

| GENERAL HEALTH PLAN CONSULTING FEE PROPOSAL | FEE PROPOSED | | |
|---|---------------------|---------------|---------------|
| To be completed by firms proposing to provide General Health Plan Consulting Services | YEAR 1 | YEAR 2 | YEAR 3 |
| <p>CONSULTING AND ADVISORY SERVICES</p> <p>Fees for provision of all consulting and advisory services described in III. B. 1-12. This includes unlimited consulting questions from the client, within reason, via phone calls or emails, and follow-up by the consultant with reference materials, existing work product, and existing research, and regular reporting on changes in federal and state statutes and regulation and on their impact on LACERS' health plans, and its Members.</p> | | | |
| <p>HEALTH PLAN BID AND RENEWAL PROCESS</p> <p>Project-based fees shall be fully burdened and inclusive of costs associated with development, preparation, and release of Requests for Renewal (RFR) or Requests for Proposal (RFP), the consultant(s)' time sufficient to satisfactorily answer follow-up questions from the client and evaluate proposals submitted in response to an RFR or RFP, the in-person presentation to the Board, if indicated below, and all related travel expenses.</p> | | | |
| Reporting on preliminary renewal findings and on basis of health plan design changes regarding rate development and calculation. | | | |
| Periodic Committee and Board reports, and other requested documents related to the annual health plan renewal. Consultants must be aware of federal legislation and impact on LACERS' health program for the future year(s). | | | |
| Financial reporting of program costs based upon claims data from health plan carriers. | | | |
| Annual performance study of health plan carriers meeting performance standards and negotiated guarantees. | | | |

STRATEGIC PLANNING

Project-based fees shall be fully burdened and inclusive of costs associated with assisting LACERS in the administration of their strategic plan data initiative and approach to optimize benefits, mitigate rising cost trends, and development of a mechanism to monitor and measure the progress of strategies, including the consultant(s)' time sufficient to satisfactorily answer follow-up questions of the client, the in-person meetings with the client and health plan carriers, if indicated below, and all related travel expenses.

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| Semi-annual meetings with LACERS and each of its health plan carriers to discuss the implementation of LACERS' strategic goals. | | | |
| Industry survey for novel plan design options prior to plan renewal or bid process and evaluation of LACERS current health and welfare program to develop recommendations for improvement | | | |
| Review of health care legislation or requirements, and development of strategies to manage costs and reduce the impact of costs increases. | | | |
| Coordination with LACERS health plans to deliver aggregate utilization reports in summary and/or dashboard format, to better understand utilization, identify cost drivers, and monitor the progress of strategies. | | | |
| Semi-annual health plan audits per year to evaluate the administration of benefits, to ensure contract compliance, timeliness and accurate payment of claims, and other criteria as determined appropriate by LACERS. | | | |

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| <p>HOURLY RATE FOR AS-NEEDED SERVICES</p> <p>Ad-hoc or occasional projects will be billed on an hourly rate. Request for such services must be estimated as to cost and scope of work and approved in advance by LACERS before commencing said work. For all other services not specified above, will be billed on an hourly rate basis. Please indicate all consultants by name, title, and hourly rate.</p> | <p>LOADED FULLY BURDENED HOURLY RATE</p> | | |
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| Class of Personnel | YEAR 1 | YEAR 2 | YEAR 3 |
|----------------------------|---------------|---------------|---------------|
| Communications Analyst | | | |
| As-needed Graphic Designer | | | |
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| TRAVEL RATE (Inclusive of airfare, lodging, all expenses) | YEAR 1 | YEAR 2 | YEAR 3 |
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| DISCOUNTS / OFFERS Please indicate any cost savings being offered if providing both General Health Plan Consulting Services and Administration of LACERS Self-Funded Program | | | |
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