 2020 for the Blended Opportunistic Emerging Markets Debt Composite since its inception date of 28 February 2009. | Benchmark is a blend of JPM EMBI GbI Div (50%) & JPM GBI-EM GbI Div (50%) | PAST RESULTS ARE NOT NECESSARILY INDICATIVE OF FUTURE RESULTS AND AN INVESTMENT CAN LOSE VALUE.

Gross performance results are net of commissions and other direct expenses, but before (gross of) advisory fees, custody charges, withholding taxes, and other indirect expenses, and include reinvestment of dividends and other earnings. If all expenses were reflected, the performance shown would be lower. Actual fees will vary depending on, among other things, the applicable fee schedule and account size. For example, if US\$100,000 was invested and experienced a 10% annual return compounded monthly for ten years, its ending value, without giving effect to the deduction of advisory fees, would be US\$270,704 with an annualized compounded return of 10.47%. If an advisory fee of 0.95% of average net assets per vear were deducted monthly for the ten-year period. the annualized compounded return would be 9.43% and the ending dollar value would be US\$246,355. Information regarding the firm's advisory fees is available upon request. Composite returns have the potential to be adjusted until reviewed and finalized 30 days following each calendar quarter end period. For use in one-on-one presentations only. This supplemental information complements the GIPS® compliant presentation provided in the attachment.

Experience

Wellington Management has been investing in emerging markets debt since the inception of the asset class in the early 1990s

Comprehensive Research, Collaborative Culture

Our 35 member emerging markets debt investment team is supported by colleagues in equities, fixed income, commodities, and currencies

- Enables us to develop multi-dimensional views of the countries in which we invest
- Helps us keep emerging markets in a broader global context

Disciplined, systematic investment process

We combine quantitative and fundamental research in a disciplined, consistent investment process to identify attractive opportunities

Consistent performance¹

Our Blended Opportunistic Emerging Markets Debt approach has consistently outperformed its benchmark on a gross rolling three-year basis since its inception

Item V-B

Emerging Markets Debt at Wellington Management

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Attachment 4





US\$32.5 billion in dedicated assets

US\$5.5 billion in Blended Opp EMD strategy

Long history of emerging markets debt investing

Deep and experienced investment team

Thoughtful capacity management

June 2020

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Blended Opportunistic Emerging Markets Debt

Objective, approach, and key characteristics

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WELLINGTON MANAGEMENT

Description

Blended Opportunistic Emerging Markets Debt is a benchmark aware, emerging markets debt approach that invests across the full EM fixed income spectrum

Objective

Outperform the benchmark over a full market cycle

Benchmark

50% JPMorgan EMBI Global Diversified 50% JPMorgan GBI-EM Global Diversified

Investment universe

External sovereign debt
Local sovereign debt
Corporate debt
EM currencies
Developed market bonds and currencies
Swaps, futures, forwards, options

Typical characteristics¹

Average credit quality	BBB/BB
Portfolio duration (yrs)	±2
Expected turnover (%)	75-100

Historical sector ranges²

	Average (%)	Range (%)
External debt	57	40 – 70
Local markets ³	56	45 – 70
Corporate debt	7	0 – 20

¹The below characteristics are sought during the portfolio management process. Actual experience may not reflect all of these characteristics, or may be outside of stated ranges.

²Historical ranges based on trailing 10 year month-end data and have been rounded to the nearest 5%.

³Local market exposure represents the combination of local debt and local currency exposure. Local market exposure at the portfolio level is the sum of the local market exposure calculations done at the individual country level.

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Emerging Markets Debt

Investment team and resources

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Jim Valone, CFA Portfolio Manager 32 years experience



Kevin Murphy Portfolio Manager 33 years experience



Evan Ouellette Portfolio Manager 20 years experience



Maura Neely **Investment Director** 30 years experience

Additional Portfolio Management Resources

Julian Dwek Portfolio Manager 20 years experience

Alonso Perez-Kakabadse. PhD Portfolio Manager 20 years experience

Portfolio Manager 24 years experience Schuyler Reece, CFA

Portfolio Manager 12 years experience

Michael Henry

Dedicated resources

Sovereign Research Ludvig Söderling, PhD Macro Strategist Gillian Edgeworth Macro Strategist Matt Hildebrandt Macro Strategist

Corporate Research Alwyn Pang, CFA Credit Analyst Desmond Lee, CFA Credit Analyst Sam Epee-Bounya Credit Analyst **Dmitry Sentchoukov**

Credit Analyst Xena Dai Credit Analyst

Quantitative Strategists Kazim Kazimov, PhD FI Strategist - EM Rates

Roger Liao Fixed Income Strategist

Yi Wang, PhD FI Strategist – EM Currencies

Sauli Nathan, PhD Quantitative - Portfolio Manager

Marlyn Anthonyrajah Fixed Income Strategist

Portfolio Analysts

Nick Ouellette Solutions Portfolio Manager

Emma Baron Portfolio Analyst

Steve Lee Portfolio Analyst

Connie Torrens-Spence Portfolio Analyst

Risk Management Bill Schmitt, PhD Investment Risk Manager

Fixed Income

Trading

Marc MacLachlan, CFA

Trader Sean Hayes Trader

Dominic Godfrey

Trader Katie O'Hare

Brett McClenning

Trader

Trader

Product Management

Eric Lambi

Portfolio Manager

19 years experience

Maura Neely, CFA Investment Director Darren Capeloto Investment Director

Marena Hnat-Dembitz Investment Specialist

Patricia Goodstadt, PhD Investment Director

Shared resources

Global Perspectives: Macro Strategy

North America Toby Johnston Macro Strategist Mike Medeiros, CFA Macro Strategist Juhi Dhawan, PhD Macro Strategist June 2020

Europe John Butler Macro Strategist Jens Larsen, PhD Macro Strategist Eoin O'Callaghan Macro Strategist

Asia Paul Cavey Macro Strategist Tushar Poddar, PhD Macro Strategist

Market Insights: Portfolio Management

Campe Goodman, CFA US Broad Market Portfolio Manager Chris Jones, CFA Global High Yield Portfolio Manager

Equity Vera Trojan, CFA Team Leader, Emerging Markets

Technical Analysis Brian Decker Market Strategist

Commodities David Chang, CFA Portfolio Manager

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Opportunistic Emerging Markets Debt investment philosophyment 4

W E L L I N G T O N M A N A G E M E N T ®

View emerging markets with a global perspective

The global economic cycle can have an important impact on emerging markets' economic performance

Seek to capture market inefficiencies with disciplined research

Market segmentation in this asset class is generally high given the global investor base

A disciplined research approach that incorporates macroeconomic, currency, interest rate, and credit analysis can uncover value in emerging debt markets

Manage risk

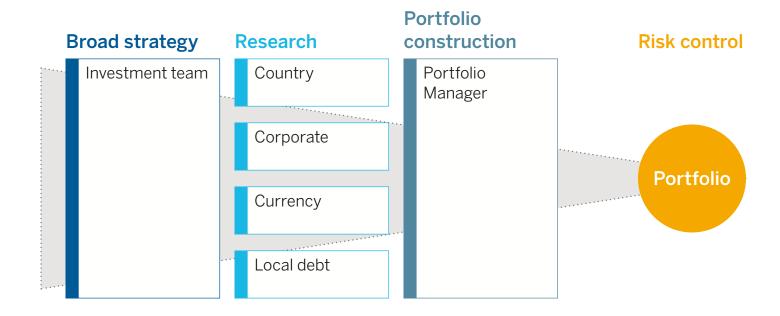
Apply both quantitative and fundamental risk assessments to bonds, currencies, and derivatives

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Opportunistic Emerging Markets Debelinwestment processAttachment 4

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IC Meeting: 08/19/20

Fundamental research and quantitative resear

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> **Broad** strategy

Inputs

Secular trends

Economic cycle

Relative value



Outputs

Portfolio risk

Sector allocations

Local exposure

Research

Inputs

Economic forecasts

Quantitative models

Site visits

ESG analysis



Outputs

Country scores

Corporate spreads

Currency targets

Rate forecasts

Portfolio construction

Inputs

Expected returns

Relative valuations

Investment conviction



Outputs

Country weights

Corporate holdings

Currency positions

Instrument selection

Risk → control

Inputs

Expected volatilities

Correlation assumptions

Downside scenarios



Outputs

Value-at-Risk

Sensitivity analysis

Stress tests



Emerging Markets Debt

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Our ESG philosophy

ESG factors are a critical component of the fundamental research we conduct for emerging markets issuers

All else equal, we believe that issuers with stronger ESG characteristics will deliver stronger long term returns

We seek to be compensated for both financial and ESG risks when making investment decisions for portfolios

We do not automatically screen out issuers solely on the basis of ESG concerns

We believe both the level and trajectory of ESG characteristics are important

We will invest in issuers with weaker scores if we believe that the trend is positive or if valuations compensate for the risks

Constructive engagement with issuers is the most effective way to improve ESG standards

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Emerging Markets Debt: outlook snapshot 1

Global liquidity supports EM assets



Unprecedented global stimulus moderates economic weakness

EM debt valuations attractive, even after recent retracement

Impact of COVID-19 and oil price shock will vary by country

Risk factors to watch

DM policy response

EM policy response

EMD valuations

Covid-19 spread

Oil markets











Conclusion: Moderately pro-risk with emphasis on country differentiation

Views of the Emerging Markets Debt Team are based on available information and are subject to change without notice. Information contained within the Outlook section contains estimates and forecasts. Actual results may differ significantly from information shown. Individual portfolio management teams may hold different views. This is not to be construed as investment advice or a recommendation to buy or sell any security or asset class.

Item V-B

Blended Opportunistic Emerging Markets Debt

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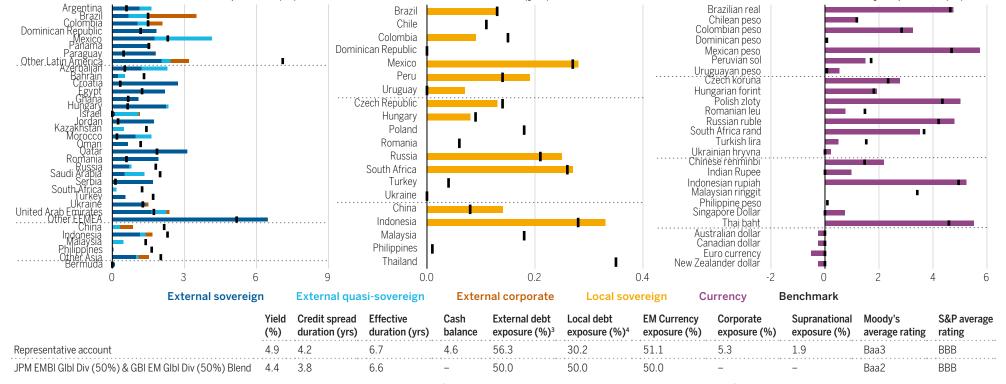
Currency exposure (%)²

WELLINGTON MANAGEMENT®

EM external debt exposure (%)

Representative account Portfolio characteristics as of 30 June 2020

Local debt CTD (yrs)1



Includes local sovereign, may include local quasi-sovereign and local corporate, excludes supranational | 2US dollar exposure of 50.17% is excluded from the currency chart | 3External debt exposure represents the combination of external sovereign and external quasi-sovereign debt, not including external corporate debt | Futures are excluded from the chart. DM government bond futures are used for interest rate management purposes. | EM CDX exposure is excluded and may consist of sovereign, quasi-sovereign, and/or corporate exposure | The data shown is of a representative account, is for informational purposes only, is subject to change, and is not indicative of future portfolio characteristics or returns. The representative account shown was designated on 1 January 2018 and was selected because it has minimal investment restrictions and most closely conforms to the Blended Opportunistic Emerging Markets Debt strategy. Each client account is individually managed; individual holdings will vary for each account and there is no guarantee that a particular account will have the same characteristics as described. Actual results may vary for each client due to specific client guidelines, holdings, and other factors. In certain circumstances, the designated representative account may have changed over time, for reasons including, but not limited to, account termination, imposition of significant investment restrictions or material asset size fluctuations. Representative account information is supplemental to the GIPS® compliant presentation for the Opportunistic Emerging Markets Debt – Blended Index Composite which is provided in the attachment. | Portfolio characteristics are based on the underlying holdings of the representative account and are subject to change. This data may be sourced internally or externally depending on the specific approach, availability of internal data, underlying holdings characteristics, and other factors. Projected or forward looking characteristics are based on a number of assumptions and



¹Includes CDX: both local and external include corporate holdings | Data shown since inception of the Opportunistic Emerging Markets Debt – Blended Index which is 1 March 2009 | Local market exposure represents the combination of local debt and local currency exposure. Local market exposure at the portfolio level is the sum of the local market exposure calculations done at the individual country level. | EM External Debt exposure includes emerging markets sovereign, quasi sovereign and corporate debt in hard currency | Currency exposure only includes exposure to emerging market currencies | The data shown is of a representative account, is for informational purposes only, is subject to change, and is not indicative of future portfolio characteristics or returns. The representative account shown was designated on 1 January 2018 and was selected because it has minimal investment restrictions and most closely conforms to the Blended Opportunistic Emerging Markets Debt strategy. Each client account is individually managed; individual holdings will vary for each account and there is no guarantee that a particular account will have the same characteristics as described. Actual results may vary for each client due to specific client guidelines, holdings, and other factors. In certain circumstances, the designated representative account may have changed over time, for reasons including, but not limited to, account termination, imposition of significant investment restrictions or material asset size fluctuations. Representative account information is supplemental to the GIPS® compliant presentation for the Opportunistic Emerging Markets Debt - Blended Index Composite which is provided in the attachment. | Chart data: March 2009 - June 2020

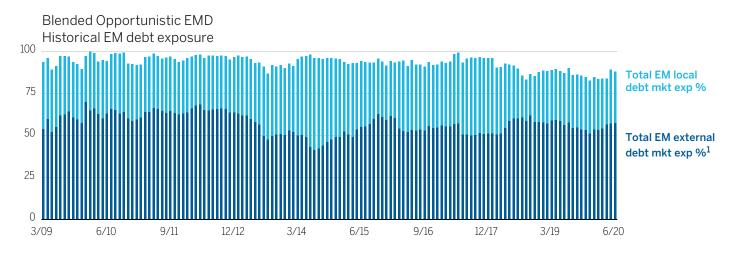
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Blended Opportunistic EMD representative account

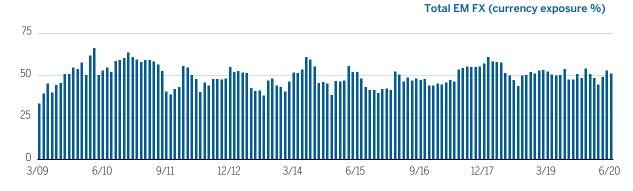
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Historical allocations through 30 June 2020



Blended Opportunistic EMD Historical EM currency exposure (%)

100



	Avg Corp	Corp	Corp	Avg EM External	External	External	Avg EM Local	Local	Local	Avg EM Currency	EM Currency	EM Currency
	Exp (%)	Max	Min	Mkt Exp (%) ¹	Max	Min	Mkt Exp (%)	Max	Min	Exposure (%)	Max	Min
Blended Opp EMD	7	20	1	57	70	41	56	72	44	50	66	33

Inception date of the composite is 28 February 2009. Composite returns are preliminary and have the potential to be adjusted until reviewed and finalized 30 days following each calendar quarter end period. Performance returns for periods one year or less are not annualized.

RESULTS ARE NOT NECESSARILY INDICATIVE OF FUTURE RESULTS AND AN INVESTMENT CAN LOSE

VALUE. Gross performance results are net of commissions and other direct expenses, but before (gross of) advisory fees, custody charges, withholding taxes, and other indirect expenses, and include reinvestment of dividends and other earnings. If all expenses were reflected, the performance shown would be lower. Actual fees will vary depending on, among other things, the applicable fee schedule and account size. For example, if US\$100,000 was invested and experienced a 10% annual return compounded monthly for ten years, its ending value, without giving effect to the deduction of advisory fees, would be US\$270,704 with an annualized compounded return of 10.47%. If an advisory fee of 0.95% of average net assets per year were deducted monthly for the ten-year period, the annualized compounded return would be 9.43% and the ending dollar value would be US\$246,355. Information regarding the firm's advisory fees is available upon request. Composite returns have the potential to be adjusted until reviewed and finalized 30 days following each calendar quarter end period. For use in one-on-one presentations only. This supplemental information complements the GIPS® compliant presentation provided in the attachment. | Totals may not add due to rounding.

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Blended Opportunistic Emerging Markets Debt CompositeAttachment 4

Investment returns (US\$) through 30 June 2020

			Annualize	d return	s (%)		
	YTD	3 mos	1 yr	3 yrs	5 yrs	10 yrs	Since inception ¹
Blended Opportunistic Emerging Markets Debt Composite (gross)	-4.11	12.23	0.65	3.86	5.37	5.51	8.57
JP EMBI Gbl Div (50%) & GBI-EM Gbl Div (50%) Blend	-4.80	11.05	-1.10	2.43	3.89	3.89	6.49
Active return (gross vs benchmark)	0.69	1.18	1.75	1.42	1.48	1.63	2.08
	Calenda	r year returns	(%)				
	2019	2018	2017		2016	2015	
Blended Opportunistic Emerging Markets Debt Composite (gross)	17.28	-5.34	14.56		12.55	-6.72	
ID EMPLOYED: (FOO() 0	1 4 0 1	- 1 -	1074		1010	7 1 4	

JP EMBI GbI Div (50%) & GBI-EM GbI Div (50%) Blend	14.31	-5.15	12.74	10.16	-7.14
Active return (gross vs benchmark)	2.97	-0.19	1.82	2.39	0.43
	Calendary	year returns (%	6)		
	2014	2013	2012	2011	2010
Blended Opportunistic Emerging Markets Debt Composite (gross)	2.02	-5.48	21.97	2.35	16.43
JP EMBI GbI Div (50%) & GBI-EM GbI Div (50%) Blend	0.71	-7.10	17.21	2.79	14.02

1 63

4 7 7

-0.44

2 41

1 32

Active return (gross vs benchmark)

¹Inception date of the Blended Opportunistic Emerging Markets Debt composite is 28 February 2009 Gross performance results are net of commissions and other direct expenses, but before (gross of) advisory fees, custody charges, withholding taxes, and other indirect expenses, and include reinvestment of dividends. If all expenses were reflected, the performance shown would be lower. Actual fees will vary depending on, among other things, the applicable fee schedule and account size. For example, if US\$100,000 was invested and experienced a 10% annual return compounded monthly for ten years, its ending value, without giving effect to the deduction of advisory fees, would be US\$270,704 with an annualized compounded return of 10.47%. If an advisory fee of 0.95% of average net assets per year were deducted monthly for the ten-year period, the annualized compounded return would be 9.43% and the ending dollar value would be US\$246,355. Information regarding the firm's advisory fees is available upon request. Composite returns have the potential to be adjusted until reviewed and finalized 30 days following each calendar quarter end period. Past performance is no guarantee of future results. For use in one-on-one presentations only. This supplemental information complements the GIPS® compliant presentation provided in the attachment. | PAST

RESULTS ARE NOT NECESSARILY INDICATIVE OF FUTURE RESULTS AND AN INVESTMENT CAN **LOSE VALUE**

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Blended Opportunistic Emerging Markets Debt Composite Attachment 4

Consistent historical gross returns

Rolling twelve-month gross annualized returns by month since inception¹ ended 30 June 2020 Blended Opportunistic Emerging Markets Debt Composite return (%) 25 25 50 JPMorgan EMBI Gbl Div (50%) & GBI-EM Gbl Div (50%) Blend return (%)

¹The Emerging Markets Fixed Income – Blended Currency manager returns are presented in USD for the 1. 3. 5. and 10 years ended 31 March 2020 | Source: eVestment Alliance. The inception of the Emerging Markets Debt Composite (the "Adviser") was 28 February 2009. The peer group comparison represents percentile rankings, which are based on gross of fee returns and reflects where those returns fall within the indicated eVestment Alliance universe. The custom Blended Filtered Universe includes strategies within The Global Emerging Markets Fixed Income-Blended Currency universe includes portfolios deemed appropriate by eVestment Alliance and that use any blended benchmark (custom blended EM benchmark or the traditional 50/50, 25/25/50, and 1/3 splits), excluding benchmark agnostic strategies and those that use rates such as LIBOR and EURIBOR. Constituent observations are as of 7 May 2020. The Advisor did not pay a fee to be included in the rankings. Data is that of a third party. While data is believed to be reliable, no assurance is being provided as to its accuracy or completeness. | PAST RESULTS ARE

or completeness. | PAST RESULTS ARE NOT NECESSARILY INDICATIVE OF FUTURE RESULTS AND AN INVESTMENT CAN LOSE VALUE.

Gross performance results are net of commissions and other direct expenses, but before (gross of) advisory fees, custody charges, withholding taxes, and other indirect expenses, and include reinvestment of dividends. If all expenses were reflected, the performance shown would be lower. This supplemental information complements the GIPS® compliant presentation provided in the attachment.

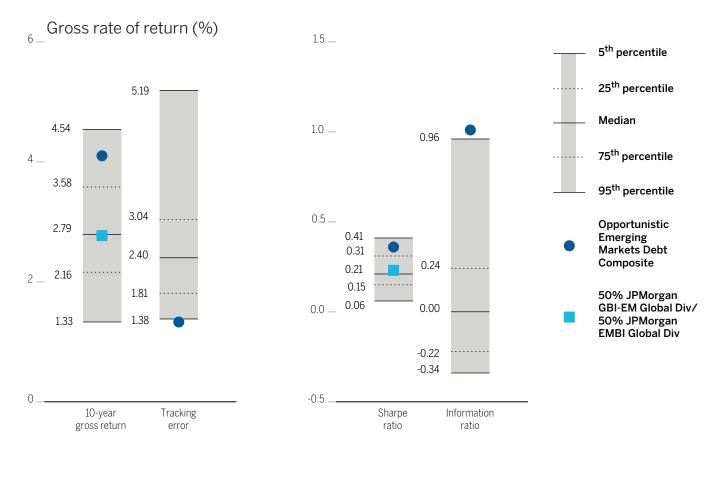
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Blended Opportunistic Emerging Markets Debt Composite Attachment 4

Competitive peer group¹ analysis as of 31 March 2020 10-year risk analysis



	1 year	3 years	5 years	10 years
Return (gross) percentile rank	9	7	10	8
# of constituents	44	44	38	14

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Blended Opportunistic Emerging Markets Debt

Key guidelines

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Fully discretionary Blended Opportunistic Emerging Markets Debt portfolios will be managed according to the following guidelines

Preferred benchmark	50% JPMorgan EMBI Global Diversified and 50% JPMorgan GBI Emerging Markets Global Diversified
Interest rate risk	Duration range: Index 0 – 10 years
Credit risk	Ability to use the full quality spectrum
Diversification risk	Single country/currency max: 25% of portfolio assets
Currency risk	Ability to take currency exposure via fx forwards and options
Derivatives usage	Includes forwards, swaps, options, futures
	Used to manage risk and for efficient portfolio management
Ability to short	May be done synthetically, subject to other guideline limits
Out of index exposure	Permitted, including both EM and DM

Portfolios with guidelines different from those noted above may generate different performance results

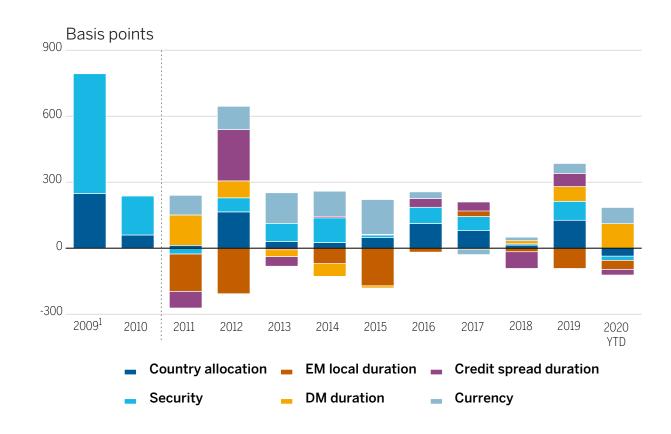
Please refer to the standard guidelines for the approach for a comprehensive discussion of strategy guidelines

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Blended Opportunistic Emerging Markets Debt

WELLINGTON MANAGEMENT Representative account Performance attribution (USD) through 30 June 2020



¹From March 2009 to December 2009 | Inception date is 1 March 2009 | Wellington Management's proprietary attribution methodology was updated in 2017 with backdated analysis available to 2011. The new methodology is a duration based approach. Prior to that point, we used an equity based model based on market value exposures. | Portfolio attribution is calculated for a representative account, is for informational purposes only, is subject to change, and is not indicative of future portfolio characteristics or returns. The representative account shown was designated on 1 January 2018 and was selected because it has minimal investment restrictions and most closely conforms to the Blended Opportunistic Emerging Markets Debt strategy. Each client account is individually managed; individual holdings will vary for each account and there is no guarantee that a particular account will have the same characteristics as described. Actual results may vary for each client due to specific client guidelines, holdings, and other factors. In limited circumstances, the designated representative account may have changed over time, for reasons including, but not limited to, account termination, imposition of significant investment restrictions or material asset size fluctuations. **PAST RESULTS ARE NOT NECESSARILY INDICATIVE OF FUTURE RESULTS AND AN INVESTMENT CAN LOSE VALUE.** Gross performance results are net of commissions and other direct expenses, but before (gross of) advisory fees, custody charges, withholding taxes, and other indirect expenses, and include reinvestment of dividends and other earnings. If all expenses were reflected, the performance shown would be lower. For use in one-on-one presentations only. This supplemental information complements the GIPS® compliant presentation in the attachment.

Item V-B Quantitative and qualitative country analysis

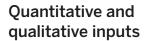
Attachment 4

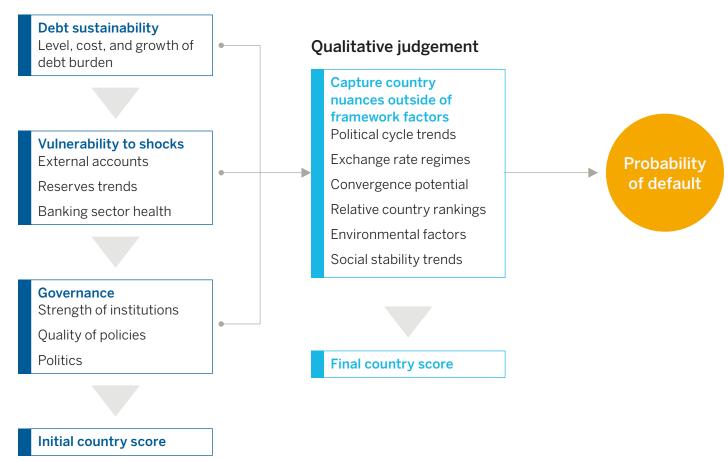
IC Meeting: 08/19/20

Estimating default probability

WELLINGTON MANAGEMENT®

COUNTRY ANALYSIS





COUNTRY

The above illustration is meant to demonstrate how the investment team identifies potential relative value opportunities between countries as part of the investment process. There is no guarantee that relative value opportunities identified by this approach will result in an actual investment in client portfolios.

Country relative value in action

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IC Meeting: 08/19/20 Item II Attachment 4

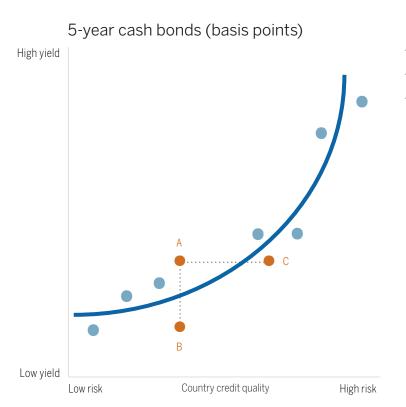


Chart marker	Country	Country score	Fair value spread		•
Α	Uruguay	53	460	479	19
В	Panama	53	460	429	-31
С	Costa Rica	58	567	479	-88

Seek to anticipate changes in shape and level of spread curve Determine appropriate Country Risk ranking to compare valuations W E L L I N G T O N M A N A G E M E N T ®

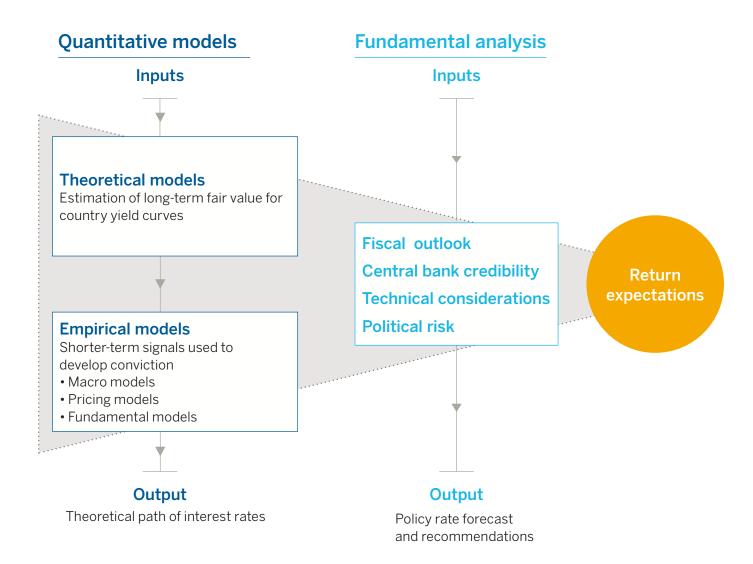
LOCAL RATES

Emerging Local Debt

BOARD Meeting: 09/08/20 Item V-B Attachment 1

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Differentiated approach to local debt



Item V-B

Fundamental

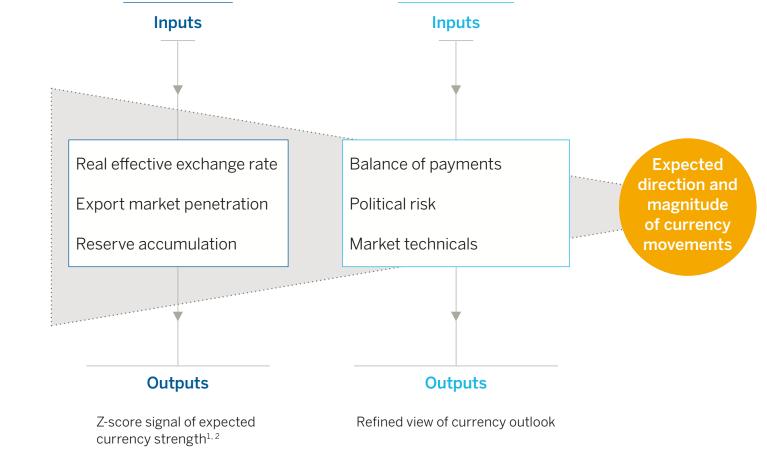
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Disciplined framework to evaluate during les

Quantitative

W E L L I N G T O N M A N A G E M E N T ®

CURRENCY



¹Z-Score definition: A statistical method of rescaling and standardising data to enable easier comparison. A Z-score measures the number of standard deviations an observation is away from the mean, or average, of all observations. A positive Z-score indicates the observed value is above the mean of all values, while a negative Z-score indicates the observed value is below the mean of all values | ²A positive Z-score signal indicates that this particular country is performing better than the global average for this input factor

Item V-B

IC Meeting: 08/19/20

Fundamental assessment translated into valuation targets tachment 4

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CORPORATE

Fundamental analysis

Inputs

Ouantitative

- Leverage ratios/capital structure
- Issuer liquidity/free cash flow

Qualitative

- Management quality/Credibility
- Transparency
- Industry analysis

Relative value

Inputs

Comparable valuation analysis across and within

- Countries
- Regions
- Sectors
- EM vs DM
- Corporate vs Sovereign

Corporate analysts

Corporate analysts, portfolio managers

Credit rating, trend, target spread

Typical portfolio strategies

IC Meeting: 08/19/20 Item II Attachment 4

WELLINGTON MANAGEMENT®

PORTFOLIO CONSTRUCTION

Country rotation Buy Colombia/sell Panama Buy long maturity Turkey **Security selection** Sell short maturity Turkey Buy local Brazil debt **Local currency** Take long position in Mexican peso **Credit strategies** Buy quasi-sovereign or corporate debt

BOARD Meeting: 09/08/20

Attachment 1

For illustrative purposes only. Not representative of an actual investment.



RISK MANAGEMENT

BOARD Meeting: 09/08/20 Item V-B Managing risk in all dimensions Attachment 1

IC Meeting: 08/19/20 Item II Attachment 4

Risk	Control
Market risk	Manage portfolio beta and active risk contributions
	Monitor portfolio sensitivity to key market factors
Country risk	Seek to identify high risk countries
Currency risk	Diversify exposure across countries and regions • Monitor volatility and convertibility risks
Corporate risk	Use corporate bonds • Consider country fundamentals • Single-issuer exposure limits
Concentration risk	Aim to maximize diversification subject to liquidity constraints

W E L L I N G T O N M A N A G E M E N T ®

As a global asset management firm, we believe that diversity and inclusion enable us to deliver better investment results and innovative solutions for clients.

¹Including a Global Diversity Committee, 13 business networks with regional chapters, and a director of Global Diversity and Inclusion

Diversity and Inclusion

What is our philosophy?

BOARD Meeting: 09/08/20 Item V-B Attachment 1

IC Meeting: 08/19/20 Item II Attachment 4

Four competitive advantages

to having a globally diverse and inclusive firm



Enhances our ability to understand clients' goals and needs



Attracts, develops, and retains **exceptional talent** around the world



Introduces new perspectives and fosters constructive debate



Strengthens our ability to adapt and innovate in a complex global market

DIFFERENTIATED APPROACH

Business led with firm-wide involvement Regional office and functional team diversity and inclusion commitments Diversity dashboard and talent engagement survey Broad definition of diversity with a focus on areas for improvement

Dedicated resources¹

OUTCOMES

Assess client needs and increase service alpha to existing clients while acquiring new ones

Provide differentiated investment performance and innovative business solutions

Become a talent magnet for individuals that thrive in a client focused, high performance, and collaborative team environment Mitigate risk in all investment, business or talent decisions

Diversity and Inclusion What is our philosophy?

BOARD Meeting: 09/08/20 Item V-B Attachment 1

IC Meeting: 08/19/20 Attachment 4

Global employees

• 14% of partners globally are people of color



26% of employees are located outside the US



50+ languages are spoken across the firm

42%

of global employees are female



32% of senior leadership team (CEO leadership team) are female

20% of partners globally are female

26% of managing directors are female

34% of officers are female

27% of investment professionals are female



30% of US-based employees are people of color ———

14% of managing directors are people of color

25% of officers are people of color

24% of investment professionals are people of color

→ **21%** Asian **4%** Black or African American

100

4% Hispanic or Latino

1% Identify as American Indian or Alaskan Native, Native Hawaiian or Other Pacific Islander, or "Two or more races"



As of 1 January 2020

Biographies

BOARD Meeting: 09/08/20 Item V-B Attachment 1

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WELLINGTON MANAGEMENT®



Kevin MurphySenior Managing Director, Partner, and Fixed Income Portfolio Manager

As a portfolio manager, Kevin works closely with our Emerging Markets Debt Investment Team to develop investment strategy in the sector.

Kevin joined Wellington Management in 2016. Prior to that, he worked at Putnam (1999 –2016) as the lead portfolio manager responsible for all external sovereign and corporate emerging market debt investments across a range of different strategies, as well as the lead portfolio manager for the investment-grade corporate credit exposure in all of Putnam's funds. In addition, he co-led a credit team based in Boston and London.

Prior to joining Putnam, Kevin worked at BancBoston (1996 – 1999) as a managing director on the Emerging Markets Derivative Products Group and at ING Baring Securities in New York City (1991 – 1996) as the vice president of the Commodity Finance, Commodity Derivatives, and Structured Asset Groups. Earlier in his career, he was an assistant treasurer for the Emerging Markets trading team at ING and a senior consultant for investment banks at Andersen Consulting in Chicago.

Kevin received his BS in electrical engineering from Columbia University's School of Engineering and Applied Science (1987).



Maura A. Neely, CFASenior Managing Director, Partner, and Investment Director

As an investment director in Investment Products and Strategies, Maura works closely with fixed income investors to help ensure the integrity of their investment approaches. This includes meeting regularly with investment teams and overseeing portfolio positioning, performance, and risk exposures. In addition, she contributes to developing new products and client solutions and managing business issues such as capacity, fees, and guidelines. She also meets with clients, prospects, and consultants to communicate our investment philosophy, strategy, positioning, and performance.

Prior to joining the firm in 2006, Maura worked in a variety of roles at Standish Mellon Asset Management, including quantitative analyst for Global Fixed Income and sovereign analyst for Emerging Markets Debt (1991 – 2005). She has also worked at State Street Bank and Trust (1990 – 1991).

Maura earned her MBA from Babson College (Olin, 1998) and her BA in economics and Russian studies from Wellesley College (1990). Additionally, she holds the Chartered Financial Analyst designation and is a member of the CFA Institute.

Biographies

BOARD Meeting: 09/08/20 Item V-B Attachment 1

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WELLINGTON MANAGEMENT®



Akin N. Greville, CFA
Managing Director and Business Development Manager

Akin is a business development manager in the Global Relationship Group at Wellington Management. He is responsible for introducing the firm's capabilities to public, endowment and foundation, and family office organizations in the western US region. Akin is located in the San Francisco office.

Before joining Wellington Management in 2007, Akin was a vice president on the Marketing and Product Management team at TimesSquare Capital Management, LLC (2002 – 2007). While there, he was responsible for developing and managing relationships with pension plan sponsors, endowments and foundations, consultants, and the subadvisory market.

Akin earned his BA in international relations from Johns Hopkins University (2000). Additionally, he holds the Chartered Financial Analyst designation and is a member of the CFA Society San Francisco.

BOARD Meeting: 09/08/20 Item V-B

Attachment 1

IC Meeting: 08/19/20 Attachment 4

Wellington Management Composite: Blended Opportunistic EMD

Schedule of Performance Returns from 01 January 2010 to 31 December 2019

Period	Gross	Net	Benchmark	Number of	Internal	Composite Mkt. Value	Total Firm Assets
	Return (%)	Return (%)	Return (%)	Portfolios	Dispersion (%)	(USD Mil)	(USD Mil)
2010	16.43	15.57	14.02	< 6	N/M	860	633,922
2011	2.35	1.59	2.79	< 6	N/M	2,114	651,496
2012	21.97	21.08	17.21	< 6	N/M	2,789	757,903
2013	-5.48	-6.19	-7.10	< 6	N/M	1,368	834,441
2014	2.02	1.26	0.71	< 6	N/M	1,395	914,109
2015	-6.72	-7.42	-7.14	< 6	N/M	1,466	926,949
2016	12.55	11.71	10.16	< 6	N/M	1,750	979,210
2017	14.56	13.71	12.74	< 6	N/M	2,276	1,080,307
2018	-5.34	-6.05	-5.15	< 6	N/M	3,199	1,003,389
2019	17.28	16.42	14.31	< 6	N/M	4,845	1,154,735

Benchmark: JP EMBI Gbl Div (50%) & GBI-EM Gbl Div (50%) Blend

N/M: For years where there are less than six portfolios throughout the performance period, Internal Dispersion is not meaningful.

Composite Description: Portfolios included in the Blended Opportunistic EMD Composite seek to generate returns in excess of a blended benchmark of emerging markets hard and local currency-denominated bond indices such as 50% JP Morgan EMBI Global Diversified and 50% JP Morgan EMBI GBI EM Global Diversified or similar through investment in a diversified portfolio of emerging markets sovereign, corporate, and local market instruments. This is a less constrained, best ideas emerging markets debt approach. Investment in less regulated markets carries increased political, economic, and issuer risk.

Composite Creation Date: The composite creation date is June 2009.

Composite Membership: All fully discretionary, fee paying portfolios are eligible for inclusion in the composite.

Fee Schedule: The institutional separate account fee schedule for this product is:

Annual Fee Market Value On the first US\$200 million 0.75% Over US\$200 million

Benchmark Description: As of 31 December 2019, the JP EMBI Gbl Div (50%) & GBI-EM Gbl Div (50%) Blend benchmark for Blended Opportunistic EMD is comprised of: 50.00% JP Morgan Govt Bond Index - Emerging Markets Global Div; 50.00% JPM EMBI Global Diversified. Prior allocations are available upon request. The benchmark's weights are rebalanced monthly.

Benchmark Definition: JPM EMBI Global Diversified is a uniquely weighted USD-denominated emerging markets sovereign index. It has a distinct distribution scheme which allows a more even distribution of weights among the countries in the index.

JP Morgan Govt Bond Index - Emerging Markets Global Div is a market capitalization weighted Index that is designed to measure the performance of local currency government bonds issued in emerging markets. The Index includes only the countries which give access to their capital market to foreign investors.

Composite Name Change: As of April 2019, the composite name changed from Opportunistic EMD - Blended Index to Blended Opportunistic EMD. The name change has not resulted in any material changes to the investment philosophy or process.

Derivatives/Leverage/Shorts: Derivative instruments are used only when and as client quidelines permit. Portfolios in the composite may use exchange-traded and over-the-counter derivative instruments, including interest rate, index and currency futures; interest rate, total rate of return, credit default and currency swaps; currency, bond and swap options; deliverable and non-deliverable and non-deliverable currency forward contracts; bonds for forward settlement, forward rate agreements and other derivative instruments for risk management purposes and otherwise in pursuit of the investment objective of the portfolios in the composite.

Typically, portfolios in the composite will use derivative instruments for hedging purposes and in the pursuit of approved investment strategies. Derivative instruments are used either as a substitute for underlying cash or bond positions or to hedge the risk of a portfolio in the composite in a way that is consistent with client investment quidelines. In particular, derivative instruments are used as an efficient alternative to cash bonds in the implementation of security selection and country rotation strategies.

The Portfolio may hold outright short positions in these derivative instruments, but short sales of physical securities are prohibited.

Firm: For purposes of GIPS® compliance, the Firm is defined as all portfolios managed by Wellington Management Company LLP, an independently owned, SEC-registered investment adviser, as well as its affiliates (collectively, Wellington Management). Wellington Management Company LLP, an independently owned, SEC-registered investment adviser, as well as its affiliates (collectively, Wellington Management). investment advisory services to institutions around the world.

GIPS®: Wellington Management claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Wellington Management has been independently verified for the periods 1 January 1993 to 31 December 2018. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS® standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS® standards.

Performance Calculation: Gross performance results are net of trading expenses. Returns, market values, and assets are reported in USD except when otherwise noted. Returns, market values and assets reported in currencies other than USD are calculated by converting the USD monthly return and assets using the appropriate exchange rate (official 4:00 p.m. London closing spot rates). Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

Net of fees performance reflects the deduction of the highest tier investment management fee ("model fee") that would be charged based on the fee schedule appropriate to you for this mandate, without the benefit of breakooints and is calculated by subtracting 1/12th of the model fee from monthly gross composite returns. In certain instances Wellington Management may charge certain clients a fee in excess of the standard model fee, such as to legacy clients or clients receiving additional investment services. Performance net of model fees is intended to provide the most appropriate example of the impact management fees would have for you.

Pool investors will experience costs in excess of investment management fees, such as operating expenses and custodial fees. These indirect costs are not reflected in the model fee, or net of fees performance.

Generated on: 17 February 2020

BOARD Meeting: 09/08/20 Item V-B Attachment 1

IC

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Wellington Management
Composite: Blended Opportunistic EMD
Schedule of Performance Returns from 01 January 2010 to 31 December 2019

Internal Dispersion: The dispersion measure presented is the asset-weighted standard deviation. The asset-weighted standard deviation measures the dispersion of individual portfolio returns relative to the asset-weighted composite return. Only portfolios that have been included in the composite for the full period are included in the standard deviation calculation. Limitations imposed by client guidelines or by law on a portfolio's ability to invest in certain securities or instruments, such as IPO securities, and/or implementation of the firm's Trade Allocation Policies and Procedures, may cause the portfolio's performance to differ from that of the composite.

External Dispersion: The dispersion measure presented is the three-year annualized ex-post standard deviation. It measures the variability of the composite and the benchmark(s) over the preceding 36-month period. For periods prior to 1 January 2011, the Firm was not required to present the three-year annualized ex-post standard deviation.

3-Year Standard Deviation (%)									
Year	2011	2012	2013	2014	2015	2016	2017	2018	2019
Composite	N/A*	9.96	10.11	8.99	7.86	8.45	7.54	7.98	6.95
Benchmark	N/A*	8.97	9.64	9.06	8.12	8.60	7.61	7.83	6.51

^{*}N/A for performance periods with less than 36 months of data based on composite inception date.

Composite Listing: Wellington Management's list of composite descriptions is available upon request.

Other Matters: This material contains summary information regarding the investment approach described herein and is not a complete description of the investment objectives, policies, guidelines, or portfolio management and research that supports this investment approach. Any decision to engage Wellington Management should be based upon a review of the terms of the investment management and the specific investment objectives, policies, and guidelines that apply under the terms of such agreement.

Past Performance: Past results are not necessarily indicative of future results and an investment can lose value.

Generated on: 17 February 2020

Important notice

BOARD Meeting: 09/08/20 Item V-B Attachment 1

IC Meeting: 08/19/20 Item II Attachment 4

WELLINGTON MANAGEMENT®

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In Japan, Wellington Management Japan Pte Ltd (WM Japan) (Registration Number 199504987R) has been registered as a Financial Instruments Firm with registered number: Director General of Kanto Local Finance Bureau (Kin-Sho) Number 428. WM Japan is a member of the Japan Investment Advisers Association (JIAA), the Investment Trusts Association, Japan (ITA) and the Type II Financial Instruments Firms Association (T2FIFA). ■ WMIL, WM Hong Kong, WM Japan, and WM Singapore are also registered as investment advisers with the SEC; however, they will comply with the substantive provisions of the US Investment Advisers Act only with respect to their US clients.

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Blended Opportunistic Emerging Matter Debt Investment risks

WELLINGTON MANAGEMENT®

PRINCIPAL RISKS

Credit Risk – The value of a fixed income security may decline due to an increased risk that the issuer or guarantor of that security may fail to pay interest or principal when due, as a result of adverse changes to the issuer's or guarantor's financial status and/or business. In general, lower-rated securities carry a greater degree of credit risk than higher-rated securities.

Currency Risk – Active investments in currencies are subject to the risk that the value of a particular currency will change in relation to one or more other currencies. Active currency risk may be taken in an absolute, or a benchmark relative basis. Currency markets can be volatile, and may fluctuate over short periods of time.

Emerging Markets Risk – Investments in emerging and frontier countries may present risks such as changes in currency exchange rates; less liquid markets and less available information; less government supervision of exchanges, brokers, and issuers; increased social, economic, and political uncertainty; and greater price volatility. These risks are likely greater relative to developed markets.

Fixed Income Securities Risk – Fixed income security market values are subject to many factors, including economic conditions, government regulations, market sentiment, and local and international political events. In addition, the market value of fixed income securities will fluctuate in response to changes in interest rates, and the creditworthiness of the issuer.

Interest Rate Risk – Generally, the value of fixed income securities will change inversely with changes in interest rates, all else equal. The risk that changes in active interest rates will adversely affect fixed income investments will be greater for longer-term fixed income securities than for shorter-term fixed income securities.

Non-Investment Grade Risk – Lower rated securities have a greater risk of default in payments of interest and/or principal than the risk of default for investment grade securities. The secondary market for lower rated securities is typically less liquid than the market for investment grade securities, frequently with more volatile prices and larger spreads between bid and asked price in trading.

ADDITIONAL RISKS

Commingled Fund Risk – Investments in funds or other pooled vehicles generally will indirectly incur a portion of that fund's operating expenses and/or fees and will inherit a proportion of the funds investment risks. Funds may have different liquidity profiles based on their dealing terms, and the types of instruments in the fund. In the event a fund holds illiquid instruments, it is possible that a full redemption from the fund could result in taking custody of illiquid instruments that could not be sold in the market.

Commodities Risk – Commodities markets may be more volatile than investments in traditional equity or fixed income securities. The value of commodity-linked derivative instruments may be affected by changes in overall market movements, commodity index volatility, commodity price volatility, interest rate changes or events affecting a particular commodity or industry. Instruments used to invest in commodities include forward contracts, futures contracts, options, and swap agreements.

Concentration Risk – Concentration risk is the risk of amplified losses that may occur from having a large percentage of your investments in a particular security, issuer, industry, or country. The investments may move in the same direction in reaction to the conditions of the industries, sectors, countries and regions of investment, and a single security or issuer could have a significant impact on the portfolio's risk and returns.

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Blended Opportunistic Emerging Matter Debt Investment risks

WELLINGTON MANAGEMENT®

Contingent Convertible Securities Risk – Contingent capital securities (CoCos) are fixed income securities that, under certain circumstances, either convert into common stock of the issuer or undergo a principal write-down by a predetermined percentage if the issuer's capital ratio falls below a predetermined trigger level. Due to contingent write-down, write-off, and conversion features of contingent capital and contingent convertible securities, such high-yielding instruments may have substantially greater risk than other forms of securities in times of credit stress. This action could result in a partial or complete loss even if the issuer remains in existence. In full principal write-downs of CoCos, for instance, bondholders could theoretically lose the value of their investment completely, even though the common equity of the bank retains (and perhaps eventually recovers) some value.

Credit Derivatives Risk – Credit derivatives transfer price, spread and/or default risks from one party to another and are subject to additional risks including liquidity, loss of value, and counterparty risk. Payments under credit derivatives are generally triggered by credit events such as bankruptcy, default, restructuring, failure to pay, or acceleration. The market for credit derivatives may be illiquid, and there are considerable risks that it may be difficult to either buy or sell the instruments as needed or at reasonable prices. The value and risks of a credit derivative instrument depends largely the underlying credit asset. These risks may include price, spread, default, and counterparty.

Derivatives Risk – Derivatives can be volatile and involve various degrees of risk. The value of derivative instruments may be affected by changes in overall market movements, the business or financial condition of specific companies, index volatility, changes in interest rates, or factors affecting a particular industry or region. Derivative instruments may provide more market exposure than the money paid or deposited when the transaction is entered into. As a result, a relatively small adverse market movement can not only result in the loss of the entire investment, but may also expose a portfolio to the possibility of a loss exceeding the original amount invested. Derivatives may also be imperfectly correlated with the underlying securities or indices it represents, and may be subject to additional liquidity and counterparty risk. Examples include futures, options and swaps.

Liquidity Risk – Investments with low liquidity may experience market value volatility because they are thinly traded (such as small cap and private equity or private placement bonds). Since there is no guarantee that these securities could be sold at fair value, sales may occur at a discount. In the event of a full liquidation, these securities may need to be held after liquidation date.

Model Risk – Model risk occurs when systematic and/or quantitative investment models used in investment decision making fail. These models may evolve over time and have risks related to mistakes in software or data inputs that could go undetected for a period of time before rectified. Models may fail to adequately measure or predict market risks or outcomes and could result in a loss of value or opportunity cost.

Options Risk – An option on a security (or index) is a derivative contract that gives the holder of the option, in return for the payment of a "premium," the right, but not the obligation, to buy from (in the case of a call option) or sell to (in the case of a put option) the writer of the option the security underlying the option (or the cash value of the index) at a specified exercise price prior to the expiration date of the option. Purchasing an option involves the risk that the underlying instrument will not change price in the manner expected, so that the investor loses the premium paid. However, the seller of an option takes on the potentially greater risk of the actual price movement in the underlying instrument, which could result in a potentially unlimited loss rather than only the loss of the premium payment received. Over-the-counter options also involve counterparty risk.

Restricted Security Risk – Restricted securities are securities acquired in unregistered, private sales from the issuing company or from an affiliate of the issuer. These securities may not be transferable until certain criteria are met and under the federal securities laws, generally may be resold only to qualified institutional buyers, resulting in liquidity risk.

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IC Meeting: 08/19/20 Item II

Attachment 4

Blended Opportunistic Emerging Mathets Debt Investment risks

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Additional performance information

Past results are not necessarily indicative of future results. There can be no assurance nor should it be assumed that future investment performance of any strategy will conform to any performance examples set forth in this material or that the portfolio's underlying investments will be able to avoid losses. The investment results and any portfolio compositions set forth in this material are provided for illustrative purposes only and may not be indicative of the future investment results or future portfolio composition. The composition, size of, and risks associated with an investment in the strategy may differ substantially from the examples set forth in this material. An investment can lose value.

BOARD Meeting: 09/08/20 Item V-B Attachment 2

CONTRACT AUTHORIZATION PGIM, INC. ACTIVE EMERGING MARKET DEBT PORTFOLIO MANAGEMENT

PROPOSED RESOLUTION

WHEREAS, on October 23, 2018, the Board of Administration (Board) authorized a Request for Proposal process to evaluate the current marketplace for active emerging market blended local and hard currency debt investment managers pursuant to the asset allocation policy approved by the Board on April 10, 2018; and,

WHEREAS, staff and NEPC, LLC (NEPC), LACERS' General Fund Consultant, performed an evaluation of the 19 proposals submitted; and,

WHEREAS, on February 11, 2020, the Investment Committee reviewed NEPC's evaluation report of the proposals and concurred with the staff recommendation to advance four firms as semi-finalists in the search; and,

WHEREAS, staff and NEPC conducted further due diligence on the four semi-finalists; and,

WHEREAS, on August 19, 2020, the Investment Committee interviewed the three finalists recommended by staff: Ashmore Investment Management Limited; PGIM, Inc.; and Wellington Management Company LLP; and recommended PGIM, Inc. to the Board for consideration for hire; and,

WHEREAS, on September 8, 2020, the Board approved the Investment Committee's recommendation to award a contract to PGIM, Inc.

NOW, THEREFORE, BE IT RESOLVED, that the Board hereby authorizes the General Manager to execute the necessary documents, subject to satisfactory business and legal terms and consistent with the following services and terms:

Company Name: PGIM, Inc.

Service Provided: Active Emerging Market Debt

Estimated Effective Date: November 1, 2020 through October 31, 2023

<u>Duration</u>: Three years

Benchmark: 50% JPM EMBI Global Diversified and 50% JPM GBI-EM

Global Diversified

Estimated Allocation: \$400 million

September 8, 2020

BOARD Meeting: 09/08/20 Item V-B Attachment 2

CONTRACT AUTHORIZATION WELLINGTON MANAGEMENT COMPANY LLP ACTIVE EMERGING MARKET DEBT PORTFOLIO MANAGEMENT

PROPOSED RESOLUTION

WHEREAS, on October 23, 2018, the Board of Administration (Board) authorized a Request for Proposal process to evaluate the current marketplace for active emerging market blended local and hard currency debt investment managers pursuant to the asset allocation policy approved by the Board on April 10, 2018; and,

WHEREAS, staff and NEPC, LLC (NEPC), LACERS' General Fund Consultant, performed an evaluation of the 19 proposals submitted; and,

WHEREAS, on February 11, 2020, the Investment Committee reviewed NEPC's evaluation report of the proposals and concurred with the staff recommendation to advance four firms as semi-finalists in the search; and,

WHEREAS, staff and NEPC conducted further due diligence on the four semi-finalists; and,

WHEREAS, on August 19, 2020, the Investment Committee interviewed the three finalists recommended by staff: Ashmore Investment Management Limited; PGIM, Inc.; and Wellington Management Company LLP; and recommended Wellington Management Company LLP to the Board for consideration for hire; and.

WHEREAS, on September 8, 2020, the Board approved the Investment Committee's recommendation to award a contract to Wellington Management Company LLP.

NOW, THEREFORE, BE IT RESOLVED, that the Board hereby authorizes the General Manager to execute the necessary documents, subject to satisfactory business and legal terms and consistent with the following services and terms:

Company Name: Wellington Management Company LLP

Service Provided: Active Emerging Market Debt

Estimated Effective Date: November 1, 2020 through October 31, 2023

Duration: Three years

Benchmark: 50% JPM EMBI Global Diversified and 50% JPM GBI-EM

Global Diversified

Estimated Allocation: \$400 million





REPORT TO BOARD OF ADMINISTRATION

From: Governance Committee
Nilza R. Serrano, Chair
Cynthia M. Ruiz

Annie Chao

ITEM: V - C

MEETING: SEPTEMBER 8, 2020

SUBJECT: DISCUSSION OF PROPOSED AMENDMENTS TO THE LACERS PROXY VOTING

ACTION: ☑ CLOSED: ☐ CONSENT: ☐ RECEIVE & FILE: ☐

POLICY AND POSSIBLE BOARD ACTION

Recommendation

That the Board consider and approve the proposed amendments to the LACERS Proxy Voting Policy.

Executive Summary

As good corporate governance practices are widely believed to increase shareholder value, the LACERS Proxy Voting Policy (Policy) requires Board-review of the Policy on a bi-annual basis. The Committee concurs with staff's proposed revisions for the 2020 Policy review, which were based on an analysis conducted in conjunction with Institutional Shareholder Services Inc. (ISS), LACERS' current proxy voting agent.

Discussion

At its meeting on August 25, 2020, the Committee considered and discussed several Policy revisions recommended by staff for the 2020 Policy review. Staff, with the assistance of ISS, conducted a gap analysis between the Policy and the ISS 2020 benchmark policy, leading to the following proposed amendments:

- No. 1.14 Lack of Women Representation on Corporate Boards
 LACERS generally supports the election of women directors to corporate boards and will generally vote against or withhold voting from a nominating committee chair on a board with no women or plan for gender diversification. (Page 235 of Attachment 1)
- No. 1.15 Director Attendance at Board and Committee Meetings
 LACERS generally supports attendance of board directors of at least 75 percent of meetings unless compelling reasons exist for absences. (Page 236 of Attachment 1)

3. No. 5.8 – Reverse Stock Splits

LACERS supports reverse stock splits when the number of authorized shares is proportionally reduced. (Page 247 of Attachment 1)

4. No. 8.8 – Gender, Race, or Ethnicity Pay Gap

LACERS supports shareholder requests for companies to provide reports on pay data categorized by gender, race, and ethnicity and reports on policies and goals to reduce pay gaps. (Page 251 of Attachment 1)

5. No. 8.9 – Reports on Employee Diversity

LACERS supports shareholder requests for companies to prepare diversity reports according to gender and race based on Equal Employment Opportunity Commission job categories. (Page 251 of Attachment 1)

In addition, staff recommends the following administrative changes to the Policy:

1. Section 8. Social & Environmental

Modification of the introduction of this section to reflect LACERS' current PRI Signatory Status and renumbering of Issues column to accommodate inclusion of new policy items. (Page 250 of Attachment 1)

2. Section 9. Issues Not Addressed by Policy

Revision of all references to "Corporate Governance Committee" to "Governance Committee" and other minor edits. (Page 252 of Attachment 1)

3. Entire Policy Document

Deletion of all outdated and unnecessary footnotes.

The Committee concurs with staff's recommendations. Upon the Board's approval of the amendments to the Policy, staff may make additional minor administrative edits to be incorporated in the final version.

Strategic Alignment

Review and amendment of the LACERS Proxy Voting Policy aligns with the Strategic Plan Goals to optimize long-term risk adjusted investment returns (Goal IV) and uphold good governance practices which affirm transparency, accountability, and fiduciary duty (Goal V).

Prepared By: Ellen Chen, Investment Officer I, Investment Division

NMG/RJ/BF/EC:jp

Attachments: 1. Proxy Voting Policy – Proposed Revisions (Redline Version)

2. Proxy Voting Policy – Original Version as of February 12, 2019

XIV. PROXY VOTING POLICY

A. Introduction

As good corporate governance practices are widely believed to increase shareholder value, public retirement systems across the country are becoming more active in encouraging good corporate governance practices among companies in which they own stock.

As such the core objectives of LACERS Proxy Policy are:

- 1. Manage proxy voting rights with the same care, skill, diligence and prudence as is exercised in managing other assets.
- 2. Exercise proxy voting rights in the sole interest of the System's members and beneficiaries in accordance with all applicable statutes consistent with the Board proxy policy.
- 3. Provide a framework for voting shares responsibly and in a well-reasoned manner
- 4. Align the interests of shareowners and corporate management to build long-term sustainable growth in shareholder value for the benefit of the System.

These primary objectives shall be considered whenever the Board and/or Corporate Governance Committee considers policy, reviews proxy voting issues, recommends corporate governance investment activities, or takes other corporate governance-related actions.

B. Statement of Purpose

The Board has formulated this policy to provide a guideline for proxy voting. This policy is set forth in the best interest of LACERS investment program to support sound corporate governance practices that maximize shareholder value.

All applications of this policy are executed by an outside proxy voting agent. The policy will be reviewed on a bi-annual basis. The proxy voting agent provides quarterly voting reports summarizing all votes cast during that time period. These reports are reviewed for compliance with the proxy voting policy.

1. BOARD OF DIRECTORS

Electing directors is the single most important stock ownership right that shareholders can exercise. Shareholders can promote healthy corporate governance practices and influence long-term shareholder value by electing directors who share shareholder views. In evaluating proxy items related to a company's board, director accountability, independence and competence are of prime importance to ensure that directors are fit for the role and best able to serve shareholders' interests.

No.	Issue	LACERS Position	Rationale
1.1	ELECTION OF DIRECTORS IN UNCONTESTED ELECTIONS	LACERS supports company management in principle VOTING AGENT'S DISCRETION	It is prudent to vote for the prescribed full slate of directors as long as the slate of directors will conduct themselves in the best interest of the shareholders. Director nominees should be evaluated based on accountability, responsiveness to shareholders, independence from company management, and competence and performance.
1.2	BOARD INDEPENDENCE	FOR	At a minimum, a majority of the board should consist of directors who are independent. Corporate boards should strive to obtain board composition made up of a substantial majority (at least two-thirds) of independent directors.
1.3	MAJORITY THRESHOLD VOTING FOR THE ELECTION OF DIRECTORS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Under a plurality system, a board-backed nominee in an uncontested election needs to receive only a single affirmative vote to claim his or her seat in the boardroom. Even if holders of a substantial majority of the votes cast "withhold" support, the director nominee wins the seat. Under the majority vote standard, a director nominee must receive support from holders of a majority of the votes cast in order to be elected (or re-elected) to the board. In contested elections where there are more nominees than seats, a carve-out provision for plurality should exist.
1.4	SEPARATE CHAIR AND CEO	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	A CEO who also heads a board is less accountable than one who must answer to an independent chairman as well as fellow directors. However, there could be times when it makes sense for one person to wear two hats. On balance, there appears to be more gained and less lost from separating the two jobs at major companies. The Board generally favors the separation of the chairman and CEO. However, the Board believes it may be in the best interests of a corporation and the shareholders to have one person fulfilling both positions in smaller companies.

⁵ CalPERS. Global Principles of Accountable Corporate Governance. February 16, 2010. 8.

No.	Issue	LACERS Position	Rationale
1.5	LIMITING BOARD SIZE	FOR	Proposals that allow management to increase or decrease the size of the board at its own discretion are often used by companies as a takeover defense. Shareholders should support management proposals to fix the size of the board at a specific number of directors, thereby preventing management (when facing a proxy contest) from increasing the size of the board without shareholder approval.
1.6	COMMITTEE INDEPENDENCE	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	The key board committees – audit, compensation, and nominating committees – should be composed exclusively of independent directors if they currently do not meet that standard. The company's board (not the CEO) should appoint the committee chairs and members. Committees should be able to select their own service providers to assist them in decision making.
1.7	DIRECTOR QUALIFICATIONS AND RESTRICTIONS Requires directors to own a minimum amount of stock; impose tenure limits; establishing a minimum or maximum age requirement	AGAINST	Establishing a minimum amount of stock ownership could preclude very qualified candidates from sitting on the board. Tenure limits and age restrictions could force out experienced and knowledgeable board members.
1.8	LIABILITY AND INDEMNIFICATION OF OFFICERS AND DIRECTORS	CASE-BY-CASE VOTING AGENT'S DISCRETION	This indemnifies corporate officers and directors against personal liability suits as a result of their official status. This indemnification is necessary to attract and keep the best-qualified individuals. However, officers' and directors' liability should not be limited or fully indemnified for acts that are serious violations of fiduciary obligations such as gross negligence or intentional misconduct.
1.9	OBLIGATION OF BOARDS TO ACT ON SHAREHOLDER PROPOSALS RECEIVING MAJORITY SUPPORT To ensure that the voices of the owners of the firm are heard.	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Boards are responsible for ensuring that the voices of the owners of the firm are heard. If the majority of shareholders have indicated they desire a particular governance change, the board should support the proposal in question.
1.10	DIRECTOR REMOVAL BY SHAREHOLDERS	FOR	Shareholders should have the right to remove directors or fill director vacancies. Lack of such a policy could allow management to protect themselves from various shareholder initiatives.

No.	Issue	LACERS Position	Rationale
1.11	SHAREHOLDER ADVISORY COMMITTEES	LACERS supports this issue in principle VOTING AGENT'S	It is often difficult for directors to communicate to and hear from shareholders, because shareholders tend to be numerous, unidentified, dispersed, and silent. This proposal establishes committees of shareholders to make communication easier and more effective.
		DISCRETION	However, establishment of such committees can be time consuming and expensive. The Board prefers the establishment of such committees where there is no other available mechanism to communicate with the company boards.
1.12	PROXY CONTESTS	CASE-BY-CASE	A proxy contest is a strategy that involves using shareholders' proxy votes to replace the existing
		VOTING AGENT'S DISCRETION	members of a company's board of directors. By removing existing board members, the person or company launching the proxy contest can establish a new board of directors that is better aligned with their objectives. Proxy contests should be examined on a case-by-case basis considering factors such as the company's performance relative to peers, strategy of incumbents vs. dissidents, experience of director candidates, current management's track record, etc.
1.13	REIMBURSEMENT OF PROXY SOLICITATION EXPENSES	CASE-BY-CASE VOTING AGENT'S DISCRETION	Most expenditures incurred by incumbents in a proxy contest are paid by the company. In contrast, dissidents are generally reimbursed only for proxy solicitation expenses, if they gain control of the company. Dissidents who have only gained partial representation may also be reimbursed in cases where the board and a majority of shareholders approve. In successful proxy contests, new management will often seek shareholder approval for the use of company funds to reimburse themselves for the costs of proxy solicitation.
1.14	LACK OF WOMEN REPRESENTATION ON CORPORATE BOARDS	CASE-BY-CASE VOTING AGENT'S DISCRETION	LACERS supports the election of women directors to corporate boards. For companies in the Russell 3000 or S&P 1500 indices, generally vote against or withhold from the chair of the nominating committee (or other directors on a case-by-case basis) at companies where there are no women on the company's board unless the company has provided a firm commitment, with measurable goals, to achieve gender diversity by the following year.

PROPOSED REVISED POLICY AS OF SEPTEMBER 8, 2020 BOARD Meeting: 09/08/20
ARTICLE III. BOARD INVESTMENT POLICIES

Attachment 1

Section 9 PROXY VOTING POLICY

<u>1.15</u>	DIRECTOR ATTENDANCE AT	CASE-BY-CASE	Absent compelling, publicly disclosed reasons,
	BOARD AND COMMITTEE		directors who attend fewer than 75 percent of board
	MEETINGS	VOTING AGENT'S	and board-committee meetings for two consecutive
		DISCRETION	years should not be renominated. Companies should
			disclose individual director attendance figures for
			board and committee meetings.

2. AUDIT-RELATED

Shareholders must rely on company-produced financial statements to assess company performance and the values of their investments. External auditors play an important role by certifying the integrity of these financial reports provided to shareholders. To ensure that an external auditor is acting in shareholders' best interest, the auditor must be independent, objective, and free of potential conflicts of interest.

No.	Issue	LACERS Position	Rationale
2.1	RATIFYING AUDITORS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	The Board generally supports a company's choice of audit firms unless an auditor has a financial interest in or association with the company and is therefore not independent; there is reason to believe that the independent auditor has rendered an inaccurate opinion of the company's financial position; or fees are excessive as defined by ISS (Non-audit fee > audit fees + audit related fees + tax compliance/preparation fees).
2.2	LIMITING NON-AUDIT SERVICES BY AUDITORS	FOR	Auditor independence may be impaired if an auditor provides both audit-related and non-audit related services to a company and generates significant revenue from these non-audit services. The Board believes that a company should have policies in place to limit non-audit services and prevent conflicts of interest.
2.3	ROTATION OF AUDITORS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	A long-standing relationship between a company and an audit firm may compromise auditor independence for various reasons including an auditor's closeness to client management, lack of attention to detail due to staleness and redundancy, and eagerness to please the client. Enron and Anderson is a prime example of this situation. The Board believes it may be prudent to rotate auditors every 5 to 7 years.
2.4	ELECTION OF THE AUDIT COMMITTEE Section 404 of the Sarbanes-Oxley Act requires that companies document and assess the effectiveness of their internal controls. The Audit Committee should be comprised of the independent directors	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Companies with significant material weaknesses identified in the Section 404 disclosures potentially have ineffective internal financial reporting controls, which may lead to inaccurate financial statements, hampering shareholder's ability to make informed investment decisions, and may lead to the destruction in public confidence and shareholder value. The Audit Committee is ultimately responsible for the integrity and reliability of the company's financial information, and its system of internal controls, and should be held accountable.

⁶-Arel, Barbara, Brody, Richard G. & Pany, Kurt. "Audit Firm Rotation and Audit Quality. "The CPA Journal (January 2005). November 12, 2010.

3. COMPENSATION

The Board endorses executive compensation plans that align management and shareholders' interest. Executive pay programs should be fair, competitive, reasonable, and appropriate. Pay-for-performance plans should be a central tenet of executive compensation and plans should be designed with the intent of increasing long-term shareholder value. Executives should not be incentivized to take excessive risks that could threaten long-term corporate viability and shareholder value.

No.	Issue	LACERS Position	Rationale
3.1	EXECUTIVE COMPENSATION APPROVED BY THE BOARD OF DIRECTORS	FOR	While some corporations allow compensation issues to be left to management, it is more prudent to have a compensation committee, composed of independent directors, approve, on an annual basis, executive compensation, including the right to receive any bonus, severance or other extraordinary payment. If a company does not have a compensation committee, then executive compensation should be approved by a majority vote of independent directors. The Board normally prefers to support the company's recommendation of executive compensation issues.
3.2	INDEPENDENT COMPENSATION CONSULTANT	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	A company's board and/or compensation committee should have the power to hire an independent consultant – separate from the compensation consultants working with corporate management – to assist with executive compensation issues to avoid conflicts of interest. Disclosure should be provided about the company's, board's, and/or compensation committee's use of compensation consultants, such as company name, business relationship(s) and fees paid.
3.3	PAY FOR PERFORMANCE	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	A significant portion of an executive's pay should be tied to performance over time through the use of short and long-term performance-based incentives to align management and shareholders' interests. From a shareholders' perspective, performance is gauged by the company's stock performance over time. The attainment of executives' incentive goals should ultimately translate into superior shareholder returns in the long-term. Standard stock options and time-vested restricted stock are not considered performance-based since general market volatility alone can increase their value.
3.4	ADVISORY VOTES ON COMPENSATION (SAY ON PAY) – SHAREHOLDER PROPOSALS	FOR	A non-binding "say on pay" vote would encourage the board's compensation committee to be more careful about doling out unduly rich rewards that promote excessive risktaking. It also would be a quick and effective way for a board to gauge whether shareowners think the company's compensation practices are in their best interests. ⁷

⁷ "Executive Compensation." Council of Institutional Investors. 2008. November 12, 2010.

No.	Issue	LACERS Position	Rationale
3.5	ADVISORY VOTES ON COMPENSATION (SAY ON PAY) – MANAGEMENT PROPOSALS	CASE-BY-CASE VOTING AGENT'S DISCRETION	The advent of "say on pay" votes for shareholders in the U.S. is providing a new communication mechanism and impetus for constructive engagement between shareholders and managers/directors on pay issues. In general, the management say on pay (MSOP) ballot item is the primary focus of voting on executive pay practices dissatisfaction with compensation practices can be expressed by voting against MSOP rather than withholding or voting against the compensation committee.
3.6	SAY ON PAY BALLOT FREQUENCY	FOR	The Board supports an annual MSOP for many of the same reasons it supports annual director elections rather than a classified board structure: because it provides the highest level of accountability and direct communication by enabling the MSOP vote to correspond to the information presented in the accompanying proxy statement for the annual shareholders' meeting. Having MSOP votes only every two or three years, potentially covering all actions occurring between the votes, would make it difficult to create meaningful and coherent communication that the votes are intended to provide.
3.7	STOCK OPTION PLANS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Stock options align the interests of management with the interests of shareholders. The Board prefers that options should be issued at or above fair market value. There should be no re-pricing of underwater options (stock options with little or no value due to poor performance), nor should there be a replenishment feature (automatic increases in the shares available for grant each year). Management must monitor the amount of dilution that stock options create. The total cost of the stock option plan should be reasonable relative to peer companies. The Board normally supports the use of stock options as a part of executive and management compensation.
3.8	HOLDING PERIOD FOR EQUITY COMPENSATION AWARDS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Executives should be required to hold a substantial portion of their equity awards, including shares received from option exercises, while they are employed at a company or even into retirement. Equity compensation awards are intended to align management interests with those of shareholders, and allowing executives to sell or hedge these shares while they are employees of the company undermines this purpose.
3.9	EXCLUDING PENSION FUND INCOME	FOR	Earnings generated by a pension plan should not be included for executive compensation purposes.

⁸-Institutional Shareholder Services. 2010 U.S. Proxy Voting Guidelines Summary. February 25, 2010. 38.

⁹-Institutional Shareholder Services. 2010 Public Fund U.S. Proxy Voting Guidelines. 25.

No.	Issue	LACERS Position	Rationale
3.10	CLAWBACK OF INCENTIVE PAY	FOR	A company should recoup incentive payments made to executives and former executives if it is determined that the incentives were calculated from erroneous data, such as fraudulent or misstated financial results, and these incentive payments would not have been earned if correctly calculated.
3.11	GOLDEN PARACHUTES Golden parachutes are compensation arrangements that pay corporate managers after they leave their positions.	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	Golden parachutes can have a number of positive results: they can reduce management resistance to change, they help attract and retain competent talent, and they provide appropriate severance. Excessive golden parachutes not offered to other employees can damage their morale and can have a dilutive effect on shareholder wealth. A general rule is that the parachute should not exceed three times base salary. The Board is opposed to the payment of excessive executive compensation. Therefore, golden parachute agreements should be submitted to shareholders for ratification.
3.12	CHANGE OF CONTROL TRIGGERING UNJUSTIFIED ACCRUAL OF BENEFITS	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	A change of control event should not result in an acceleration of vesting of all unvested stock options or lapsing of vesting/performance requirements on restricted stock/performance shares, unless there is a loss of employment or substantial change in job duties for an executive.
3.13	GOLDEN COFFINS	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	Golden coffins are death-benefit packages awarded to the heirs of high ranking executives who die during employment with a company. Benefits awarded can include, but are not limited to, unearned salary and bonuses, accelerated stock options and perquisites. The Board is against excessive executive compensation, but recognizes that offering golden coffin benefits may be necessary to attract top talent.
3.14	SUPPLEMENTAL EXECUTIVE RETIREMENT PLANS (SERPS)	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	SERPs are executive-only retirement plans designed as a supplement to employee-wide plans. These plans may be structured to contain special provisions not offered in employee-wide plans such as above market interest rates and excess service credits. Incentive compensation may also be used in calculating retirement benefits, resulting in better benefit formulas than employee-wide plans and increased costs to the company. The Board supports SERPs if these plans do not contain excessive benefits beyond what is offered under employee-wide plans.
3.15	PROPOSALS TO LIMIT EXECUTIVE COMPENSATION OR OTHER BENEFITS	AGAINST	Executive pay should not have a blanket limit such as being capped at a specified multiple of other workers' pay. There should not be an absolute limit to retirement benefits, nor a mandate that stipulates that there be salary reductions based on corporate performance.

No.	Issue	LACERS Position	Rationale
3.16	DIRECTOR COMPENSATION	LACERS supports company management in principle VOTING AGENT'S DISCRETION	This is normally automatically approved unless the program is exceptional or abusive. Directors should be compensated with a mix of cash and stock, with the majority, but not all, of the compensation in stock to align their interests with shareholders. There should be no blanket limits on directors' compensation, but pay should be commensurate with expected duties and experience. The Board normally prefers to support company management's decision. The Board prefers that compensation issues be decided by a majority vote of the independent directors.
3.17	NON-EMPLOYEE DIRECTOR RETIREMENT BENEFITS	AGAINST	Since non-employee directors are elected representatives of shareholders and not company employees, they should not be offered retirement benefits, such as defined benefit plans or deferred stock awards, nor should they be entitled to special post-retirement perquisites.
3.18	DISCLOSURE OF EXECUTIVE COMPENSATION	FOR	The Board supports shareholder proposals seeking additional disclosure of executive compensation.
3.19	EMPLOYEE STOCK OWNERSHIP PROGRAMS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	On one hand, ESOPs have the potential for motivating and rewarding employees. On the other hand, there is concern about their use as management entrenchment devices and their potential dilutive effects on existing shareholder value. The Board believes that future purchasers must bear the same risk as current shareholders. Employee wealth obtained through stock ownership should be tied to shareholder value. The Board prefers no retroactive compensation. The Board supports the use of ESOPs.
3.20	401(K) EMPLOYEE BENEFIT PLANS	FOR	A 401(k) plan provides a highly visible benefit to employees that can be used to attract and retain quality personnel. The Board supports proposals to implement a 401(k) savings plan for employees.
3.21	OMNIBUS BUDGET RECONCILIATION ACT (OBRA) OF 1993 - RELATED COMPENSATION PROPOSALS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	IRS Section 162(m) of OBRA, prohibits a company from deducting more than \$1 million of an executive's compensation for tax purposes unless certain prescribed actions are taken to link compensation to performance such as establishment of performance goals by a compensation committee of outside directors and shareholder approval of the compensation plan. The Board generally supports proposals to approve new compensation plans or amend existing compensation plans to comply with Section 162(m) if the company can obtain tax benefits and increase shareholder value, and the plans do not result in excessive executive compensation.

¹⁰ Council of Institutional Investors. Corporate Governance Policies. 22.

4. SHAREHOLDER RIGHTS & TAKEOVER DEFENSES

Companies should feature shareholder rights in their corporate governance principles to allow shareholders the opportunity to participate directly in monitoring management. A 2003 study by the National Bureau of Economic Research found that "firms with weaker shareholder rights earned significantly lower returns, were valued lower, had poor operating performance, and engaged in greater capital expenditure and takeover activity." ⁴⁴

No.	Issue	LACERS Position	Rationale
4.1	ACCESS TO PROXY PROCESS	FOR	Access proposals allow shareholders who own a significant number of shares to access management's proxy material to evaluate and propose voting recommendations on proxy proposals and director nominees, and to nominate their own candidates to the board. These proposals are based on the belief that shareholder access rights provide for increased corporate accountability and healthy communication.
4.2	ADVANCE NOTICE REQUIREMENTS	LACERS supports this issue in principle. VOTING AGENT'S DISCRETION	Advance notice bylaws, holding requirements, disclosure rules and any other company imposed regulations on the ability of shareholders to solicit proxies beyond those required by law should not be so onerous as to deny sufficient time or otherwise make it impractical for shareholders to submit nominations or proposals and distribute supporting proxy materials. 12
4.3	CLASSIFIED BOARDS AND STAGGERED BOARDS A structure for a board of directors in which a portion of the directors serve for different term lengths.	LACERS opposes this issue in principle. VOTING AGENT'S DISCRETION	Although shareholders need some form of protection from hostile takeover attempts, and boards need tools and leverage in order to negotiate effectively with potential acquirers, a classified board tips the balance of power too much toward incumbent management at the price of potentially ignoring shareholder interests.
4.4	CONFIDENTIAL VOTING A shareholder's voting position is kept confidential.	FOR	Shareholders over whom management have some power (for example, employee shareholders, money managers who stand to gain or lose company business, banks, insurance companies and companies with interlocking boards) may be deterred from voting against management if they know their votes will become known to management. Companies that can discover who is voting in which way prior to the meeting also have an advantage not enjoyed by any shareholder supporting or opposing any issue on the ballot, and in targeting those shareholders who vote against management and pressuring them to change their votes.

⁴¹ Gompers, Paul, Ishii, Joy & Metrick, Andrew. 2003. "Corporate Governance and Equity Prices," The Quarterly Journal of Economics, MIT Press, vol. 118(1), pages 107-155, February.

⁴² Council of Institutional Investors. Corporate Governance Policies. 8.

No.	Issue	LACERS Position	Rationale
4.5	Allows each shareholder to take the voting rights he or she has with respect to director candidates and accumulates them to vote for only one director, or for a smaller number of directors.	FOR	Cumulative voting enhances shareholders' abilities to elect a single director or a small number of directors, thus increasing their ability to have a voice on the board even when they lack the voting power to affect change-in-control or other major decisions. Some fear that allowing cumulative voting can allow or encourage disruptive or predatory shareholders.
4.6	SHAREHOLDER'S RIGHT TO ACT INDEPENDENTLY OF MANAGEMENT CALLING SPECIAL MEETINGS AND ACTING BY WRITTEN CONSENT	FOR	These include giving shareholders the ability to call a special meeting of shareholders without management's consent, and the ability to act by written consent (saving the costs and difficulties of holding a meeting). Most corporations support the retention, restoration, or creation of these rights. Shareholders need realistic mechanisms to protect their interests in situations where their interests are not aligned with management interest.
4.7	SUPERMAJORITY PROVISIONS Voting majority that is higher than those set by state law.	AGAINST	Sets a level of approval for specified actions that is higher than the minimum set by state law. These requirements often exceed the level of shareholder participation at a meeting, making action that requires a supermajority all but impossible.
4.8	LINKED (BUNDLED) PROPOSALS Combining more than one proposal.	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	Linked proposals often include "sweeteners" to entice shareholders to vote for a proposal (that includes other items) that may not be in the shareholders' best interest. The Board normally opposes linked proposals where one or more of the linked proposals is in opposition to the Board's proxy position.
4.9	VOTES TO ABSTAIN MEANS A CASTED VOTE	FOR	Counting abstained votes in the total pool of all votes cast.
4.10	BROKER VOTING RESTRICTIONS	FOR	Broker non-votes and abstentions should be counted only for purposes of a quorum.
4.11	FAIR PRICING	FOR	Fair price provisions prevent two-tier tender offers in which a buyer offers a premium price for only enough shares to obtain a controlling interest. It is unfair to pay some shareholders (those that did not tender in the first group) less than other shareholders.
4.12	GREEN MAIL Greenmail is the practice of shareholders accumulating a large block of stock in a company, then selling the stock back to the company at an above market price in exchange for agreeing not to attempt to take control for a lengthy period of time.	AGAINST	A vote of the holders of a majority of the outstanding shares of common stock, regardless of class, shall be required to approve any corporate decision related to the finances of a company which will have a material effect upon the financial position of the company and the position of the company's shareholders.

No.	Issue	LACERS Position	Rationale
4.13	POISON PILLS A method used by boards, which prevent anyone from acquiring a large portion of the company stock for a corporate takeover.	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	Poison pills can consist of a wide variety of provisions adopted by boards without shareholder approval, designed to make it financially unattractive – indeed, often financially devastating – for a shareholder to purchase more than a small percentage of the company's stock, often by triggering the creation of a large number of new stocks or warrants that dilute the offending shareholder's interest to the point of making it virtually valueless. The Board is normally opposed to the use of poison pills.
4.14	NET OPERATING LOSS (NOL) POISON PILLS See 4.13 for poison pill definition.	CASE-BY-CASE VOTING AGENT'S DISCRETION	NOLs may be used to reduce future income tax payments and have become valuable assets to many corporations. If a corporation experiences an ownership change as defined by Section 382 of the tax code, then its ability to use a pre-change NOL in a post-change period could be substantially limited or delayed. NOL pills are adopted as a takeover deterrent to preserve the tax benefit of NOLs.
4.15	POISON PILLS – ALLOW FOR SHAREHOLDER VOTE	FOR	Since poison pills ultimately impact the wealth of shareholders, the Board supports voting measures that allow for the shareholders to vote on matters pertaining to the use of poison pills.
4.16	RE-INCORPORATION	LACERS supports company management in principle VOTING AGENT'S DISCRETION	Corporations may wish to reincorporate in another state to take advantage of favorable corporate law, while providing maximized shareholder values and operational flexibility. On the other hand, reincorporation laws of other states could be such as to limit shareholder rights or reduce shareholder wealth. The Board normally supports company management's decisions on re-incorporation matters.
4.17	STATE ANTI-TAKEOVER LAWS	CASE-BY-CASE VOTING AGENT'S DISCRETION	State anti-takeover laws seek to deter hostile takeover attempts of state-based corporations with the intent of keeping target companies locally based and preserving jobs. These laws may also complicate friendly mergers and impose great costs and delays on shareholders and stakeholders in the corporation. Most state anti-takeover provisions allow companies to "opt in" or "opt out" of coverage via shareholder vote.
4.18	TARGETED SHARE PLACEMENTS Placing stock in the hands of friendly investors	LACERS supports company management in principle VOTING AGENT'S DISCRETION	Targeted share placements (or "White Squire" placements) occur when a company puts large blocks of stock or convertible securities into the hands of a friendly investor or group of investors. This is often an inexpensive method of raising cash for a company. The Board prefers that company management seeks

¹³ Nathan, Charles. "Recent Poison Pill Development and Trends." May 12, 2009. The Harvard Law School Forum on Corporate Governance and Financial Regulation.

PROPOSED REVISED POLICY AS OF SEPTEMBER 8, 2020 BOARD Meeting: 09/08/20
ARTICLE III. BOARD INVESTMENT POLICIES Item V-C
Attachment 1

Section 9 PROXY VOTING POLICY		
	authorization before establishing a targeted share placement but supports this corporate action.	

5. CAPITAL STRUCTURE

Corporate financing decisions can have a significant impact on shareholder value, particularly when these decisions may result in common share dilution. As a result, shareholders must analyze all management proposals to modify capital structure to determine whether these financing decisions are in their best interests.

No.	Issue	LACERS Position	Rationale
5.1	INCREASES IN THE NUMBER OF AUTHORIZED SHARES OF STOCK	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Companies need the flexibility of issuing additional shares for stock splits, stock dividends, financings, acquisitions, employee benefit plans and general corporate purposes. The Board prefers that increases should not exceed three times the number of existing outstanding shares and that the company specify a purpose for the proposed increase.
5.2	ONE SHARE, ONE VOTE Each share of common stock, regardless of its class, shall be entitled to vote in proportion to its relative share of the total common stock equity of the corporation.	FOR	The right to vote is inviolate and may not be abridged by any circumstances or by any action of any person. Each share of common stock, regardless of its class, shall be treated equally in proportion to its relative share in the total common stock equity of the corporation, with respect to any dividend, distribution, redemption, tender or exchange offer. In matters reserved for shareholder action, procedural fairness and full disclosure are required.
5.3	PAR VALUE ADJUSTMENT OF COMMON STOCK	FOR	In extraordinary cases when a stock price falls below its par value, a company wishing to issue additional stock would be unable to do so without reducing par value. Companies may also propose reductions in par value to conform to state legislative changes in the required minimum level of par value. 44
5.4	PREEMPTIVE RIGHTS Provides current stockholders an option to maintain their relative ownership position.	AGAINST	Preemptive rights require a company issuing new shares to offer them to their existing shareholders first, in proportion to their existing holdings. This gives current shareholders the ability to maintain their relative equity position as a shareholder. Preemptive rights generally have limited importance, given the increase in the size and liquidity of the secondary market and their potential for abuse.
5.5	DEBT RESTRUCTURING	CASE-BY-CASE VOTING AGENT'S DISCRETION	As part of a debt restructuring plan, a company may propose to increase and issue common and/or preferred shares. These proposals should be evaluated considering dilution to existing shareholders, potential changes in company control, the company's current financial position, terms of the offer, whether bankruptcy is imminent and alternatives.

¹⁴ Institutional Shareholder Services. U.S. Proxy Voting Manual. 2006. November 12, 2010.

No.	Issue	LACERS Position	Rationale
5.6	CONVERSION OF SECURITIES	CASE-BY-CASE VOTING AGENT'S DISCRETION	Proposals to convert securities, such as converting preferred stock to common shares, should be evaluated based on the dilution to existing shareholders, the conversion price relative to market value, financial issues, control issues, termination penalties, and conflicts of interest.
5.7	SHARE REPURCHASES Corporations buy back a portion of the outstanding shares.	FOR	The Board normally favors of share repurchase plans if the company boards feel that the stock is undervalued or there is a legitimate corporate purpose.
5.8	REVERSE STOCK SPLITS	FOR ONLY IF THE NUMBER OF AUTHORIZED SHARES IS PROPORTIONATELY REDUCED. OTHERWISE, VOTING AGENT'S DISCRETION.	A reverse stock split reduces the number of shares owned and increases the share price proportionately. A reverse stock split has no effect on the value of what shareholders own. Companies often reverse split their stock when they believe the price of their stock is too low to attract investors to buy their stock or to avoid being delisted. 15 If the number of authorized shares is not proportionately reduced with a reverse stock split, then LACERS treats these proposals as a request to increase authorized shares.
5.9	BLANK CHECK PREFERRED STOCK Blank check preferred stock is authorized stock over which the board has complete discretion to set voting rights, dividend rates, and redemption and conversion privileges.	AGAINST	There is the potential for abusing this kind of stock by the board. Although some guidelines note that blank check preferred stock gives management great flexibility, and this might be valuable and in the corporate interest, in general it is felt that this kind of flexibility, free of shareholder control, is insufficient justification for the creation of this type of stock.

⁴⁵ "Reverse Stock Splits." Securities and Exchange Commission. 2000. November 12, 2010. http://www.sec.gov/answers/reversesplit.htm.

6. CORPORATE RESTRUCTURINGS

Corporate restructurings, such as mergers and leveraged buyouts, can have a major effect on shareholder value. Many of these transactions require shareholder approval and must be examined carefully to determine whether they are in the best financial interests of the shareholders.

No.	Issue	LACERS Position	Rationale
6.1	ASSET SALES	LACERS supports this issue in principle VOTING AGENT'S	Asset sales should be evaluated based on the impact on the balance sheet/working capital, value received for the asset, and potential elimination of inefficiencies. The Board generally supports management decisions to sell assets.
6.2	GOING PRIVATE TRANSACTIONS (LEVERAGED BUYOUTS AND MINORITY SQUEEZEOUTS)	DISCRETION CASE-BY-CASE VOTING AGENT'S DISCRETION	Going private transactions such as leveraged buyouts and minority squeezeouts should be evaluated on a case-by-case basis taking into account the following: offer price and imbedded premium, fairness opinion, how the deal was negotiated, conflicts of interest, other alternatives/offers considered, and the risk to shareholders if the attempt to take the company private fails.
6.3	LIQUIDATIONS	CASE-BY-CASE VOTING AGENT'S DISCRETION	Liquidation proposals are generally bad news for long-term investors. They usually occur after a prolonged period of declines in earnings and share prices. However, liquidation may be an attractive option if the sale of the firm's assets on a piece-meal basis can be accomplished at a higher-than-market price. Liquidation proposals should be evaluated based on management's efforts to pursue other alternatives, appraised value of assets, the compensation plan for executives managing the liquidation, and the likelihood of
6.4	MERGERS AND ACQUISITIONS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	bankruptcy if the liquidation proposal is not approved. 46 Case-by-case votes are recommended on mergers or acquisitions since the circumstances by which they arise are unique. The Board supports the company management's decision on mergers and acquisitions when such decision is based upon the findings of a thorough due diligence process and is in the best interest of the shareholders.
6.5	SPIN-OFFS	CASE-BY-CASE VOTING AGENT'S DISCRETION	Corporations may seek to streamline their operations by spinning off less productive or unrelated subsidiary businesses. The spun-off companies are expected to be worth more as independent entities than as parts of a larger business. Spin-offs are evaluated case-by-case depending on the tax and regulatory advantages, planned use of sale proceeds, managerial incentives, valuation of spinoff, fairness opinion, benefits to the parent company, conflicts of interest, corporate governance changes, and changes in the capital structure.

¹⁶ Institutional Shareholder Services. U.S. Proxy Voting Manual. 2006. November 12, 2010.

7. MI	7. MISCELLANEOUS CORPORATE GOVERNANCE			
No.	Issue	LACERS Position	Rationale	
7.1	ANNUAL MEETING DATE & LOCATION	LACERS supports company management in principle VOTING AGENT'S DISCRETION	Mandatory rotation of the annual meeting would not significantly increase stockholders' access to management since there are convenient alternatives available to interested stockholders. It would decrease the company's flexibility without a material benefit to stockholders. The Board normally supports company management's decision on this issue.	
7.2	CORPORATE NAME CHANGE	FOR	A company may seek a name change to better portray its strategic image or re-brand itself. The Board supports company management's decision on this issue.	
7.3	CORPORATION CHARTER & BYLAW AMENDMENTS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Charters and bylaws should not be amended without shareholder approval unless the changes are of a housekeeping nature such as minor corrections or updates.	

8. SOCIAL & ENVIRONMENTAL

On November 13, 2007, the Board adopted the United Nations Principles for Responsible Investment ("Principles"), a policy of global best practices for environmental, social, and governance ("ESG") investing. On April 9, 2019, the Board of Administration approved becoming a signatory of the Principles for Responsible Investing ("PRI"), a policy of global best practices for environmental, social, and governance ("ESG") investing. LACERS officially became a PRI signatory on September 3, 2019. LACERS current proxy voting agent, Institutional Shareholder Services, ("ISS"), is a signatory to the Principles PRI and incorporates them into its proxy analysis process. Therefore, when considering how to vote on most ESG proposals, investment staff relies on the research expertise and voting recommendations of ISS.

No.	Issue	LACERS Position	Rationale
8.1	DIVERSIFICATION OF BOARDS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Women and minorities have played major and responsible roles not only in government, higher education, law and medicine, but also in communications, electronics, and finance. The Board normally prefers to support diversification on company boards. However, the Board recognizes that such a mandate carried out without regard to the selection of the most highly qualified candidates might not be in the best interest of these companies.
8.2	CORPORATE BOARD MEMBERS SHOULD WEIGH SOCIO- ECONOMIC, LEGAL AND FINANCIAL FACTORS WHEN EVALUATING TAKEOVER BIDS	CASE-BY-CASE BASIS. VOTING AGENT'S DISCRETION	While broad social and environmental issues are of concern to everyone, institutional shareholders acting as representatives of their beneficiaries must consider, specifically, the impact of the proposal on the target company. A decision on whether to support or oppose such proposals shall focus on the financial aspects of social and environmental proposals. If a proposal would have a negative impact on the company's financial position or adversely affect important operations, LACERS would oppose the resolution. Conversely, if a proposal would have a clear and beneficial impact on the company's finances or operations, LACERS would support the proposal.
8.3	INDEPENDENT REVIEW OF COMPANY OR PLANT OPERATIONS	AGAINST	An independent review of company or plant operations which will be provided at company expense to the shareholders to consider the cost of and alternatives to the present or proposed projects on the primary operation. This process would be costly and time-consuming.
8.4	DISCLOSURE OF OFFICERS, DIRECTORS AND INVOLVED OUTSIDERS' GOVERNMENTAL AFFILIATIONS	AGAINST	Miscellaneous issues include disclosures of lists of officers, directors and involved outsiders who have served in any governmental capacity during the previous five years. In addition, disclosure includes the lists of law firms employed by the companies, rundowns on fees and the revelation as to whether any elected or appointed official have partnership interest in the retained law firms. To the extent that potential conflicts of interest cannot be controlled by corporate procedures, professional ethics, and law, these disclosures will make no difference.

No.	Issue	LACERS Position	Rationale
8.5	CORPORATE AFFIRMATION OF ITS NON-COERCIVE POLITICAL PRACTICES	AGAINST	This affirmation is intended to ensure that the corporation avoids a number of coercive political practices such as distribution of contribution cards in favor of one political party. Since these practices are illegal, the issue is moot.
8.6	LIMITING CORPORATE PHILANTHROPY	AGAINST	These proposals place restrictions and additional reporting obligations upon management's right to make corporate contributions to charitable, educational, community or related organizations. Most companies give money to charity. Because most companies must compete, those that do not contribute to charity risk damaging their good names.
8.7	STAKEHOLDERS' INTEREST BEFORE OR EQUAL WITH SHAREHOLDERS' INTEREST	ABSTAIN	Stakeholders include customers, suppliers, employees, communities, creditors and shareholders. Stakeholders are important to the success of the corporation and therefore the interests of each must be considered by directors and management. However, boards should not put the non-shareholder/stakeholder interests ahead of or on an equal footing with shareholders in terms of the corporation's ultimate purpose.
8.8	GENDER, RACE, OR ETHNICITY PAY GAP	<u>FOR</u>	Companies should provide reports on its pay data categorized by gender, race, or ethnicity and reports on a company's policies and goals to reduce any gender, race, or ethnicity pay gaps.
<u>8.9</u>	REPORTS ON EMPLOYEE DIVERSITY	<u>FOR</u>	Companies should provide diversity reports identifying employees according to their gender and race in each of the nine Equal Employment Opportunity Commission (EEOC) defined job categories.
8 <u>.10</u> 8	ALL OTHER ESG ISSUES	VOTING AGENT'S DISCRETION	Investment staff relies on the research expertise and voting recommendations of ISS for other ESG issues not addressed by this policy.

9. ISSUES NOT ADDRESSED BY POLICY

For proxy issues not addressed by this policy that are market specific, operational or administrative in nature, and likely non-substantive in terms of impact, LACERS gives ISS discretion to vote these items.

Substantive issues not covered by this policy and which may potentially have a significant economic impact for LACERS shall be handled accordingly:

- 1) ISS shall alert investment staff of substantive proxy issue not covered by policy as soon as practicable;
- 2) Investment staff and/or the General Manager make shall determine whether the item requires Corporate Governance Committee ("Committee") and/or Board of Administration ("Board") consideration;
- 3) If the issue does not require Committee and Board consideration, then staff will vote the issue based on available research;
- 4) If the issue requires Committee and Board consideration, then the item will be prepared and presented to the Committee and Board for consideration. Following Committee and Board action, staff will then have the issue voted accordingly.
- 5) If time constraints prevent a formal gathering of the Committee and Board, then LACERS Board approved Corporate Governance Actions Protocol, as reprinted below, shall apply and staff will then have the issue voted accordingly.

CORPORATE GOVERNANCE ACTIONS POLICY Board Adopted December 2008

From time to time LACERS receives requests from other pension funds or from affiliated organizations for support of various corporate governance actions. Many of the actions requested, such as requests to sign action letters, would otherwise appear to be consistent with existing Board policy. However, occasionally there is not adequate time to convene a Committee or Board meeting in advance to consider the matter.

The proposed Corporate Governance Actions Policy requires that one staff member plus one Board member both agree that the subject to be voted/acted on falls within the letter or spirit of adopted Board policy. If both agree, the measure will be executed by the General Manager or <u>authorizedher</u>-designee.

The designated staff person will be the Chief Investment Officer (CIO). The designated Board member will be the Chair of the Corporate Governance Committee. In the absence of the CIO, the General Manager will become the designated staff member. In the absence of the Chair of the Corporate Governance Committee, the Board Chair will become the designated Board member.

ARTICLE III. BOARD INVESTMENT POLICIES Attachment 2

Section 9 PROXY VOTING POLICY

XIV. PROXY VOTING POLICY

A. Introduction

As good corporate governance practices are widely believed to increase shareholder value, public retirement systems across the country are becoming more active in encouraging good corporate governance practices among companies in which they own stock.

As such the core objectives of LACERS Proxy Policy are:

- 1. Manage proxy voting rights with the same care, skill, diligence and prudence as is exercised in managing other assets.
- 2. Exercise proxy voting rights in the sole interest of the System's members and beneficiaries in accordance with all applicable statutes consistent with the Board proxy policy.
- 3. Provide a framework for voting shares responsibly and in a well-reasoned manner.
- 4. Align the interests of shareowners and corporate management to build long-term sustainable growth in shareholder value for the benefit of the System.

These primary objectives shall be considered whenever the Board and/or Corporate Governance Committee considers policy, reviews proxy voting issues, recommends corporate governance investment activities, or takes other corporate governance-related actions.

B. Statement of Purpose

The Board has formulated this policy to provide a guideline for proxy voting. This policy is set forth in the best interest of LACERS investment program to support sound corporate governance practices that maximize shareholder value.

All applications of this policy are executed by an outside proxy voting agent. The policy will be reviewed on a bi-annual basis. The proxy voting agent provides quarterly voting reports summarizing all votes cast during that time period. These reports are reviewed for compliance with the proxy voting policy.

1. BOARD OF DIRECTORS

Electing directors is the single most important stock ownership right that shareholders can exercise. Shareholders can promote healthy corporate governance practices and influence long-term shareholder value by electing directors who share shareholder views. In evaluating proxy items related to a company's board, director accountability, independence and competence are of prime importance to ensure that directors are fit for the role and best able to serve shareholders' interests.

No.	Issue	LACERS Position	Rationale
1.1	ELECTION OF DIRECTORS IN UNCONTESTED ELECTIONS	LACERS supports company management in principle VOTING AGENT'S DISCRETION	It is prudent to vote for the prescribed full slate of directors as long as the slate of directors will conduct themselves in the best interest of the shareholders. Director nominees should be evaluated based on accountability, responsiveness to shareholders, independence from company management, and competence and performance.
1.2	BOARD INDEPENDENCE	FOR	At a minimum, a majority of the board should consist of directors who are independent. Corporate boards should strive to obtain board composition made up of a substantial majority (at least two-thirds) of independent directors. ⁵
1.3	MAJORITY THRESHOLD VOTING FOR THE ELECTION OF DIRECTORS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Under a plurality system, a board-backed nominee in an uncontested election needs to receive only a single affirmative vote to claim his or her seat in the boardroom. Even if holders of a substantial majority of the votes cast "withhold" support, the director nominee wins the seat. Under the majority vote standard, a director nominee must receive support from holders of a majority of the votes cast in order to be elected (or re-elected) to the board. In contested elections where there are more nominees than seats, a carve-out provision for plurality should exist.
1.4	SEPARATE CHAIR AND CEO	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	A CEO who also heads a board is less accountable than one who must answer to an independent chairman as well as fellow directors. However, there could be times when it makes sense for one person to wear two hats. On balance, there appears to be more gained and less lost from separating the two jobs at major companies. The Board generally favors the separation of the chairman and CEO. However, the Board believes it may be in the best interests of a corporation and the shareholders to have one person fulfilling both positions in smaller companies.

 $^{^{5}}$ CalPERS. Global Principles of Accountable Corporate Governance. February 16, 2010. 8.

No.	Issue	LACERS Position	Rationale
1.5	LIMITING BOARD SIZE	FOR	Proposals that allow management to increase or decrease the size of the board at its own discretion are often used by companies as a takeover defense. Shareholders should support management proposals to fix the size of the board at a specific number of directors, thereby preventing management (when facing a proxy contest) from increasing the size of the board without shareholder approval. ⁶
1.6	COMMITTEE INDEPENDENCE	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	The key board committees – audit, compensation, and nominating committees – should be composed exclusively of independent directors if they currently do not meet that standard. The company's board (not the CEO) should appoint the committee chairs and members. Committees should be able to select their own service providers to assist them in decision making.
1.7	DIRECTOR QUALIFICATIONS AND RESTRICTIONS Requires directors to own a minimum amount of stock; impose tenure limits; establishing a minimum or maximum age requirement	AGAINST	Establishing a minimum amount of stock ownership could preclude very qualified candidates from sitting on the board. Tenure limits and age restrictions could force out experienced and knowledgeable board members.
1.8	LIABILITY AND INDEMNIFICATION OF OFFICERS AND DIRECTORS	CASE-BY-CASE VOTING AGENT'S DISCRETION	This indemnifies corporate officers and directors against personal liability suits as a result of their official status. This indemnification is necessary to attract and keep the best-qualified individuals. However, officers' and directors' liability should not be limited or fully indemnified for acts that are serious violations of fiduciary obligations such as gross negligence or intentional misconduct.
1.9	OBLIGATION OF BOARDS TO ACT ON SHAREHOLDER PROPOSALS RECEIVING MAJORITY SUPPORT To ensure that the voices of the owners of the firm are heard.	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Boards are responsible for ensuring that the voices of the owners of the firm are heard. If the majority of shareholders have indicated they desire a particular governance change, the board should support the proposal in question.
1.10	DIRECTOR REMOVAL BY SHAREHOLDERS	FOR	Shareholders should have the right to remove directors or fill director vacancies. Lack of such a policy could allow management to protect themselves from various shareholder initiatives.

 $^{^{\}mbox{6}}$ LACERA. Domestic Proxy Voting Guidelines. April 22, 2009. 21.

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No.	Issue	LACERS Position	Rationale
1.11	SHAREHOLDER ADVISORY COMMITTEES	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	It is often difficult for directors to communicate to and hear from shareholders, because shareholders tend to be numerous, unidentified, dispersed, and silent. This proposal establishes committees of shareholders to make communication easier and more effective. However, establishment of such committees can be time consuming and expensive. The Board prefers the establishment of such committees where there is no other available mechanism to communicate with the company boards.
1.12	PROXY CONTESTS	CASE-BY-CASE VOTING AGENT'S DISCRETION	A proxy contest is a strategy that involves using shareholders' proxy votes to replace the existing members of a company's board of directors. By removing existing board members, the person or company launching the proxy contest can establish a new board of directors that is better aligned with their objectives. Proxy contests should be examined on a case-by-case basis considering factors such as the company's performance relative to peers, strategy of incumbents vs. dissidents, experience of director candidates, current management's track record, etc.
1.13	REIMBURSEMENT OF PROXY SOLICITATION EXPENSES	CASE-BY-CASE VOTING AGENT'S DISCRETION	Most expenditures incurred by incumbents in a proxy contest are paid by the company. In contrast, dissidents are generally reimbursed only for proxy solicitation expenses, if they gain control of the company. Dissidents who have only gained partial representation may also be reimbursed in cases where the board and a majority of shareholders approve. In successful proxy contests, new management will often seek shareholder approval for the use of company funds to reimburse themselves for the costs of proxy solicitation.

2. AUDIT-RELATED

Shareholders must rely on company-produced financial statements to assess company performance and the values of their investments. External auditors play an important role by certifying the integrity of these financial reports provided to shareholders. To ensure that an external auditor is acting in shareholders' best interest, the auditor must be independent, objective, and free of potential conflicts of interest.

No.	Issue	LACERS Position	Rationale
2.1	RATIFYING AUDITORS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	The Board generally supports a company's choice of audit firms unless an auditor has a financial interest in or association with the company and is therefore not independent; there is reason to believe that the independent auditor has rendered an inaccurate opinion of the company's financial position; or fees are excessive as defined by ISS (Non-audit fee > audit fees + audit related fees + tax compliance/preparation fees).
2.2	LIMITING NON-AUDIT SERVICES BY AUDITORS	FOR	Auditor independence may be impaired if an auditor provides both audit-related and non-audit related services to a company and generates significant revenue from these non-audit services. The Board believes that a company should have policies in place to limit non-audit services and prevent conflicts of interest.
2.3	ROTATION OF AUDITORS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	A long-standing relationship between a company and an audit firm may compromise auditor independence for various reasons including an auditor's closeness to client management, lack of attention to detail due to staleness and redundancy, and eagerness to please the client. Tenron and Anderson is a prime example of this situation. The Board believes it may be prudent to rotate auditors every 5 to 7 years.
2.4	ELECTION OF THE AUDIT COMMITTEE Section 404 of the Sarbanes-Oxley Act requires that companies document and assess the effectiveness of their internal controls. The Audit Committee should be comprised of the independent directors	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Companies with significant material weaknesses identified in the Section 404 disclosures potentially have ineffective internal financial reporting controls, which may lead to inaccurate financial statements, hampering shareholder's ability to make informed investment decisions, and may lead to the destruction in public confidence and shareholder value. The Audit Committee is ultimately responsible for the integrity and reliability of the company's financial information, and its system of internal controls, and should be held accountable.

⁷ Arel, Barbara, Brody, Richard G. & Pany, Kurt. "Audit Firm Rotation and Audit Quality. "The CPA Journal (January 2005). November 12, 2010.

3. COMPENSATION

The Board endorses executive compensation plans that align management and shareholders' interest. Executive pay programs should be fair, competitive, reasonable, and appropriate. Pay-for-performance plans should be a central tenet of executive compensation and plans should be designed with the intent of increasing long-term shareholder value. Executives should not be incentivized to take excessive risks that could threaten long-term corporate viability and shareholder value.

No.	Issue	LACERS Position	Rationale
3.1	EXECUTIVE COMPENSATION APPROVED BY THE BOARD OF DIRECTORS	FOR	While some corporations allow compensation issues to be left to management, it is more prudent to have a compensation committee, composed of independent directors, approve, on an annual basis, executive compensation, including the right to receive any bonus, severance or other extraordinary payment. If a company does not have a compensation committee, then executive compensation should be approved by a majority vote of independent directors. The Board normally prefers to support the company's recommendation of executive compensation issues.
3.2	INDEPENDENT COMPENSATION CONSULTANT	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	A company's board and/or compensation committee should have the power to hire an independent consultant – separate from the compensation consultants working with corporate management – to assist with executive compensation issues to avoid conflicts of interest. Disclosure should be provided about the company's, board's, and/or compensation committee's use of compensation consultants, such as company name, business relationship(s) and fees paid.
3.3	PAY FOR PERFORMANCE	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	A significant portion of an executive's pay should be tied to performance over time through the use of short and long-term performance-based incentives to align management and shareholders' interests. From a shareholders' perspective, performance is gauged by the company's stock performance over time. The attainment of executives' incentive goals should ultimately translate into superior shareholder returns in the long-term. Standard stock options and time-vested restricted stock are not considered performance-based since general market volatility alone can increase their value.
3.4	ADVISORY VOTES ON COMPENSATION (SAY ON PAY) – SHAREHOLDER PROPOSALS	FOR	A non-binding "say on pay" vote would encourage the board's compensation committee to be more careful about doling out unduly rich rewards that promote excessive risk-taking. It also would be a quick and effective way for a board to gauge whether shareowners think the company's compensation practices are in their best interests. ⁸

⁸ "Executive Compensation." Council of Institutional Investors. 2008. November 12, 2010.

No.	Issue	LACERS Position	Rationale
3.5	ADVISORY VOTES ON COMPENSATION (SAY ON PAY) – MANAGEMENT PROPOSALS	CASE-BY-CASE VOTING AGENT'S DISCRETION	The advent of "say on pay" votes for shareholders in the U.S. is providing a new communication mechanism and impetus for constructive engagement between shareholders and managers/directors on pay issues. In general, the management say on pay (MSOP) ballot item is the primary focus of voting on executive pay practices dissatisfaction with compensation practices can be expressed by voting against MSOP rather than withholding or voting against the compensation committee. 9
3.6	SAY ON PAY BALLOT FREQUENCY	FOR	The Board supports an annual MSOP for many of the same reasons it supports annual director elections rather than a classified board structure: because it provides the highest level of accountability and direct communication by enabling the MSOP vote to correspond to the information presented in the accompanying proxy statement for the annual shareholders' meeting. Having MSOP votes only every two or three years, potentially covering all actions occurring between the votes, would make it difficult to create meaningful and coherent communication that the votes are intended to provide.
3.7	STOCK OPTION PLANS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Stock options align the interests of management with the interests of shareholders. The Board prefers that options should be issued at or above fair market value. There should be no re-pricing of underwater options (stock options with little or no value due to poor performance), nor should there be a replenishment feature (automatic increases in the shares available for grant each year). Management must monitor the amount of dilution that stock options create. The total cost of the stock option plan should be reasonable relative to peer companies. The Board normally supports the use of stock options as a part of executive and management compensation.
3.8	HOLDING PERIOD FOR EQUITY COMPENSATION AWARDS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Executives should be required to hold a substantial portion of their equity awards, including shares received from option exercises, while they are employed at a company or even into retirement. Equity compensation awards are intended to align management interests with those of shareholders, and allowing executives to sell or hedge these shares while they are employees of the company undermines this purpose. 10
3.9	EXCLUDING PENSION FUND INCOME	FOR	Earnings generated by a pension plan should not be included for executive compensation purposes.

⁹ Institutional Shareholder Services. 2010 U.S. Proxy Voting Guidelines Summary. February 25, 2010. 38.

¹⁰ Institutional Shareholder Services. 2010 Public Fund U.S. Proxy Voting Guidelines. 25.

No.	Issue	LACERS Position	Rationale
3.10	CLAWBACK OF INCENTIVE PAY	FOR	A company should recoup incentive payments made to executives and former executives if it is determined that the incentives were calculated from erroneous data, such as fraudulent or misstated financial results, and these incentive payments would not have been earned if correctly calculated.
3.11	GOLDEN PARACHUTES Golden parachutes are compensation arrangements that pay corporate managers after they leave their positions.	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	Golden parachutes can have a number of positive results: they can reduce management resistance to change, they help attract and retain competent talent, and they provide appropriate severance. Excessive golden parachutes not offered to other employees can damage their morale and can have a dilutive effect on shareholder wealth. A general rule is that the parachute should not exceed three times base salary. The Board is opposed to the payment of excessive executive compensation. Therefore, golden parachute agreements should be submitted to shareholders for ratification.
3.12	CHANGE OF CONTROL TRIGGERING UNJUSTIFIED ACCRUAL OF BENEFITS	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	A change of control event should not result in an acceleration of vesting of all unvested stock options or lapsing of vesting/performance requirements on restricted stock/performance shares, unless there is a loss of employment or substantial change in job duties for an executive.
3.13	GOLDEN COFFINS	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	Golden coffins are death-benefit packages awarded to the heirs of high ranking executives who die during employment with a company. Benefits awarded can include, but are not limited to, unearned salary and bonuses, accelerated stock options and perquisites. The Board is against excessive executive compensation, but recognizes that offering golden coffin benefits may be necessary to attract top talent.
3.14	SUPPLEMENTAL EXECUTIVE RETIREMENT PLANS (SERPS)	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	SERPs are executive-only retirement plans designed as a supplement to employee-wide plans. These plans may be structured to contain special provisions not offered in employee-wide plans such as above market interest rates and excess service credits. Incentive compensation may also be used in calculating retirement benefits, resulting in better benefit formulas than employee-wide plans and increased costs to the company. The Board supports SERPs if these plans do not contain excessive benefits beyond what is offered under employee-wide plans.
3.15	PROPOSALS TO LIMIT EXECUTIVE COMPENSATION OR OTHER BENEFITS	AGAINST	Executive pay should not have a blanket limit such as being capped at a specified multiple of other workers' pay. There should not be an absolute limit to retirement benefits, nor a mandate that stipulates that there be salary reductions based on corporate performance.

No.	Issue	LACERS Position	Rationale
3.16	DIRECTOR COMPENSATION	LACERS supports company management in principle VOTING AGENT'S DISCRETION	This is normally automatically approved unless the program is exceptional or abusive. Directors should be compensated with a mix of cash and stock, with the majority, but not all, of the compensation in stock to align their interests with shareholders. There should be no blanket limits on directors' compensation, but pay should be commensurate with expected duties and experience. The Board normally prefers to support company management's decision. The Board prefers that compensation issues be decided by a majority vote of the independent directors.
3.17	NON-EMPLOYEE DIRECTOR RETIREMENT BENEFITS	AGAINST	Since non-employee directors are elected representatives of shareholders and not company employees, they should not be offered retirement benefits, such as defined benefit plans or deferred stock awards, nor should they be entitled to special post-retirement perquisites. ¹¹
3.18	DISCLOSURE OF EXECUTIVE COMPENSATION	FOR	The Board supports shareholder proposals seeking additional disclosure of executive compensation.
3.19	EMPLOYEE STOCK OWNERSHIP PROGRAMS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	On one hand, ESOPs have the potential for motivating and rewarding employees. On the other hand, there is concern about their use as management entrenchment devices and their potential dilutive effects on existing shareholder value. The Board believes that future purchasers must bear the same risk as current shareholders. Employee wealth obtained through stock ownership should be tied to shareholder value. The Board prefers no retroactive compensation. The Board supports the use of ESOPs.
3.20	401(K) EMPLOYEE BENEFIT PLANS	FOR	A 401(k) plan provides a highly visible benefit to employees that can be used to attract and retain quality personnel. The Board supports proposals to implement a 401(k) savings plan for employees.
3.21	OMNIBUS BUDGET RECONCILIATION ACT (OBRA) OF 1993 - RELATED COMPENSATION PROPOSALS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	IRS Section 162(m) of OBRA, prohibits a company from deducting more than \$1 million of an executive's compensation for tax purposes unless certain prescribed actions are taken to link compensation to performance such as establishment of performance goals by a compensation committee of outside directors and shareholder approval of the compensation plan. The Board generally supports proposals to approve new compensation plans or amend existing compensation plans to comply with Section 162(m) if the company can obtain tax benefits and increase shareholder value, and the plans do not result in excessive executive compensation.

¹¹ Council of Institutional Investors. Corporate Governance Policies. 22.

4. SHAREHOLDER RIGHTS & TAKEOVER DEFENSES

Companies should feature shareholder rights in their corporate governance principles to allow shareholders the opportunity to participate directly in monitoring management. A 2003 study by the National Bureau of Economic Research found that "firms with weaker shareholder rights earned significantly lower returns, were valued lower, had poor operating performance, and engaged in greater capital expenditure and takeover activity." 12

No.	Issue	LACERS Position	Rationale
4.1	ACCESS TO PROXY PROCESS	FOR	Access proposals allow shareholders who own a significant number of shares to access management's proxy material to evaluate and propose voting recommendations on proxy proposals and director nominees, and to nominate their own candidates to the board. These proposals are based on the belief that shareholder access rights provide for increased corporate accountability and healthy communication.
4.2	ADVANCE NOTICE REQUIREMENTS	LACERS supports this issue in principle. VOTING AGENT'S DISCRETION	Advance notice bylaws, holding requirements, disclosure rules and any other company imposed regulations on the ability of shareholders to solicit proxies beyond those required by law should not be so onerous as to deny sufficient time or otherwise make it impractical for shareholders to submit nominations or proposals and distribute supporting proxy materials. 13
4.3	CLASSIFIED BOARDS AND STAGGERED BOARDS A structure for a board of directors in which a portion of the directors serve for different term lengths.	LACERS opposes this issue in principle. VOTING AGENT'S DISCRETION	Although shareholders need some form of protection from hostile takeover attempts, and boards need tools and leverage in order to negotiate effectively with potential acquirers, a classified board tips the balance of power too much toward incumbent management at the price of potentially ignoring shareholder interests.
4.4	CONFIDENTIAL VOTING A shareholder's voting position is kept confidential.	FOR	Shareholders over whom management have some power (for example, employee shareholders, money managers who stand to gain or lose company business, banks, insurance companies and companies with interlocking boards) may be deterred from voting against management if they know their votes will become known to management. Companies that can discover who is voting in which way prior to the meeting also have an advantage not enjoyed by any shareholder supporting or opposing any issue on the ballot, and in targeting those shareholders who vote against management and pressuring them to change their votes.

¹² Gompers, Paul, Ishii, Joy & Metrick, Andrew. 2003. "Corporate Governance and Equity Prices," The Quarterly Journal of Economics, MIT Press, vol. 118(1), pages 107-155, February.

¹³ Council of Institutional Investors. Corporate Governance Policies. 8.

No.	Issue	LACERS Position	Rationale
4.5	Allows each shareholder to take the voting rights he or she has with respect to director candidates and accumulates them to vote for only one director, or for a smaller number of directors.	FOR	Cumulative voting enhances shareholders' abilities to elect a single director or a small number of directors, thus increasing their ability to have a voice on the board even when they lack the voting power to affect change-in-control or other major decisions. Some fear that allowing cumulative voting can allow or encourage disruptive or predatory shareholders.
4.6	SHAREHOLDER'S RIGHT TO ACT INDEPENDENTLY OF MANAGEMENT CALLING SPECIAL MEETINGS AND ACTING BY WRITTEN CONSENT	FOR	These include giving shareholders the ability to call a special meeting of shareholders without management's consent, and the ability to act by written consent (saving the costs and difficulties of holding a meeting). Most corporations support the retention, restoration, or creation of these rights. Shareholders need realistic mechanisms to protect their interests in situations where their interests are not aligned with management interest.
4.7	SUPERMAJORITY PROVISIONS Voting majority that is higher than those set by state law.	AGAINST	Sets a level of approval for specified actions that is higher than the minimum set by state law. These requirements often exceed the level of shareholder participation at a meeting, making action that requires a supermajority all but impossible.
4.8	LINKED (BUNDLED) PROPOSALS Combining more than one proposal.	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	Linked proposals often include "sweeteners" to entice shareholders to vote for a proposal (that includes other items) that may not be in the shareholders' best interest. The Board normally opposes linked proposals where one or more of the linked proposals is in opposition to the Board's proxy position.
4.9	VOTES TO ABSTAIN MEANS A CASTED VOTE	FOR	Counting abstained votes in the total pool of all votes cast.
4.10	BROKER VOTING RESTRICTIONS	FOR	Broker non-votes and abstentions should be counted only for purposes of a quorum.
4.11	FAIR PRICING	FOR	Fair price provisions prevent two-tier tender offers in which a buyer offers a premium price for only enough shares to obtain a controlling interest. It is unfair to pay some shareholders (those that did not tender in the first group) less than other shareholders.
4.12	GREEN MAIL Greenmail is the practice of shareholders accumulating a large block of stock in a company, then selling the stock back to the company at an above market price in exchange for agreeing not to attempt to take control for a lengthy period of time.	AGAINST	A vote of the holders of a majority of the outstanding shares of common stock, regardless of class, shall be required to approve any corporate decision related to the finances of a company which will have a material effect upon the financial position of the company and the position of the company's shareholders.

No.	Issue	LACERS Position	Rationale
4.13	POISON PILLS A method used by boards, which prevent anyone from acquiring a large portion of the company stock for a corporate takeover.	LACERS opposes this issue in principle VOTING AGENT'S DISCRETION	Poison pills can consist of a wide variety of provisions adopted by boards without shareholder approval, designed to make it financially unattractive – indeed, often financially devastating – for a shareholder to purchase more than a small percentage of the company's stock, often by triggering the creation of a large number of new stocks or warrants that dilute the offending shareholder's interest to the point of making it virtually valueless. The Board is normally opposed to the use of poison pills.
4.14	NET OPERATING LOSS (NOL) POISON PILLS See 4.13 for poison pill definition.	CASE-BY-CASE VOTING AGENT'S DISCRETION	NOLs may be used to reduce future income tax payments and have become valuable assets to many corporations. If a corporation experiences an ownership change as defined by Section 382 of the tax code, then its ability to use a pre-change NOL in a post-change period could be substantially limited or delayed. ¹⁴ NOL pills are adopted as a takeover deterrent to preserve the tax benefit of NOLs.
4.15	POISON PILLS – ALLOW FOR SHAREHOLDER VOTE	FOR	Since poison pills ultimately impact the wealth of shareholders, the Board supports voting measures that allow for the shareholders to vote on matters pertaining to the use of poison pills.
4.16	RE-INCORPORATION	LACERS supports company management in principle VOTING AGENT'S DISCRETION	Corporations may wish to reincorporate in another state to take advantage of favorable corporate law, while providing maximized shareholder values and operational flexibility. On the other hand, reincorporation laws of other states could be such as to limit shareholder rights or reduce shareholder wealth. The Board normally supports company management's decisions on re-incorporation matters.
4.17	STATE ANTI-TAKEOVER LAWS	CASE-BY-CASE VOTING AGENT'S DISCRETION	State anti-takeover laws seek to deter hostile takeover attempts of state-based corporations with the intent of keeping target companies locally based and preserving jobs. These laws may also complicate friendly mergers and impose great costs and delays on shareholders and stakeholders in the corporation. Most state antitakeover provisions allow companies to "opt in" or "opt out" of coverage via shareholder vote.
4.18	TARGETED SHARE PLACEMENTS Placing stock in the hands of friendly investors	LACERS supports company management in principle VOTING AGENT'S DISCRETION	Targeted share placements (or "White Squire" placements) occur when a company puts large blocks of stock or convertible securities into the hands of a friendly investor or group of investors. This is often an inexpensive method of raising cash for a company. The Board prefers that company management seeks authorization before establishing a targeted share placement but supports this corporate action.

¹⁴ Nathan, Charles. "Recent Poison Pill Development and Trends." May 12, 2009. The Harvard Law School Forum on Corporate Governance and Financial Regulation.

5. CAPITAL STRUCTURE

Corporate financing decisions can have a significant impact on shareholder value, particularly when these decisions may result in common share dilution. As a result, shareholders must analyze all management proposals to modify capital structure to determine whether these financing decisions are in their best interests.

No.	Issue	LACERS Position	Rationale
5.1	INCREASES IN THE NUMBER OF AUTHORIZED SHARES OF STOCK	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Companies need the flexibility of issuing additional shares for stock splits, stock dividends, financings, acquisitions, employee benefit plans and general corporate purposes. The Board prefers that increases should not exceed three times the number of existing outstanding shares and that the company specify a purpose for the proposed increase.
5.2	ONE SHARE, ONE VOTE Each share of common stock, regardless of its class, shall be entitled to vote in proportion to its relative share of the total common stock equity of the corporation.	FOR	The right to vote is inviolate and may not be abridged by any circumstances or by any action of any person. Each share of common stock, regardless of its class, shall be treated equally in proportion to its relative share in the total common stock equity of the corporation, with respect to any dividend, distribution, redemption, tender or exchange offer. In matters reserved for shareholder action, procedural fairness and full disclosure are required.
5.3	PAR VALUE ADJUSTMENT OF COMMON STOCK	FOR	In extraordinary cases when a stock price falls below its par value, a company wishing to issue additional stock would be unable to do so without reducing par value. Companies may also propose reductions in par value to conform to state legislative changes in the required minimum level of par value. 15
5.4	PREEMPTIVE RIGHTS Provides current stockholders an option to maintain their relative ownership position.	AGAINST	Preemptive rights require a company issuing new shares to offer them to their existing shareholders first, in proportion to their existing holdings. This gives current shareholders the ability to maintain their relative equity position as a shareholder. Preemptive rights generally have limited importance, given the increase in the size and liquidity of the secondary market and their potential for abuse.
5.5	DEBT RESTRUCTURING	CASE-BY-CASE VOTING AGENT'S DISCRETION	As part of a debt restructuring plan, a company may propose to increase and issue common and/or preferred shares. These proposals should be evaluated considering dilution to existing shareholders, potential changes in company control, the company's current financial position, terms of the offer, whether bankruptcy is imminent and alternatives.

¹⁵ Institutional Shareholder Services. U.S. Proxy Voting Manual. 2006. November 12, 2010.

No.	Issue	LACERS Position	Rationale
5.6	CONVERSION OF SECURITIES	CASE-BY-CASE VOTING AGENT'S DISCRETION	Proposals to convert securities, such as converting preferred stock to common shares, should be evaluated based on the dilution to existing shareholders, the conversion price relative to market value, financial issues, control issues, termination penalties, and conflicts of interest.
5.7	SHARE REPURCHASES Corporations buy back a portion of the outstanding shares.	FOR	The Board normally favors of share repurchase plans if the company boards feel that the stock is undervalued or there is a legitimate corporate purpose.
5.8	REVERSE STOCK SPLITS	FOR	A reverse stock split reduces the number of shares owned and increases the share price proportionately. A reverse stock split has no effect on the value of what shareholders own. Companies often reverse split their stock when they believe the price of their stock is too low to attract investors to buy their stock or to avoid being delisted. ¹⁶ If the number of authorized shares is not proportionately reduced with a reverse stock split, then LACERS treats these proposals as a request to increase authorized shares.
5.9	BLANK CHECK PREFERRED STOCK Blank check preferred stock is authorized stock over which the board has complete discretion to set voting rights, dividend rates, and redemption and conversion privileges.	AGAINST	There is the potential for abusing this kind of stock by the board. Although some guidelines note that blank check preferred stock gives management great flexibility, and this might be valuable and in the corporate interest, in general it is felt that this kind of flexibility, free of shareholder control, is insufficient justification for the creation of this type of stock.

 $^{^{16}}$ "Reverse Stock Splits." Securities and Exchange Commission. 2000. November 12, 2010. http://www.sec.gov/answers/reversesplit.htm>.

6. CORPORATE RESTRUCTURINGS

Corporate restructurings, such as mergers and leveraged buyouts, can have a major effect on shareholder value. Many of these transactions require shareholder approval and must be examined carefully to determine whether they are in the best financial interests of the shareholders.

No.	Issue	LACERS Position	Rationale
6.1	ASSET SALES	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Asset sales should be evaluated based on the impact on the balance sheet/working capital, value received for the asset, and potential elimination of inefficiencies. The Board generally supports management decisions to sell assets.
6.2	GOING PRIVATE TRANSACTIONS (LEVERAGED BUYOUTS AND MINORITY SQUEEZEOUTS)	CASE-BY-CASE VOTING AGENT'S DISCRETION	Going private transactions such as leveraged buyouts and minority squeezeouts should be evaluated on a case-by-case basis taking into account the following: offer price and imbedded premium, fairness opinion, how the deal was negotiated, conflicts of interest, other alternatives/offers considered, and the risk to shareholders if the attempt to take the company private fails.
6.3	LIQUIDATIONS	CASE-BY-CASE VOTING AGENT'S DISCRETION	Liquidation proposals are generally bad news for long-term investors. They usually occur after a prolonged period of declines in earnings and share prices. However, liquidation may be an attractive option if the sale of the firm's assets on a piece-meal basis can be accomplished at a higher-than-market price. Liquidation proposals should be evaluated based on management's efforts to pursue other alternatives, appraised value of assets, the compensation plan for executives managing the liquidation, and the likelihood of bankruptcy if the liquidation proposal is not approved. 17
6.4	MERGERS AND ACQUISITIONS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Case-by-case votes are recommended on mergers or acquisitions since the circumstances by which they arise are unique. The Board supports the company management's decision on mergers and acquisitions when such decision is based upon the findings of a thorough due diligence process and is in the best interest of the shareholders.
6.5	SPIN-OFFS	CASE-BY-CASE VOTING AGENT'S DISCRETION	Corporations may seek to streamline their operations by spinning off less productive or unrelated subsidiary businesses. The spun-off companies are expected to be worth more as independent entities than as parts of a larger business. Spin-offs are evaluated case-by-case depending on the tax and regulatory advantages, planned use of sale proceeds, managerial incentives, valuation of spinoff, fairness opinion, benefits to the parent company, conflicts of interest, corporate governance changes, and changes in the capital structure.

¹⁷ Institutional Shareholder Services. U.S. Proxy Voting Manual. 2006. November 12, 2010.

7. MI	7. MISCELLANEOUS CORPORATE GOVERNANCE			
No.	Issue	LACERS Position	Rationale	
7.1	ANNUAL MEETING DATE & LOCATION	LACERS supports company management in principle VOTING AGENT'S DISCRETION	Mandatory rotation of the annual meeting would not significantly increase stockholders' access to management since there are convenient alternatives available to interested stockholders. It would decrease the company's flexibility without a material benefit to stockholders. The Board normally supports company management's decision on this issue.	
7.2	CORPORATE NAME CHANGE	FOR	A company may seek a name change to better portray its strategic image or re-brand itself. The Board supports company management's decision on this issue.	
7.3	CORPORATION CHARTER & BYLAW AMENDMENTS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Charters and bylaws should not be amended without shareholder approval unless the changes are of a housekeeping nature such as minor corrections or updates.	

8. SOCIAL & ENVIRONMENTAL

On November 13, 2007, the Board adopted the United Nations Principles for Responsible Investment ("Principles"), a policy of global best practices for environmental, social, and governance ("ESG") investing. LACERS current proxy voting agent, Institutional Shareholder Services, ("ISS"), is a signatory to the Principles and incorporates them into its proxy analysis process. Therefore, when considering how to vote on most ESG proposals, investment staff relies on the research expertise and voting recommendations of ISS.

No.	Issue	LACERS Position	Rationale
8.1	DIVERSIFICATION OF BOARDS	LACERS supports this issue in principle VOTING AGENT'S DISCRETION	Women and minorities have played major and responsible roles not only in government, higher education, law and medicine, but also in communications, electronics, and finance. The Board normally prefers to support diversification on company boards. However, the Board recognizes that such a mandate carried out without regard to the selection of the most highly qualified candidates might not be in the best interest of these companies.
8.2	CORPORATE BOARD MEMBERS SHOULD WEIGH SOCIO- ECONOMIC, LEGAL AND FINANCIAL FACTORS WHEN EVALUATING TAKEOVER BIDS	CASE-BY-CASE BASIS. VOTING AGENT'S DISCRETION	While broad social and environmental issues are of concern to everyone, institutional shareholders acting as representatives of their beneficiaries must consider, specifically, the impact of the proposal on the target company. A decision on whether to support or oppose such proposals shall focus on the financial aspects of social and environmental proposals. If a proposal would have a negative impact on the company's financial position or adversely affect important operations, LACERS would oppose the resolution. Conversely, if a proposal would have a clear and beneficial impact on the company's finances or operations, LACERS would support the proposal.
8.3	INDEPENDENT REVIEW OF COMPANY OR PLANT OPERATIONS	AGAINST	An independent review of company or plant operations which will be provided at company expense to the shareholders to consider the cost of and alternatives to the present or proposed projects on the primary operation. This process would be costly and time-consuming.
8.4	DISCLOSURE OF OFFICERS, DIRECTORS AND INVOLVED OUTSIDERS' GOVERNMENTAL AFFILIATIONS	AGAINST	Miscellaneous issues include disclosures of lists of officers, directors and involved outsiders who have served in any governmental capacity during the previous five years. In addition, disclosure includes the lists of law firms employed by the companies, rundowns on fees and the revelation as to whether any elected or appointed official have partnership interest in the retained law firms. To the extent that potential conflicts of interest cannot be controlled by corporate procedures, professional ethics, and law, these disclosures will make no difference.

No.	Issue	LACERS Position	Rationale
8.5	CORPORATE AFFIRMATION OF ITS NON-COERCIVE POLITICAL PRACTICES	AGAINST	This affirmation is intended to ensure that the corporation avoids a number of coercive political practices such as distribution of contribution cards in favor of one political party. Since these practices are illegal, the issue is moot.
8.6	LIMITING CORPORATE PHILANTHROPY	AGAINST	These proposals place restrictions and additional reporting obligations upon management's right to make corporate contributions to charitable, educational, community or related organizations. Most companies give money to charity. Because most companies must compete, those that do not contribute to charity risk damaging their good names.
8.7	STAKEHOLDERS' INTEREST BEFORE OR EQUAL WITH SHAREHOLDERS' INTEREST	ABSTAIN	Stakeholders include customers, suppliers, employees, communities, creditors and shareholders. Stakeholders are important to the success of the corporation and therefore the interests of each must be considered by directors and management. However, boards should not put the non-shareholder/stakeholder interests ahead of or on an equal footing with shareholders in terms of the corporation's ultimate purpose.
8.8	ALL OTHER ESG ISSUES	VOTING AGENT'S DISCRETION	Investment staff relies on the research expertise and voting recommendations of ISS for other ESG issues not addressed by this policy.

9. ISSUES NOT ADDRESSED BY POLICY

For proxy issues not addressed by this policy that are market specific, operational or administrative in nature, and likely non-substantive in terms of impact, LACERS gives ISS discretion to vote these items.

Substantive issues not covered by this policy and which may potentially have a significant economic impact for LACERS shall be handled accordingly:

- 1) ISS shall alert investment staff of substantive proxy issue not covered by policy as soon as practicable;
- 2) Investment staff and/or the General Manager make shall determine whether the item requires Corporate Governance Committee ("Committee") and/or Board of Administration ("Board") consideration;
- 3) If the issue does not require Committee and Board consideration, then staff will vote the issue based on available research;
- 4) If the issue requires Committee and Board consideration, then the item will be prepared and presented to the Committee and Board for consideration. Following Committee and Board action, staff will then have the issue voted accordingly.
- 5) If time constraints prevent a formal gathering of the Committee and Board, then LACERS Board approved Corporate Governance Actions Protocol, as reprinted below, shall apply and staff will then have the issue voted accordingly.

CORPORATE GOVERNANCE ACTIONS POLICY Board Adopted December 2008

From time to time LACERS receives requests from other pension funds or from affiliated organizations for support of various corporate governance actions. Many of the actions requested, such as requests to sign action letters, would otherwise appear to be consistent with existing Board policy. However, occasionally there is not adequate time to convene a Committee or Board meeting in advance to consider the matter.

The proposed Corporate Governance Actions Policy requires that one staff member plus one Board member both agree that the subject to be voted/acted on falls within the letter or spirit of adopted Board policy. If both agree, the measure will be executed by the General Manager or her designee.

The designated staff person will be the Chief Investment Officer (CIO). The designated Board member will be the Chair of the Corporate Governance Committee. In the absence of the CIO, the General Manager will become the designated staff member. In the absence of the Chair of the Corporate Governance Committee, the Board Chair will become the designated Board member.

BOARD Meeting: 09/08/20 Item V-D

Aksia TorreyCove Partners LLC

Secondary and Co-Investment Update



www.aksia.com

BOARD Meeting: 09/08/20 Item V-D



- <u>Slides 3 8:</u>
 - Secondary Update & Recommendation
- <u>Slides 9 13</u>:
 - Co-Investment Update & Recommendation



Reminder – Why Investors Buy Secondary Fund Interests

	Benefits to Buyers
Potential Returns	Opportunity to buy assets at a discount to Net Asset Value ("NAV")
Additive to Portfolio Construction	Ability to manage the portfolio diversification by manager, vintage, geography, strategy, etc.
Helps Alleviate J-Curve Effects	 If purchased at a discount, value creation could be immediate Focuses on shorter duration investments
Mitigate Blind Pool Risks	 Focus on an existing portfolio and valuations Maturing assets may provide visibility on potential exits

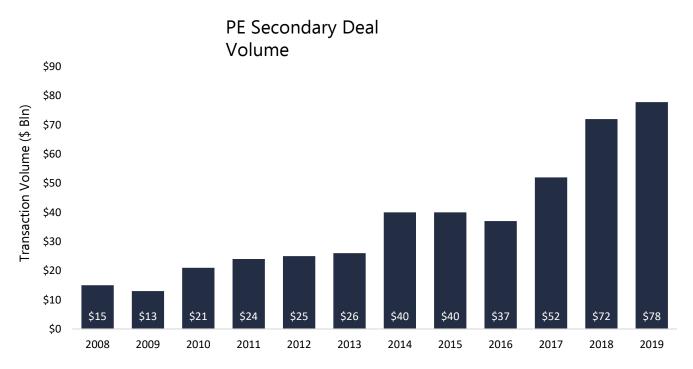


Reminder – Why Investors Sell Secondary Fund Interests

	Benefits to Sellers
Manage Portfolio Exposure Proactively	 Realign sub-asset class exposure Realign underlying geographic or industry exposure Reduce vintage year risk Proactively manage exposure to regulatory, strategic or other unexpected changes
Refocus on Best GPs	 Ability to exit poorly performing managers Increase exposure to core relationships
Lock In Returns	 Capture returns achieved through existing portfolios Redeploy capital into more productive assets
Increase Liquidity	Immediate liquidity rather than orderly sell down of portfolio
Reduce Administrative Burden	Reduce the number of GP relationships that must be managed
Reduce Administrative Bulden	- Neduce the number of Gr relationships that must be managed



Secondary Deal Volume Has Increased over the Last Decade

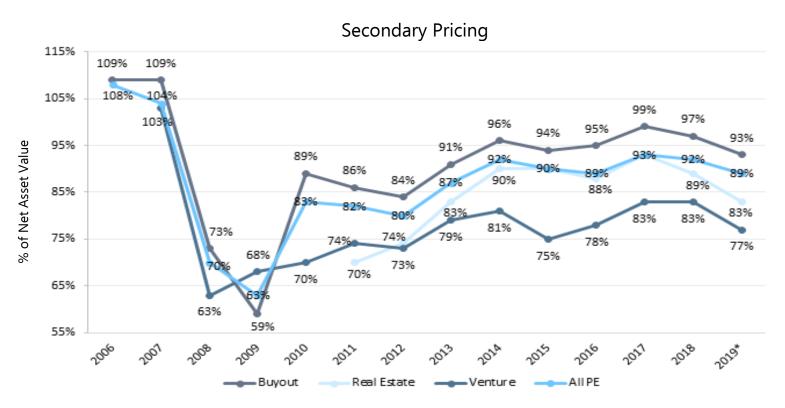


Sources: 2008 – 2018: Coller Capital, "The Private Equity Secondary Market," 2020; 2019 :Setter Capital, "Volume Report FY 2019."

- In 2019, there was ~\$78 billion of PE secondary transaction volume a record year marking the third consecutive annual increase
- However, it appears that COVID-19 has created uncertainty about future valuations, write-downs, and potential write-offs – which has shifted the dynamics in the secondary market
- With this uncertainty, buyers and sellers are understandably having a difficult time agreeing on pricing



The Secondary Market Has Shifted in the First Half of 2020



Sources: Coller Capital, "The Private Equity Secondary Market," 2020 and Greenhill "Global Secondary Market Trends and Outlook," January 2020.

- Average discounts for the first half of 2020 have not been reported yet
- Some LP's are under significantly more pressure than others, with forced sellers having to accept large discounts
- GP led restructurings have increased and are expected to continue to accelerate



The Secondary Market Has Shifted in the First Half of 2020

Summary of Recent Developments

- During the Global Financial Crisis, private equity secondary transaction volume dropped due to the pricing volatility and uncertain conditions at the time
- While information for the first half of 2020 isn't available yet, we believe COVID-19's impact on the economy has been significant – with both Limited Partners and General Partners feeling the effects
- COVID-19 has created uncertainty about future valuations, write-downs, and no one knows what the ultimate shape of the recovery will look like
- This uncertainty has fundamentally shifted the dynamics in the secondary market



The Secondary Market Has Shifted in the First Half of 2020

Updated Recommendation

- We believe a portfolio sale in this environment could potentially demand a large discount to net asset value and should no longer be a near term priority
- Today may be more of a "Buyers Market" as opposed to a "Sellers Market"
- Transactions that occur during the near-term (prior to the release of Q2 valuations) are likely to be attributable to distressed parties forced to sell assets (likely at a large discount)
- Therefore, we believe a tactical shift is warranted it is time to consider committing capital to a secondary fund as opposed to pursuing a portfolio sale
- Of note, LACERS has invested in secondary funds historically, so this would not represent a change in strategy



Reminder – Potential Benefits of Co-Investing

- Direct co-investments are investments sourced by Limited Partners, where the Limited Partner invests capital directly alongside a General Partner in a specific deal
- Indirect co-investments are investments made by Limited Partners into 3rd party vehicles where the 3rd party sources and executes multiple co-investments on behalf of the Limited Partner

Economic Incentives	 Direct PE co-investments are often done on a no fee, no carry basis or at least a reduced fee basis Indirect co-investments can often be accessed at lower fees than traditional private equity funds
Ability to Manage Exposures Proactively	 Allows for greater control over: The pace of investment Vintage year exposure Geographic and sector exposures
Increased Appeal as a Limited Partner	 Co-investments help bridge a "gap" for General Partners, allowing them to pursue larger investments while maintaining diversification at the fund-level Participating in a co-investment may help with primary fund access
Ancillary Due Diligence Benefits	Co-investing alongside a private equity firm can provide insight into that firm's processes, investment insights and execution
Alleviation of the J-Curve	There is effectively no j-curve effect for most co-investments, which helps mitigate the j-curve of the broader portfolio



Recommended Co-Investment Approach – Walk Before We Run

Approach	Description	Key Benefits	Issues to Consider
In-House Approach	 100% internal program, typically with a dedicated pool of capital Dedicated staff resources (typically 2+ professionals) required to source, evaluate, and execute investments Deal flow driven by Staff using Client's primary commitments as well as other GP's 	 Staff evaluates each opportunity independently and has complete control Typically no management fee or carried interest on PE investments Dedicated staff adds depth to the investment team 	 Change in LACERS' PE Policy required Significant resources required to develop internal processes, policies, and controls Added expense of a dedicated team Less diversification than a commingled vehicle
Third Party Approach <i>Recommended</i> <i>Approach</i>	 Can pursue either commingled funds or Separately Managed Accounts ("SMA") Deal flow largely driven by the Third Party, with limited Staff involvement Third Party evaluates each opportunity and largely has discretion 	 Once engaged, a third party approach can be implemented relatively quickly Typically generates a wider funnel of deal flow than other approaches Typically no management fee or carried interest on primary PE fund investments Results in diversified portfolio of co-investments Third Party interests are aligned 	 Third Party typically receives a combination of reduced management fee and / or reduced carry Limited control over investments once capital has been committed
Harvest From Core Relationships Approach	 Consultant and Staff identify preestablished investment parameters Deal flow driven by Client's primary commitments only Deals that meet specified parameters are executed 	 Typically focuses on a core group of Client's high conviction managers that have been re-underwritten within last few years Effectively gains additional exposure to deals already in Client's portfolio, at the lowest price point Typically no management fee or carried interest on PE investments 	 Relying primarily on the initial fund-level diligence No guarantee that deal flow will ultimately emerge Less diversification than a commingled vehicle



While Similar, Commingled Funds and SMAs Have Important Differences

	Description	Key Benefits	Issues to Consider
Separately Managed Account ("SMA")	 A SMA or "Fund of One" is managed at arms length by a 3rd party with input from the LP – similar to a traditional GP / LP relationship Some combination of management fee and carried interest are associated with a commitment Typically larger commitment threshold (>\$100M) 	 Tailored to Client's specifications Single fund structure, with LPA customized to Client's requirements Potentially lower fees and better terms depending on commitment amount and negotiating power LP's can commit set amount of capital Higher levels of deal flow compared to in-house approach 	 Additional layer of fees Potential commitment size requirements Limited control after setting out initial parameters
Commingled Co- Investment Fund	 Traditional GP / LP relationship 3rd party manager uses their own relationships to find and secure coinvestments Possibly tied to a fund-of-funds business or larger asset management platform Management fee and carried interest associated with a commitment 	 Few LP resources required Likely a more diversified portfolio LP's can commit a set amount of capital Higher levels of deal flow compared to in-house approach May contain fund level leverage, needs due diligence 	 Additional layer of fees Very limited control overall Risk of allocation issues and adverse selection



Commingled Funds and SMAs Are Similar to Traditional PE Funds from a Governance Standpoint

Approach	Similarities	Differences
Separately Managed Account ("SMA")	 Traditional GP / LP relationship governed by a limited partnership agreement One commitment is made upfront and capital is drawn down over time Capital is returned over time as investments are realized 	 LP's can have meaningfully more control over how and when capital is deployed, including: Number and size of investments Sectors and geographies of focus GP relationships to target Deployment rate LPs can typically negotiate veto rights on all investments LPs may have the ability to negotiate better terms depending on the size of investment Ability to terminate the relationship is higher
Commingled Co- Investment Fund	 Traditional GP / LP relationship governed by a limited partnership agreement One commitment is made upfront and capital is drawn down over time at the GP's discretion Capital is returned over time as investments are realized LP has limited control or ability to influence investments once a commitment is made Typically, most LP's are "term takers" Ability to terminate the relationship is limited 	 Typically a shorter investment period (~3-5 years) compared to traditional PE funds (~5-6 years) Typically a shorter term (~7-10 years) compared to traditional PE funds (~10-12 years)



Co-Investment Approach – Updated Recommendation

Commingled Fund vs. SMA

- We believe pursuing a Commingled Fund makes the most sense at this point in time
- Commitment amount should be in line with the commitments to traditional PE funds.
- Potentially target firms that provide both Commingled Funds and SMAs, leaving open the possibility of migrating to an SMA at some point in the future
- Leverage the relationship for staff and the Board to learn more about co-investments as a subset of the private equity market

BOARD Meeting: 09/08/20

Item V-D



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PRESENTATION BY INVESCO REAL ESTATE OF THE 977 N. BROADWAY PROJECT REPORT FOR THE QUARTER ENDING JUNE 30, 2020 FOR LOS ANGELES CITY EMPLOYEES' RETIREMENT SYSTEM

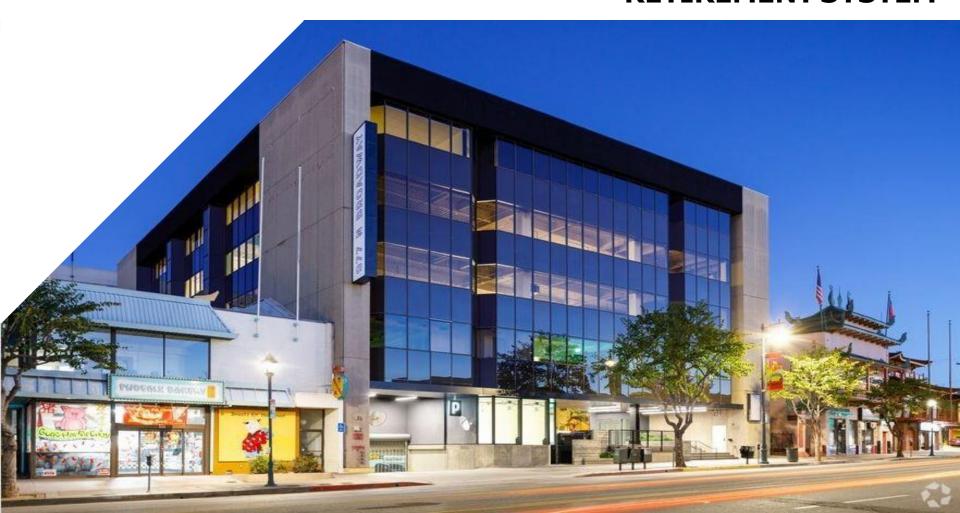


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EXECUTIVE SUMMARY



In October 2019, the Board authorized and completed the purchase of 977 N. Broadway, Los Angeles, California at a price of \$33,750,000.

The five-story office building was built in 1984 and encompasses 64,585 square feet with a 110-space subterranean parking structure.

The property will serve as LACERS headquarters for the foreseeable future.

LACERS engaged Invesco as Advisor to facilitate the management oversight, capital and occupier programs as well as submit quarterly reports and asset level budgets.





Following are highlights from the 4th Quarter:

- Fiscal Year 2020/2021 Budget was approved by LACERS, including the Capital Improvement Budget for LACERS HQ Occupancy;
- A total of \$88,809 in capital as expended by Fiscal Year End 2019/2020, related to the 2nd floor build out;

The management team made operational adjustments to address COVID-19 that included the following:

- LACERS employees in 977 continued abiding by Safer at Home directive.
- Non-LACERS tenants staggered staff and majority of their employees continued to telecommute.
- Due to the reduction in occupancy, services were continued on a scaled back schedule including:

Reef Parking: Parking services suspended.

CCS Commercial: Day porter & janitorial services were scaled back.



Allied Universal: The increased security coverage to 24/7 remained in effect to monitor all building activities.

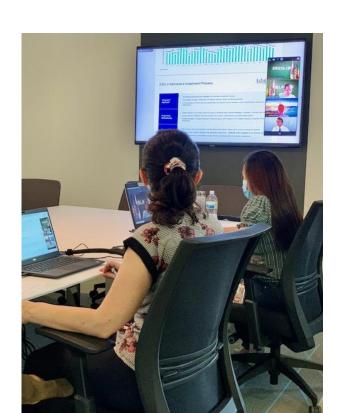
Landsco: Landscaping remained minimal.

PacShore/C&W: Staff on a part-time schedule to address all LACERS day-to-day needs.

During the recent period of COVID-19 Safer at Home and social justice demonstrations, LACERS utilized the 977 building safely and efficiently.

Staff process mail in 977 while Civic Center area had limited access. Staff practiced social distancing and wore masks.

Additionally, 977 has been used for remote LACERS Board meetings.





LACERS is working with other City departments to contract City services for 977.



Contracted for removal of rubbish and recycling. Services began in June of 2020.



Worked with the Los Angeles Department of Transportation to expand the loading zone parking area in front of 977.



Worked with General Services Department to try to coordinate furniture salvage, moving services preparing for Phase 1 move and Separation Incentive Program reconfigurations at LA Times. However, GSD Salvage and Moving Services are closed due to COVID-19. Continue to work with GSD to get LACERS' fleet vehicles maintained.



Working with General Services Department – Custodial Services to get a quote for day porter and maintenance services.



LAPD performed an informal threat assessment of the building. A formal threat assessment to follow once the building plans are closer to completion. Explored piggybacking on Los Angeles Police Department's security services contract for 24/7 security services. However, LACERS discontinued these efforts as the contract rates did not provide a financial benefit for LACERS.



LADOT

LACERS' staff worked with LADOT to expand the Loading Zone in front of the building to provide ample room for deliveries to be made when fully occupied, without affecting the parking stalls available to the community.







Invesco is in the process of finalizing contracts for design and capital work on 977. Additional information for each contractor is available in **Appendix A**.



Architect: After a bid process and subsequent interviews with three firms, HOK, was engaged as the lead interior architect & design firm. The contract was executed and a kick off meeting was held end of June.



Structural Engineer: Work is related to developing As Built drawings which will then be updated to assess and design seismic upgrades. Contract will be executed next quarter.



Roof/Access/Façade Consultant: WJE is developing a scope of work related to roof replacement, façade access related to code as well as potential façade improvements. The scope developed will be used to bid out the project. Schedule of work/timing of deliverables.



Mechanical/Plumbing/Engineering Design: They will be follow other consultants, providing specifications on generator options/pricing.

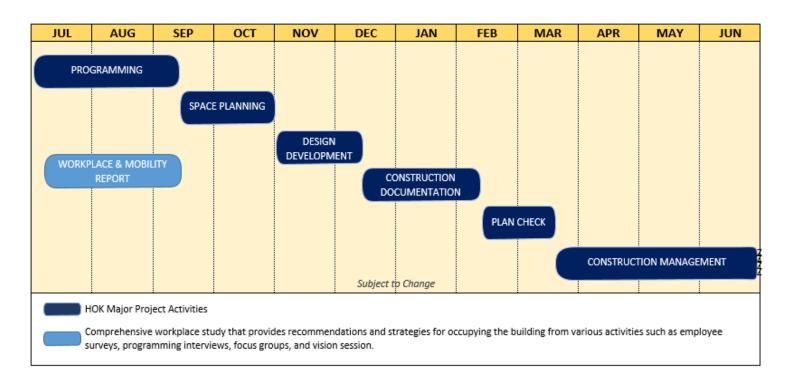
TIMELINE



A high-level timeline of the work to be performed on the building is represented below. Based on the complexity of occupancy as well as the new overlay of COVID-19-related changes to metrics, this schedule will likely be pushed to the 1st Quarter of FY 21/22. LACERS' occupancy is estimated to be end of 2nd Quarter of FY 21/22.

977 N. BROADWAY

HOK PROPOSED TIMELINE



PROPERTY FINANCIAL OVERVIEW - FY ENDING 6/30/2020



Unaudited Budget Expense (July 2019 – June 2020)

	YTD Actual	YTD Budget	Variance	% Var	Variance Commentary
Total Income	669,824.86	660,954.70	8,870.16	1.34	
					Majority of variance caused by Non-reimbursable expenses; Phase I
Total Expenses	1,182,804.39	1,058,896.49	-123,907.90	-11.70	equipment costs, furniture rental, and Essentials On-Premium
					subscription.
NOI/(NOL)	-512,979.53	-397,941.79	-115,037.74	-28.91	
Advisory & Other Fees	120,000.00	120,000.00	0.00	0.00	Invesco Advisory Fees from Nov 2019 - June 2020
Ownership Expense	26,500.00	0.00	-26,500.00	N/A	Year end re-class of ownership audit expenses
Net Income/(Loss) From Operations	-659,479.53	-487,941.79	-171,537.74	-35.16	
Other Capital	88,809.76	951,822.89	863,013.13	00.67	Many capital items for LACERS 2nd floor occupany project not
Other Capital	00,009.70	951,622.69	803,013.13	90.07	incurred in FY20. Will be pushed to FY21 budget.
Total Capital Expenditures	88,809.76	951,822.89	863,013.13	90.67	
NI/(NL) from Operations Less Cap-Ex	-748,289.29	-1,439,764.68	691,475.39	48.03	

On this table, the "Total Expenses" line includes \$290,213 of expenses that were originally budgeted as Capital and were later reclassified as operating expenses. This amount consists of Phase I expenses including furniture rental, cabling work, and building the network infrastructure.

1st QUARTER (FY 20/21) GOALS



The Fiscal Year 20/21 Budget includes a total of \$17.1M in capital. The capital is primarily focused on upgrades for safety, technology and occupancy. See below the table that outlines by project, the summary of approved capital.

Project Description	Project Scope	Project Budget
Tenant Improvement	Interior design and construction of office space for occupancy by LACERS. Includes design (architecture, furniture support, mechanical, electrical & plumbing support ("MEP"), Structural Engineering, LEED and WELL Building Certification, Lighting, Acoustics, Experience Design, Workplace Strategy, Change Management, Plant Design and Artwork/Accessories), construction and furniture.	\$6,494,861
Structural Reinforcement	Base building structural analysis, design and construction to reinforce existing system to meet current codes and guidelines.	\$3,114,100
Exterior Renovations	Design and construction of façade, breezeway and rear patio areas of property to upgrade appearance.	\$3,698,255
Curtain Wall Seal	Design and construction of new curtain wall sealant system.	\$612,700
Roof Replacement	Design and construction of new roof system.	\$759,000
Owner Technology	Design and construction of new owner technology platform at property including emergency power, server room and equipment.	\$2,014,816
Project Management	Project Management Consulting for entire project.	\$392,700

Subtotal \$17,086,432

1st QUARTER (FY 20/21) GOALS



<u>Tenant Improvements:</u> Build out estimate for multiple categories for occupancy – based on HOK's prior knowledge of the building and average market costs: \$120 psf. During the next two quarters, HOK and LACERS will develop an occupancy model, costs, and timeline to facilitate a complete move into the building.

The balance of the projects are currently in the design phase. Once the design phase is complete, a scope of work will be outlined and the work will be bid out for each project, followed by construction. A more accurate analysis of the cost will be developed once these actual costs are available.

1st QUARTER (FY 20/21) GOALS



The team will be focusing on the critical paths to both the capital projects as well as LACERS full occupancy of the building.

Steps To Be Taken in the Following Quarter Include:

- Production of audited year-end financial statements
- HOK Space Planning Phase Continue to meet with LACERS on an on-going basis to develop occupancy plan
- Continue finalizing contracts for Occupier Services & building improvements (MHP, WJS, ARC Engineering)
- Engage seismic consultant to design specifications and proposals for seismic work
- Engage curtain wall/roofing consultant to develop specifications for building envelope renovations
- Identify and engage an IT consultant
- Complete special maintenance and repair projects scheduled for 2020/2021 including replacement of existing water source heat pumps and Reg IV testing/repairs of fire protection equipment
- Other special projects:
 - Installation of card readers
 - Installation of mail box
 - Complete DWP electrical quality evaluation
 - Install IDF room vent



Questions from Prior Board Meeting and Responses:

Q: Do the consultants plan to subcontract out portions of the work?

A: The only contractor likely to do that is HOK, specifically a lighting and/or acoustic vendor, expertise they do not have in-house.

Q: Do the contractors mark up their pricing?

A: No – these contracts were negotiated to be all inclusive, were reviewed by LACERS and Invesco's in house construction consultant – pricing and scope deemed appropriate and market.

Q: Do the Project Management Fees seem high as a soft cost?

A: LACERS staff discussed the project and project budget with the Deputy City Engineer and he was in agreement that the costs as represented are both reasonable and well within the range expected for such projects.

The Deputy City Engineer referred us to a California Multi-Agency CIP Benchmarking Study that involves the sharing of ideas and data between several of the largest cities in California. The performance benchmarking was conducted to establish relationships between project delivery costs and total construction costs (TCC).



The Capital Budget adopted by the Board included \$2,760,635 in design delivery costs (or soft costs) or **16%** of the LACERS HQ TCC. According to the study, the 2019 average percentage of delivery costs for municipal facilities is 24%.

Table 1-1 Average Project Delivery Costs by Project Type (% of TCC) (Full Range of TCC)

(i all italigo of i o o)						
Туре	Design ^{1,2}	Construction Management	Total Project Delivery ^{1,2}	Median Total Construction Cost (\$MM)	Number of Projects ³	
Municipal Facilities	24%	18%	42%	2.70	46	
Parks	27%	20%	47%	0.78	51	
Pipe Systems	22%	21%	43%	1.30	279	
Streets	30%	20%	51%	0.91	179	
Water/Wastewater Treatment Plants	24%	21%	45%	3.59	41	
All Types	25%	20%	46%	1.23	596	

Notes:

- 1. Project Delivery percentages represent arithmetic averages of the individual projects and do not represent the results from the regression analyses.
- 2. Project Delivery percentages vary from year to year based on the selection and the composition of the projects in the database.
- 3. Total excludes projects delivered by alternative delivery mechanisms such a design-build, JOC, and CM@ Risk. Projects delivered by alternative techniques are retained in the database but not analyzed. These projects are not included in the projects selected for analysis in the *Study*.

Source:

Page 2, California Multi-Agency CIP Benchmarking Study Annual Report – Update 2019 https://eng.lacity.org/sites/q/files/wph726/f/2019 Final%20Report.pdf



The Capital Budget adopted by the Board included \$2,760,635 in design delivery costs (or soft costs) or **16%** of the LACERS HQ TCC. According to the study, for municipal facility projects with a TCC between \$10 million and \$75 million, the average percentage of delivery costs for municipal facilities from 2014-2018 was **17%**.

Table 3-9
Municipal Facilities (2014-2018)
Project Delivery Percentage based on Cost Ranges of TCC

Dollar Ranges of Projects based on TCC		Number of	AVERAGE of projects between Cost X and Cost Y, % TCC		
\$X	\$Y	Projects	Design %	Const Mang %	Project Delivery %
100,000	800,000	10	29%	13%	42%
800,000	3,000,000	16	29%	23%	52%
3,000,000	10,000,000	11	17%	19%	36%
10,000,000	75,000,000	9	17%	13%	30%

Source: Page 23, California Multi-Agency CIP Benchmarking Study Annual Report – Update 2019

https://eng.lacity.org/sites/g/files/wph726/f/2019 Final%20Report.pdf



Q: Are the firms Los Angeles based?



Global architecture firm, with strong presence in City of Los Angeles, has extensive experience working with public agencies.



Structural engineering firm with over 40 years of expertise, based out of Long Beach, California and operates in multiple states.



Roof/Access/Façade Consultant: Wiss, Janney, Elstner Associates (WJE") is an engineering consulting firm based out of Chicago. The firm has had a strong presence in Southern California for decades, and has been on the forefront of seismic retrofits in the region.



Mechanical/Plumbing/Engineering consultants: They are locally based out of Burbank and El Segundo.